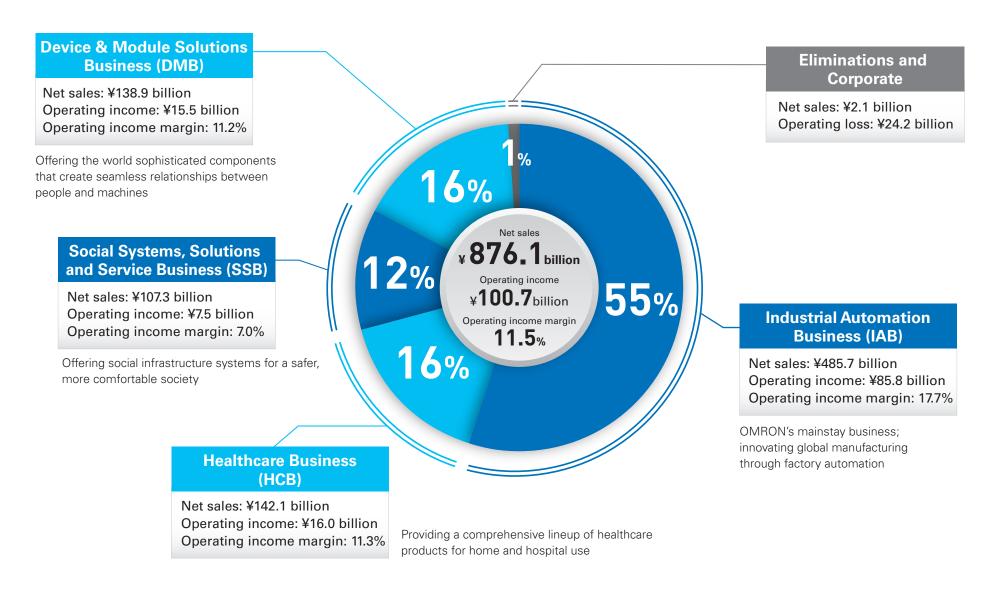
Vision Integrated Report 2023

### **OMRON's Business and Fiscal 2022 Results**

#### FY2022 Consolidated Sales by Business Segment



Vision Integrated Report 2023

### **OMRON Carries Out Business in Over 130 Countries**

FY2022 Net Sales, Number of Employees, Number of Production Sites, Number of Non-production Sites in Each Region











Number of employees

**1034** employees

Ratio of overseas sales



Ratio of overseas employees to total employees



Approx. 64%

**Production sites** 

**26** sites

Non-production sites



392 sites

<sup>\*</sup> Regional categories are defined as follows:

Americas: U.S., Canada, Brazil Europe: Netherlands, U.K., Germany, France, Italy, Spain Greater China: China, Hong Kong, Taiwan Asia Pacific: Singapore, Korea, India, Australia

<sup>\*</sup> As of March 31, 2023

# **Financial Highlights**

**Net Sales** 



¥876.1 billion

+14.8% (vs. FY2021)



**Operating Cash Flow** 

¥ 53.5 billion

- ¥ 14.0 billion (vs. FY2021)



**EPS** 

¥372

+ ¥67 (vs. FY2021)

**Gross Profit** 



¥393.9billion

+13.6% (vs. FY2021)



Return on Invested Capital (ROIC)

10.4%

+0.8pt (vs. FY2021)



**PBR** 

2.1 times

-0.4pt (vs. FY2021)

**Operating Income Margin** 



11.5%



**ROE** 

10.6%

+0.9pt (vs. FY2021)



**Dividends** 

¥98

+ ¥6 (vs. FY2021)

**-0.2pt** (vs. FY2021)

## **Non-Financial Highlights**



Sustainability Sales

 $\pm 417.8$  billion

+28% (vs. FY2021)



**Number of Overseas Sites Employing Employees** with Disabilities

27<sub>sites</sub>

**±0** (vs. FY2021)



Reduction in GHG **Emissions in Scope 1** and 2 (vs. FY2016)

62% reduction

+12pt (vs. FY2021)



**New Businesses** Created

r candidates



Ratio of Women in Managerial Roles (OMRON Group worldwide)

16.6%

Number of Carbon Zero Sites in Japan

(calculation started in FY2022)

-0.3pt (vs. FY2021)

+5sites (vs. FY2021)



Ratio of Non-Japanese in Key Managerial Positions Overseas\*

**J**% maintained



**Employee Engagement** Score



**Reduction of Paper** Consumption (vs. FY2019)

**44**% reduction

**±0** (vs. FY2020)

**+8pt** (vs. FY2021)

**<sup>±0</sup>** (vs. FY2021)