



**Summary of Consolidated Financial Results for the Third Quarter
of the Fiscal Year Ending March 31, 2014 (U.S. GAAP)**

January 30, 2014

OMRON Corporation (6645)

Exchanges Listed:	Tokyo (first section)
Homepage:	http://www.omron.com
Representative:	Yoshihito Yamada, President and CEO
Contact:	Takayoshi Oue, Executive Officer, Senior General Manager, Accounting and Finance Center
Telephone:	+81-75-344-7070
Filing of Quarterly Securities Report (<i>Shihanki hokokusho</i>) (scheduled):	February 13, 2014
Start of Distribution of Dividends (scheduled):	—
Preparation of Supplementary Materials for the Quarterly Financial Results:	Yes
Holding of Presentation of Quarterly Financial Results:	Yes (for investors)

Note: This document has been translated from the Japanese original as a guide to non-Japanese investors and contains forward-looking statements that are based on managements' estimates, assumptions and projections at the time of publication. A number of factors could cause actual results to differ materially from expectations.

Note: All amounts are rounded to the nearest million yen.

**1. Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2014
(April 1, 2013 – December 31, 2013)**

(1) Sales and Income (cumulative)

(Percentages represent changes compared with the same period of the previous fiscal year.)

	Millions of yen - except per share data and percentages			
	Nine months ended December 31, 2013		Nine months ended December 31, 2012	
		Change (%)		Change (%)
Net sales	552,393	19.1	463,681	2.4
Operating income	48,345	73.6	27,848	(7.6)
Income before income taxes	46,418	64.5	28,216	7.2
Net income attributable to shareholders	33,947	64.1	20,684	77.7
Net income attributable to shareholders per share, basic (JPY)	154.22		93.96	
Net income attributable to shareholders per share, diluted (JPY)	—		93.96	

Note: Comprehensive income: Nine months ended December 31, 2013: JPY 65,779 million (118.1% change);
Nine months ended December 31, 2012: JPY 30,165 million (—% change)

(2) Consolidated Financial Position

	Millions of yen - except per share data and percentages	
	As of December 31, 2013	As of March 31, 2013
	Total assets.....	645,315
Net assets	428,998	368,763
Shareholders' equity	426,724	366,962
Shareholders' equity ratio (%).....	66.1	64.0

2. Dividends

		Year ended March 31, 2013	Year ending March 31, 2014	Year ending March 31, 2014 (projected)
Dividends per share	1st quarter dividend (JPY)	—	—	
	2nd quarter dividend (JPY)	14.00	25.00	
	3rd quarter dividend (JPY)	—	—	
	Year-end dividend (JPY)	23.00		25.00
	Total dividends for the year (JPY)	37.00		50.00

Notes: 1. Revisions since the most recently announced dividend forecast: No

2. Breakdown of year-end dividend for the fiscal year ended March 31, 2013: Regular dividend: JPY 18:00
Commemorative dividend: JPY 5:00

3. Projected Results for the Fiscal Year Ending March 31, 2014 (April 1, 2013 – March 31, 2014)

(Percentages represent changes compared with the previous fiscal year.)

	Millions of yen	
	Year ending March 31, 2014	Change (%)
Net sales	750,000	15.3
Operating income	65,000	43.4
Income before income taxes	62,000	50.4
Net income attributable to shareholders	43,000	42.4
Net income per share attributable to shareholders (JPY)	195.34	

Note: Revisions since the most recently announced results forecast: No

Other

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries due to changes in scope of consolidation): No
New: – companies (–) Excluded: – companies (–)
- (2) Application of simplified accounting methods and/or special accounting methods: No
- (3) Changes in accounting policy
 - (a) Changes accompanying revision of accounting standards, etc.: No
 - (b) Changes in accounting policy other than (a) above: No
- (4) Number of shares issued and outstanding (common stock)
 - (a) Number of shares at end of period (including treasury stock): December 31, 2013: 227,121,372 shares; March 31, 2013: 227,121,372 shares
 - (b) Treasury stock at end of period: December 31, 2013: 7,004,109 shares; March 31, 2013: 6,992,907 shares
 - (c) Average number of shares during the period (cumulative quarterly period): Nine months ended December 31, 2013: 220,123,769 shares; Nine months ended December 31, 2012: 220,130,129 shares

Items Regarding the Implementation of Quarterly Review Procedures

This summary of quarterly consolidated results is exempt from the quarterly review procedures based on the Financial Instruments and Exchange Act. Review procedures for the quarterly financial statements based on the Financial Instruments and Exchange Act had not been completed at the time of disclosure of this summary of quarterly consolidated results.

Notes Regarding Use of Projections of Results and Other Matters

1. Projections of results and future developments are based on information available to the Company at the time of writing, as well as certain assumptions judged by the Company to be reasonable. Various factors could cause actual results to differ materially from these projections. Major factors influencing Omron's actual results include, but are not limited to, (i) the economic conditions affecting the Omron Group's businesses in Japan and overseas, (ii) demand trends for the Omron Group's products and services, (iii) the ability of the Omron Group to develop new technologies and new products, (iv) major changes in the fund-raising environment, (v) tie-ups or cooperative relationships with other companies, (vi) movements in currency exchange rates and stock markets, and (vii) accidents, earthquakes, etc.

For the assumptions that form the basis of the projected results, see "1. Qualitative Information on Quarterly Financial Results, (3) Description of Consolidated Performance Forecast" on page 6.

2. The Company applies the single step method for presentation of its Consolidated Financial Statements based on U.S. GAAP. However, to facilitate comparison with other companies, operating income on the Consolidated Income Statement is presented by subtracting selling, general and administrative expenses and research and development expenses from gross profit.

3. The Company plans to hold a presentation for investors on Thursday, January 30, 2014. The Company also plans to post an overview and the (voice) content of its explanations, together with financial materials used at the presentation, promptly on its website.

Note: The following abbreviations of business segment names are used in the attached materials.

IAB: Industrial Automation Business

EMC: Electronic and Mechanical Components Business

AEC: Automotive Electronic Components Business

SSB: Social Systems, Solutions and Service Business

HCB: Healthcare Business

Other: Environmental Solutions Business HQ, Electronic Systems & Equipments Division HQ, Micro Devices HQ, OMRON PRECISION TECHNOLOGY Co., Ltd. and others

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1. Qualitative Information on Quarterly Financial Results

(1) Description of Results of Operations

General Overview

In the first nine months of fiscal 2013 (April – December 2013), earnings and profits of the Omron Group both increased substantially compared with the same period of the previous fiscal year, with growth in earnings and profits in every business segment.

The Omron Group's perception of the economic environment in the first nine months of fiscal 2013 is as follows.

Economic and Market Conditions by Region

- Japan: There was a gradual recovery trend due to government economic policies and other factors.
U.S.: The sense of uncertainty about monetary policy abated and there was a recovery trend, with factors including improvement in the employment environment.
Europe: Business and consumer confidence improved and a gradual recovery trend was apparent.
China: Various economic indicators such as the Purchasing Managers' Index were spotty, and a sense of uncertainty persisted.
Asia: A sense of uncertainty grew, with factors including a downturn in business confidence in some countries.

Conditions in the Omron Group's Primary Related Markets

- Automotive-related: Capital investment demand in Japan was on a recovery track; demand for components was strong in emerging markets and elsewhere.
Semiconductor-related: Capital investment demand in Japan was on a recovery track due to demand for smartphones and other products.
Machine tool-related: Signs of a recovery in capital investment demand were apparent in Japan and overseas.
Home appliance and electronic component-related: Capital investment demand was on a recovery track; demand for components was strong outside Japan
Healthcare equipment-related: Demand was firm due to factors including rising health consciousness in emerging markets

In addition, the Omron Group has set its policy for fiscal 2013 (the year ending March 31, 2014) as "Complete the GLOBE Stage! Complete the transformation to a stronger Omron with greater growth, profitability, and adaptability to change." As its action plan, the Group is prioritizing efforts including maximization of the strength of the industrial automation business, growth in emerging markets, expansion of new businesses that meet the needs of the "Optimization Society," conclusion of profit structure reform and strengthening of global human resources. In the first nine months of fiscal 2013, the Group carried out measures to increase net sales and profits over the medium-to-long term, and has been steadily generating results compared with the same period of the previous fiscal year, including an increase in net sales in emerging markets.

Consequently, consolidated results for the first nine months of fiscal 2013 were as follows.

Millions of yen, except exchange rate data and percentages

	Nine months ended December 31, 2012	Nine months ended December 31, 2013	Change
Net sales	463,681	552,393	+19.1%
Operating income	27,848	48,345	+73.6%
Income before income taxes	28,216	46,418	+64.5%
Net income attributable to shareholders	20,684	33,947	+64.1%
Average USD exchange rate (JPY)	80.4	99.3	+18.9
Average EUR exchange rate (JPY)	103.2	132.1	+28.9

Results by Business Segment

IAB (Industrial Automation Business)

Millions of yen, except percentages

		Nine months ended December 31, 2012	Nine months ended December 31, 2013	Change
Sales to external customers	Japan	87,071	86,595	-0.5%
	Overseas	105,381	125,579	+19.2%
	Total	192,452	212,174	+10.2%
Segment profit		21,591	28,272	+30.9%

Note: Due to a revision of management classifications, some businesses under EMC are included in the IAB business segment from the year ending March 31, 2014. Accordingly, segment profit for the year ended March 31, 2013 is restated under the new management classification.

Sales in Japan

The recovery trend in capital investment demand from customers, mainly in the semiconductor and electronic components industries, strengthened from September onward. Expanded sales of new products also contributed to results, but sales in Japan for the nine months ended December 31, 2013 were basically unchanged from the same period of the previous fiscal year, primarily due to a slowdown in the first half.

Overseas Sales

In Europe, demand was at the same level as the previous year, with firm sales in Southern Europe due to an economic upturn. In the Americas, a recovery trend in demand emerged in Canada in North America, but sales decreased overall compared with the same period of the previous fiscal year, primarily because of the weak performance of oil-related businesses in the first half. In China, sales decreased compared with the same period of the previous fiscal year due to factors including export-related weakness in the electronic components industry and elsewhere. In Asia, sales were weak due to a decline in capital investment demand in automotive- and electronic component-related and other industries in some countries. As a result, overseas sales for the nine months ended December 31, 2013 increased compared with the same period of the previous fiscal year, with the additional impact of the depreciation of the yen.

Segment Profit

Segment profit increased compared with the same period of the previous fiscal year due to the increase in sales and the impact of the depreciation of the yen.

EMC (Electronic and Mechanical Components Business)

Millions of yen, except percentages

		Nine months ended December 31, 2012	Nine months ended December 31, 2013	Change
Sales to external customers	Japan	19,650	21,236	+8.1%
	Overseas	42,296	51,692	+22.2%
	Total	61,946	72,928	+17.7%
Segment profit		3,195	6,796	+112.7%

Note: Due to a revision of management classifications, some businesses under EMC are presented in the IAB business segment from the year ending March 31, 2014. Accordingly, segment profit for the year ended March 31, 2013 is restated under the new management classification.

Sales in Japan

Although demand decreased in consumer and automotive-related industries, demand from the home appliance industry was strong due to factors including the rebound of the domestic economy and the impact of the hot summer in the first half of the fiscal year. As a result, sales in Japan for the nine months ended December 31, 2013 increased compared with the same period of the previous fiscal year.

Overseas Sales

In China and South Korea, sales to the mobile devices industry were firm, and in the Americas, sales to consumer and commerce industries were strong. In Europe, consumer and commerce industry demand grew

with the impact of market recovery. As a result, overseas sales for the nine months ended December 31, 2013 increased substantially compared with the same period of the previous fiscal year, due in part to the impact of the depreciation of the yen.

Segment Profit

Segment profit increased significantly compared with the same period of the previous fiscal year due to ongoing cost reduction initiatives in addition to the increase in sales and the impact of the depreciation of the yen.

AEC (Automotive Electronic Components Business)

Millions of yen, except percentages

		Nine months ended December 31, 2012	Nine months ended December 31, 2013	Change
Sales to external customers	Japan	23,290	20,680	-11.2%
	Overseas	48,370	71,648	+48.1%
	Total	71,660	92,328	+28.8%
Segment profit		4,053	7,003	+72.8%

Sales in Japan

Despite the effect of government economic measures and the continuation of tax breaks for eco cars, automobile production volume decreased compared with the same period of the previous year due to factors including the impact of the end of subsidies in September 2012. With the additional impact of a shift in production overseas for some products, sales in Japan for the nine months ended December 31, 2013 decreased compared with the same period of the previous fiscal year.

Overseas Sales

The European automotive market slowed due to fiscal austerity and the deteriorating labor environment resulting from financial instability, but sales were strong due to the accelerated recovery in the North American market and market expansion in China and Asia. As a result, overseas sales for the nine months ended December 31, 2013 increased substantially compared with the same period of the previous fiscal year, due in part to the depreciation of the yen.

Segment Profit

Segment profit increased substantially compared with the same period of the previous fiscal year due to factors including the increase in sales and the impact of the depreciation of the yen.

SSB (Social Systems, Solutions and Service Business)

Millions of yen, except percentages

	Nine months ended December 31, 2012	Nine months ended December 31, 2013	Change
Sales to external customers	36,805	45,661	+24.1%
Segment profit (loss)	(2,588)	(1,868)	-

Public Transportation Systems Business Sales

Demand from railway companies for renewal of station equipment remained firm, and sales for the nine months ended December 31, 2013 increased compared with the same period of the previous fiscal year.

Traffic and Road Management Systems Business and Other Sales

Sales of the traffic and road management systems business for the nine months ended December 31, 2013 were basically unchanged compared with the same period of the previous fiscal year, due in part to demand for measures to deal with aging management systems and equipment.

In the environmental solutions business, sales for the nine months ended December 31, 2013 increased substantially compared with the same period of the previous fiscal year due to continued firm demand for solar power generation-related products.

Segment Profit

Due to the increase in sales, segment loss decreased compared with the same period of the previous fiscal year.

HCB (Healthcare Business)

Millions of yen, except percentages

		Nine months ended December 31, 2012	Nine months ended December 31, 2013	Change
Sales to external customers	Japan	21,699	22,568	+4.0%
	Overseas	30,280	44,057	+45.5%
	Total	51,979	66,625	+28.2%
Segment profit		3,733	6,449	+72.8%

Sales in Japan

In healthcare equipment for household use, sales of new products (sleep monitor, low-frequency therapy equipment) were strong and sales of digital blood pressure monitors, which are core products, were firm. Sales of equipment for use in medical institutions were basically unchanged from the same period of the previous fiscal year. As a result, sales in Japan for the nine months ended December 31, 2013 increased substantially compared with the same period of the previous fiscal year.

Overseas Sales

Sales were very strong as demand for healthcare equipment and products continued to rise in emerging markets such as China, Central and South America and India. As a result, overseas sales for the nine months ended December 31, 2013 increased substantially compared with the same period of the previous fiscal year, due in part to the impact of the depreciation of the yen.

Segment Profit

Segment profit increased substantially compared with the same period of the previous fiscal year due to the increase in overseas sales, the impact of the depreciation of the yen and other factors.

Other

Millions of yen, except percentages

	Nine months ended December 31, 2012	Nine months ended December 31, 2013	Change
Sales to external customers	44,174	58,050	+31.4%
Segment profit	1,589	7,089	+346.1%

Businesses in the "Other" segment are primarily responsible for exploring/nurturing new business fields and nurturing/reinforcing businesses not handled by other internal companies.

Environmental Solutions Business Sales

Demand for solar power conditioners grew in the Japanese market along with the spread of photovoltaic power generation due to rising interest in use of renewable energy, and sales for the nine months ended December 31, 2013 increased substantially compared with the same period of the previous fiscal year.

Electronic Systems & Equipments Business Sales

Although demand for uninterruptible power supplies was firm, sales for the nine months ended December 31, 2013 decreased compared with the same period of the previous fiscal year due to a drop in demand for the electronics manufacturing service (EMS).

Micro Devices Business Sales

Demand for MEMS microphone chips grew, and sales for the nine months ended December 31, 2013 increased substantially compared with the same period of the previous fiscal year.

Backlight Business Sales

Due to strong performance in the smartphone market and sales growth in the tablet device field, which the Omron Group entered during the fiscal year, sales for the nine months ended December 31, 2013 increased substantially compared with the same period of the previous fiscal year.

Segment Profit

Segment profit increased substantially compared with the same period of the previous fiscal year because of higher sales in each business.

(2) Description of Financial Condition

Total assets as of December 31, 2013 increased JPY 71,678 million compared with the end of the previous fiscal year to JPY 645,315 million due to an increase in cash and cash equivalents and other factors. Total liabilities increased JPY 11,443 million compared with the end of the previous fiscal year to JPY 216,317 million due to an increase in notes and accounts payable — trade and other factors. Net assets increased JPY 60,235 million from the end of the previous fiscal year to JPY 428,998 million due to changes in foreign currency translation adjustments and other items, in addition to net income attributable to shareholders. The shareholders' equity ratio was 66.1 percent, compared with 64.0 percent at the end of the previous fiscal year.

Net cash provided by operating activities in the nine months ended December 31, 2013 was JPY 48,569 million (an increase of JPY 16,637 million compared with the same period of the previous fiscal year) due to collection of notes and accounts receivable — trade, in addition to net income. Net cash used in investing activities was JPY 21,366 million (an increase in cash used of JPY 945 million compared with the same period of the previous fiscal year) due to capital investment in production and other facilities. Net cash used in financing activities was JPY 7,424 million (an increase in cash used of JPY 3,105 million compared with the same period of the previous fiscal year) as dividends paid offset an increase in short-term debt. As a result, the balance of cash and cash equivalents at December 31, 2013 was JPY 79,966 million, an increase of JPY 24,258 million from the end of the previous fiscal year.

(3) Description of Consolidated Performance Forecast

There is no change to the performance forecast for the fiscal year ending March 31, 2014, as announced on October 29, 2013. The assumed exchange rates for the fourth quarter in the performance forecast are USD 1 = JPY 95 and EUR 1 = JPY 130.

The performance forecast and other forward-looking statements are based on information available to the Company at the present time, and on certain assumptions judged by the Company to be reasonable. Due to a variety of factors, actual results may differ materially from the forecast.

2. Summary Information (Other)

(1) Changes in significant subsidiaries during the period

None applicable

(2) Application of simplified accounting methods and/or specific accounting methods

None applicable

(3) Changes in accounting policy

None applicable

3. Quarterly Consolidated Financial Statements
(1) Quarterly Consolidated Balance Sheets

(Millions of yen)

	As of		As of	
	March 31, 2013		December 31, 2013	
ASSETS				
Current assets:	333,694	58.2%	388,833	60.2%
Cash and cash equivalents	55,708		79,966	
Notes and accounts receivable — trade	158,911		160,939	
Allowance for doubtful receivables	(1,988)		(2,260)	
Inventories	91,013		114,750	
Deferred income taxes	17,611		19,946	
Other current assets	12,439		15,492	
Property, plant and equipment:	126,835	22.1	135,373	21.0
Land	26,591		26,669	
Buildings	137,821		142,299	
Machinery and equipment	156,186		167,730	
Construction in progress	6,729		9,812	
Accumulated depreciation	(200,492)		(211,137)	
Investments and other assets:	113,108	19.7	121,109	18.8
Investments in and advances to associates	17,939		20,654	
Investment securities	38,193		47,469	
Leasehold deposits	6,914		7,095	
Deferred income taxes	30,612		25,099	
Other	19,450		20,792	
Total assets	573,637	100.0%	645,315	100.0%

(Millions of yen)

	As of March 31, 2013		As of December 31, 2013	
LIABILITIES				
Current liabilities:	145,701	25.4%	161,155	25.0%
Short-term debt	5,570		9,136	
Notes and accounts payable — trade	75,592		81,129	
Accrued expenses	32,818		31,886	
Income taxes payable	3,907		7,515	
Other current liabilities	27,814		31,489	
Deferred income taxes	595	0.1	766	0.1
Termination and retirement benefits	56,944	9.9	52,563	8.1
Other long-term liabilities	1,634	0.3	1,833	0.3
Total liabilities	204,874	35.7	216,317	33.5
NET ASSETS				
Shareholders' equity	366,962	64.0	426,724	66.1
Common stock	64,100	11.2	64,100	9.9
Capital surplus	99,066	17.3	99,066	15.4
Legal reserve	10,876	1.9	11,196	1.7
Retained earnings	253,654	44.2	281,778	43.7
Accumulated other comprehensive income (loss)	(44,349)	(7.7)	(12,990)	(2.1)
Foreign currency translation adjustments	(14,224)		11,160	
Minimum pension liability adjustments	(39,730)		(38,782)	
Net unrealized gains on available-for-sale securities	9,580		15,297	
Net losses on derivative instruments	25		(665)	
Treasury stock	(16,385)	(2.9)	(16,426)	(2.5)
Noncontrolling interests	1,801	0.3	2,274	0.4
Total net assets	368,763	64.3	428,998	66.5
Total liabilities and net assets	573,637	100.0%	645,315	100.0%

(2) Quarterly Consolidated Statements of Operations and Quarterly Consolidated Statements of Comprehensive Income
(Quarterly Consolidated Statements of Operations)
(Nine months ended December 31, 2013)

(Millions of yen)

	Nine months ended December 31, 2012		Nine months ended December 31, 2013	
Net sales	463,681	100.0%	552,393	100.0%
Cost of sales	292,730	63.1	338,568	61.3
Gross profit	170,951	36.9	213,825	38.7
Selling, general and administrative expenses	110,972	24.0	131,602	23.8
Research and development expenses	32,131	6.9	33,878	6.1
Operating income	27,848	6.0	48,345	8.8
Other expenses, net	(368)	(0.1)	1,927	0.4
Income before income taxes	28,216	6.1	46,418	8.4
Income taxes	9,142	2.0	15,574	2.9
Equity in net losses (gains) of affiliates	(1,542)	(0.3)	(3,348)	(0.6)
Net income	20,616	4.4	34,192	6.1
Net income (loss) attributable to noncontrolling interests	(68)	(0.0)	245	0.0
Net income attributable to shareholders	20,684	4.4	33,947	6.1

(Quarterly Consolidated Statements of Comprehensive Income)
(Nine months ended December 31, 2013)

(Millions of yen)

	Nine months ended December 31, 2012	Nine months ended December 31, 2013
Net income	20,616	34,192
Other comprehensive income (loss), net of tax		
Foreign currency translation adjustments	9,657	25,612
Pension liability adjustments	709	948
Net unrealized gains (losses) on available-for-sale securities	(759)	5,717
Net gains (losses) on derivative instruments	(58)	(690)
Other comprehensive income	9,549	31,587
Comprehensive income	30,165	65,779
(Breakdown)		
Comprehensive income attributable to noncontrolling interests	12	473
Comprehensive income attributable to shareholders	30,153	65,306

(3) Consolidated Statements of Cash Flows

(Millions of yen)

	Nine months ended December 31, 2012	Nine months ended December 31, 2013
I. Operating Activities:		
1. Net income	20,616	34,192
2. Adjustments to reconcile net income to net cash provided by operating activities:	16,402	18,316
(1) Depreciation and amortization	136	275
(2) Net loss on sales and disposals of property, plant and equipment	—	243
(3) Loss on impairment of long-lived assets	(360)	(1,714)
(4) Net gain on sales of investment securities	693	488
(5) Loss on investment securities	(3,156)	(3,400)
(6) Termination and retirement benefits	872	1,096
(7) Deferred income taxes	(1,542)	(3,348)
(8) Equity in gain of affiliates		
(9) Changes in assets and liabilities:	7,080	9,200
(i) Decrease in notes and accounts receivable — trade, net	(6,001)	(15,295)
(ii) Increase in inventories	(6)	(1,202)
(iii) Increase in other assets	(2,479)	1,173
(iv) Increase (decrease) in notes and accounts payable — trade	2,608	3,430
(v) Increase in income taxes payable	(1,155)	4,525
(vi) Increase (decrease) in accrued expenses and other current liabilities	(1,776)	590
(10) Other, net		
Total adjustments	11,316	14,377
Net cash provided by operating activities	31,932	48,569
II. Investing Activities:		
1. Proceeds from sales or maturities of investment securities	835	2,824
2. Purchase of investments securities	—	(2,179)
3. Capital expenditures	(21,272)	(22,623)
4. Decrease (increase) in leasehold deposits, net	317	(29)
5. Proceeds from sales of property, plant and equipment	781	460
6. Proceeds from sale of business, net	90	26
7. Proceeds from acquisition of business, net	98	—
8. Equity transaction with noncontrolling interests	(10)	—
9. Decrease (increase) in investment in and loans to affiliates	(1,884)	155
10. Other, net	624	—
Net cash used in investing activities	(20,421)	(21,366)
III. Financing Activities:		
1. Net borrowings (repayments) of short-term debt	922	3,523
2. Dividends paid by the Company	(6,164)	(10,566)
3. Proceeds from capital transactions with noncontrolling interests	(2)	—
4. Acquisition of treasury stock	819	—
5. Other, net	106	(381)
Net cash used in financing activities	(4,319)	(7,424)
IV. Effect of Exchange Rate Changes on Cash and Cash Equivalents	2,277	4,479
Net Increase (Decrease) in Cash and Cash Equivalents	9,469	24,258
Cash and Cash Equivalents at Beginning of the Period	45,257	55,708
Cash and Cash Equivalents at End of the Period	54,726	79,966
Notes to cash flows from operating activities:		
1. Interest paid	193	186
2. Taxes paid	5,592	10,259
Notes to investing and financing activities not involving cash flow:		
Debt related to capital expenditures	487	649

(4) Notes Regarding Consolidated Financial Statements
(Notes Regarding Assumptions of Continuing Operations)

None applicable

(Notes in the Event of Significant Changes in Shareholders' Equity)

None applicable

(Segment Information)

Business Segment Information

Nine months ended December 31, 2012 (April 1, 2012 – December 31, 2012)

(Millions of yen)

	IAB	EMC	AEC	SSB	HCB	Other	Total	Eliminations & Corporate	Consolidated
Net sales:									
(1) Sales to outside customers	192,452	61,946	71,660	36,805	51,979	44,174	459,016	4,665	463,681
(2) Intersegment sales and transfers	4,109	33,426	167	2,716	63	13,166	53,647	(53,647)	—
Total	196,561	95,372	71,827	39,521	52,042	57,340	512,663	(48,982)	463,681
Operating expenses	174,970	92,177	67,774	42,109	48,309	55,751	481,090	(45,257)	435,833
Operating income (loss)	21,591	3,195	4,053	(2,588)	3,733	1,589	31,573	(3,725)	27,848

Nine months ended December 31, 2013 (April 1, 2013 – December 31, 2013)

(Millions of yen)

	IAB	EMC	AEC	SSB	HCB	Other	Total	Eliminations & Corporate	Consolidated
Net sales:									
(1) Sales to outside customers	212,174	72,928	92,328	45,661	66,625	58,050	547,766	4,627	552,393
(2) Intersegment sales and transfers	5,572	36,513	88	3,089	80	20,765	66,107	(66,107)	—
Total	217,746	109,441	92,416	48,750	66,705	78,815	613,873	(61,480)	552,393
Operating expenses	189,474	102,645	85,413	50,618	60,256	71,726	560,132	(56,084)	504,048
Operating income (loss)	28,272	6,796	7,003	(1,868)	6,449	7,089	53,741	(5,396)	48,345

Note: Due to a revision of management classifications, some businesses under EMC are included in the IAB business segment from the year ending March 31, 2014. Accordingly, figures for the nine months ended December 31, 2012 are restated under the new management classification.

Geographical Segment Information

Nine months ended December 31, 2012 (April 1, 2012 – December 31, 2012)

(Millions of yen)

	Japan	Americas	Europe	Greater China	Southeast Asia and Others	Total	Eliminations & Corporate	Consolidated
Net sales:								
(1) Sales to outside customers	231,461	59,179	55,906	77,996	39,139	463,681	—	463,681
(2) Intersegment sales and transfers	93,193	1,494	733	54,867	12,538	162,825	(162,825)	—
Total	324,654	60,673	56,639	132,863	51,677	626,506	(162,825)	463,681
Operating expenses	308,081	59,033	55,647	123,859	48,073	594,693	(158,860)	435,833
Operating income (loss)	16,573	1,640	992	9,004	3,604	31,813	(3,965)	27,848

Nine months ended December 31, 2013 (April 1, 2013 – December 31, 2013)

(Millions of yen)

	Japan	Americas	Europe	Greater China	Southeast Asia and Others	Total	Eliminations & Corporate	Consolidated
Net sales:								
(1) Sales to outside customers	247,916	72,307	72,836	105,355	53,979	552,393	—	552,393
(2) Intersegment sales and transfers	119,398	2,035	1,230	68,789	16,721	208,173	(208,173)	—
Total	367,314	74,342	74,066	174,144	70,700	760,566	(208,173)	552,393
Operating expenses	335,055	74,579	73,111	159,858	64,669	707,272	(203,224)	504,048
Operating income (loss)	32,259	(237)	955	14,286	6,031	53,294	(4,949)	48,345

Notes: 1. Major countries or regions belonging to segments other than Japan are as follows:

- (1) Americas United States of America, Canada, Brazil
- (2) Europe Netherlands, Great Britain, Germany, France, Italy, Spain
- (3) Greater China China, Hong Kong, Taiwan
- (4) Southeast Asia and Others Singapore, Republic of Korea, India, Australia

Overseas Sales

Nine months ended December 31, 2012 (April 1, 2012 – December 31, 2012)

(Millions of yen)

	Americas	Europe	Greater China	Southeast Asia and Others	Total
I Overseas sales	60,230	59,948	78,870	40,935	239,983
II Consolidated net sales					463,681
III Overseas sales as a percentage of consolidated net sales (%)	13.0	12.9	17.0	8.9	51.8

Nine months ended December 31, 2013 (April 1, 2013 – December 31, 2013)

(Millions of yen)

	Americas	Europe	Greater China	Southeast Asia and Others	Total
I Overseas sales	74,135	76,739	105,698	56,324	312,896
II Consolidated net sales					552,393
III Overseas sales as a percentage of consolidated net sales (%)	13.4	13.9	19.1	10.2	56.6

Note: Major countries or regions belonging to each segment are as follows:

- | | |
|-------------------------------|-----------------------------------------------------------|
| (1) Americas | United States of America, Canada, Brazil |
| (2) Europe | Netherlands, Great Britain, Germany, France, Italy, Spain |
| (3) Greater China | China, Hong Kong, Taiwan |
| (4) Southeast Asia and Others | Singapore, Republic of Korea, India, Australia |

4. Supplementary Information

(1) Summary of Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2014

(Millions of yen, %)

	Nine months ended December 31, 2012	Nine months ended December 31, 2013	Period-on- period change	Year ended March 31, 2013	Year ending March 31, 2014 (projected)	Year-on- year change
Net sales	463,681	552,393	+19.1%	650,461	750,000	+15.3%
Operating income [% of net sales]	27,848 [6.0%]	48,345 [8.8%]	+73.6% [+2.8P]	45,343 [7.0%]	65,000 [8.7%]	+43.4% [+1.7P]
Income before income taxes [% of net sales]	28,216 [6.1%]	46,418 [8.4%]	+64.5% [+2.3P]	41,237 [6.3%]	62,000 [8.3%]	+50.4% [+2.0P]
Net income attributable to shareholders	20,684	33,947	+64.1%	30,203	43,000	+42.4%
Net income per share attributable to shareholders (basic) (JPY)	93.96	154.22	+60.26	137.20	195.34	+58.14
Net income per share attributable to shareholders (diluted) (JPY)	93.96	—	—	137.20	—	—
Total assets	559,473	645,315	+15.3%	573,637		
Shareholders' equity [Shareholders' equity ratio (%)]	347,900 [62.2%]	426,724 [66.1%]	+22.7% [+3.9P]	366,962 [64.0%]		
Shareholders' equity per share (JPY)	1,580.43	1,938.62	+358.19	1,667.04		
Net cash provided by operating activities	31,932	48,569	+16,637	53,058		
Net cash used in investing activities	(20,421)	(21,366)	-945	(28,471)		
Net cash used in financing activities	(4,319)	(7,424)	-3,105	(18,550)		
Cash and cash equivalents at end of period	54,726	79,966	+25,240	55,708		

Note: The number of consolidated subsidiaries is 156, and the number of companies accounted for by the equity method is 10.

(2) Consolidated Net Sales by Business Segment

(Billions of yen)

		Nine months ended December 31, 2012	Nine months ended December 31, 2013	Period-on-period change (%)
IAB	Domestic	87.1	86.6	-0.5
	Overseas	105.4	125.6	+19.2
	Total	192.5	212.2	+10.2
EMC	Domestic	19.6	21.2	+8.1
	Overseas	42.3	51.7	+22.2
	Total	61.9	72.9	+17.7
AEC	Domestic	23.3	20.7	-11.2
	Overseas	48.4	71.6	+48.1
	Total	71.7	92.3	+28.8
SSB	Domestic	36.7	45.6	+24.1
	Overseas	0.1	0.1	+1.9
	Total	36.8	45.7	+24.1
HCB	Domestic	21.7	22.5	+4.0
	Overseas	30.3	44.1	+45.5
	Total	52.0	66.6	+28.2
Other	Domestic	31.4	39.1	+24.6
	Overseas	12.8	19.0	+48.0
	Total	44.2	58.1	+31.4
Eliminations and others	Domestic	3.9	3.8	-3.8
	Overseas	0.7	0.8	+15.2
	Total	4.6	4.6	-0.8
Total	Domestic	223.7	239.5	+7.1
	Overseas	240.0	312.9	+30.4
	[% of total]	[51.8%]	[56.6%]	[+4.8P]
	Total	463.7	552.4	+19.1

(3) Consolidated Operating Income (Loss) by Business Segment

(Billions of yen)

	Nine months ended December 31, 2012	Nine months ended December 31, 2013	Period-on-period change (%)
IAB	21.6	28.3	+30.9
EMC	3.2	6.8	+112.7
AEC	4.1	7.0	+72.8
SSB	(2.6)	(1.9)	—
HCB	3.7	6.4	+72.8
Other	1.6	7.1	+346.1
Eliminations and others	(3.8)	(5.4)	—
Total	27.8	48.3	+73.6

Note: Due to a revision of management classifications, some businesses under EMC are included in the IAB business segment from the year ending March 31, 2014. Accordingly, operating income for the year ended March 31, 2012 is restated under the new management classification.

(4) Average Currency Exchange Rate

(One unit of currency, in yen)

	Nine months ended December 31, 2012	Nine months ended December 31, 2013	Period-on-period change
USD	80.4	99.3	+18.9
EUR	103.2	132.1	+28.9

(5) Projected Consolidated Net Sales by Business Segment

(Billions of yen)

		Year ended March 31, 2013	Year ending March 31, 2014 (est.)	Year-on-year change (%)
IAB	Domestic	116.3	114.5	-1.5
	Overseas	146.7	168.5	+14.9
	Total	263.0	283.0	+7.6
EMC	Domestic	26.7	28.5	+6.9
	Overseas	57.4	69.5	+21.0
	Total	84.1	98.0	+16.5
AEC	Domestic	30.2	28.0	-7.5
	Overseas	67.4	93.0	+38.0
	Total	97.6	121.0	+23.9
SSB	Domestic	68.5	82.0	+19.8
	Overseas	0.3	1.0	+227.9
	Total	68.8	83.0	+20.7
HCB	Domestic	29.5	31.0	+5.1
	Overseas	42.0	57.0	+35.6
	Total	71.5	88.0	+23.0
Other	Domestic	41.4	44.0	+6.2
	Overseas	17.8	28.0	+57.1
	Total	59.2	72.0	+21.5
Eliminations and others	Domestic	5.4	4.0	-25.2
	Overseas	0.9	1.0	+15.5
	Total	6.3	5.0	-20.6
Total	Domestic	318.0	332.0	+4.4
	Overseas	332.5	418.0	+25.7
	[% of total]	[51.1%]	[55.7%]	[+4.6P]
	Total	650.5	750.0	+15.3

(6) Projected Consolidated Operating Income (Loss) by Business Segment

(Billions of yen)

	Year ended March 31, 2013	Year ending March 31, 2014 (est.)	Year-on-year change (%)
IAB	31.3	37.0	+18.0
EMC	4.4	8.5	+95.4
AEC	5.0	8.5	+69.7
SSB	2.9	5.5	+88.7
HCB	4.4	7.5	+70.2
Other	2.5	7.0	+177.1
Eliminations and others	(5.2)	(9.0)	—
Total	45.3	65.0	+43.4

Note: Due to a revision of management classifications, some businesses under EMC are included in the IAB business segment from the year ending March 31, 2014. Accordingly, operating income for the year ended March 31, 2013 is restated under the new management classification.

(7) Projected Average Currency Exchange Rate

(One unit of currency, in yen)

	Year ended March 31, 2013	Year ending March 31, 2014 (est.)	Year-on-year change
USD	83.2	98.3	+15.1
EUR	107.6	131.6	+24.0