



Financial Results for the 3rd Quarter Ended December 31, 2007

and

Management Plans for the 3rd Stage of "GD2010"

January 31, 2008

OMRON Corporation



Contents



1. Fiscal Year 2007:

3rd Quarter Financial Results & Full-Year Forecast

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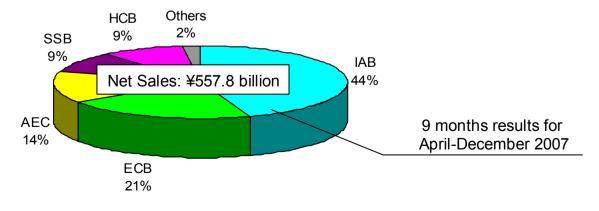
Notes:

- 1. The quarterly figures herein have had no audit/ review by auditing firms.
- 2. The consolidated statements of Omron Corporation (the Company) are prepared in accordance with U.S. GAAP.
- 3. Include 164 consolidated subsidiaries and 23 affiliated companies accounted for by the equity method.
- 4. Projected results and future developments are based on information available to the Company at present, as well as certain assumptions judged by the Company to be reasonable. Various factors could cause actual results to differ materially from these projections. Major factors influencing Omron's actual results include, but are not limited to, (i) economic conditions affecting the Company's businesses in Japan and overseas, (ii) demand trends for the Company's products and services, (iii) the ability of the Omron Group to develop new technologies and new products, (iv) major changes in the fund-raising environment, (v) tie-ups or cooperative relationships with other companies, and (vi) movements in currency exchange rates and stock markets.

Businesses & Major Products



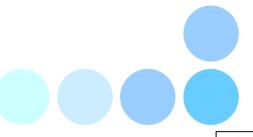
Industrial Automa	Industrial Automation Business					
IAB	Sensing devices, control devices, safety devices, inspecting systems					
Electronic Compo	nents Business					
ECB	Relays, switches, connectors, LCD backlights, amusement equipment parts mobile equipment parts, optical communication devices					
Automotive Electr	onic Components Business					
AEC	Keyless entry systems, power window switches, automotive relays components, laser radars, TPMS					
Social Systems, S	olutions and Service Business					
SSB	Automatic ticket gates, auto ticket vending machines, road management systems, security management systems, face recognition systems					
Healthcare Busine						
нсв	Professional & home-use digital blood pressure monitors, body composition analyzers, thermometers, pedometers, nebulizers, healthcare services					
Others						
	PC peripherals, RFID systems, energy management systems					





1. Fiscal Year 2007: 3rd Quarter Financial Results & Full-Year Forecast

(1) Executive Summary



FY07 3Q Financial Results & Full-Year Outlook Executive Summary



FY2007: Final year of the 2nd stage (FY04-07) of Omron's Grand Design 2010 (GD2010)

Task: Focus efforts in profit-earning toward 2nd stage goal, "Set basis to achieve profit-driven growth"

3rd Quarter Performance

*Pursuant to Statement of Financial Accounting Standards (SFAS). Figures for the previous period/fiscal year have been reclassified in relation to operations discontinued during this fiscal year.

■ Sales & profit increase over the same term last year, but fall short of the initial targets

Consolidated:	<u>Result</u>	<u>3Q yr-on-yr</u>	vs. initial target	Margin, %
Net Sales	¥557.8bn	109.2%	96.2%	
Operating Income	¥43.2bn	105.5%	89.1%	7.7%
NIBT	¥44.1bn	92.2%	94.8%	7.9%
Net Income	¥29.2bn	106.7%	95.8%	5.2%

■ Consol Net Sales: Up 9% year-on-year due mostly to overseas sales growth, M&A and exchange gain

4% below target due to drop in domestic IAB sales and weak ECB sales

■ Operating income: Up 5% yoy due to sales growth and improved production structure (see p.10 for more)

11% below target because of weak sales (see p.11 for more)

■ NIBT: 5% off target due to Oper. Income not reaching the goal

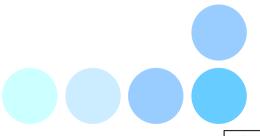
FY2007 Full-Year Forecast

■ Forecasts announced on Oct 30, 2007 have been revised as follows:

Consolidated:	Full Year	FY07/FY06		Oct 30 Forecast
Net Sales	¥775.0bn	107.1%		¥785.0bn
Operating Income	¥65.0bn	104.8%	(margin: 8.4%)	¥71.0bn
NIBT	¥66.5bn	103.5%	(margin: 8.6%)	¥71.0bn
Net Income	¥42.0bn	109.7%	(margin: 5.4%)	¥46.0bn



- 1. Fiscal Year 2007: 3rd Quarter Financial Results & Full-Year Forecast
 - (2) Results for the 3rd Quarter Ended December 31, 2007



Consolidated P/L Statement



Sales: ¥557.8bn; Operating income: 7.7% → Both sales and operating income up year-on-year but did not reach targets

	9 months	9 months	9 months	9 months	Result/		
P/L	ended 12/2006	ended 12/2007	YoY %	ended 12/2007	Target (%)		
(9 months total)	Result (1)	Result (2)	(2)/(1)	Initial Target (3)	(2)/(3)		
Net sales	510.8	557.8	109.2%	580.0	96.2%		
Gross profit	197.7	212.5	107.5%	221.5	95.9%		
SG&A	119.8	132.0	110.2%	130.0	101.5%		
R&D	36.9	37.3	101.1%	43.0	86.9%		
Operating income	41.0	43.2	105.5%	48.5	89.1%		
NIBT	47.8	44.1	92.2%	46.5	94.8%		
NI from continuing ops	26.5	26.1	98.7%	_	1		
NI from discontinued ops	0.9	3.1	352.2%	_	-		
NIAT	27.4	29.2	106.7%	30.5	95.8%		
<exchange rates=""> (yen)</exchange>							
USD	116.3	117.2	0.9	115.0	2.2		
EUR	148.2	162.9	14.7	150.0	12.9		

^{*}Targets for 3Q (9 months total): Initial figures only, with revised targets made on Oct 30, 2007 not officially announced

Sales Breakdown by Region/ Business



- Overseas nearly as planned
- Domestic fell short while staying at FY06 level
- IAB, ECB, AEC, HCB up Y/Y; only AEC met target

	9 months	9 months	9 months	9 months	Result/
Japan & Overseas	ended 12/2006	ended 12/2007	YoY %	ended 12/2007	Target (%)
(9 months total)	Result (1)	Result (2)	(2)/(1)	Initial Target (3)	(2)/(3)
Japan	262.0	260.0	99.2%	281.7	92.3%
Overseas*	248.8	297.8	119.8%	298.3	99.8%
Total	510.8	557.8	109.2%	580.0	96.2%

^{*}Includes direct exports

Business	Result	Result	%	Initial Target	%
IAB	222.3	243.0	109.3%	251.3	96.7%
ECB	101.2	117.8	116.4%	134.3	87.7%
AEC	67.3	80.5	119.7%	74.4	108.2%
SSB	60.7	52.4	86.4%	53.3	98.3%
HCB	48.3	52.5	108.7%	54.9	95.7%
Others	11.0	11.6	105.4%	11.8	98.4%
Total	510.8	557.8	109.2%	580.0	96.2%

^{*}Targets for 3Q (9 months total): Initial figures only, with revised targets made on Oct 30, 2007 not officially announced

Operating Income by Business



AEC: Nearly as initially planned; SSB: Far better than planned IAB, ECB, HCB: Below initial targets

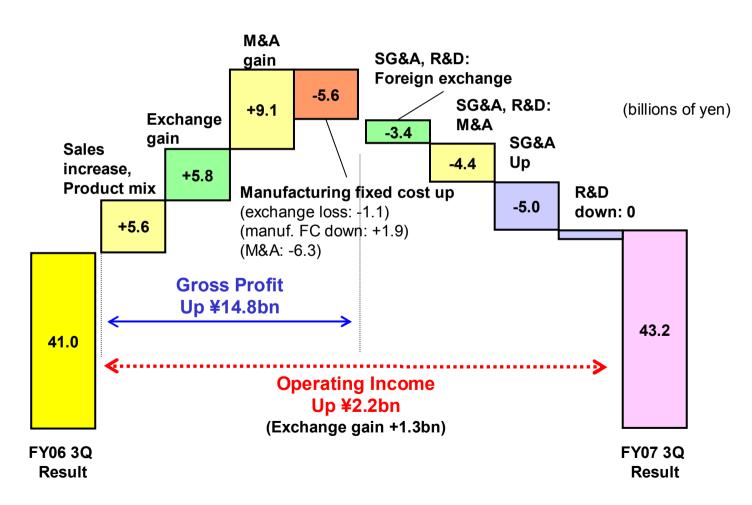
	9 months	9 months	9 months	9 months	Result/
Business	ended 12/2006	ended 12/2007	YoY %	ended 12/2007	Target %
(9 months total)	Result (1)	Result (2)	(2)/(1)	Initial Target (3)	(2)/(3)
IAB	35.2	37.7	107.0%	46.2	81.5%
ECB	9.9	9.8	98.8%	11.2	87.2%
AEC	-1.4	1.0	-	0.7	140.9%
SSB	2.4	0.2	10.2%	-1.2	-
HCB	5.9	6.2	104.7%	7.2	86.8%
Others	0.7	0.0	7.3%	-0.7	-
HQ Cost/ Elimination	-11.7	-11.7	-	-14.9	-
Total	41.0	43.2	105.5%	48.5	89.1%

^{*}Targets for 3Q (9 months total): Initial figures only, with revised targets made on Oct 30, 2007 not officially announced

Operating Income Analysis (FY06 3Q → FY07 3Q)



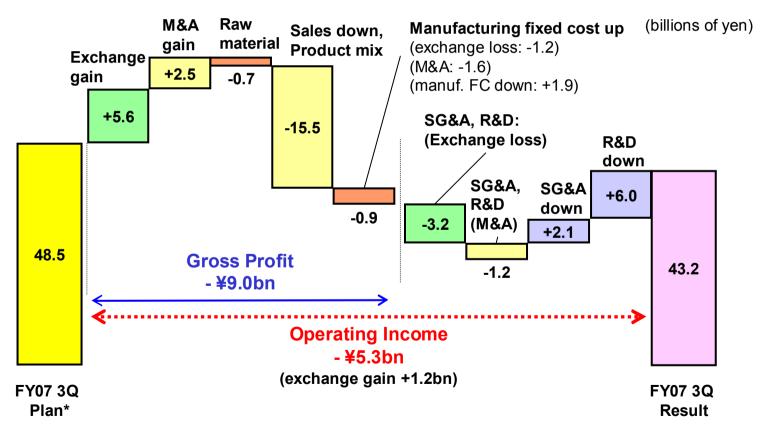
Positive impact of sales growth and manufacturing structure reforms were offset by increase in SG&A expenses, but up year-on-year due to exchange gains



Operating Income Analysis (FY07 3Q Target vs. Result)



Operating income below target: Cost cutting efforts not enough to offset decline in gross profit due to poor sales



^{*}Initial plan, with revised target made on Oct 30, 2007 not officially announced

IAB (Industrial Automation Business)



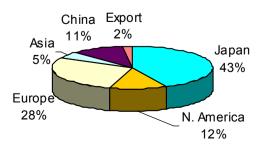
Sales up 9% year-on-year to ¥243bn with 15.5% operating margin.

Domestic sales: 8% below target, though applications business showing signs of improvement. Overseas saw steady growth.

	9 months	9 months	9 months	9 months	Result/
IAB	ended 12/2006	ended 12/2007	YoY %	ended 12/2007	Target (%)
(9 months total)	Result (1)	Result (2)	(2)/(1)	Initial Target (3)	(2)/(3)
Japan	103.1	104.9	101.7%	114.6	91.5%
Overseas	119.2	138.1	115.9%	136.7	101.0%
N. America	24.8	28.2	113.7%	28.7	98.3%
Europe	58.6	67.6	115.4%	63.4	106.7%
Asia	10.1	11.7	115.6%	11.7	99.4%
China	21.3	26.0	122.1%	27.9	93.1%
Export	4.4	4.6	104.2%	5.0	91.8%
Total	222.3	243.0	109.3%	251.3	96.7%
Operating income	35.2	37.7	107.0%	46.2	81.5%
O.I. Margin	15.8%	15.5%	-0.3pt	18.4%	-2.9pt

^{*}Targets for 3Q (9 months total): Initial figures only, with revised targets made on Oct 30, 2007 not officially announced

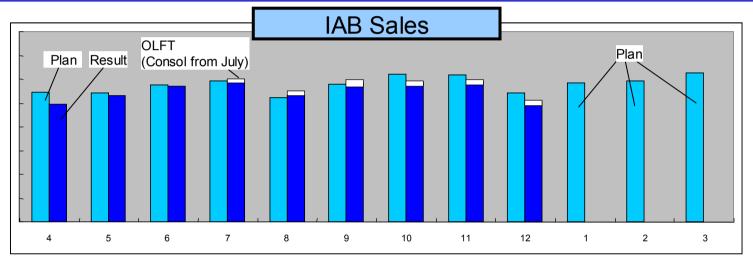


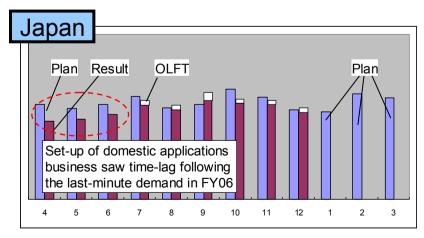


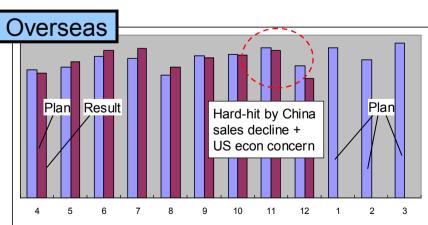
IAB FY2007 Sales Performance



- 1st half target unmet due to 1Q weak domestic sales
- 3Q (Oct Dec): Struggling at home and abroad due to sales decline in China and US concern







ECB(Electronic Components Business)



Year-on-year, sales up 16% to record ¥117.8bn, with 8.3% operating margin.

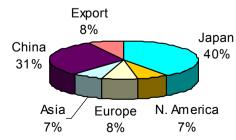
12% below initial target, due to weak sales of small-size backlight business and amusement business.

(billions of yen)

	9 months	9 months	9 months	9 months	Result/
ECB	ended 12/2006	ended 12/2007	YoY %	ended 12/2007	Target (%)
(9 months total)	Result (1)	Result (2)	(2)/(1)	Initial Target (3)	(2)/(3)
Japan	43.3	47.5	109.6%	56.7	83.7%
Overseas	57.9	70.3	121.4%	77.6	90.6%
N. America	8.3	8.0	95.7%	9.1	86.7%
Europe	8.6	9.0	105.2%	9.3	97.7%
Asia	6.2	8.0	128.4%	7.0	114.8%
China	24.2	36.2	149.6%	45.0	80.6%
Export	10.5	9.1	86.2%	7.2	125.7%
Total	101.2	117.8	116.4%	134.3	87.7%
Operating income	9.9	9.8	98.8%	11.2	87.2%
O.I. Margin	9.7%	8.3%	-1.4pt	8.3%	-

^{*}Targets for 3Q (9 months total): Initial figures only, with revised targets made on Oct 30, 2007 not officially announced

Sales by Region



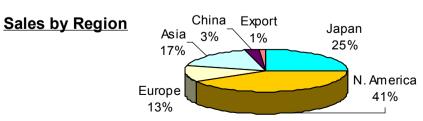
AEC(Automotive Electronic Components Business)



Sales up 19% year-on-year to ¥80.5bn, with 1.2% operating margin
Maintaining positive operating income thanks to solid domestic sales, overseas sales
growth and manufacturing structure improvement

	9 months	9 months	9 months	9 months	Result/
AEC	ended 12/2006	ended 12/2007	YoY %	ended 12/2007	Target (%)
(9 months total)	Result (1)	Result (2)	(2)/(1)	Initial Target (3)	(2)/(3)
Japan	20.8	20.5	98.6%	19.0	108.1%
Overseas	46.5	60.0	129.1%	55.4	108.3%
N. America	27.3	32.8	120.4%	31.3	104.8%
Europe	7.0	10.1	143.8%	9.4	107.4%
Asia	11.6	13.8	119.2%	12.9	106.6%
China	0.6	2.1	342.8%	1.8	118.9%
Export	0.0	1.2	-	0.0	-
Total	67.3	80.5	119.7%	74.4	108.2%
Operating income	-1.4	1.0	-	0.7	140.9%
O.I. Margin	-	1.2%	-	1.0%	+0.2pt

^{*}Targets for 3Q (9 months total): Initial figures only, with revised targets made on Oct 30, 2007 not officially announced



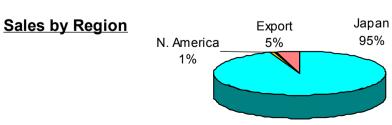
SSB (Social Systems Business)



¥52.4 billion sales to nearly reach initial target Major improvement in operating income

	9 months	9 months	9 months	9 months	Result/
SSB	ended 12/2006	ended 12/2007	YoY %	ended 12/2007	Target (%)
(9 months total)	Result (1)	Result (2)	(2)/(1)	Initial Target (3)	(2)/(3)
Japan	59.2	49.6	83.8%	51.4	96.5%
Overseas	1.5	2.8	184.5%	1.9	145.6%
N. America	0.3	0.4	145.2%	0.7	61.7%
Europe	0.0	0.0	-	0.0	-
Asia	0.0	0.0	-	0.0	-
China	0.0	0.0	-	0.0	-
Export	1.2	2.4	206.8%	1.2	195.0%
Total	60.7	52.4	86.4%	53.3	98.3%
Operating income	2.4	0.2	10.2%	-1.2	-
O.I. Margin	3.9%	0.5%	-3.4pt	-	-

^{*}Targets for 3Q (9 months total): Initial figures only, with revised targets made on Oct 30, 2007 not officially announced



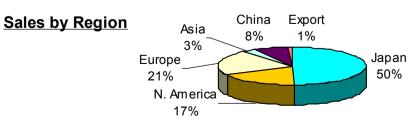
HCB (Healthcare Business)



Sales up 8% year-on-year to ¥52.5bn with 11.9% operating margin Domestic sales soft overall, while overseas saw steady growth mainly in Europe and China

	9 months	9 months	9 months	9 months	Result/
HCB	ended 12/2006	ended 12/2007	YoY %	ended 12/2007	Target (%)
(9 months total)	Result (1)	Result (2)	(2)/(1)	Initial Target (3)	(2)/(3)
Japan	24.9	26.0	104.5%	28.8	90.4%
Overseas	23.4	26.5	113.1%	26.1	101.5%
N. America	9.9	9.1	91.5%	10.3	88.5%
Europe	9.4	11.2	118.8%	10.5	107.0%
Asia	1.4	1.6	116.1%	1.5	104.8%
China	2.5	4.2	165.0%	3.3	124.4%
Export	0.2	0.4	292.0%	0.5	89.8%
Total	48.3	52.5	108.7%	54.9	95.7%
Operating income	5.9	6.2	104.7%	7.2	86.8%
O.I. Margin	12.3%	11.9%	-0.4pt	13.1%	-1.2pt

^{*}Targets for 3Q (9 months total): Initial figures only, with revised targets made on Oct 30, 2007 not officially announced



Consolidated B/S



Net worth ratio: 63.0%, up 2.3 % points from Mar 31, 2007 with increase in retained earnings

Consolidated B/S	Dec. 2006	Mar. 2007	Dec. 2007
Total Assets	624.1	630.3	634.6
Cash and cash equivalents	51.0	43.0	38.4
Notes and accounts receivable, trade	147.5	173.4	157.3
Inventories	108.5	94.1	110.3
Other current assets	31.4	31.5	29.9
Property, plant and equipment	157.6	159.3	159.7
Investments and other assets	128.1	129.0	139.0
Total Liabilities	250.3	247.5	234.9
Bank loans & curernt portions of long-term debt	46.6	20.1	20.3
Long-term debt	0.5	1.7	1.8
Other liabilities	203.2	225.7	212.7
Shareholders' Equity	373.8	382.8	399.7

Consolidated Cash Flow



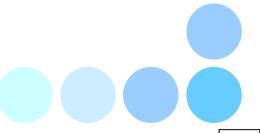
¥27.1 billion investments for the future, including business acquisitions

Consolidated C/F (9 months total)	Dec. 2006	Dec. 2007	N
Operating activities	10.2	40.7	
Investing activities	-34.1	-27.1	
Free cash flow	-23.9	13.6	
Financial activities	21.9	-19.1	
Effect of exchange rate changes	0.7	1.0	
Net increase/decrease	-1.3	-4.6	
Cash and cash equivalents at end of the period	51.0	38.4	

(ref.)			
Mar. 2007			
40.5			
-47.1			
-6.6			
-4.7			
1.9			
-9.3			
43.0			



- 1. Fiscal Year 2007: 3rd Quarter Financial Results & Full-Year Forecast
 - (3) Full-year Forecast for Fiscal Year Ending March 31, 2008





Performance Forecast



Outlook revised: Increase from exchange gain and M&A (OLFT), but concern over weak sales of IAB (domestic) and ECB (backlights)

(billions of yen)

Full-year			Jan fcst/	FY07	Jan/ Oct	FY07	FY07
Result & forecast	FY2006	FY07	FY06	Forecast	Forecast	Initial	Jan fcst/
	Result	Forecast	%	(Oct 30)	%	Target	Target %
Net sales	723.9	775.0	107.1%	785.0	98.7%	800.0	96.9%
Gross profit	278.2	297.3	106.8%	303.5	97.9%	309.5	96.0%
SG&A	164.2	178.8	108.9%	177.5	100.7%	178.0	100.4%
R&D	52.0	53.5	102.8%	55.0	97.3%	56.5	94.7%
Operating income	62.0	65.0	104.8%	71.0	91.5%	75.0	86.7%
NIBT	64.3	66.5	103.5%	71.0	93.7%	72.0	92.4%
NI from continuing oper.	37.1	38.9	105.0%	42.9	90.7%	43.0	99.9%
NI from discontinued oper.	1.2	3.1	257.6%	3.1	100.0%	3.0	101.8%
NIAT	38.3	42.0	109.7%	46.0	91.3%	46.0	91.3%
EPS	164.96	184.08	111.6%	201.01	91.6%	199.55	92.2%

[NOTES] *FY06 results (ended Mar 31, 2006): figures after reclassification of discontinued operations

^{*}FY07 forecasts (ending Mar 31, 2007): officially announced on Oct 30, 2007

^{*}FY07 NIAT forecast includes scheduled repurchase/ cancellation

Sales Forecast by Region/ Business



Sales forecast revised as below

(billions of yen)

Full-year		FY07	Jan fcst/	FY07	Jan/ Oct	FY07	FY07
Result & forecast	FY06	Forecast	FY06	Forecast	Forecast	Initial	Jan fcst/
Japan & overseas	Result	(Jan)	%	(Oct 30)	%	Target	Target %
Japan	375.2	375.0	100.0%	377.5	99.4%	396.5	94.6%
Overseas*	348.7	400.0	114.7%	407.5	98.1%	403.5	99.1%
Total	723.9	775.0	107.1%	785.0	98.7%	800.0	96.9%

^{*}Includes direct exports

Business	FY06 result	FY07 fcst	Jan fcst/FY06	Oct fcst	Jan/Oct fcst	Initial target	Jan/Target
IAB	305.6	332.0	108.7%	339.0	97.9%	339.5	97.8%
ECB	138.4	158.0	114.2%	162.5	97.2%	180.5	87.5%
AEC	93.3	108.0	115.7%	105.0	102.9%	100.0	108.0%
SSB	105.9	87.0	82.1%	88.0	98.9%	90.0	96.7%
HCB	65.7	73.5	111.8%	73.5	100.0%	73.5	100.0%
Others	15.0	16.5	110.3%	17.0	97.1%	16.5	100.0%
Total	723.9	775.0	107.1%	785.0	98.7%	800.0	96.9%

[NOTES] *FY06 results: figures after reclassification of discontinued operations *FY07 previous forecast officially announced on Oct 30, 2007

Operating Income Forecast by Business



Operating income forecast revised as below

Full-year		FY07	Jan fcst/	FY07	Jan/ Oct	FY07	FY07
Result & forecast	FY06	Forecast	FY06	Foercast	Forecast	Initial	Jan fcst/
by Business	Result	(Jan)	%	(Oct 30)	%	Target	Target %
IAB	48.5	54.0	111.3%	61.0	88.5%	64.6	83.6%
ECB	13.1	13.5	103.2%	14.0	96.4%	15.3	88.4%
AEC	-1.2	1.4	-	1.4	100.0%	1.4	100.0%
SSB	8.1	7.3	90.4%	7.3	100.0%	7.3	100.0%
HCB	8.7	9.5	109.4%	9.5	100.0%	9.5	100.0%
Others	0.4	0.1	22.0%	0.1	100.0%	-0.6	-
HQ cost/ Elimination	-15.6	-20.8	133.8%	-22.2	93.3%	-22.4	92.5%
Total	62.0	65.0	104.8%	71.0	91.5%	75.0	86.7%

^{*}FY07 previous forecast officially announced on Oct 30, 2007



Reference Progressing Key Strategies

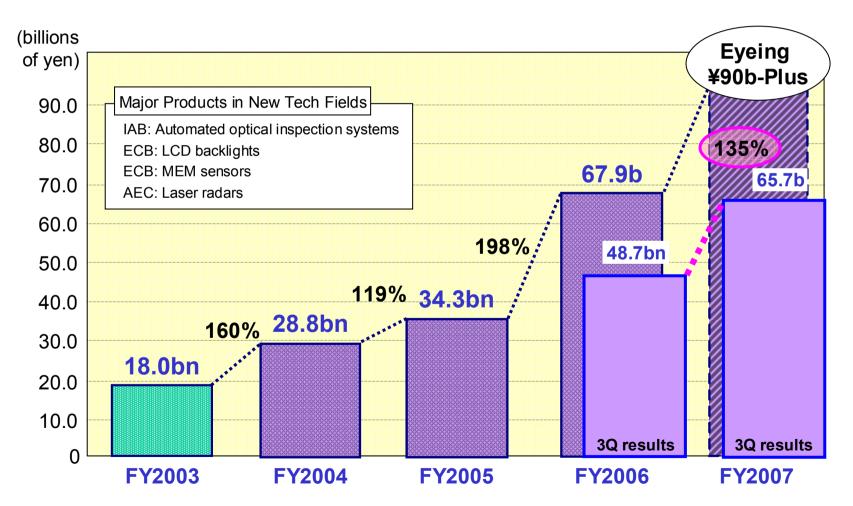


FY2007 Strategy

Progressing Key Strategies: (1) Sales Growth in New Businesses



Sales growing sharply over the same term last year due mainly to M&A (OPT, OLFT)

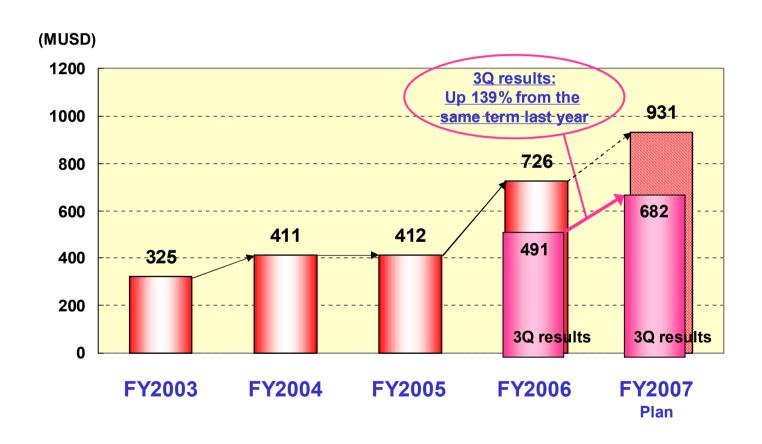


FY2007 Strategy

Progressing Key Strategies: (2) Sales Growth in Greater China



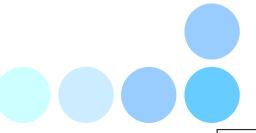
139% surge year on year, with OPT as a major contributor





1. Fiscal Year 2007: 3rd Quarter Financial Results & Full-Year Forecast

(4) Year-end Dividend & Additional Stock Repurchase



The 75th Anniversary Commemorative Dividend



FY07 year-end dividend plan: ¥20 ordinary + ¥5 commemorative to mark Omron's 75th anniversary → Total of ¥42 for FY07

OMRON Announces 75th Anniversary Commemorative Dividend

(From Jan 30 disclosure)

In line with its policy on the distribution of profits, which aims to maintain the payout ratio at a minimum of 20% and make profit distributions with a near-term DOE target of 2%, Omron plans to pay an ordinary year-end dividend of 20 yen per share in fiscal 2007. The Company wishes to pay the commemorative dividend of 5 yen per share in addition to the ordinary year-end dividend, for a vear-end dividend of 25 yen per share.

	Dividend Per Share					
Term	Interim	Year-end Total	Ordinary Dividend	Commemorative Dividend	Annual	
Dividend	¥17	¥25	¥20	¥5	¥42	

	Value	Payout Ratio	DOE
Ordinary	¥37	Approx. 20%	Approx. 2.1%
Ordinary + Commemorative	¥42	Approx. 23%	Approx. 2.5%

Ref: Basic policy for distribution of profits (Apr. 26, 2007)

- Omron's policy will be to enhance stable, uninterrupted profit distributions by taking into account consolidated results as well as indicators including dividends on equity (DOE) ...
- Omron ... will aim to maintain the payout ratio at a minimum of 20% and make profit distributions with a near-term DOE target of 2%.

Additional Stock Repurchase



Planning to repurchase stock again this fiscal year; Up to 6 million shares or ¥18 billion

Notice regarding Decisions on Omron Stock Repurchase

(From Jan 30 disclosure)

OMRON Corporation announced that its Board of Directors resolved today to repurchase the Company's own shares:

(1) Type of shares to be repurchased: Common stock of Omron Corp.

(2) Number of shares to be repurchased: Up to 6 million (2.6% of total shares issued*

(excluding treasury stock))

(3) Total cost of shares to be repurchased: Up to JPY 18 billion

(4) Repurchase period: From February 1, 2008 to March 18, 2008

*2.4% of total outstanding shares including treasury stock

Estimated Treasury Stock

	Mar 31, 2007	Sept 30, 2007	After 6-mil share
	IVIAI 31, 2007	Sept 30, 2007	repurchase
Shares issued	249,121,372	249,121,372	249,121,372
Treasury stock	18,599,842	21,439,780	27,439,780
% of treasury stock	7.5%	8.6%	11.0%

Cancellation of Treasury Stock



Planning to cancel 10 million shares during this fiscal year to cut self-owned ratio below 10% ceiling

Notice regarding Cancellation of Treasury Stock

(From Jan 30 disclosure)

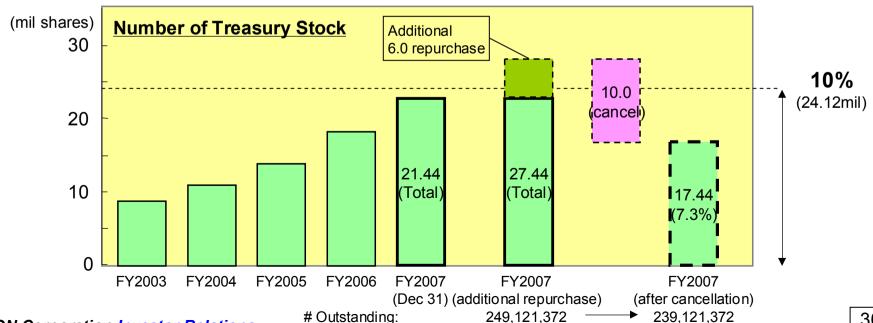
OMRON Corp. announced that its Board of Directors resolved today to cancel treasury stock

(1) Type of shares to be cancelled: Common stock of the Company

(2) Number of shares to be cancelled: 10,000,000 shares (4.01% of shares issued prior

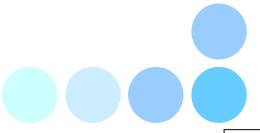
to cancellation (including treasury stock))

(3) Scheduled date of cancellation: March 21, 2008





- 2. Management Plans for "GD2010" 3rd Stage
 - Strengthening Core Business and Aiming for Global No. 1 -



GD2010: Omron's Long-term Corporate Vision



Using sensing and control technology to anticipate social needs

Omron sees itself as a group of business units
that are global leaders in their respective industries

GD2010

Management objective: Long-term maximization of corporate value

By 2010

Achieving profit-driven growth

GD2010 1st-stage (Apr. 2001 – Mar. 2004) goal

Establishing a profit structure, achieving ROE of 10%



Achieved ROE of 10.2% in March 2004

GD2010 2nd-stage (Apr. 2004 – Mar. 2008) goal

Balancing growth and profits, doubling business value



- Business value¹ projected to double
- Earnings per share (EPS) projected to increase from 108 yen (FY03) to 184 yen (FY07)²

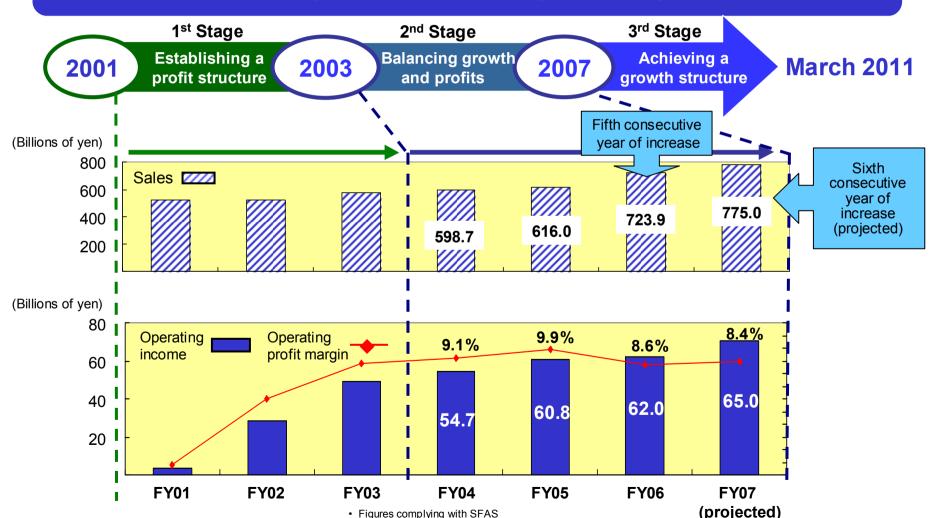
^{1.} Based on internal calculations made during the 2nd stage

^{2.} FY07 projection as of Jan 30, 2008

GD2010 Performance (Sales and Profits)



Sales, profit increased during 1st and 2nd stages Sixth consecutive year of sales/profit growth projected for FY07



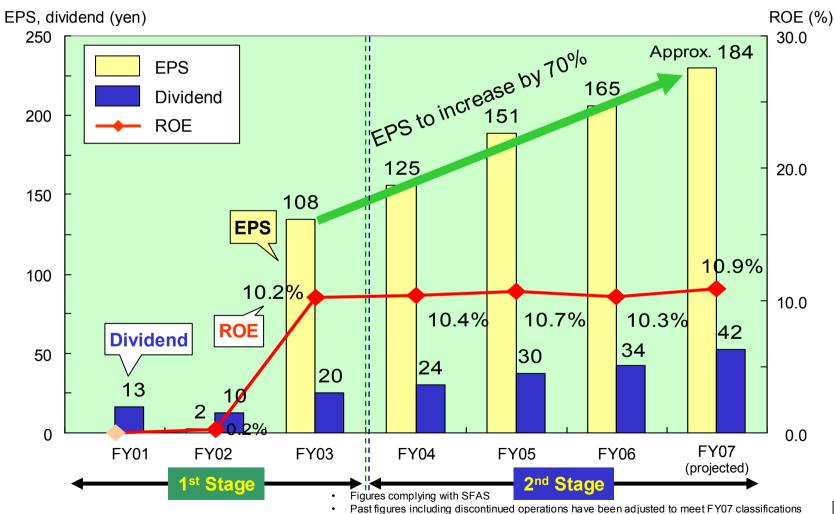
• FY07 projections as of Jan 30, 2008

Past figures including discontinued operations have been adjusted to meet FY07 classifications

GD2010 Performance (EPS, ROE, Dividends)



Maintained ROE of 10% in the 2nd stage **EPS** expected to increase by 70%



GD2010 3rd-stage Mid-term Goal



Raise business value by an annual average of at least 10%

1st Stage2nd Stage3rd Stage(3 years)(4 years)(3 years)

Apr. 2001 Establishing a profit structure

Apr. 2004

Balancing growth and profits

Apr. 2008

Achieving a growth structure

Mar. 2011

GD2010 3rd-stage Mid-term Goal

Raise business value by an annual average of at least 10%

Performance Indicators

ROIC (Return on Invested Capital): 12% or more

• ROS (Return on Sales): Approx. 10%

Capital efficiency: 10% ROIC Improvement

GD2010 3rd Stage

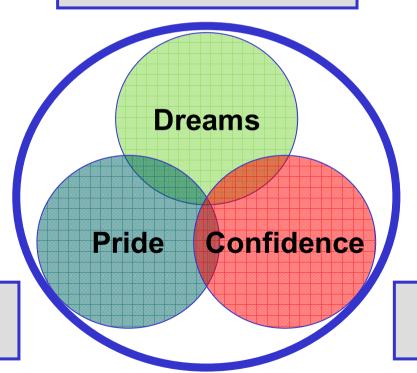
"Ideal Image" for the Omron Group in the 3rd Stage



Dreams, Pride and Confidence

Omron will strive to be a company that is recognized around the world

Innovation to create social needs



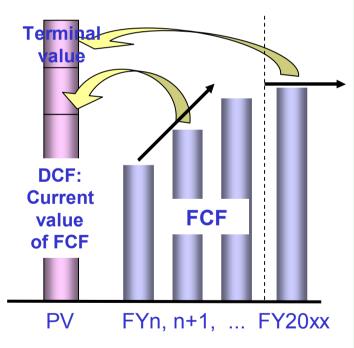
Working for the benefit of society

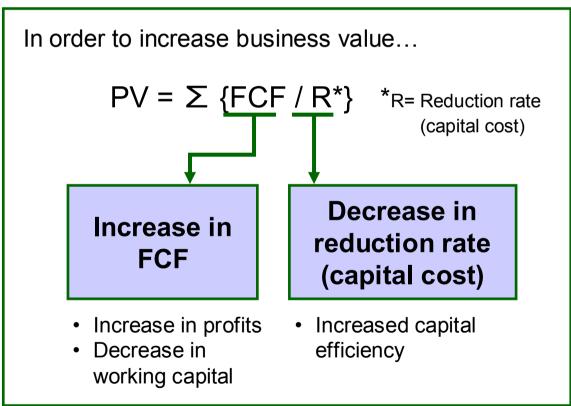
Continued profit generation

How Omron Calculates Business Value



Present business value (PV) = Total current value of future free cash flow (FCF) generated by each business

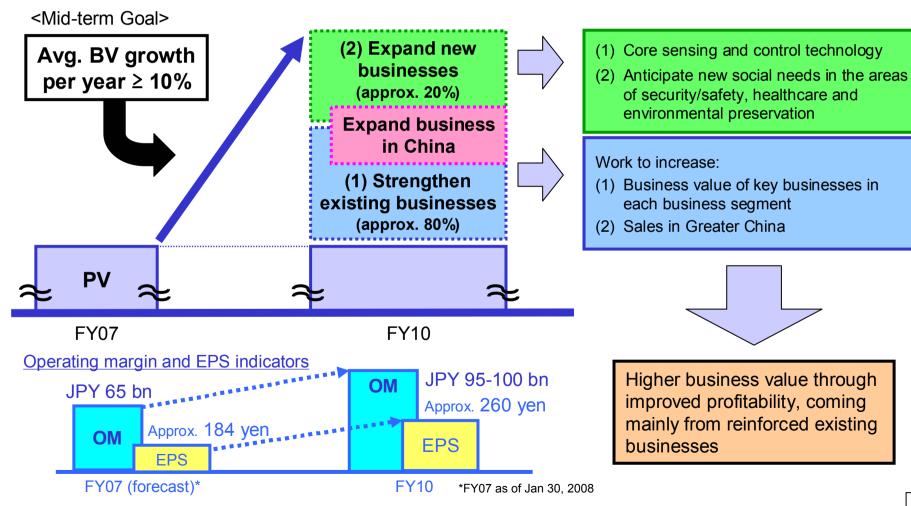




Scenario for Achieving 3rd-stage Mid-term Goal



Strengthen existing businesses and expand new businesses to achieve sustainable growth



Key Measures by Segment



Boost business value of key businesses in each business segment

Industrial Automation Business (IAB) Focus on the security/safety and environment-related applications domain in factory automation (FA). Prioritize high value-added businesses such as safety, QLM¹ and micro PLC businesses

Electronic Components Business (ECB)

In Micro Electro Mechanical Systems (MEMS) business, focus on high value-added products that can translate various phenomena - such as pressure, acceleration, flow, temperature and sound – into valuable information with the use of "sensing & control" technologies

Automotive Electronic Components Business (AEC)

Seek high growth especially in the electric power steering (EPS) market

Social Systems, Solutions and Service Business (SSB)

Position social sensors systems² business as another business pillar to realize security and safety at stores, stations, facilities, factories and more

Healthcare Business (HCB)

Realize "Healthcare at Home" with online healthcare service as a basis, to promote total healthcare solution packages for the lifestyle-disease prevention and treatment

¹ QLM business is a business centered around the provision of solutions that both equip machines with quality inspection capabilities comparable with those of human experts, and enable efficient and effective quality control/ improvement.

² <u>Social sensors</u> are expected to contribute to security/safety of society by accurately reading and analyzing the movement of people, cars and other objects on display, along with other tracking information.

(1)-1 Strengthening Existing Businesses - Re-positioning ourselves as global no. 1 -



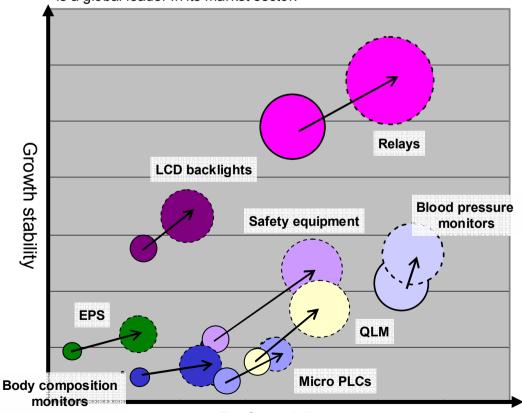
Existing Businesses

Increasing business value by focusing on certain businesses

Company-wide efforts to strengthen business in eight areas

Strategy: Shift to global no. 1

Enhance the value of each business through portfolio management. Omron wants to be seen as a group of business units, each of which is a global leader in its market sector.



Profit stability

















Note: We will also keep working to strengthen existing business units that are already global no. 1 (e.g. photoelectric/ proximity sensors)

(1)-2 Strengthening Existing Businesses (Growth in Greater China)

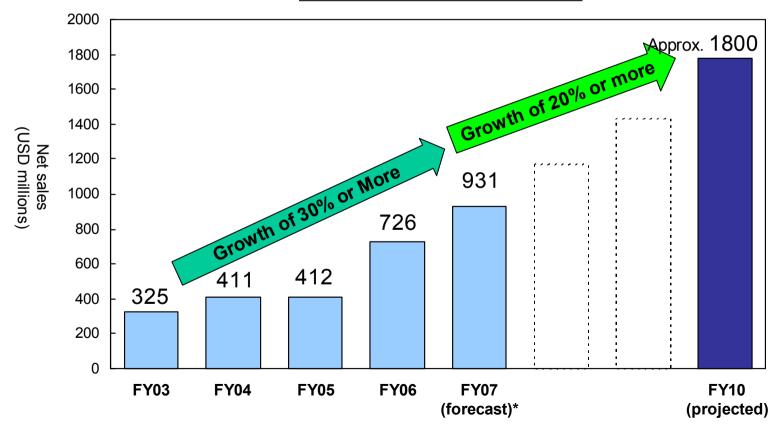


Existing Businesses

Projecting average annual growth of 20% or more

In the 3rd stage, we must work to secure return on investments made in the 2nd stage

Sales in Greater China



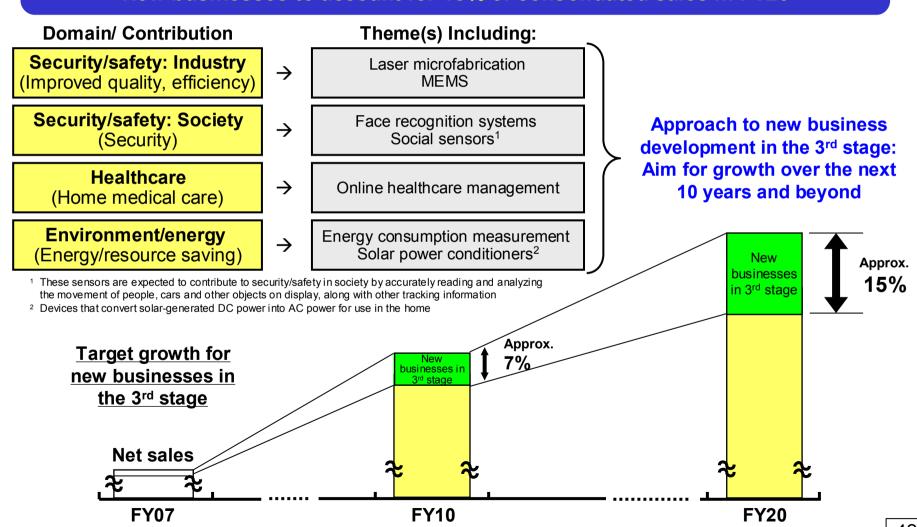
(2)-1 Expanding New Businesses



New Businesses

Anticipating social needs in the areas of security/safety, healthcare and environmental preservation

New businesses to account for 15% of consolidated sales in FY20

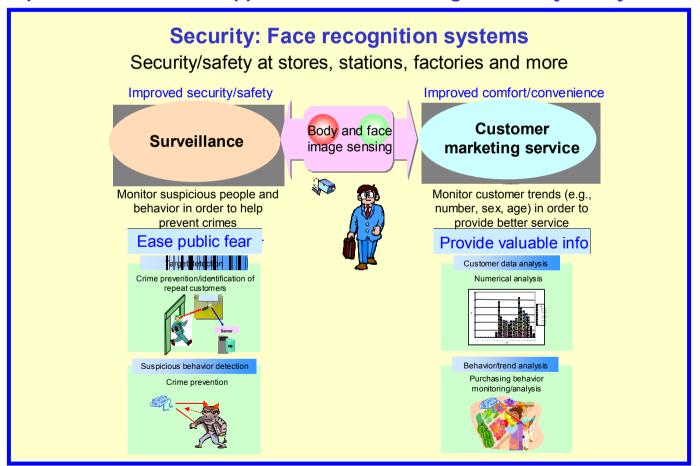


(2)-2 Expanding New Businesses Application (1/3)



New Businesses
Using our core sensing and control technology, we will create new businesses with an eye to the future 10 or more years from now

• Example of new business application in the 3rd stage: Security/safety

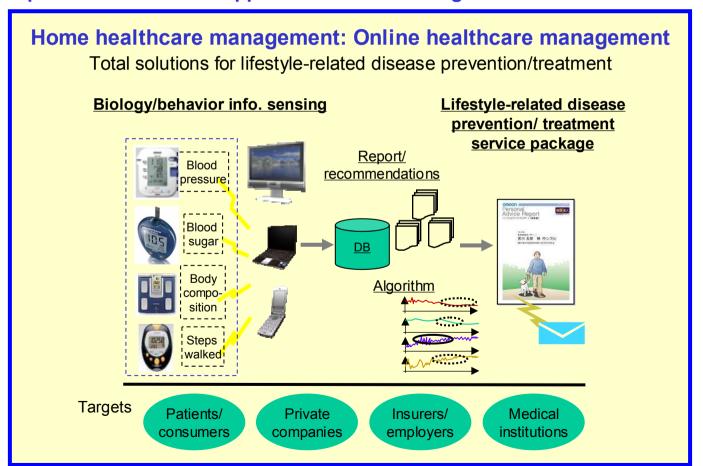


(2)-2 Expanding New Businesses Application (2/3)



New Businesses
Using our core sensing and control technology, we will create new businesses with an eye to the future 10 or more years from now

• Example of new business application in the 3rd stage: Healthcare

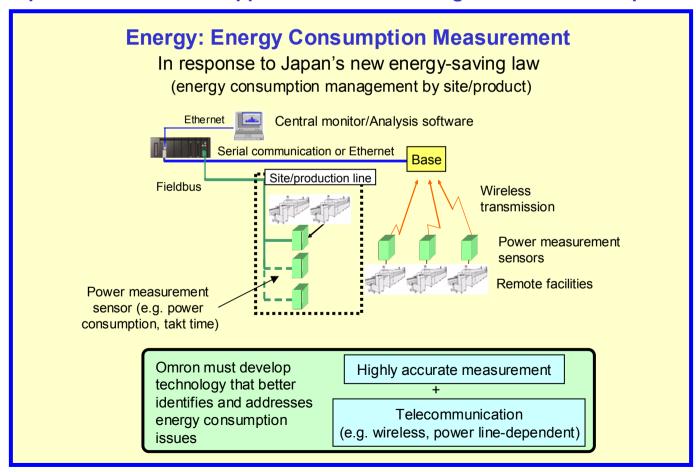


(2)-2 Expanding New Businesses Application (3/3)



New Businesses
Using our core sensing and control technology, we will create new businesses with an eye to the future 10 or more years from now

• Example of new business application in the 3rd stage: Environmental preservation



Strengthening Core Technology for a Stronger Business Base



New Businesses

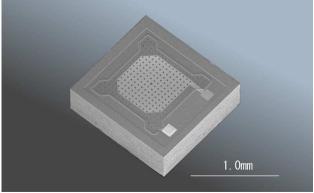
Existing Businesses

Use semiconductor technology to strengthen sensing and control technology

MEMS (Micro Electro Mechanical Systems)



← RF (Radio Frequency) MEMS switch on a wafer



MEMS microphone chip

OMRON SEMICONDUCTORS Co., Ltd. (OSC) Shiga Prefecture, Japan



Site area: 42,000m² Floor area: 39,900m²



Increasing Business Value by an Annual Average of at Least 10%: Indicators



Performance indicators for FY10

Net Sales	JPY 1 trillion
Operating Income	JPY 95-100 billion
Operating Margin	Approx. 10%
Earnings per Share (EPS)	Approx. JPY 260





"Best Matching of Machines to People" OMRON Corporation



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