



Financial Results for the Second Quarter Ended September 30, 2008

October 31, 2008 OMRON Corporation

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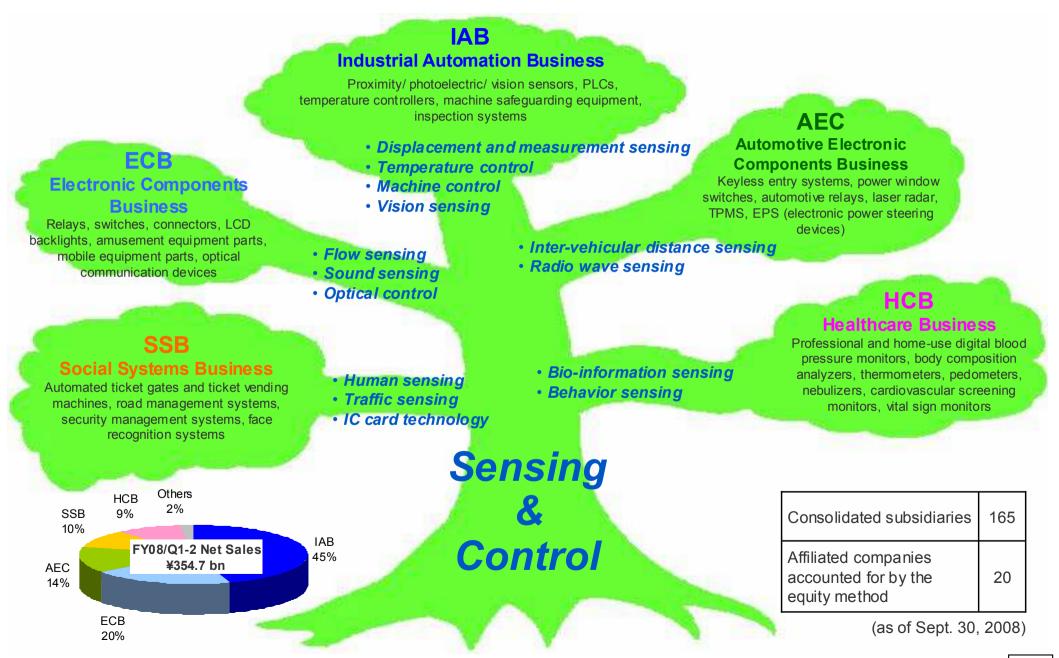
<u>Notes</u>

- 1. The consolidated statements of Omron Corporation (the Company) are prepared in accordance with U.S. GAAP.
- 2. Projected results and future developments are based on information available to the Company at the current time, as well as certain assumptions judged by the Company to be reasonable. Various factors could cause actual results to differ materially from these projections. Major factors influencing Omron's actual results include, but are not limited to, (i) economic conditions affecting the Company's businesses in Japan and overseas, (ii) demand trends for the Company's products and services, (iii) the ability of the Company to develop new technologies and new products, (iv) major changes in the fund-raising environment, (v) tie-ups or cooperative relationships with other companies, and (vi) movements in currency exchange rates and stock markets.

Businesses and Major Products

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1. Executive Summary

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| FY08 Interim (Q1-Q2) Results | | | *Year on | year. FY07/Q2=100% | **Target=100% |
|--|----------------|-----------------|----------------------|-------------------------|----------------|
| Sales & Operating Income | : Both down fi | rom the sam | e term last yea | r; also off initial pl | ans |
| Consolidated | <u>Actual</u> | <u>YoY*</u> | <u>vs. Target*</u> * | <u>Margin (%)</u> | |
| Net sales | ¥354.7 bn | 96.9% | 96.4% | | |
| Operating income | ¥18.6 bn | 70.0% | 93.0% | 5.2% | |
| NIBT | ¥19.3 bn | 70.6% | 98.9% | 5.4% | |
| Net income | ¥12.4 bn | 66.1% | 103.5% | 3.5% | |
| Net sales: Down 3% Yo 4% under target, with all | | 0 | and sluggish dome | estic economy. | |
| Operating income: Dowr p.10). 7% under target of | | | , 0 | ess and raw material pr | rice hike (see |
| NIBT: Down 30% YoY d | | crease in opera | ting income. Misse | ed target by 1% due m | ainly to |

 operating income not reaching goal.
 Net income: Down 34% YoY due primarily to drop in NIBT and FY07 earnings from business transfer. 4% more than planned due mainly to decrease in effective tax rate.

FY08 Full-Year Forecast

Downward revision to sales and operating income due to economic downturn and turbulent exchange rates, among other factors *Exchange rates to be used starting Q3: ¥95/USD ¥120/EUR

| Consolidated | Actual | <u>YoY*</u> | <u>vs. Target*</u> * | <u> Margin (%)</u> |
|---------------------|-----------|-------------|----------------------|--------------------|
| Net sales | ¥725.0 bn | 95.0% | 92.9% | |
| Operating income | ¥36.0 bn | 55.2% | 60.0% | 5.0% |
| NIBT | ¥33.0 bn | 51.4% | 55.9% | 4.6% |
| Net income | ¥20.5 bn | 48.4% | 56.2% | 2.8% |

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2. Results for the Second Quarter Ended September 30, 2008 (FY08/Q2)

(Linita, ID) (hilliona)

Sales: ¥354.7 bn; OP margin: 5.2%. Initial targets unmet due mainly to raw material price hike and weakening domestic economy.

In addition, stronger yen pushed operating income down by 30% year-on-year.

| | | | | (| Units: JPY billions) |
|--------------------------------|-----------------------|-----------------------|--|----------------------------|---|
| P/L | (1) FY07 Q2 Actual | (2) FY08 Q2 Actual | Year-on-Year (2)/(1) (FY07=100%) | (3) FY08 Initial target | (2) Actual vs. (3) Target (Target=100%) |
| Net sales | 366.1 | 354.7 | 96.9% | 368.0 | 96.4% |
| Gross profit | 138.9 | 130.5 | 93.9% | 136.7 | 95.5% |
| SG&A | 87.5 | 86.8 | 99.1% | 89.2 | 97.3% |
| R&D | 24.8 | 25.1 | 101.3% | 27.5 | 91.2% |
| Operating income | 26.6 | 18.6 | 70.0% | 20.0 | 93.0% |
| NIBT | 27.3 | 19.3 * | 70.6% | 19.5 | 98.9% |
| Net income | 18.8 | 12.4 | 66.1% | 12.0 | 103.5% |
| <exchange rates=""></exchange> | | | | | |
| USD | 119.0 | 105.5 | -13.5 | 100.0 | 5.5 |
| EUR | 162.1 | 161.8 | -0.3 | 155.0 | 6.8 |

*FY08/Q2 Actual: Pre-tax net income from continuing operations.

(Linite, ID) (hillione)

Down year-on-year in Japan and overseas, but overseas came close to target. By segment, only SSB and HCB saw year-on-year growth. All fell short of targets.

| | | | | (| Units: JPY Dillions) |
|------------------|-----------------------|-----------------------|--|----------------------------|---|
| Japan & Overseas | (1) FY07 Q2 Actual | (2) FY08 Q2 Actual | Year-on-Year (2)/(1) (FY07=100%) | (3) FY08 Initial target | (2) Actual vs. (3) Target (Target=100%) |
| Japan | 166.2 | 163.2 | 98.2% | 175.5 | 93.0% |
| Overseas* | 199.9 | 191.5 | 95.8% | 192.5 | 99.5% |
| Total | 366.1 | 354.7 | 96.9% | 368.0 | 96.4% |

*Includes direct exports

| Segment | (1) Actual | (2) Actual | YoY | (3) Target | (2)/(3) |
|---------|------------|------------|--------|------------|---------|
| IAB | 160.9 | 158.4 | 98.4% | 165.9 | 95.5% |
| ECB | 79.3 | 71.8 | 90.5% | 72.5 | 99.1% |
| AEC | 53.1 | 50.3 | 94.8% | 53.1 | 94.7% |
| SSB | 33.0 | 34.1 | 103.4% | 35.4 | 96.3% |
| НСВ | 32.2 | 32.7 | 101.6% | 33.6 | 97.2% |
| Others | 7.6 | 7.4 | 96.3% | 7.6 | 96.8% |
| Total | 366.1 | 354.7 | 96.9% | 368.0 | 96.4% |

IAB performed almost as planned, thanks in part to cost-cutting efforts. SSB saw actual/target achievement ratio improvement. Other segments did not meet targets.

| | | | | | / |
|----------------------|-----------------------|-----------------------|--|----------------------------|---|
| Segment | (1) FY07 Q2 Actual | (2) FY08 Q2 Actual | Year-on-Year (2)/(1) (FY07=100%) | (3) FY08 Initial target | (2) Actual vs. (3) Target (Target=100%) |
| IAB | 24.6 | 22.3 | 90.6% | 22.5 | 99.2% |
| ECB | 6.0 | 2.3 | 37.6% | 3.8 | 60.4% |
| AEC | 0.5 | -1.5 | — | -0.4 | _ |
| SSB | 0.0 | -0.1 | — | -0.4 | — |
| НСВ | 3.3 | 3.1 | 94.3% | 3.8 | 80.0% |
| Others | 0.2 | 0.1 | 37.9% | -0.2 | _ |
| HQ Cost/ Elimination | -8.0 | -7.6 | - | -9.1 | — |
| Total | 26.6 | 18.6 | 70.0% | 20.0 | 93.0% |

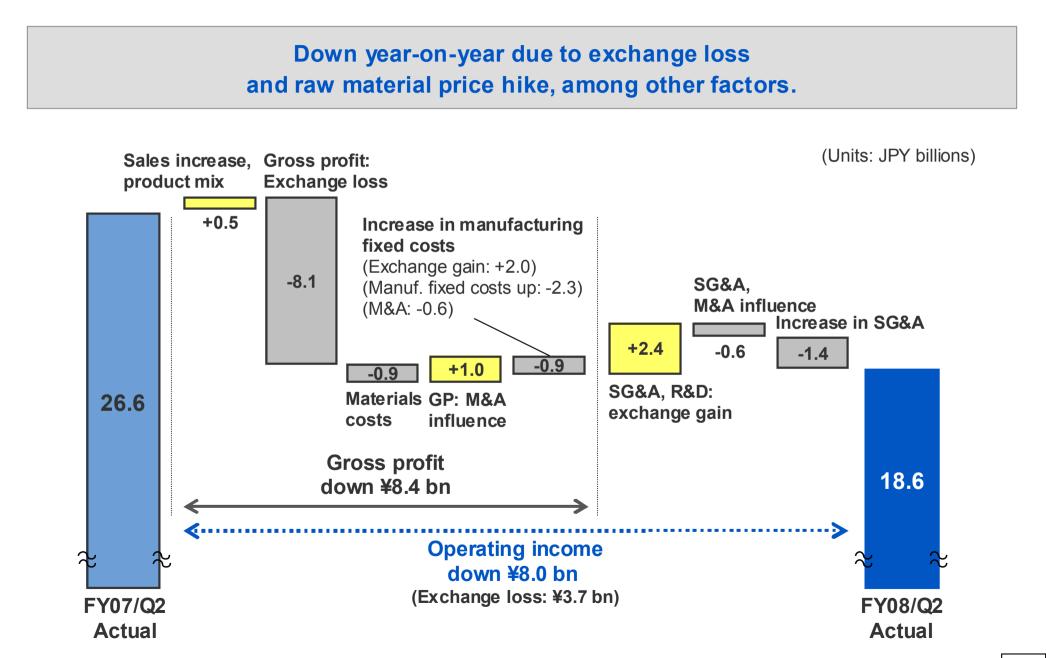
(Units: JPY billions)



(Year-on-Year)



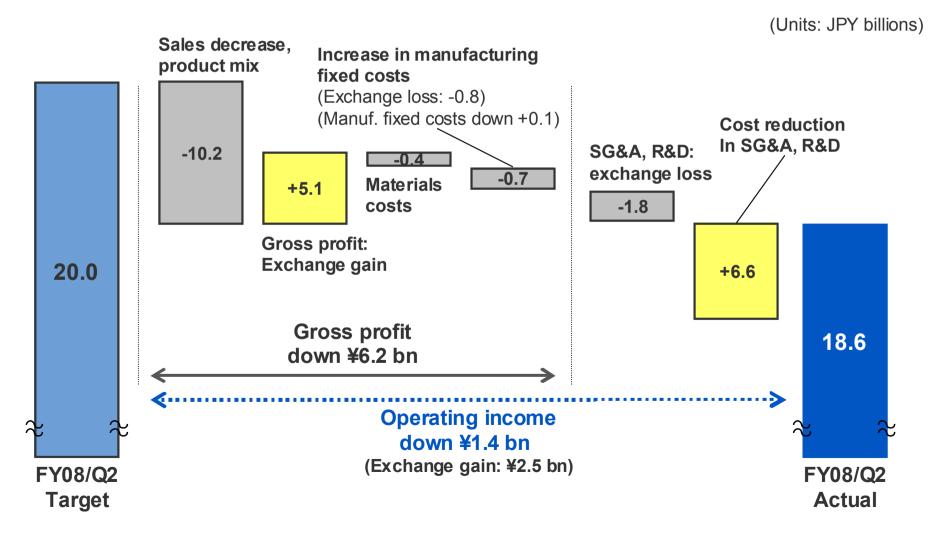
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Target not met. Cost-cutting measures not enough to cover drop in sales and worsening of product mix.



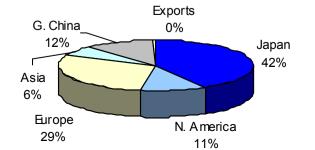
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Sales down slightly year-on-year to ¥158.4 bn, with 14.1% OP margin. Steady as planned overseas but slow in Japan.

| | | | | (| Units: JPY billions) |
|------------------|-----------------------|-----------------------|--|----------------------------|---|
| IAB | (1) FY07 Q2 Actual | (2) FY08 Q2 Actual | Year-on-Year (2)/(1) (FY07=100%) | (3) FY08 Initial target | (2) Actual vs. (3) Target (Target=100%) |
| Japan | 68.5 | 66.2 | 96.7% | 73.0 | 90.7% |
| Overseas | 92.4 | 92.2 | 99.8% | 92.8 | 99.4% |
| North America | 19.0 | 17.1 | 90.5% | 15.2 | 112.8% |
| Europe | 44.7 | 45.7 | 102.1% | 46.7 | 97.8% |
| Asia | 7.8 | 10.2 * | 131.4% | 11.2 | 91.2% |
| Greater China | 18.1 | 18.5 | 102.2% | 18.7 | 99.1% |
| Exports | 2.8 | 0.7 | 23.6% | 1.0 | 67.2% |
| Total | 160.9 | 158.4 | 98.4% | 165.8 | 95.6% |
| Operating income | 24.6 | 22.3 | 90.6% | 22.5 | 99.2% |
| OP margin | 15.3% | 14.1% | -1.2pt | 13.6% | 0.5pt |

Sales by Area

*Includes some of Exports transferred in FY08.

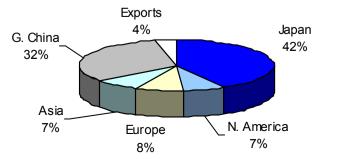


Sales down 10% year-on-year to ¥71.8 bn, almost as planned. OP margin: 3.2%.

Operating income far below target due mainly to worsening of product mix.

| | | | | (| Units: JPY billions) |
|------------------|-----------------------|-----------------------|--|----------------------------|---|
| ECB | (1) FY07 Q2 Actual | (2) FY08 Q2 Actual | Year-on-Year (2)/(1) (FY07=100%) | (3) FY08 Initial target | (2) Actual vs. (3) Target (Target=100%) |
| Japan | 29.7 | 30.1 | 101.1% | 28.5 | 105.5% |
| Overseas | 49.6 | 41.7 | 84.1% | 44.0 | 94.8% |
| North America | 5.5 | 5.0 | 89.6% | 4.5 | 110.2% |
| Europe | 6.1 | 5.9 | 95.8% | 6.5 | 90.5% |
| Asia | 5.2 | 5.3 | 102.4% | 5.0 | 106.4% |
| Greater China | 26.2 | 23.1 | 87.9% | 25.0 | 92.2% |
| Exports | 6.5 | 2.5 | 38.8% | 3.0 | 84.0% |
| Total | 79.3 | 71.8 | 90.5% | 72.5 | 99.1% |
| Operating income | 6.0 | 2.3 | 37.6% | 3.8 | 60.4% |
| OP margin | 7.6% | 3.2% | -4.4pt | 5.2% | -2.0pt |

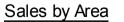
Sales by Area

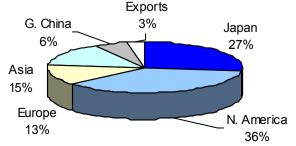


FY08/Q2

Sales down 5% year-on-year to ¥50.3 bn with operating loss, due primarily to weakening North American and Asian markets, unfavorable exchange rates, soaring price of raw materials and increased one-time expenses.

| | | | | (| Units: JPY billions) |
|------------------|-----------------------|-----------------------|--|----------------------------|---|
| AEC | (1) FY07 Q2 Actual | (2) FY08 Q2 Actual | Year-on-Year (2)/(1) (FY07=100%) | (3) FY08 Initial target | (2) Actual vs. (3) Target (Target=100%) |
| Japan | 12.9 | 13.8 | 106.6% | 15.5 | 89.0% |
| Overseas | 40.1 | 36.5 | 91.0% | 37.6 | 97.1% |
| North America | 22.3 | 18.0 | 80.7% | 18.5 | 97.4% |
| Europe | 6.6 | 6.4 | 97.7% | 7.0 | 92.0% |
| Asia | 9.2 | 7.7 | 84.3% | 8.7 | 89.1% |
| Greater China | 1.3 | 2.8 | 222.5% | 2.0 | 139.3% |
| Exports | 0.8 | 1.5 | 193.6% | 1.4 | 109.7% |
| Total | 53.1 | 50.3 | 94.8% | 53.1 | 94.7% |
| Operating income | 0.5 | -1.5 * | - | -0.4 | - |
| OP margin | 1.0% | - | - | - | - |

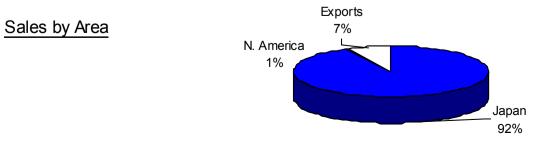




*Includes head office R&D expenses transferred to AEC in FY08.

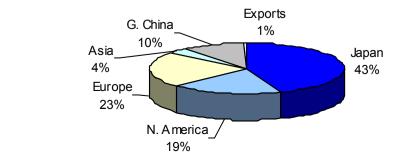
Sales up 3% year-on-year to ¥34.1 bn, off target due to carry-over. Operating income shows little change year-on-year, steady as planned.

| | | | | (| Units: JPY billions) |
|------------------|-----------------------|-----------------------|--|----------------------------|---|
| SSB | (1) FY07 Q2 Actual | (2) FY08 Q2 Actual | Year-on-Year (2)/(1) (FY07=100%) | (3) FY08 Initial target | (2) Actual vs. (3) Target (Target=100%) |
| Japan | 31.4 | 31.5 | 100.3% | 34.4 | 91.4% |
| Overseas | 1.6 | 2.6 | 165.6% | 1.0 | 263.6% |
| North America | 0.4 | 0.2 | 57.4% | 0.3 | 69.3% |
| Europe | 0.0 | 0.0 | - | 0.0 | - |
| Asia | 0.0 | 0.0 | - | 0.0 | - |
| Greater China | 0.0 | 0.0 | - | 0.0 | - |
| Exports | 1.2 | 2.4 | 197.2% | 0.7 | 345.6% |
| Total | 33.0 | 34.1 | 103.4% | 35.4 | 96.3% |
| Operating income | 0.0 | -0.1 | - | -0.4 | - |
| OP margin | 0.1% | - | - | - | - |



Sales up 2% year-on-year to ¥32.7 bn with 9.4% OP margin. Operating income down, with sales sluggish in Japan but steady overseas.

| | | | | (| Units: JPY billions) |
|------------------|-----------------------|-----------------------|--|----------------------------|---|
| НСВ | (1) FY07 Q2 Actual | (2) FY08 Q2 Actual | Year-on-Year (2)/(1) (FY07=100%) | (3) FY08 Initial target | (2) Actual vs. (3) Target (Target=100%) |
| Japan | 16.1 | 14.5 | 89.7% | 16.7 | 86.8% |
| Overseas | 16.0 | 18.2 | 113.6% | 16.9 | 107.9% |
| North America | 5.6 | 6.1 | 108.2% | 5.5 | 110.6% |
| Europe | 6.5 | 7.4 | 113.8% | 7.0 | 105.9% |
| Asia | 1.0 | 1.2 | 115.0% | 1.0 | 116.9% |
| Greater China | 2.6 | 3.4 | 128.7% | 3.0 | 112.0% |
| Exports | 0.3 | 0.2 | 72.9% | 0.4 | 50.5% |
| Total | 32.2 | 32.7 | 101.6% | 33.6 | 97.2% |
| Operating income | 3.3 | 3.1 | 94.3% | 3.8 | 80.0% |
| OP margin | 10.1% | 9.4% | -0.7pt | 11.4% | -2.0pt |



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Sales by Area

Net worth ratio: 59.1%, staying at the same level as FY08/Q1.

| | | (۱ | Jnits: JPY billions) |
|--------------------------------------|------------|-----------|----------------------|
| Consolidated B/S | Sept. 2007 | Mar. 2008 | Sept. 2008 |
| Total Assets | 620.5 | 617.4 | 619.5 |
| Cash and cash equivalents | 39.1 | 40.6 | 41.5 |
| Notes and accounts receivable, trade | 151.1 | 164.7 | 150.0 |
| Inventories | 103.7 | 95.1 | 106.5 |
| Other current assets | 31.5 | 29.7 | 32.4 |
| Property, plant and equipment | 159.5 | 152.7 | 157.1 |
| Investments and other assets | 135.7 | 134.6 | 132.0 |
| Total Liabilities | 231.6 | 246.9 | 251.4 |
| Short-term debt | 17.6 | 18.3 | 24.0 |
| Long-term debt | 2.2 | 1.5 | 1.2 |
| Other liabilities | 218.8 | 227.1 | 226.2 |
| Minority equity | 0.0 | 2.0 | 2.0 |
| Shareholders' equity | 388.9 | 368.5 | 366.1 |

Financing activities down by ¥14.0 bn, due partly to increased short-term debt.

| | (L | Jnits: JPY billions) | | |
|---|------------|----------------------|--|---------------------|
| Consolidated C/F | Sept. 2007 | Sept. 2008 | | (Ref.) Mar. 2007 |
| Operating activities | 32.1 | 28.0 | | 69.0 |
| Investing activities | -19.3 | -20.8 | | -36.7 |
| Free cash flow | 12.8 | 7.2 | | 32.3 |
| Financing activities | -17.9 | -3.8 | | -34.5 |
| Effect of exchange rate changes | 1.1 | -2.6 | | -0.2 |
| Net increase/decrease | -3.9 | 0.8 | | -2.4 |
| Cash and cash equivalents at end of period | 39.1 | 41.5 | | 40.6 |



3. FY08 Full Year Forecast

(Units: IPY hillions)

- Downward revision following soaring yen, worsening external environment and other negative factors.
- Exchange rates to be used starting Q3: ¥95/USD; ¥120/EUR.

| | (1) FY07 Actual | (2) FY08 Forecast | Year-on-Year (2)/(1) (FY07=100%) | (3) FY08 Initial target | (2) Forecast vs. (3) Target (Target=100%) |
|------------------|--------------------|----------------------|--|----------------------------|---|
| Net sales | 763.0 | 725.0 | 95.0% | 780.0 | 92.9% |
| Gross profit | 293.3 | 262.5 | 89.5% | 300.5 | 87.4% |
| SG&A | 176.6 | 173.5 | 98.3% | 183.5 | 94.5% |
| R&D | 51.5 | 53.0 | 102.9% | 57.0 | 93.0% |
| Operating income | 65.3 | 36.0 | 55.2% | 60.0 | 60.0% |
| NIBT | 64.2 | 33.0 | 51.4% | 59.0 | 55.9% |
| NIAT | 42.4 | 20.5 | 48.4% | 36.5 | 56.2% |
| EPS (JPY) | 185.89 | 92.87 | 50.0% | 164.65 | 56.4% |

- Downward revision following soaring yen, worsening external environment • and other negative factors.
- Exchange rates to be used starting Q3: ¥95/USD; ¥120/EUR. •

| Japan & Overseas | (1) FY07 Actual | (2) FY08 Forecast | Year-on-Year (2)/(1) (FY07=100%) | (3) FY08 Initial target | (2) Forecast vs. (3) Target (Target=100%) |
|------------------|--------------------|----------------------|--|----------------------------|---|
| Japan | 365.9 | 355.3 | 97.1% | 385.0 | 92.3% |
| Overseas* | 397.1 | 369.7 | 93.1% | 395.0 | 93.6% |
| Total | 763.0 | 725.0 | 95.0% | 780.0 | 92.9% |

*Includes direct exports.

FY08

Forecast

| Segment | (1) Actual | (2) Actual | YoY | (3) Target | (2)/(3) |
|---------|------------|------------|--------|------------|---------|
| IAB | 328.8 | 308.0 | 93.7% | 337.5 | 91.3% |
| ECB | 154.2 | 144.0 | 93.4% | 154.5 | 93.2% |
| AEC | 107.5 | 99.0 | 92.1% | 108.5 | 91.2% |
| SSB | 85.2 | 90.0 | 105.6% | 90.0 | 100.0% |
| НСВ | 71.6 | 69.0 | 96.4% | 74.0 | 93.2% |
| Others | 15.7 | 15.0 | 95.9% | 15.5 | 96.8% |
| Total | 763.0 | 725.0 | 95.0% | 780.0 | 92.9% |

(Units: JPY hillions)

FY08

Forecast

- Downward revision following soaring yen, worsening external environment and other negative factors.
- Exchange rates to be used starting Q3: ¥95/USD; ¥120/EUR.

| Segment | (1) FY07 Actual | (2) FY08 Forecast | Year-on-Year (2)/(1) (FY07=100%) | (3) FY08 Initial target | (2) Forecast vs. (3) Target (Target=100%) |
|----------------------|--------------------|----------------------|--|----------------------------|---|
| IAB | 51.9 | 38.5 | 74.1% | 50.0 | 77.0% |
| ECB | 12.6 | 5.5 | 43.5% | 11.5 | 47.8% |
| AEC | 1.4 | -4.0 | - | 0.5 | - |
| SSB | 7.0 | 8.0 | 113.6% | 8.0 | 100.0% |
| НСВ | 9.4 | 6.5 | 69.1% | 9.5 | 68.4% |
| Others | 0.1 | 0.0 | - | 0.0 | - |
| HQ Cost/ Elimination | -17.1 | -18.5 | - | -19.5 | - |
| Total | 65.3 | 36.0 | 55.2% | 60.0 | 60.0% |

(Units: JPY billions)





4. Midterm Goal Review



GD2010 3rd stage midterm goal for FY08-FY10 was announced in Jan. 2008.

GD2010 3rd Stage Midterm Goal

Raise Business Value by an Annual Average of at Least 10%

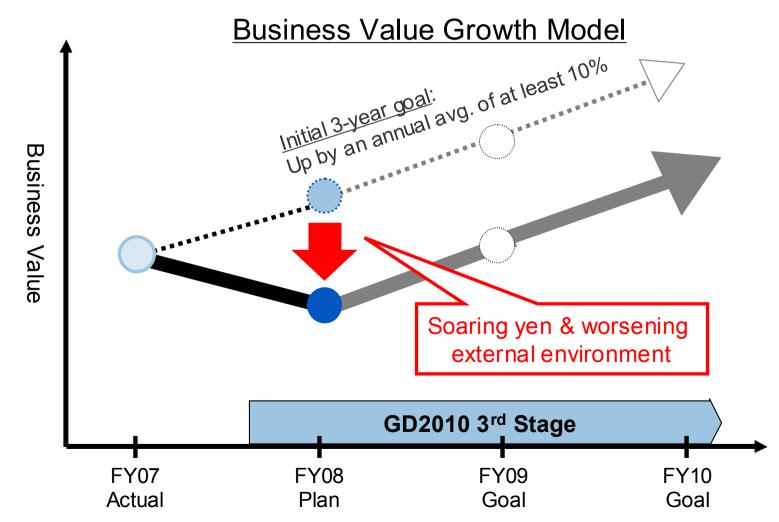
Performance Indicators

- ROIC (Return on Invested Capital):
- ROS (Return on Sales):
- Capital Efficiency:

at least 12% at least 10% 10% improvement in invested capital turnover

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Due to turbulent external factors, raising business value in FY08 is not feasible. Now working on a new approach: seek the "10%" goal in the next 2 years.



In order to achieve the initial goal of raising business value by an annual average of at least 10% in FY09 & FY10, Omron will revise its performance/ market forecast and implement new measures, including profit structure reform.

Forecast

- FY08 performance worse than expected due to strong yen and worsening of business environment
- Economic growth unlikely during the rest of the GD2010 3rd stage
- Current trend of strong yen will likely continue for the time being

<u>Task</u>

In order to realize company-wide profit structure reform, we will consider "selection and focus" in the following areas:

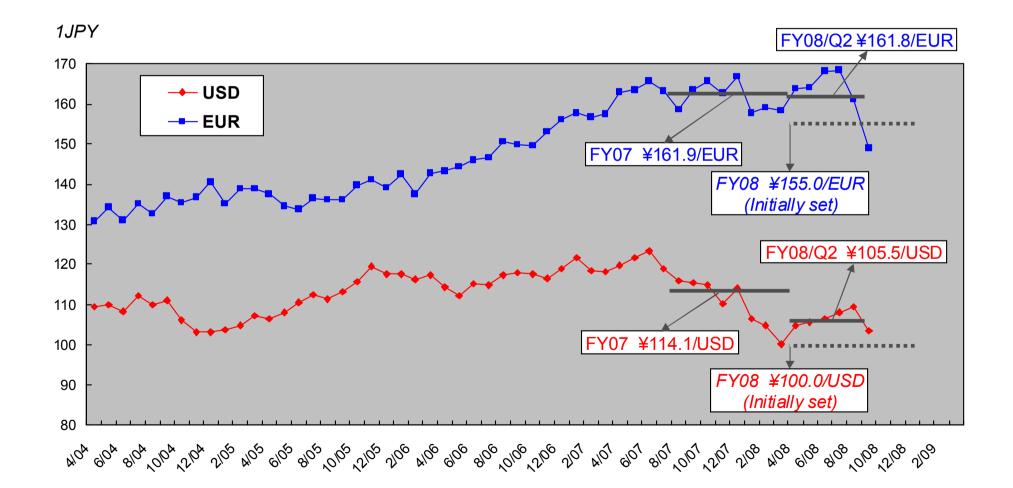
- (1) Businesses
- (2) Functions
- (3) Sites and organizations



Reference

- Exchange Rates
- Raw Material Prices

Both USD and EUR dropped throughout the second half of Q2, but were ultimately higher than expected.



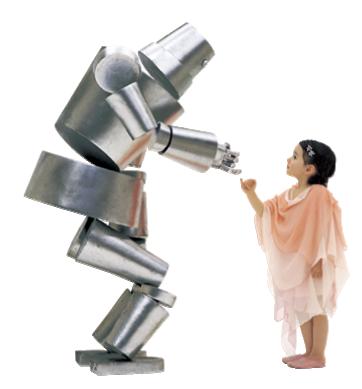
Both silver and copper dropped throughout the second half of Q2, but on average, copper still higher than initially estimated.

Silver price quotation, JPY/kg Copper price quotation, JPY/kg 70,000 1.500 FY08 Est: FY08/Q2 ¥56.343 ¥60.000 FY07 ¥53,153 1,300 60,000 Copper 1.100 50,000 March 2006 Silver: ¥40,160 900 ¥643 Copper: 40,000 March 2003 FY08 Est: Silver: ¥18,510 700 ¥850 Copper: ¥240 30,000 FY08/Q2 FY07 ¥895 500 ¥907 20,000 300 10,000 100 0 2004106 2004172 2005103 2005109 2003109 2003/12 2004103 2004/09 2005106 2005/12 2006/03 2000/12 2008103 2003103 2003/06 2006/06 2007106 2007/12 2008/06 2008109 2008/12 2009103 2006/09 2007103 2007109





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