

OMRON CORPORATION FINANCIAL FACT BOOK 2021

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Name of Business Segments

[Continuing Operations]	IAB: Industrial Automation Business EMC: Electronic & Mechanical Components Business SSB: Social Systems, Solutions & Service Business HCB: Healthcare Business Other: Environmental Solutions Business, Backlights Business (-2019), Electronic Systems & Equipment Business (-2018)
[Discontinued Operations]	AEC: Automotive Electronic Components Business

Definition of Region

Americas: North, Central, and South America
Europe: Europe, Russia, Africa, the Middle East
Greater China: China, Taiwan, Hong Kong
Asia Pacific: Southeast Asia, South Korea, India, Oceania

*In connection with the classification of AEC, transferred on October 31, 2019, as a discontinued operation, information figures from FY2018 have been restated to reflect this change.

Notes:

1. The financial statements are prepared in accordance with U.S. GAAP standards. Figures have been calculated on a consolidated basis for the years ended March 31.
2. Please refer to respective Integrated Reports (website) for audited figures. URL: <https://www.omron.com/ir/irlib/annual.html>
3. Data might be revised according to alterations to accounting standards.

Consolidated Balance Sheets

(Millions of Yen)

	3E/2011	3E/2012	3E/2013	3E/2014	3E/2015	3E/2016	3E/2017	3E/2018	3E/2019	3E/2020	3E/2021
(Assets)											
Current Assets	327,890	308,097	333,694	396,493	434,096	389,609	435,904	437,385	459,973	447,139	514,432
Cash and Cash Equivalents	74,735	45,257	55,708	90,251	102,622	82,910	126,026	113,023	103,850	185,533	250,755
Notes and Accounts Receivable-trade	137,531	143,304	158,911	174,216	178,775	165,093	169,210	174,065	149,171	134,786	135,161
Allowance for Doubtful Receivables	(2,230)	(2,205)	(1,988)	(1,812)	(1,624)	(1,654)	(1,320)	(1,117)	(861)	(759)	(756)
Inventories	86,151	92,253	91,013	97,677	116,020	107,267	109,404	129,581	120,379	104,301	103,265
Assets held for sale	-	-	-	-	-	-	-	-	73,331	441	-
Deferred Income Taxes	20,183	17,975	17,611	22,688	19,941	18,469	19,123	-	-	-	-
Other Current Assets	11,520	11,513	12,439	13,473	18,362	17,524	13,461	21,833	14,103	22,837	26,007
Property, Plant, and Equipment	119,998	120,706	126,835	135,566	151,452	146,565	127,615	135,103	115,083	114,526	113,028
Land	27,875	26,950	26,591	26,344	26,721	26,376	25,550	24,886	21,746	20,446	19,778
Buildings	125,686	128,870	137,821	140,495	147,120	146,412	141,527	145,389	118,036	129,110	124,404
Machinery and Equipment	136,792	142,148	156,186	171,192	202,149	204,499	189,286	205,233	151,355	147,038	153,142
Construction in Progress	6,836	7,417	6,729	7,126	6,619	6,142	6,104	10,063	11,316	5,467	3,281
Accumulated Depreciation	(177,191)	(184,679)	(200,492)	(209,591)	(231,157)	(236,864)	(234,852)	(250,468)	(187,370)	(187,535)	(187,577)
Investments and Other Assets	114,902	108,520	113,108	122,645	125,463	147,151	134,182	172,464	174,822	196,459	192,919
Right-of-use Assets under Operating Leases	-	-	-	-	-	-	-	-	-	30,327	38,153
Goodwill	-	-	-	-	-	-	-	38,705	40,532	38,568	39,160
Investments in and Advances to Affiliates	13,521	14,443	17,939	21,349	24,318	25,048	25,303	27,195	26,022	29,251	13,159
Investment Securities	35,694	36,161	38,193	51,117	57,106	37,055	27,006	29,016	28,997	25,782	33,423
Leasehold Deposits	7,126	7,219	6,914	6,950	6,971	6,758	6,907	7,531	7,533	7,486	7,675
Prepaid Benefit Costs	-	-	-	-	-	-	-	-	-	-	6,736
Deferred Income Taxes	42,190	34,516	30,612	20,918	6,366	22,080	21,101	39,947	42,537	37,416	24,179
Other Assets	16,371	16,181	19,450	22,311	30,702	56,210	53,865	30,070	29,201	27,629	30,434
Total Assets	562,790	537,323	573,637	654,704	711,011	683,325	697,701	744,952	749,878	758,124	820,379

Notes: In connection with the classification of AEC as a discontinued operation, information figures from FY2018 have been restated to reflect this change.

Consolidated Balance Sheets

(Millions of Yen)

	3E/2011	3E/2012	3E/2013	3E/2014	3E/2015	3E/2016	3E/2017	3E/2018	3E/2019	3E/2020	3E/2021
(Liabilities)											
Current Liabilities	181,432	152,896	145,701	162,707	176,762	162,663	172,081	182,778	175,555	151,299	161,370
Short-term Debt	45,519	18,774	5,570	488	-	-	156	-	-	-	-
Notes and Accounts Payable-trade	77,836	79,331	75,592	85,218	92,702	82,606	89,362	93,792	71,360	64,496	69,561
Accrued Expenses	29,414	29,179	32,818	39,897	41,942	37,975	39,354	44,291	38,290	37,179	44,441
Income Taxes Payable	2,188	623	3,907	6,340	3,680	6,890	6,994	6,414	3,174	2,516	3,504
Short-term Operating Lease Liabilities	-	-	-	-	-	-	-	-	-	11,070	11,179
Liabilities Held for Sale	-	-	-	-	-	-	-	-	27,730	-	-
Other Current Liabilities	26,244	24,989	27,814	30,764	38,438	35,192	36,215	38,281	35,001	36,038	32,685
Current Portion of Long-term Debt	231	-	-	-	-	-	-	-	-	-	-
Long-term Debt	849	-	-	-	-	-	-	-	-	-	-
Deferred Income Taxes	697	738	595	2,167	697	660	763	706	733	1,717	1,671
Termination and Retirement Benefits	65,485	60,432	56,944	50,683	30,393	62,289	43,708	42,342	55,036	40,236	7,598
Long-term Operating Lease Liabilities	-	-	-	-	-	-	-	-	-	19,820	27,709
Other Long-term Liabilities	675	1,577	1,634	6,369	11,065	10,679	10,392	11,740	12,243	12,463	12,673
Total Liabilities	249,138	215,643	204,874	221,926	218,917	236,291	226,944	237,566	243,567	225,535	211,021
(Net Assets)											
Shareholders' Equity	312,753	320,840	366,962	430,509	489,769	444,718	469,029	505,530	504,212	530,415	606,858
Common Stock	64,100	64,100	64,100	64,100	64,100	64,100	64,100	64,100	64,100	64,100	64,100
Capital Surplus	99,081	99,078	99,066	99,067	99,070	99,101	99,138	99,588	100,233	100,521	101,403
Legal Reserve	9,574	10,034	10,876	11,196	13,403	15,194	17,813	19,940	21,826	20,981	22,931
Retained Earnings	250,824	260,557	253,654	287,853	301,174	317,171	346,000	390,950	433,639	451,768	476,185
Accumulated Other Comprehensive Income (Loss)	(66,227)	(68,433)	(44,349)	(15,162)	12,489	(50,204)	(57,363)	(49,359)	(70,200)	(83,606)	(32,945)
Foreign Currency Translation Adjustments	(34,046)	(36,544)	(14,224)	4,536	26,313	2,541	(6,327)	(3,176)	(7,687)	(31,408)	(8,096)
Pension Liability Adjustments	(38,736)	(38,815)	(39,730)	(38,029)	(36,486)	(64,525)	(56,571)	(53,785)	(62,648)	(52,250)	(24,567)
Net Unrealized Gains, (Losses) on Available-for-sale Securities	6,570	6,995	9,580	18,466	22,478	11,884	5,765	7,426	-	-	-
Net Gains (Losses) on Derivative Instruments	(15)	(69)	25	(135)	184	(104)	(230)	176	135	52	(282)
Treasury Stock	(44,599)	(44,496)	(16,385)	(16,545)	(467)	(644)	(659)	(19,689)	(45,386)	(23,349)	(24,816)
Noncontrolling Interests	899	840	1,801	2,269	2,325	2,316	1,728	1,856	2,099	2,174	2,500
Total Net Assets	313,652	321,680	368,763	432,778	492,094	447,034	470,757	507,386	506,311	532,589	609,358
Total Liabilities and Net Assets	562,790	537,323	573,637	654,704	711,011	683,325	697,701	744,952	749,878	758,124	820,379

Notes: In connection with the classification of AEC as a discontinued operation, information figures from FY2018 have been restated to reflect this change.

Consolidated Statements of Income (Loss)

(Millions of Yen)

(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Net Sales	617,825	619,461	650,461	772,966	847,252	833,604	794,201	859,982	732,581	677,980	655,529
Cost of Sales	386,123	391,574	408,954	475,758	514,645	512,792	482,040	502,170	407,097	374,278	357,178
Gross Profit	231,702	227,887	241,507	297,208	332,607	320,812	312,161	357,812	325,484	303,702	298,351
Selling, General and Administrative Expenses	142,365	145,662	152,676	181,225	198,103	205,735	193,093	212,481	208,895	202,954	192,687
Research and Development Expenses	41,300	42,089	43,488	47,928	47,913	52,790	50,539	59,077	49,335	45,988	43,184
Operating Income	48,037	40,136	45,343	68,055	86,591	62,287	68,529	86,254	67,254	54,760	62,480
Other Expenses (Income), net	6,344	6,589	4,106	6,048	(797)	(3,399)	3,037	2,887	1,342	2,924	(2,609)
Income (Loss) before Income Taxes from Continuing operations	41,693	33,547	41,237	62,007	87,388	65,686	65,492	83,367	65,912	51,836	65,089
Income Taxes	14,487	17,826	14,096	19,475	28,893	20,043	19,882	21,615	17,016	11,270	15,093
Equity in Loss (Earnings) of Affiliates	190	(631)	(2,976)	(3,782)	(3,937)	(2,039)	(712)	(1,754)	1,578	963	6,098
Income from Continued Operations	-	-	-	-	-	-	-	-	47,318	39,603	43,898
Income from Discontinued Operations	-	-	-	-	-	-	-	-	7,673	35,732	-
Net income	27,016	16,352	30,117	46,314	62,432	47,682	46,322	63,506	54,991	75,335	43,898
Net Income (Loss) Attributable to Noncontrolling Interests	234	(37)	(86)	129	262	392	335	347	668	440	591
Net Income (Loss) Attributable to OMRON Shareholders	26,782	16,389	30,203	46,185	62,170	47,290	45,987	63,159	54,323	74,895	43,307

<Per Share Data>

(Yen)

Net Income (Loss) Attributable to OMRON Shareholders per Share (Basic)	121.7	74.5	137.2	209.8	283.9	219.0	215.1	296.9	260.8	365.3	214.7
Net Income (Loss) Attributable to OMRON Shareholders per Share (Diluted)	121.7	74.5	137.2	-	283.9	219.0	215.1	-	-	-	-
Cash Dividends per Share Applicable to Period	30.0	28.0	37.0	53.0	71.0	68.0	68.0	76.0	84.0	84.0	84.0

Notes: In connection with the classification of AEC as a discontinued operation, information figures from FY2018 have been restated to reflect this change.

Consolidated Statements of Cash Flows

(Millions of Yen)

(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
I. Operating Activities											
Net Income	27,016	16,352	30,117	46,314	62,432	47,682	46,322	63,506	54,991	75,335	43,898
Adjustments to Reconcile Net Income (Loss) to											
Net Cash Provided by Operating Activities											
Depreciation and Amortization	22,984	22,617	22,452	25,089	28,339	31,460	28,966	29,465	30,459	28,605	22,756
Net Loss (Gain) on Sale and Disposals of Property, Plant and Equipment	606	861	578	1,146	3,432	(485)	705	949	(1,098)	(1,487)	(325)
Impairment Losses on Long-lived Assets	413	671	3,265	804	137	463	12,998	911	196	498	1,976
Net Loss (Gain) on Sale of Investment Securities	(7)	(307)	(677)	(1,714)	(4,337)	(1,499)	(3,764)	(3,003)	-	43	-
Gain on Sales of Businesses	-	-	-	-	-	-	(3,686)	14	(407)	(51,450)	-
Loss (Gain) on Valuation of Investment Securities	-	-	-	-	-	-	-	-	563	1,170	(7,615)
Impairment Losses on Investment Securities	805	391	1,086	501	166	68	558	155	-	-	-
Impairment losses on Goodwill	-	2,009	153	-	-	-	-	-	-	-	-
Gain on Contribution of Securities to Retirement Benefit Trust	-	-	-	-	-	(4,140)	(7,004)	-	-	-	-
Termination and Retirement Benefits and Prepaid Benefits Costs	(4,785)	(5,669)	(4,433)	(4,417)	(17,427)	698	2,863	2,706	3,818	(436)	(617)
Deferred Income Taxes	5,374	9,981	3,762	2,170	11,938	2,283	11	(2,607)	(383)	(125)	1,164
Equity in Loss (Earnings) of Affiliates	190	(631)	(2,976)	(3,782)	(3,937)	(2,039)	(712)	(1,754)	1,578	963	6,098
Changes in Assets and Liabilities											
Decrease (Increase) in Notes and Accounts Receivable-trade	(16,227)	(6,838)	(5,827)	(6,613)	3,384	9,436	(8,923)	(3,210)	(534)	12,944	3,893
Decrease (Increase) in Inventories	(12,174)	(6,538)	8,641	(325)	(10,671)	6,061	(7,112)	(17,409)	(3,491)	10,704	5,425
Decrease (Increase) in Other Assets	1,048	(483)	21	(32)	(2,828)	1,003	2,604	(6,113)	(294)	(6,442)	955
Increase (Decrease) in Notes and Accounts Payable-trade	9,301	682	(5,927)	5,824	1,658	(7,189)	8,384	4,116	(5,401)	(1,319)	6,237
Increase (Decrease) in Income Taxes Payable	(453)	(1,562)	3,121	2,277	(3,127)	3,433	852	(614)	(2,775)	15,614	833
Increase (Decrease) in Accrued Expenses and Other Current Liabilities	8,383	388	1,519	10,883	6,318	(4,614)	5,097	6,276	(6,851)	3,570	5,301
Other, net	(518)	22	(1,817)	919	1,580	1,586	(284)	285	874	1,600	3,852
Net Cash Provided by Operating Activities	41,956	31,946	53,058	79,044	77,057	84,207	77,875	73,673	71,245	89,787	93,831

Notes: Consolidated statements of cash flows consist of cash flows from continuing operations and cash flows from discontinued operations. We have not presented cash flows separately for discontinued operations.

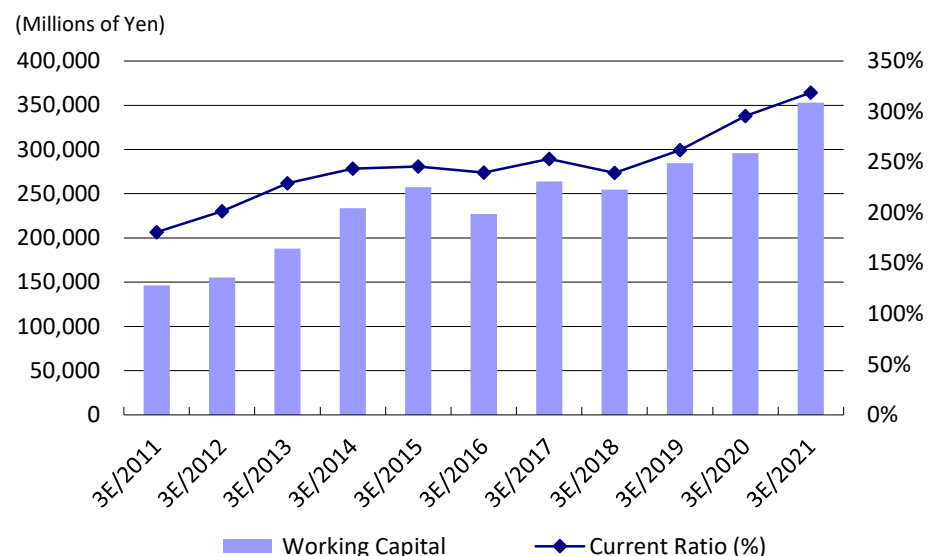
Consolidated Statements of Cash Flows

(Millions of Yen)

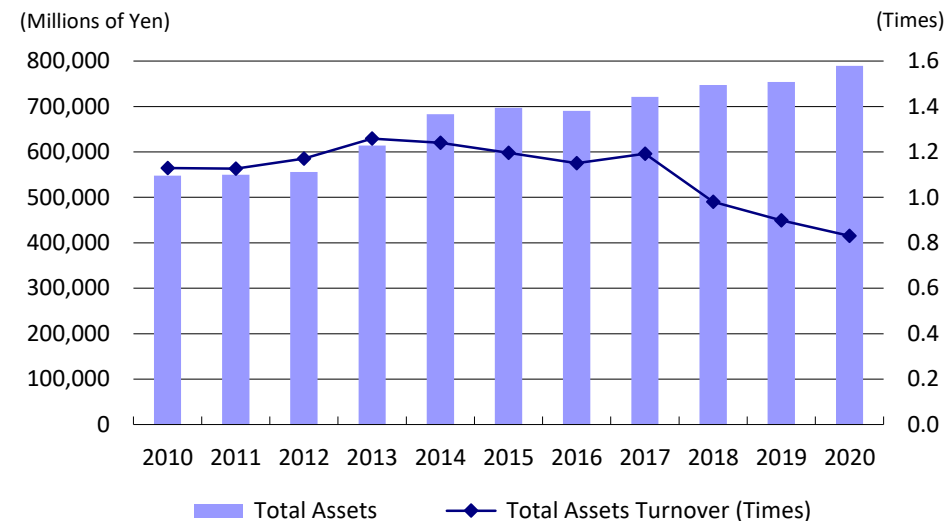
(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
II. Investing Activities											
Proceeds from Sales or Maturities of Investment Securities	109	693	1,658	2,840	5,274	2,214	4,606	3,776	465	1,423	751
Purchase of Investment Securities	-	(911)	-	(2,179)	(603)	(330)	(3,274)	(649)	(602)	(2,344)	(1,057)
Capital Expenditures	(21,647)	(27,502)	(30,383)	(32,218)	(37,123)	(37,903)	(25,816)	(38,542)	(39,045)	(37,629)	(26,662)
Net Decrease (Increase) in Leasehold Deposits	276	(101)	457	75	118	115	(145)	(634)	(193)	62	(189)
Proceeds from Sales of Property, Plant and Equipment	1,066	2,307	836	794	768	2,239	2,278	990	3,475	4,565	2,069
Equity Transaction with Noncontrolling Interests	-	-	(10)	-	-	-	-	-	-	-	-
Decrease (Increase) in Investment in and Loans to Affiliates	20	(480)	(1,884)	209	(30)	(20)	30	-	(498)	(2,231)	7,850
Proceeds from Sale of Business, Net of Cash Paid	(34)	-	90	26	-	-	7,187	(427)	1,817	64,460	2,453
Acquisition of Business, Net of Cash Acquired	-	(1,012)	141	(672)	(8,003)	(33,448)	-	(20,445)	(830)	-	-
Other, net	-	520	624	-	82	17	93	89	454	333	0
Net Cash Used in Investing Activities	(20,210)	(26,486)	(28,471)	(31,125)	(39,517)	(67,116)	(15,041)	(55,842)	(34,957)	28,639	(14,785)
III. Financing Activities											
Net Increase (Decrease) in Short-term Debt	29,052	(26,744)	(13,273)	(5,135)	(853)	2	155	951	2,109	6,365	(1,587)
Proceeds from Issuance of Long-term Debt and Warrants	2	-	-	-	-	-	-	-	-	-	-
Repayments of Long-term Debt	(20,299)	-	-	-	-	-	-	-	-	-	-
Dividends Paid by the Company	(5,285)	(6,604)	(6,164)	(10,566)	(12,985)	(16,077)	(14,539)	(15,378)	(16,776)	(17,250)	(16,952)
Dividends Paid to Noncontrolling Interests	-	(15)	(2)	-	(277)	(256)	(297)	(215)	(343)	(293)	(352)
Acquisition of Treasury Stock	(140)	(10)	-	(161)	(15,054)	(15,023)	(16)	(18,530)	(25,716)	(18,571)	(1,471)
Sales of Treasury Stock	3	2	-	-	-	-	-	-	-	-	-
Proceeds from Equity Transactions with Noncontrolling Interests	-	-	819	22	-	-	-	-	-	-	-
Payments for Equity Transactions with Noncontrolling Interests	-	-	-	-	-	-	(470)	-	-	-	-
Other, net	-	(121)	70	(458)	(134)	(196)	155	90	(57)	319	10
Net Cash Provided by (Used in) Financing Activities	3,333	(33,492)	(18,550)	(16,298)	(29,303)	(31,550)	(15,012)	(33,082)	(40,783)	(29,430)	(20,352)
IV. Effect of Exchange Rate Change on Cash and Cash Equivalents											
Net Increase (Decrease) in Cash and Cash Equivalents	(2,070)	(1,446)	4,414	2,922	4,134	(5,253)	(4,706)	2,248	1,722	(13,713)	6,528
Cash and Cash Equivalents at Beginning of the Period	51,726	74,735	45,257	55,708	90,251	102,622	82,910	126,026	113,023	110,250	185,533
Cash and Cash Equivalents at End of the Period	74,735	45,257	55,708	90,251	102,622	82,910	126,026	113,023	110,250	185,533	250,755

Notes: Consolidated statements of cash flows consist of cash flows from continuing operations and cash flows from discontinued operations. We have not presented cash flows separately for discontinued operations.

Working Capital, Current Ratio



Total Assets, Total Assets Turnover



<Working Capital, Current Ratio>

(Millions of Yen)

	3E/2011	3E/2012	3E/2013	3E/2014	3E/2015	3E/2016	3E/2017	3E/2018	3E/2019	3E/2020	3E/2021
Current Assets	327,890	308,097	333,694	396,493	434,096	389,609	435,904	437,385	459,973	447,139	514,432
Current Liabilities	181,432	152,896	145,701	162,707	176,762	162,663	172,081	182,778	175,555	151,299	161,370
Working Capital	146,458	155,201	187,993	233,786	257,334	226,946	263,823	254,607	284,418	295,840	353,062
Current Ratio	180.7%	201.5%	229.0%	243.7%	245.6%	239.5%	253.3%	239.3%	262.0%	295.5%	318.8%

Notes: 1. Working Capital = Current Assets - Current Liabilities

2. Current Ratio = Current Assets / Current Liabilities

<Total Assets, Total Assets Turnover>

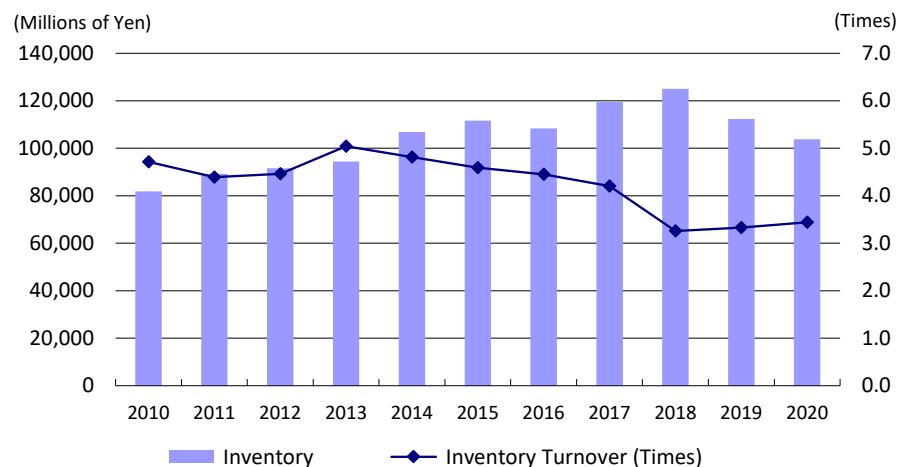
(Millions of Yen)

(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Total Assets	547,522	550,057	555,480	614,171	682,858	697,168	690,513	721,327	747,415	754,001	789,252
Net Sales	617,825	619,461	650,461	772,966	847,252	833,604	794,201	859,982	732,581	677,980	655,529
Total Assets Turnover (Times)	1.13	1.13	1.17	1.26	1.24	1.20	1.15	1.19	0.98	0.90	0.83

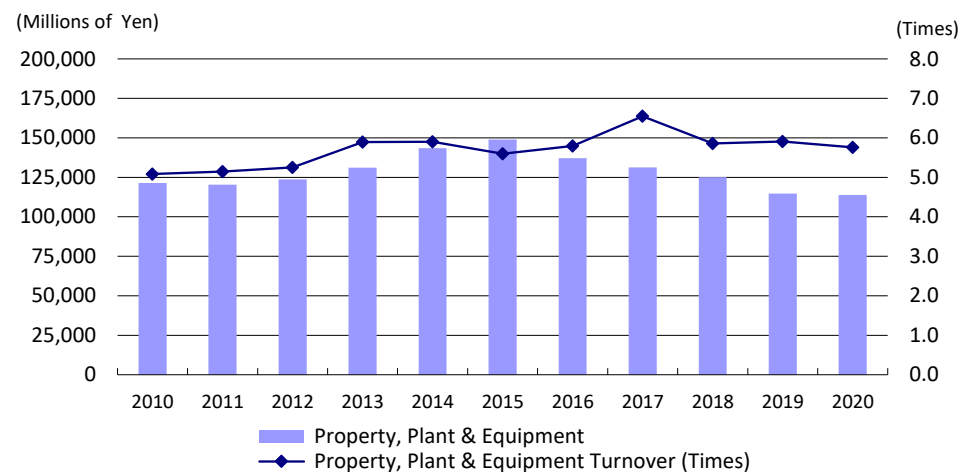
Notes: 1. Total Assets is based on the average of the beginning and end of each fiscal year.

2. Total Assets Turnover = Net Sales / Total Assets

Inventory, Inventory Turnover



Property, Plant & Equipment, Property, Plant & Equipment Turnover



<Inventory, Inventory Turnover>

(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Inventory	81,903	89,202	91,633	94,345	106,849	111,644	108,336	119,493	124,980	112,340	103,783
Cost of Sales	386,123	391,574	408,954	475,758	514,645	512,792	482,040	502,170	407,097	374,278	357,178
Inventory Turnover (Times)	4.7	4.4	4.5	5.0	4.8	4.6	4.5	4.2	3.3	3.3	3.4

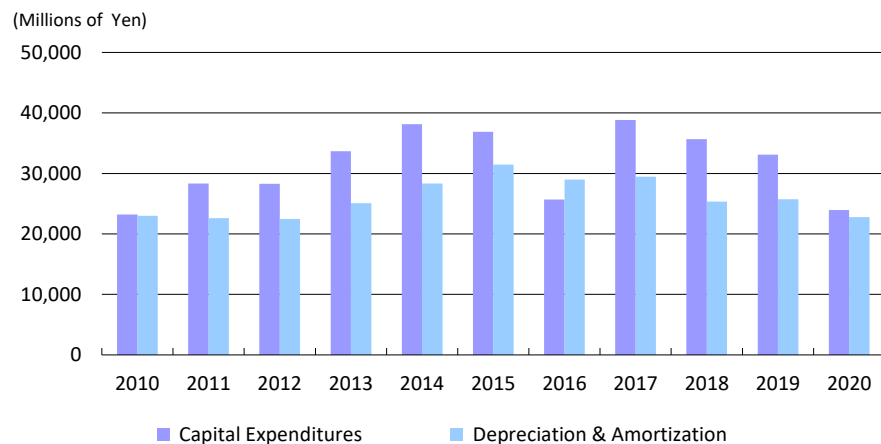
Notes: 1. Inventory is based on the average of the beginning and end of each fiscal year.
2. Inventory Turnover = Cost of Sales / Inventory

<Property, Plant & Equipment, Property, Plant & Equipment Turnover>

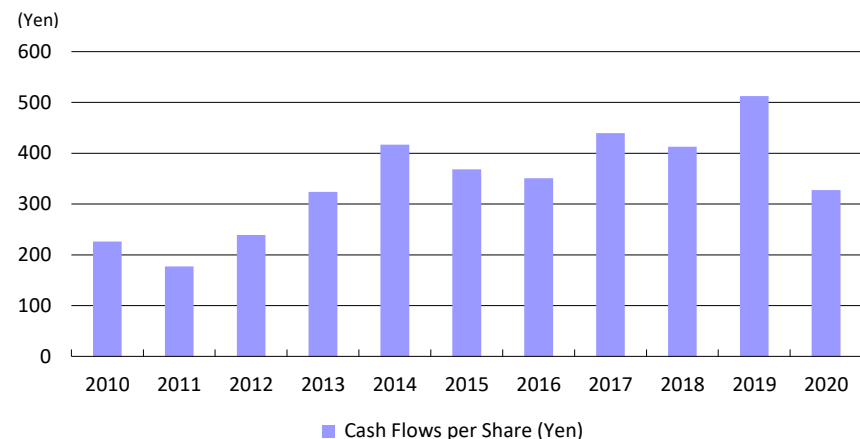
(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Property, Plant & Equipment	121,496	120,352	123,771	131,201	143,509	149,009	137,090	131,359	125,093	114,805	113,777
Net Sales	617,825	619,461	650,461	772,966	847,252	833,604	794,201	859,982	732,581	677,980	655,529
Property, Plant & Equipment Turnover (Times)	5.1	5.1	5.3	5.9	5.9	5.6	5.8	6.5	5.9	5.9	5.8

Notes: 1. Property, Plant & Equipment is based on the average of the beginning and end of each fiscal year.
2. Property, Plant & Equipment Turnover = Net Sales / Property, Plant & Equipment

Capital Expenditures, Depreciation & Amortization



Cash Flows per Share



<Capital Expenditures, Depreciation & Amortization>

(Millions of Yen)

(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Capital Expenditures	23,192	28,341	28,285	33,653	38,143	36,859	25,692	38,852	35,661	33,110	23,959
Depreciation & Amortization	22,984	22,617	22,452	25,089	28,339	31,460	28,966	29,465	25,355	25,706	22,756

Notes: In connection with the classification of AEC as a discontinued operation, information figures from FY2018 have been restated to reflect this change.

<Cash Flows per Share>

(Millions of Yen)

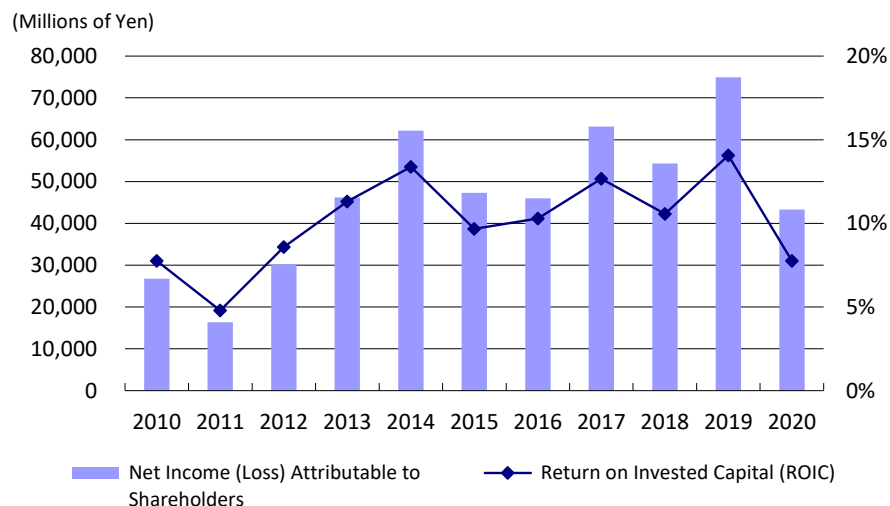
(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Cash Flows	49,766	39,006	52,655	71,274	90,509	78,750	74,953	92,624	84,782	103,500	66,063
Number of Shares	220,088,828	220,129,633	220,128,465	220,089,329	217,253,405	213,808,774	213,805,336	210,605,256	205,361,564	201,938,124	201,670,578
Cash Flows per Share (Yen)	226	177	239	324	417	368	351	440	413	513	328

Notes: 1. Cash Flows = Net Income (Loss) Attributable to Shareholders + Depreciation & Amortization

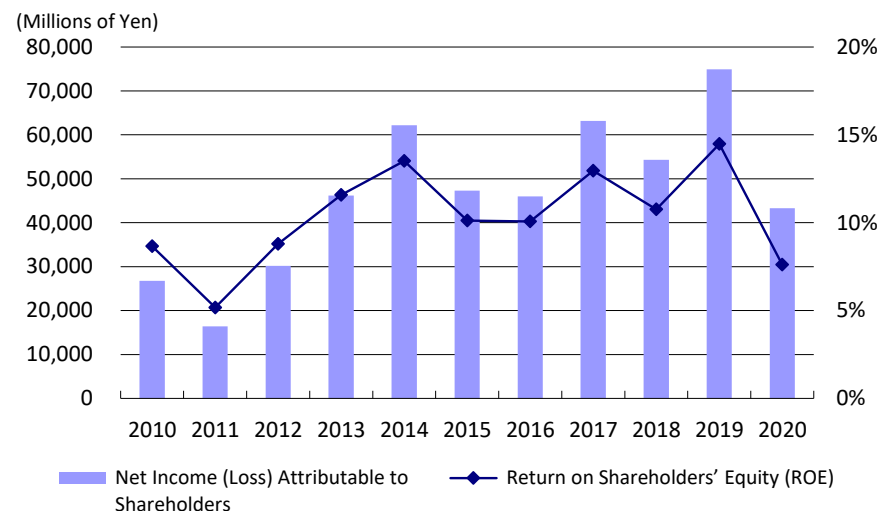
2. Number of Shares = Shares Outstanding at Period-end – Treasury Stock at Period-end

3. Cash Flows include AEC performance because of its calculation style.

Return on Invested Capital (ROIC)



Return on Shareholders' Equity (ROE)



<Return on Invested Capital (ROIC)>

(Millions of Yen)

(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Net Income (Loss) Attributable to Shareholders	26,782	16,389	30,203	46,185	62,170	47,290	45,987	63,159	54,323	74,895	43,307
Invested Capital	344,866	341,919	351,449	408,310	465,004	489,136	446,628	498,776	514,272	532,672	558,709
Return on Invested Capital (ROIC)	7.8%	4.8%	8.6%	11.3%	13.4%	9.7%	10.3%	12.7%	10.6%	14.1%	7.8%

Notes: 1. Invested Capital is based on the average of previous fiscal year-end result and quarterly results of current fiscal year.

2. Invested Capital = Net Assets + Interest-bearing Debt

3. Return on Invested Capital = Net Income (Loss) Attributable to Shareholders / Invested Capital

<Return on Shareholders' Equity (ROE)>

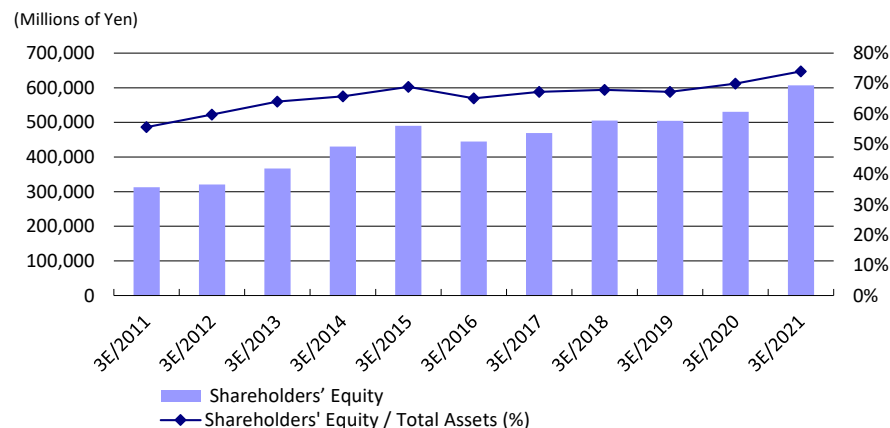
(Millions of Yen)

(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Net Income (Loss) Attributable to Shareholders	26,782	16,389	30,203	46,185	62,170	47,290	45,987	63,159	54,323	74,895	43,307
Shareholders' Equity	309,540	316,797	343,901	398,736	460,139	467,244	456,874	487,280	504,871	517,314	568,637
Return on Shareholders' Equity (ROE)	8.7%	5.2%	8.8%	11.6%	13.5%	10.1%	10.1%	13.0%	10.8%	14.5%	7.6%

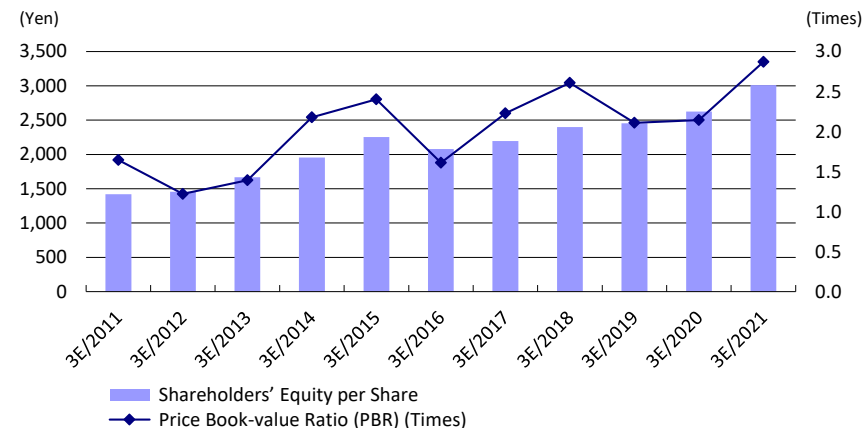
Notes: 1. Shareholders' Equity is based on the average of the beginning and end of each fiscal year.

2. Return on Shareholders' Equity = Net Income (Loss) Attributable to Shareholders / Shareholders' Equity

Shareholders' Equity, Shareholders' Equity / Total Assets



Shareholders' Equity per Share, Price Book-value Ratio (PBR)



<Shareholders' Equity, Shareholders' Equity / Total Assets>

(Millions of Yen)

	3E/2011	3E/2012	3E/2013	3E/2014	3E/2015	3E/2016	3E/2017	3E/2018	3E/2019	3E/2020	3E/2021
Debt	249,138	215,643	204,874	221,926	218,917	236,291	226,944	237,566	243,567	225,535	211,021
Debt / Shareholders' Equity Ratio	0.80	0.67	0.56	0.52	0.45	0.53	0.48	0.47	0.48	0.43	0.35
Shareholders' Equity	312,753	320,840	366,962	430,509	489,769	444,718	469,029	505,530	504,212	530,415	606,858
Total Assets	562,790	537,323	573,637	654,704	711,011	683,325	697,701	744,952	749,878	758,124	820,379
Shareholders' Equity / Total Assets	55.6%	59.7%	64.0%	65.8%	68.9%	65.1%	67.2%	67.9%	67.2%	70.0%	74.0%

Note: Debt / Shareholders' Equity Ratio = Debt / Shareholders' Equity

<Shareholders' Equity per Share, Price Book-value Ratio (PBR)>

(Yen)

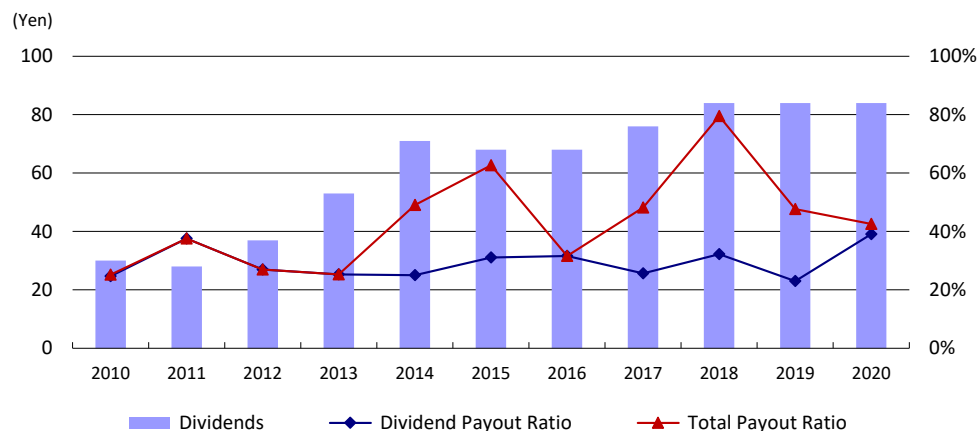
	3E/2011	3E/2012	3E/2013	3E/2014	3E/2015	3E/2016	3E/2017	3E/2018	3E/2019	3E/2020	3E/2021
Number of Shares (Shares)	220,088,828	220,129,633	220,128,465	220,089,329	217,253,405	213,808,774	213,805,336	210,605,256	205,361,564	201,938,124	201,670,578
Shareholders' Equity per Share	1,421	1,458	1,667	1,956	2,254	2,080	2,194	2,400	2,455	2,627	3,009
Stock Price (FYE Closing Price)	2,338	1,780	2,320	4,260	5,420	3,350	4,885	6,260	5,180	5,630	8,640
Price Book-value Ratio (PBR) (Times)	1.6	1.2	1.4	2.2	2.4	1.6	2.2	2.6	2.1	2.1	2.9

Notes: 1. Number of Shares = Shares Outstanding at Period-end – Treasury Stock at Period-end

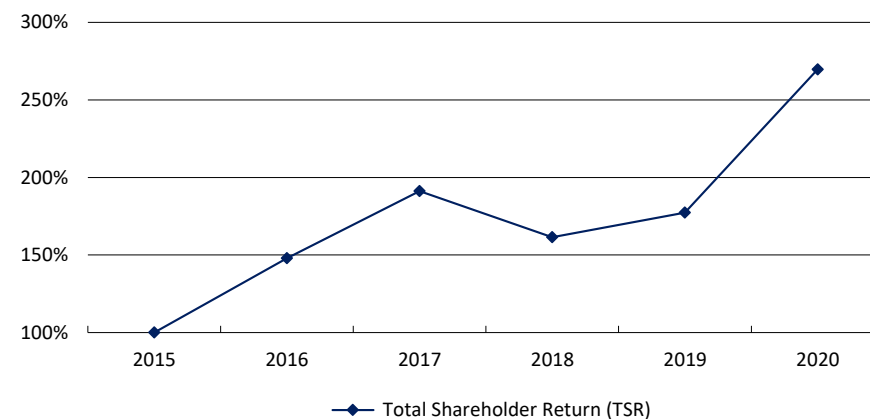
2. Shareholders' Equity per Share is based on the number of Shares Outstanding at Period-end and Shareholders' Equity (consolidated).

3. Price Book-value Ratio (PBR) = Fiscal Year-end Stock Price / Shareholders' Equity per Share

Dividends, Dividend Payout Ratio, Dividends on Equity (DOE), Total Payout Ratio



Total Shareholder Return (TSR)



<Dividends, Dividend Payout Ratio, Dividends on Equity (DOE), Total Payout Ratio>

(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Dividends	30	28	37	53	71	68	68	76	84	84	84
Dividend Payout Ratio	24.7%	37.6%	27.0%	25.3%	25.0%	31.1%	31.6%	25.6%	32.2%	23.0%	39.1%
Dividends on Equity (DOE)	2.1%	1.9%	2.4%	2.9%	3.4%	3.1%	3.2%	3.3%	3.5%	3.3%	3.0%
Total Payout Ratio	25.2%	37.6%	27.0%	25.3%	49.1%	62.7%	31.6%	48.2%	79.5%	47.7%	42.6%

Notes: Dividends for fiscal 2012 include a commemorative dividend of ¥5.0.

<Treasury Stock at Period-end, Acquisition and Cancellation>

(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Acquisition of Treasury Stock	66,250	(40,805)	1,168	39,136	2,835,924	3,444,631	3,438	3,200,080	5,243,692	3,423,440	267,546
Cancellation of Treasury Stock	-	-	(12,000,000)	-	(9,723,500)	(3,439,700)	-	-	-	(7,713,300)	-
Treasury Stock at Period-end	19,032,544	18,991,739	6,992,907	7,032,043	144,467	149,398	152,836	3,352,916	8,596,608	4,306,748	4,574,294
Shares Outstanding at Period-end	239,121,372	239,121,372	227,121,372	227,121,372	217,397,872	213,958,172	213,958,172	213,958,172	213,958,172	206,244,872	206,244,872
Treasury Stock Ratio	8.0%	7.9%	3.1%	3.1%	0.1%	0.1%	0.1%	1.6%	4.0%	2.1%	2.2%

Note: Treasury Stock Ratio = Treasury Stock at Period-end / Shares Outstanding at Period-end

<Total Shareholder Return (TSR) >

(Fiscal Year)	2015	2016	2017	2018	2019	2020
Total Shareholder Return (TSR)	100.0%	147.9%	191.2%	161.4%	177.4%	269.7%

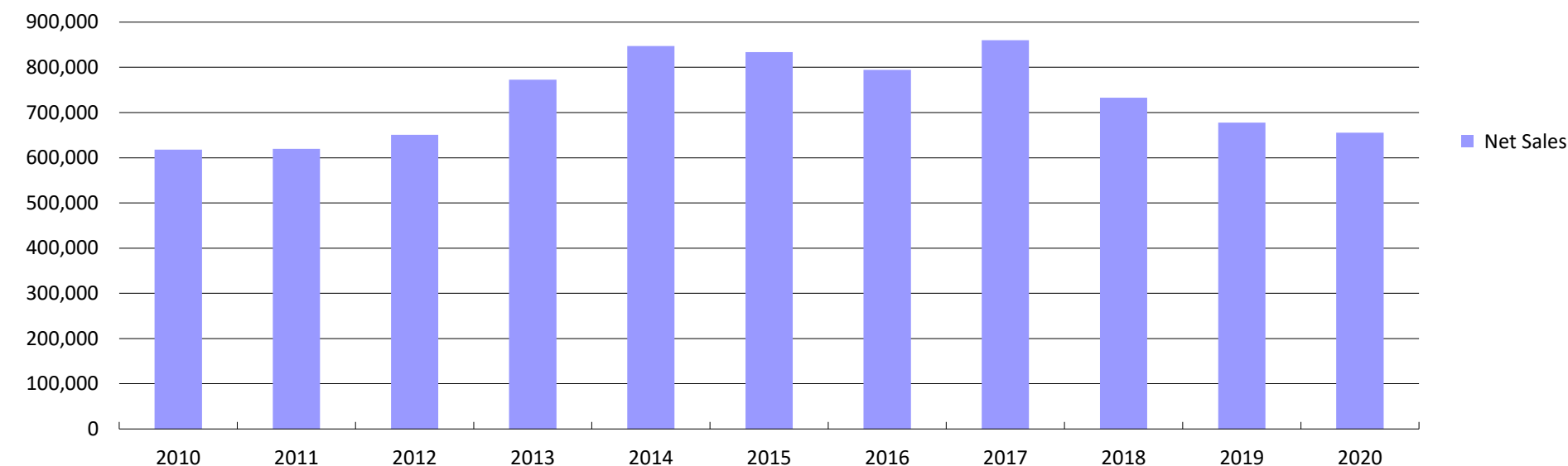
Note: Represents total investment return to shareholders, combining capital gains and dividends.

The calculation of this figure is a required disclosure under Cabinet Office Ordinance.

This figure reflects period-end value for fiscal years beginning with fiscal 2016, assuming an investment at the fiscal 2015 year-end closing price.

Net Sales, Foreign Exchange Rates

(Millions of Yen)



<Net Sales>

(Millions of Yen)

(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Net Sales	617,825	619,461	650,461	772,966	847,252	833,604	794,201	859,982	732,581	677,980	655,529
Change (Y/Y)	17.7%	0.3%	5.0%	18.8%	9.6%	(1.6%)	(4.7%)	8.3%	-	(7.5%)	(3.3%)

Notes: In connection with the classification of AEC as a discontinued operation, information figures from FY2018 have been restated to reflect this change.

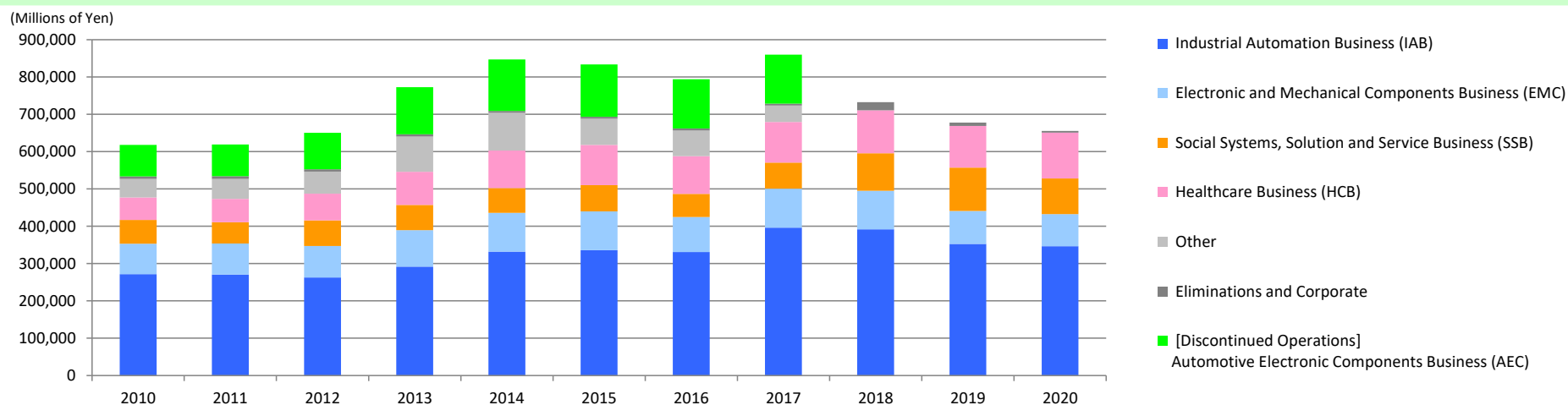
As classification is different, the change between fiscal year 2017 and 2018 is not presented here.

<Foreign Exchange Rates>

(Yen)

(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
USD	85.8	79.3	83.2	100.1	110.0	120.2	108.9	111.2	110.7	109.1	105.8
EUR	113.5	110.3	107.6	134.0	138.7	132.2	119.4	129.4	128.8	121.2	123.2
RMB	-	-	-	-	-	18.9	16.2	16.7	16.5	15.7	15.5

Sales by Business Segment



(Millions of Yen)											
<Sales by Business Segment>	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
(Fiscal Year)											
Industrial Automation Business (IAB)	271,894	270,835	262,983	291,739	331,840	335,959	330,959	396,140	391,826	352,762	346,446
(%)	44.0%	43.7%	40.4%	37.7%	39.2%	40.3%	41.7%	46.1%	53.5%	52.0%	52.8%
Electronic and Mechanical Components Business (EMC)	81,216	83,002	84,107	97,699	103,946	103,681	93,938	104,362	103,123	88,357	86,028
(%)	13.1%	13.4%	12.9%	12.6%	12.3%	12.4%	11.8%	12.1%	14.1%	13.0%	13.1%
Social Systems, Solution and Service Business (SSB)	63,846	57,200	68,754	67,575	66,419	70,378	61,883	70,289	100,564	116,008	95,663
(%)	10.3%	9.2%	10.6%	8.7%	7.8%	8.4%	7.8%	8.2%	13.7%	17.1%	14.6%
Healthcare Business (HCB)	60,629	62,446	71,520	89,275	100,615	108,121	101,295	108,489	115,493	111,999	123,087
(%)	9.8%	10.1%	11.0%	11.5%	11.9%	13.0%	12.8%	12.6%	15.8%	16.5%	18.8%
Other	49,672	53,535	59,240	94,069	101,373	70,188	68,510	44,377	-	-	-
(%)	8.0%	8.6%	9.1%	12.2%	12.0%	8.4%	8.6%	5.2%	-	-	-
Eliminations and Corporate	6,309	7,416	6,214	5,989	5,176	5,311	5,557	5,173	21,575	8,854	4,305
(%)	1.0%	1.2%	1.0%	0.8%	0.6%	0.6%	0.7%	0.6%	2.9%	1.3%	0.7%
[Discontinued Operations]											
Automotive Electronic Components Business (AEC)	84,259	85,027	97,643	126,620	137,883	139,966	132,060	131,152	-	-	-
(%)	13.6%	13.7%	15.0%	16.4%	16.3%	16.8%	16.6%	15.3%	-	-	-
Total	617,825	619,461	650,461	772,966	847,252	833,604	794,201	859,982	732,581	677,980	655,529

Notes: 1. In fiscal 2010, the PV inverter business in IAB was transferred to Other. The figures for fiscal 2009 have been restated to reflect this change.

2. Since fiscal 2013, certain operations previously included in EMC have been included in IAB.

Accordingly, information figures for fiscal year 2009 through 2012 have been restated to reflect this change.

3. Since fiscal 2017, certain operations previously included in SSB have been included in Other.

Accordingly, information figures for fiscal year 2013 through 2016 have been restated to reflect this change.

4. Since fiscal 2018, certain operations previously included in Other have been included in EMC, and certain operations previously included in Other have been included in SSB.

Accordingly, information figures for fiscal year 2017 have been restated to reflect this change.

5. Since fiscal 2019, in connection with the classification of AEC as a discontinued operation, we have reclassified certain EMC and Eliminations & Corporate sales from intersegment sales to sales to external customers.

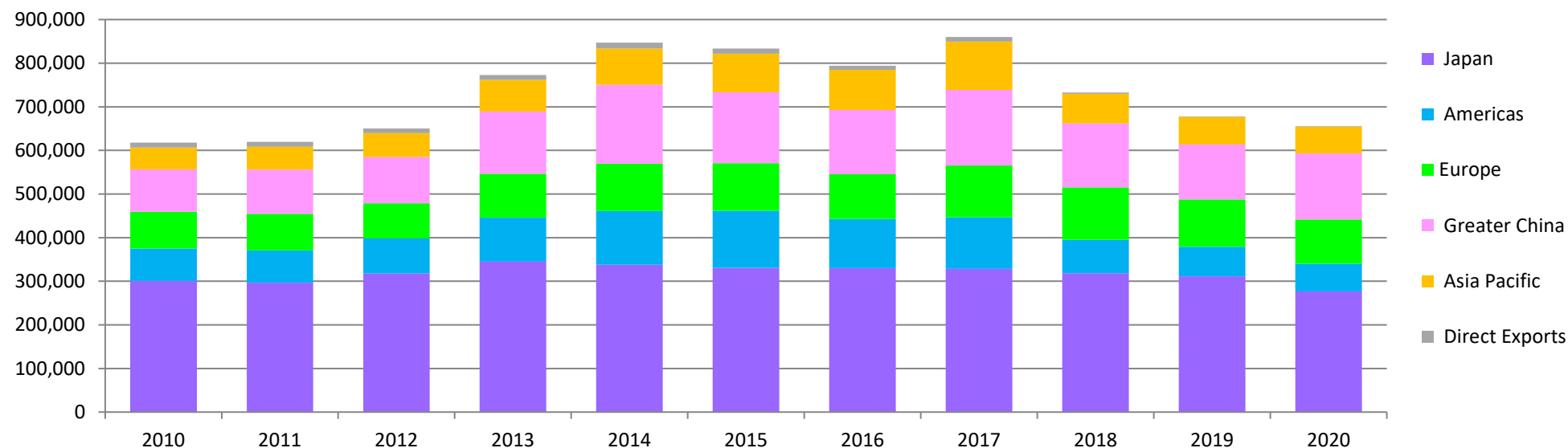
Accordingly, information figures for fiscal year 2018 have been restated to reflect this change.

6. Since fiscal 2020, figures for the Environmental Solutions business and the Backlights business that had been included in the Other segment have been reclassified into SSB and Eliminations and Corporate.

Accordingly, information figures for fiscal year 2018 and 2019 have been restated to reflect this change.

Sales by Region

(Millions of Yen)



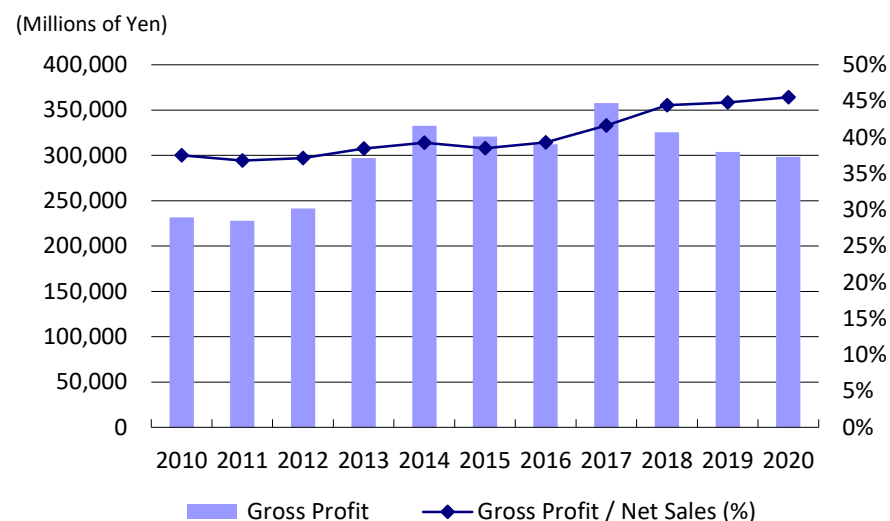
<Sales by Region>

(Millions of Yen)

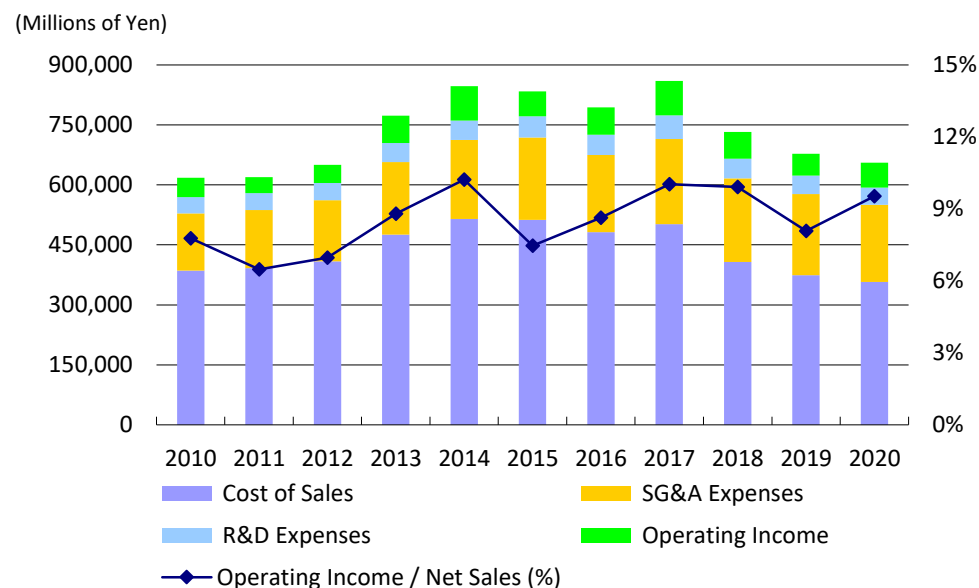
(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Japan	300,494	296,345	317,919	344,754	337,643	330,804	330,390	328,515	318,684	311,511	276,612
(%)	48.6%	47.8%	48.9%	44.6%	39.9%	39.7%	41.6%	38.2%	43.5%	45.9%	42.2%
Americas	74,397	74,820	80,427	100,992	123,496	130,968	112,191	118,490	76,475	67,800	63,642
(%)	12.0%	12.1%	12.4%	13.1%	14.6%	15.7%	14.1%	13.8%	10.4%	10.0%	9.7%
Europe	84,511	83,561	80,453	100,929	108,427	109,147	102,633	118,426	120,261	108,507	101,479
(%)	13.7%	13.5%	12.4%	13.1%	12.8%	13.1%	12.9%	13.8%	16.4%	16.0%	15.5%
Greater China	97,012	101,074	106,283	142,444	180,954	162,508	147,751	172,948	146,476	126,054	151,167
(%)	15.7%	16.3%	16.3%	18.4%	21.4%	19.5%	18.6%	20.1%	20.0%	18.6%	23.1%
Asia Pacific	49,999	52,357	54,828	72,259	83,054	88,157	91,785	111,104	67,936	62,742	61,763
(%)	8.1%	8.5%	8.4%	9.3%	9.8%	10.6%	11.6%	12.9%	9.3%	9.3%	9.4%
Direct Exports	11,412	11,304	10,551	11,588	13,678	12,020	9,451	10,499	2,749	1,366	866
(%)	1.8%	1.8%	1.6%	1.5%	1.6%	1.4%	1.2%	1.2%	0.4%	0.2%	0.1%
Total	617,825	619,461	650,461	772,966	847,252	833,604	794,201	859,982	732,581	677,980	655,529

Notes: In connection with the classification of AEC as a discontinued operation, information figures from FY2018 have been restated to reflect this change.

Gross Profit, Gross Profit / Net Sales



Cost Composition, Operating Income / Net Sales



<Gross Profit, Gross Profit / Net Sales>

(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Gross Profit	231,702	227,887	241,507	297,208	332,607	320,812	312,161	357,812	325,484	303,702	298,351
Net Sales	617,825	619,461	650,461	772,966	847,252	833,604	794,201	859,982	732,581	677,980	655,529
Gross Profit / Net Sales	37.5%	36.8%	37.1%	38.5%	39.3%	38.5%	39.3%	41.6%	44.4%	44.8%	45.5%

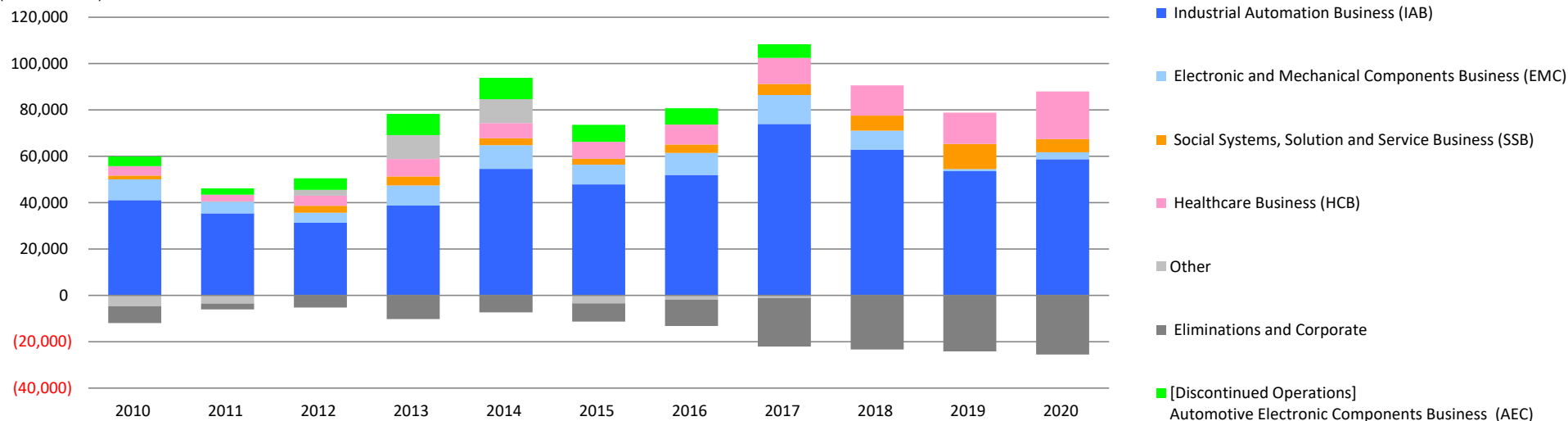
<Cost Composition, Operating Income / Net Sales>

(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Net Sales	617,825	619,461	650,461	772,966	847,252	833,604	794,201	859,982	732,581	677,980	655,529
Cost of Sales	386,123	391,574	408,954	475,758	514,645	512,792	482,040	502,170	407,097	374,278	357,178
SG&A Expenses	142,365	145,662	152,676	181,225	198,103	205,735	193,093	212,481	208,895	202,954	192,687
R&D Expenses	41,300	42,089	43,488	47,928	47,913	52,790	50,539	59,077	49,335	45,988	43,184
Operating Income	48,037	40,136	45,343	68,055	86,591	62,287	68,529	86,254	67,254	54,760	62,480
Operating Income / Net Sales	7.8%	6.5%	7.0%	8.8%	10.2%	7.5%	8.6%	10.0%	9.9%	8.1%	9.5%

Notes: In connection with the classification of AEC as a discontinued operation, information figures from FY2018 have been restated to reflect this change.

Operating Income by Business Segment

(Millions of Yen)



<Operating Income by Business Segment>

(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Industrial Automation Business (IAB)	41,083	35,354	31,349	38,755	54,617	47,929	52,005	73,980	62,895	53,595	58,793
Electronic and Mechanical Components Business (EMC)	8,959	5,114	4,351	8,655	10,168	8,494	9,428	12,474	8,165	918	2,962
Social Systems, Solution and Service Business (SSB)	1,653	98	2,915	3,880	3,054	2,542	3,685	4,823	6,542	10,853	5,693
Healthcare Business (HCB)	4,078	2,918	4,407	7,545	6,511	7,285	8,535	11,211	13,033	13,511	20,573
Other	(4,659)	(3,553)	2,526	10,348	10,305	(3,463)	(1,852)	(1,158)	-	-	-
Eliminations and Corporate	(7,239)	(2,486)	(5,214)	(10,212)	(7,294)	(7,842)	(11,362)	(20,892)	(23,381)	(24,117)	(25,541)
[Discontinued Operations] Automotive Electronic Components Business (AEC)	4,162	2,691	5,009	9,084	9,230	7,342	7,127	5,816	-	-	-
Total	48,037	40,136	45,343	68,055	86,591	62,287	67,566	86,254	67,254	54,760	62,480

Notes: 1. In fiscal 2010, the PV inverter business in IAB was transferred to Other. The figures for fiscal 2009 have been restated to reflect this change.

2. Since fiscal 2013, certain operations previously included in EMC have been included in IAB.

Accordingly, information figures for fiscal year 2009 through 2012 have been restated to reflect this change.

3. Since fiscal 2017, certain operations previously included in SSB have been included in Other.

Accordingly, information figures for fiscal year 2013 through 2016 have been restated to reflect this change.

4. Since fiscal 2018, certain operations previously included in Other have been included in EMC, and certain operations previously included in Other have been included in SSB.

Accordingly, information figures for fiscal year 2017 have been restated to reflect this change.

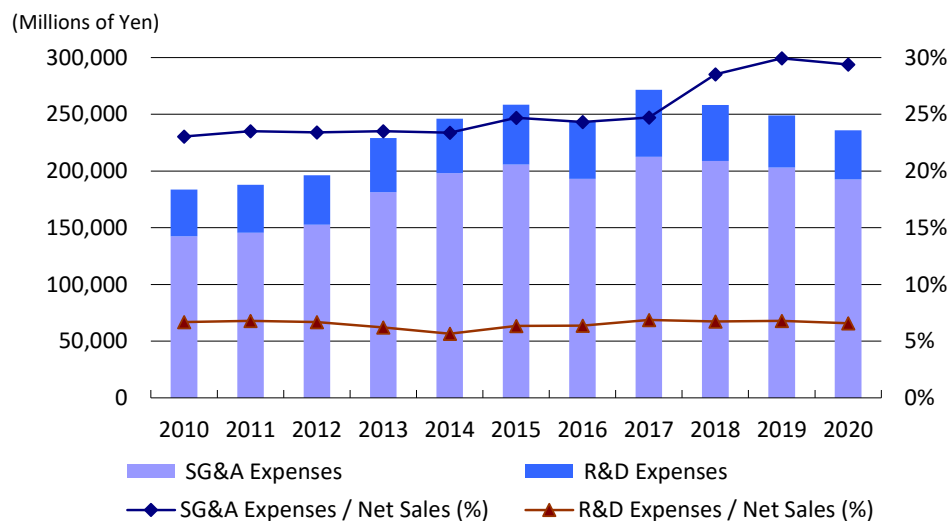
5. Since fiscal 2019, in connection with the classification of AEC as a discontinued operation, we have reclassified certain EMC and Eliminations & Corporate sales from intersegment sales to sales to external customers.

Accordingly, information figures for fiscal year 2018 have been restated to reflect this change.

6. Since fiscal 2020, figures for the Environmental Solutions business and the Backlights business that had been included in the Other segment have been reclassified into SSB and Eliminations and Corporate.

Accordingly, information figures for fiscal year 2018 and 2019 have been restated to reflect this change.

SG&A Expenses / Net Sales, R&D Expenses / Net Sales



Net Income (Loss) Attributable to Shareholders / Net Sales



<SG&A Expenses / Net Sales, R&D Expenses / Net Sales>

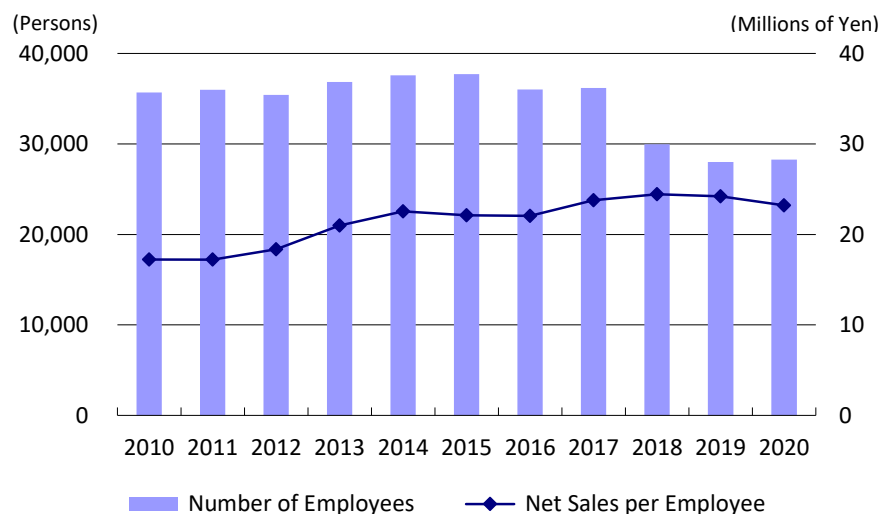
(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
SG&A Expenses	142,365	145,662	152,676	181,225	198,103	205,735	193,093	212,481	208,895	202,954	192,687
R&D Expenses	41,300	42,089	43,488	47,928	47,913	52,790	50,539	59,077	49,335	45,988	43,184
Net Sales	617,825	619,461	650,461	772,966	847,252	833,604	794,201	859,982	732,581	677,980	655,529
SG&A Expenses / Net Sales	23.0%	23.5%	23.4%	23.5%	23.4%	24.7%	24.3%	24.7%	28.5%	29.9%	29.4%
R&D Expenses / Net Sales	6.7%	6.8%	6.7%	6.2%	5.7%	6.3%	6.4%	6.9%	6.7%	6.8%	6.6%

<Net Income (Loss) Attributable to Shareholders / Net Sales>

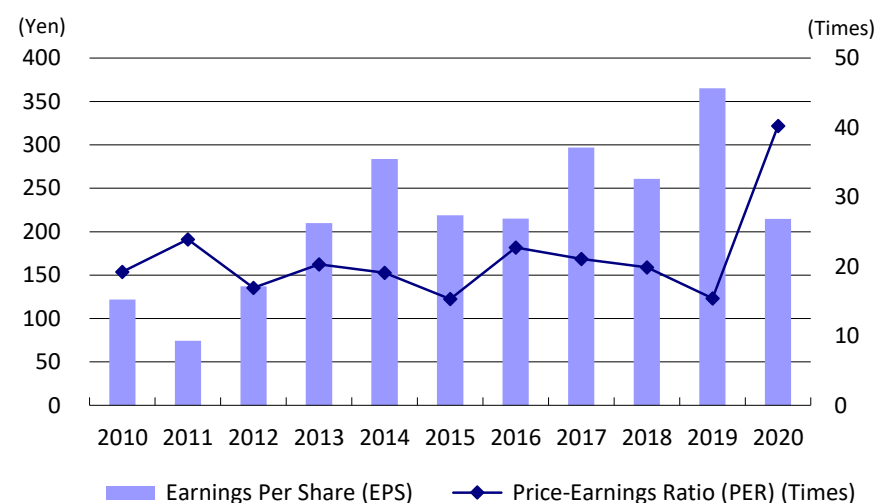
(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Net Income (Loss) Attributable to Shareholders	26,782	16,389	30,203	46,185	62,170	47,290	45,987	63,159	54,323	74,895	43,307
Net Sales	617,825	619,461	650,461	772,966	847,252	833,604	794,201	859,982	732,581	677,980	655,529
Net Income (Loss) Attributable to Shareholders / Net Sales	4.3%	2.6%	4.6%	6.0%	7.3%	5.7%	5.8%	7.3%	7.4%	11.0%	6.6%

Notes: In connection with the classification of AEC as a discontinued operation, information figures from FY2018 have been restated to reflect this change.

Number of Employees, Net Sales per Employee



Earnings Per Share (EPS), Price-Earnings Ratio (PER)



<Number of Employees, Net Sales per Employee>

(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Number of Employees	35,684	35,992	35,411	36,842	37,572	37,709	36,008	36,193	29,976	28,006	28,254
Net Sales	617,825	619,461	650,461	772,966	847,252	833,604	794,201	859,982	732,581	677,980	655,529
Net Sales per Employee	17.2	17.2	18.4	21.0	22.6	22.1	22.1	23.8	24.4	24.2	23.2

Notes: 1. Number of Employees is based on the figure at the end of each fiscal year.

2. In connection with the classification of AEC as a discontinued operation, information figures from FY2018 have been restated to reflect this change.

<Earnings Per Share (EPS), Price-Earnings Ratio (PER)>

(Fiscal Year)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Earnings Per Share (EPS)	121.7	74.5	137.2	209.8	283.9	219.0	215.1	296.9	260.8	365.3	214.7
Stock Price (FYE Closing Price)	2,338	1,780	2,320	4,260	5,420	3,350	4,885	6,260	5,180	5,630	8,640
Price-Earnings Ratio (PER) (Times)	19.2	23.9	16.9	20.3	19.1	15.3	22.7	21.1	19.9	15.4	40.2

Notes: 1. Earnings per Share is based on the number of share equivalents with a dilutive effect.

2. PER = Fiscal Year-end Stock Price / Earnings per Share

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