



## Summary of Consolidated Financial Results for the Fiscal Year Ended March 31, 2007 (U.S. GAAP)

### OMRON Corporation (6645)

Exchanges Listed:	Tokyo, Osaka, Nagoya Stock Exchanges, First Section
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U.S. GAAP accounting standard:	Adopted, except for segment information
Annual General Shareholders' Meeting (Scheduled):	June 21, 2007
Start of Distribution of Dividends (Scheduled):	June 22, 2007
Filing of Securities Report ( <i>Yuka shoken hokokusho</i> ) (Scheduled):	June 22, 2007

*Note: This document has been translated from the Japanese original as a guide to non-Japanese investors and contains forward-looking statements that are based on managements' estimates, assumptions and projections at the time of publication. A number of factors could cause actual results to differ materially from expectations. Amounts shown in this financial statement have been rounded down to the nearest million yen.*

Note: All amounts are rounded to the nearest million yen.

## 1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2007 (April 1, 2006 – March 31, 2007)

### (1) Sales and Income

(Percentages for net sales, operating income, income before income taxes, and net income represent changes compared with the previous fiscal year.)

Millions of yen - except per share data and percentages				
	Year ended March 31, 2006		Year ended March 31, 2007	
		Change		Change
Net sales	626,782	3.0	736,651	17.5
Operating income	62,128	10.7	64,036	3.1
Income before income taxes	64,352	22.5	66,288	3.0
Net income	35,763	18.5	38,280	7.0
Net income per share (yen)	151.14		164.96	
Net income per share, diluted (yen)	151.05		164.85	
Return on equity	10.7%		10.3%	
Income before income taxes / total assets ratio	11.0%		10.9%	
Operating income / net sales ratio	9.9%		8.7%	

(Reference) Equity in earnings (losses) of affiliates: Fiscal year ended March 31, 2006: (JPY 493 million), Fiscal year ended March 31, 2007: (JPY 1,352 million)

Note: In accordance with U.S. GAAP, return on equity is calculated using total shareholders' equity.

## (2) Consolidated Financial Position

	Millions of yen - except per share data and percentages	
	As of March 31, 2006	As of March 31, 2007
Total assets.....	589,061	630,337
Net assets.....	362,937	382,822
Net worth ratio (percentage).....	61.6	60.7
Net assets per share (yen).....	1,548.07	1,660.68

Note: In accordance with U.S. GAAP, net assets, net worth ratio and net assets per share are calculated using total shareholders' equity.

## (3) Consolidated Cash Flows

	Millions of yen	
	Year ended March 31, 2006	Year ended March 31, 2007
Net cash provided by operating activities .....	51,699	40,539
Net cash used in investing activities .....	(43,020)	(47,075)
Net cash used in financing activities .....	(38,320)	(4,697)
Cash and cash equivalents at end of period .....	52,285	42,995

## 2. Dividends

		Year ended March 31, 2006	Year ended March 31, 2007	Year ending March 31, 2008 (projected)
Dividends per share	Interim dividend (JPY)	12.00	15.00	17.00
	Year-end dividend (JPY)	18.00	19.00	—
	Total dividend for the year (JPY)	30.00	34.00	—
Total cash dividends paid		7,078	7,839	—
Payout ratio		19.8	20.6	—
Net assets / dividends ratio		2.1	2.1	—

Note: Year-end dividend and payout ratio for the year ending March 31, 2008 are not presented because forecasts have not been made.

## 3. Projected Results for Fiscal 2007 (Ending March 31, 2008) (April 1, 2007 – March 31, 2008)

(Percentages represent changes compared to the previous fiscal year for the full year and compared with the previous interim period for the interim year.)

	Millions of yen			
	Interim period ending September 30, 2007	Change	Full year ending March 31, 2008	Change
Net sales	375,000	13.7	800,000	8.6
Operating income	30,000	24.8	75,000	17.1
Income before income taxes	29,000	(3.0)	72,000	8.6
Net income	20,000	35.2	46,000	20.2
Net income per share, basic (yen)	86.76	—	199.55	—

Note: Please see pages 9-12 of the attached materials regarding assumptions of the results projected above and cautionary statements concerning the use of these projections.

#### 4. Other

- (1) Changes in Scope of Consolidation and Application of Equity Method: No
- (2) Changes in Accounting Rules, Procedures, Presentation Method, etc. for the Consolidated Financial Statements
  - (a) Changes in consolidated accounting methods: Yes
  - (b) Changes other than (a) above: Yes

Note: For more details, see "Preparation of the Consolidated Financial Statements" on page 24.

- (3) Number of shares issued and outstanding (common stock)
  - (a) Number of shares at end of period (including treasury stock): Year ended March 31, 2006: 249,121,372 shares,  
Year ended March 31, 2007: 249,121,372 shares
  - (b) Treasury stock at end of period: Year ended March 31, 2006: 14,676,607 shares,  
Year ended March 31, 2007: 18,599,842 shares

Note: See "Per Share Data" on page 25 for the number of shares used as the basis for calculation of net income per share (consolidated).

#### (4) Presentation of Operating Income

Operating income on the consolidated income statement is presented by subtracting selling, general and administrative expenses, research and development expenses, and transfer of substitutional portion of employees' pension fund or loss from transfer of obligation with transfer of substitutional portion of employees' pension fund from gross profit.

(Reference) Summary of Non-consolidated Results

**1. Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2007 (April 1, 2006 – March 31, 2007)**

**(1) Non-consolidated Sales and Income**

(Percentages for net sales, operating income, income before income taxes, and net income represent changes compared with the previous fiscal year.)

Millions of yen - except per share data and percentages				
	Year ended March 31, 2006		Year ended March 31, 2007	
		Change		Change
Net sales	312,072	(7.2)	347,202	11.3
Operating income	11,845	(22.6)	17,194	45.2
Ordinary income	31,830	10.6	30,933	(2.8)
Net income	28,632	51.5	32,705	14.2
Net income per share (yen)	120.39		140.91	
Net income per share, diluted (yen)	120.32		140.81	

**(2) Non-Consolidated Financial Position**

	Millions of yen - except per share data and percentages	
	As of March 31, 2006	As of March 31, 2007
	Total assets.....	372,770
Net assets.....	236,499	241,733
Net worth ratio (percentage).....	63.4	62.1
Net assets per share (yen).....	1,007.97	1,048.43

(Reference) Net worth: Year ended March 31, 2006: JPY – million, Year ended March 31, 2007: JPY 241,689 million

Note: The following abbreviations of business segment names are used in the attached materials.  
 IAB: Industrial Automation Business  
 ECB: Electronic Components Business  
 AEC: Automotive Electronic Components Business  
 SSB: Social Systems Business (includes Social Systems, Solutions and Service Business Company and others)  
 HCB: Healthcare Business (includes Omron Healthcare Co., Ltd. and others)  
 Other: Business Development Group and others

## Summary of Results for the Fiscal Year Ended March 31, 2007

### 1. Consolidated Results (U.S. GAAP)

(Millions of yen, %)

	Year ended March 31, 2006	Year ended March 31, 2007	Year-on-year change	Year ending March 31, 2008 (projected)	Year-on-year change
Net sales	626,782	736,651	17.5%	800,000	8.6%
Operating income	62,128	64,036	3.1%	75,000	17.1%
[% of net sales]	[9.9%]	[8.7%]	[-1.2P]	[9.4%]	[+0.7P]
Income before income taxes	64,352	66,288	3.0%	72,000	8.6%
[% of net sales]	[10.3%]	[9.0%]	[-1.3P]	[9.0%]	[+0.0P]
Net income	35,763	38,280	7.0%	46,000	20.2%
Net income per share (basic) (JPY)	151.14	164.96	+13.82	199.55	+34.59
Net income per share (diluted) (JPY)	151.05	164.85	+13.80		
Return on equity (%)	10.7%	10.3%	[-0.4P]	11.5%	(+1.2P)
Total assets	589,061	630,337	7.0%		
Net assets	362,937	382,822	5.5%		
[Net worth ratio (%)]	[61.6%]	[60.7%]	[-0.9P]		
Net assets per share (JPY)	1,548.07	1,660.68	+112.61		
Net cash provided by operating activities	51,699	40,539	(11,160)		
Net cash used in investing activities	(43,020)	(47,075)	(4,055)		
Net cash provided by (used in) financing activities	(38,320)	(4,697)	33,623		
Cash and cash equivalents at end of period	52,285	42,995	(9,290)		
Cash dividends per share (JPY)	30.00	34.00	+4.00	Interim: 17.00 Year-end: —	—

Notes:

- Figures for the year ended March 31, 2006 include transfer of substitutional portion of employees' pension fund totaling JPY 11,915 million.
- Figures for the year ended March 31, 2007 include a gain of JPY 10,141 million on the establishment of an employee retirement benefit trust and a loss of JPY 5,915 million on the sale of land and buildings at the Tokyo Head Office.
- The number of consolidated subsidiaries is 160, and the number of companies accounted for by the equity method is 21.
- In accordance with U.S. GAAP, return on equity, net assets, net worth ratio and net assets per share are calculated using total shareholders' equity.

### 2. Non-consolidated Results

(Millions of yen, %)

	Year ended March 31, 2006	Year ended March 31, 2007	Year-on-year change
Net sales	312,072	347,202	11.3%
Operating income	11,845	17,194	45.2%
[% of net sales]	[3.8%]	[5.0%]	[+1.2P]
Ordinary income	31,830	30,933	(2.8%)
[% of net sales]	[10.2%]	[8.9%]	[-1.3P]
Income before income taxes	39,089	43,956	12.5%
[% of net sales]	[12.5%]	[12.7%]	[+0.2P]
Net income	28,632	32,705	14.2%
Net income per share (basic) (JPY)	120.39	140.91	+20.52
Net income per share (diluted) (JPY)	120.32	140.81	+20.49
Paid-in capital	64,100	64,100	—
Total assets	372,770	389,247	4.4%
Net assets	236,499	241,733	2.2%
[Net worth ratio (%)]	[63.4%]	[62.1%]	[-1.3P]
Shareholders' equity per share (JPY)	1,007.97	1,048.43	+40.46

Notes:

1. Figures for the year ended March 31, 2006 include transfer of substitutional portion of employees' pension fund totaling JPY 10,698 million.
2. Figures for the year ended March 31, 2006 include a gain of JPY 9,112 million on the establishment of an employee retirement benefit trust and a gain of JPY 5,969 million on the sale of land and buildings at the Tokyo Head Office.

### 3. Consolidated Net Sales by Business Segment

(Billions of yen)

		Year ended March 31, 2006	Year ended March 31, 2007	Year-on-year change (%)
IAB	Domestic	136.2	140.8	3.4
	Overseas	136.5	164.8	20.7
	Total	272.7	305.6	12.1
ECB	Domestic	45.0	58.8	30.5
	Overseas	52.7	79.6	51.1
	Total	97.7	138.4	41.6
AEC	Domestic	27.2	26.1	(4.3)
	Overseas	50.4	67.2	33.5
	Total	77.6	93.3	20.3
SSB	Domestic	90.5	101.8	12.6
	Overseas	1.3	4.1	208.8
	Total	91.8	105.9	15.4
HCB	Domestic	30.3	32.8	8.2
	Overseas	30.8	32.9	7.0
	Total	61.1	65.7	7.6
Other	Domestic	25.7	27.7	7.8
	Overseas	0.2	0.1	(65.0)
	Total	25.9	27.8	6.9
Total	Domestic	354.9	388.0	9.3
	Overseas	271.9	348.7	28.2
	[% of total]	[43.4%]	[47.3%]	[+3.9P]
	Total	626.8	736.7	17.5

### Average Currency Exchange Rate

(One unit of currency, in yen)

	Year ended March 31, 2006	Year ended March 31, 2007	Year-on-year change (%)
USD	113.4	117.0	+3.6
EUR	138.2	150.3	+12.1

### 4. Consolidated Depreciation and Amortization / R&D Expenses

(Billions of yen)

	Year ended March 31, 2006	Year ended March 31, 2007	Year-on-year change (%)
Depreciation and amortization	30.8	33.9	10.1
R&D expenses	50.5	52.0	3.0

## 5. Projected Consolidated Net Sales by Business Segment

(Billions of yen)

		Year ended March 31, 2007	Year ending March 31, 2008 (est.)	Year-on-year change (%)
IAB	Domestic	140.8	154.5	9.7
	Overseas	164.8	185.0	12.3
	Total	305.6	339.5	11.1
ECB	Domestic	58.8	75.5	28.5
	Overseas	79.6	105.0	31.9
	Total	138.4	180.5	30.5
AEC	Domestic	26.1	25.5	(2.2)
	Overseas	67.2	74.5	10.8
	Total	93.3	100.0	7.2
SSB	Domestic	101.8	87.5	(14.1)
	Overseas	4.1	2.5	(39.3)
	Total	105.9	90.0	(15.0)
HCB	Domestic	32.8	37.5	14.2
	Overseas	32.9	36.0	9.4
	Total	65.7	73.5	11.8
Other	Domestic	27.7	16.0	(42.1)
	Overseas	0.1	0.5	354.5
	Total	27.8	16.5	(40.5)
Total	Domestic	388.0	396.5	2.2
	Overseas	348.7	403.5	15.7
	[% of total]	[47.3%]	[50.4%]	[+3.1P]
	Total	736.7	800.0	8.6

## Average Currency Exchange Rate

(One unit of currency, in yen)

	Year ended March 31, 2007	Year ending March 31, 2008 (est.)	Year-on-year change (%)
USD	117.0	115.0	-2.0
EUR	150.3	150.0	-0.3



(Attachment)

# 1. Results of Operations

## (1) Analysis of Results of Operations

### 1) Overview of Fiscal 2006 (Ended March 31, 2007)

#### General Conditions

Reviewing economic conditions during fiscal 2006 (ended March 31, 2007), the Japanese economy expanded, with continued improvement in corporate earnings and growth in capital investment against a backdrop of strong corporate performance. Consumer spending also grew steadily along with an improved employment and income environment. In the global economy, however, the outlook continued to provide little cause for optimism, with rising prices of copper, silver and other raw materials. The U.S. economy was firm during the fiscal year, backed by robust capital investment, despite concerns about a possible slowdown. In Europe, the economic upturn progressed steadily as improvement in corporate earnings led to increased capital investment. Export-driven expansion in Asian economies continued, with China in particular maintaining a high growth rate.

In markets related to the Omron Group, sales of factory automation control systems, the Group's core business, remained strong, supported by robust corporate capital investment. With recovery in the electronic components industry, sales of consumer and commerce components for IT and digital products were also solid. Sales of automotive electronic components continued to expand against a backdrop of increasing needs for car electronics related to vehicle safety and the environment. In addition, demand for renewal of public transportation systems and other projects expanded as railway companies nationwide moved to adopt common IC cards.

In this environment, the Omron Group set 'Accelerating Growth while Securing Profit Increase' as its fiscal year policy, with 'Advancing toward FY07 Targets by Front-Loading Growth' as the sub-heading. Assuming an increase in income, the Omron Group accelerated the growth of each business, made the necessary investments to ensure that targets are reached in fiscal 2007, the final year of the second stage of GD2010\*, and promoted lasting efficiency gains aimed at realizing its envisioned profit structure.

Due in part to the effects of the weaker yen and business acquisitions, Omron Group net sales increased by 17.5 percent from the previous year to JPY 736,651 million. As for income for the period, the increase in net sales and efficient management of selling, general and administrative (SG&A) expenses resulted in operating income of JPY 64,036 million, a 3.1 percent increase from the previous fiscal year. Excluding the JPY 11,915 million gain on the transfer of the substitutional portion of the employees' pension fund recorded in the previous fiscal year, operating income increased 27.5 percent. Income before income taxes was JPY 66,288 million, an increase of 3.0 percent from the previous fiscal year, due to factors including a JPY 10,141 million gain on the establishment of a retirement benefit trust and a JPY 5,915 million loss on the sale of land and buildings of the Tokyo Head Office (Minato-ku, Tokyo). Net income was JPY 38,280 million, an increase of 7.0 percent over the previous fiscal year. As a result, the Omron Group achieved its fifth consecutive year of sales growth and increased profits.

\*For details on GD2010, please refer to "3. Management Policies" on page 15.

#### Results by Business Segment

##### IAB

In Japan, sales of the safety components business, applications business and other businesses showed solid growth, reflecting needs related to quality, safety and the environment, a major trend in the manufacturing sector. Sales of core factory automation control systems also surpassed the level of the previous fiscal year as a result of continued robust capital investment related to semiconductors and digital home appliances. Overseas, sales in North America were solid, with particular expansion of sales of control equipment to oil and gas-related companies. In Europe, corporate capital investment remained at a high level, and sales of products such as inverters and servomotors expanded strongly as a result. In China, where high growth is projected, sales increased substantially due to Omron's aggressive investment in strengthening its sales force, including reinforcement of its dedicated sales network, establishment of a call center and stronger support for dealers.

In addition, Scientific Technologies Incorporated (now OMRON Scientific Technologies Incorporated; hereinafter 'OSTI'), a North American safety equipment manufacturer that became a consolidated subsidiary in September 2006, contributed to sales. As a result, segment sales for the period totaled JPY 305,568 million, an increase of 12.1 percent compared with the previous fiscal year.

## **ECB**

In Japan, conditions in the semiconductor and machinery and equipment industries were strong, and the electronic components industry also maintained strength after bottoming out in the second half of the previous fiscal year. In this environment, segment sales were generally solid, starting with sales of printed circuit board relays, a core product. In November 2006, Omron acquired the optical communications components business of NHK Spring Co., Ltd. to strengthen its position in this business. Overseas, sales increased substantially in China, which Omron has positioned as a key area, amid expansion of the electronic components market centered on the home appliance and mobile device industries. Sales were also solid in the United States, Europe and Southeast Asia, centered on relays.

In addition, the miniature backlight business of Pioneer Precision Machinery Corporation (now OMRON PRECISION TECHNOLOGY Co., Ltd.; hereinafter 'OPT'), which became a consolidated subsidiary in August 2006, contributed to sales. Segment sales for the fiscal year totaled JPY 138,352 million, an increase of 41.6 percent compared with the previous fiscal year.

## **AEC**

Global automobile production volume was generally stable, and the need is increasing for car electronics for automobile safety and environmental friendliness. Against this backdrop, Omron's products continued to be adopted in new car models, contributing to strong sales in this segment. By area, sales in Japan were limited to the level of the previous fiscal year, but overseas sales were strong. In North America, this segment faced a tough operating environment, with slumping business and declining market shares among the top three U.S. auto makers, which are major customers, but Omron's launch of new products such as wireless control devices and power window switches spurred sales. In China, full-scale operations at Omron's manufacturing subsidiary, which began production in January 2006, contributed to the overall increase in sales as auto makers continued to shift production to China and expanded global procurement.

As a result, segment sales were JPY 93,321 million, an increase of 20.3 percent compared with the previous fiscal year.

## **SSB**

In the public transportation systems business, the nationwide shift from train tickets to IC cards, including common IC cards among different railway companies in the Tokyo metropolitan area and the Kansai region and the start of IC card service in the Nagoya metropolitan area, led to demand for retrofitting and renewal of public transportation equipment such as automated ticket gates and ticket vending machines. As a result, sales increased substantially. In the IC card and mobile solutions business, sales increased strongly with rising demand for payment terminals. Sales increased in related maintenance businesses, reflecting increased demand for services in the public transportation systems business. Sales in new service areas also increased. In the traffic and road management systems business, although Omron worked to expand sales of passing vehicle measurement systems, sales declined substantially, reflecting a decrease in large-scale orders. Sales in the software business were weak as companies carried out business reforms due to selection and concentration.

As a result, segment sales were JPY 105,944 million, an increase of 15.4 percent compared with the previous fiscal year.

## **HCB**

In Japan, sales of digital blood pressure monitors, body composition analyzers and pedometers increased strongly on the back of expanding awareness of metabolic syndrome and healthcare system reforms that will obligate insurers to provide specified health checkups and health guidance to insured persons starting in fiscal 2008.

Overseas, sales of digital blood pressure monitors, a core product, were weak in the United States, reflecting a slowdown in consumer spending, but sales in Europe were strong overall, led by the digital blood pressure monitor business in Russia and Eastern Europe. In China, the decline in selling prices of blood pressure monitors continued in an intensely competitive environment, but sales increased over the previous fiscal year due to sales expansion in the second half of the period.

As a result, segment sales were JPY 65,726 million, an increase of 7.6 percent compared with the previous fiscal year.

\* Metabolic syndrome is a condition with multiple risk factors that can easily cause lifestyle diseases such as diabetes, hypertension, hyperlipidemia and obesity.

## **Others**

The 'Others' segment consists mainly of new businesses being explored and developed by the Business Development Group and development and expansion of other businesses that are not covered by internal companies. Among existing businesses, entertainment business sales increased substantially with strong sales of photo sticker vending machines, a core product, and steady expansion of mobile content and other new business areas, including a steady increase in membership at mobile sites related to these machines. In the computer peripherals business, sales of broadband routers, backup power supplies and other products increased solidly. In exploration and nurturing of new businesses, sales of radio frequency identification (RFID) equipment and insulation monitoring devices were strong.

As a result, segment sales were JPY 27,740 million, an increase of 6.9 percent compared with the previous fiscal year.

## **2) Outlook for Fiscal 2007 (Ending March 31, 2008)**

### **General Outlook**

The outlook for the economic environment in fiscal 2007 (ending March 31, 2008) is for continued moderate growth. Elements of uncertainty regarding the outlook will remain, including high raw material prices, a slowdown in the U.S. economy and trends in exchange rates, but brisk consumer spending and corporate capital investment are expected.

In markets related to the Omron Group, we expect that the market for factory automation control systems for domestic and overseas manufacturers will expand modestly against the backdrop of corporate capital investment. Sales of consumer and commerce components for IT and digital related products are also expected to maintain upward momentum. In addition, strong sales of automotive electronic components are likely to continue, reflecting increasing needs for car electronics, despite causes for concern such as slumping business at the top three auto manufacturers in North America.

In this environment, Omron has set 'Prioritizing Profits to Achieve GD 2<sup>nd</sup> Stage Goals' as its fiscal year policy for the final year of the second stage of GD2010, which started in fiscal 2004. The objective of the second stage is to double the Omron Group's total business value compared with fiscal 2003, and we will make the necessary investments to accomplish this. In addition, we will aim to realize our growth structure leading into the third stage of GD2010, which will start in fiscal 2008.

In fiscal 2007, OSTI and OPT, acquired during the past fiscal year, will contribute to results for the full year. In addition, from the standpoint of balancing earnings and growth, we will increase operating income by strengthening the profit structure of existing businesses and proactively make growth investments in new business areas. The Omron Group expects to achieve net sales of JPY 800.0 billion, operating income of JPY 75.0 billion, income before income taxes of JPY 72.0 billion, and net income of JPY 46.0 billion, for the sixth consecutive year of growth in sales and profits.

The assumed exchange rates are US\$1 = JPY 115 and 1 Euro = JPY 150.

### **Outlook by Business Segment**

#### **IAB**

In Japan in fiscal 2007 (ending March 31, 2008), firm capital investment is expected to continue in the automotive and other industries, including the semiconductor and electronic components industries. Omron will work in this segment to strengthen its sales organization to expand the applications business and will aim to boost sales by actively proposing solutions to customer issues such as quality, safety and the environment. Overseas, Omron will work to expand sales by continuing to focus on measures such as providing services of uniformly high quality on a global basis; strengthening global sales alliances targeting key industries and customers; enhancing marketing in India, Russia and other emerging markets; strengthening sales and expanding production in China; and introducing new products. In addition, Omron will combine its existing safety business with the resources of OSTI, which became a consolidated subsidiary in September 2006, to exercise synergy between domestic and overseas operations and increase sales.

As a result, sales in this segment are projected to increase 11.1 percent year-on-year to JPY 339.5 billion.

#### **ECB**

Despite concerns about high prices for copper, silver and other raw materials in fiscal 2007 (ending March 31, 2008), firm conditions are expected to prevail in the electronic components industry, with no significant downturn in the business environment. Under these conditions, Omron will introduce new products to expand business in this segment. In the optical communications business, Omron will expand business to the Fiber To The Home (FTTH) market in Korea, having already done so in Japan and the United States. Omron will also expand its line of semiconductor products by utilizing the semiconductor business assets it acquired at the end of the fiscal year under review from Seiko Epson subsidiary Yasu Semiconductor Corporation for the purpose of strengthening its semiconductor business. Regarding individual products, Omron also foresees expansion of demand for flexible printed circuit (FPC) connectors for mobile devices, combination jog switches and hinge products.

As a result, sales in this segment are projected to increase 30.5 percent year-on-year to JPY 180.5 billion.

#### **AEC**

During fiscal 2007 (ending March 31, 2008), factors including slumping business at the top three auto manufacturers in North America and a decline in new automobile production volume in Japan will leave elements of uncertainty in the outlook. However, it is assumed that stable growth will continue overall, as expansion of automobile production volume is predicted in China, India, central and eastern Europe and South America. Under these conditions, in this segment Omron expects the use of its new products in new vehicle investment by domestic and overseas manufacturers, and expansion of sales of wireless control devices in North America.

As a result, sales in this segment are projected to increase 7.2 percent year-on-year to JPY 100.0 billion.

## **SSB**

In the public transportation systems business, sales are projected to decrease substantially due to the completion of investments associated with the shift to IC cards among major railway companies, primarily in the Tokyo metropolitan area. In the traffic and road management systems business, weak sales are expected as reduction of public works investment continues. On the other hand, in the ID management solutions business, which integrates security solutions and IC card and mobile solutions, Omron will establish a new business model with ID as the key, and expects increased demand for security centered on the industrial sector. In related maintenance businesses and the software business, Omron will accurately respond to trends in each industry and expects sales to expand.

Overall, sales in this segment are projected to decrease 15.0 percent year-on-year to JPY 90.0 billion.

## **HCB**

Health consciousness continues to rise both in Japan and overseas, and growth in demand for digital blood pressure monitors, body composition analyzers and pedometers is expected to continue, backed by worldwide moves to curb healthcare costs. In particular, strong growth is projected for digital blood pressure monitors in China and Russia and body composition analyzers in Japan. Although an uphill battle is predicted for patient monitors and other equipment for medical institutions in the face of measures to restrain healthcare costs, sales expansion is expected because sales of lifestyle disease prevention devices, including vascular screening devices and blood pressure & pulse wave monitors for private-practice physicians, will be supported by health checkup reforms.

As a result, sales in this segment are projected to increase 11.8 percent year-on-year to JPY 73.5 billion.

## **Others**

In existing businesses, sales are projected to increase in the computer peripherals business, centered on products such as backup power supplies, reflecting a recovery in corporate IT investment. In exploration and nurturing of new businesses, Omron will accelerate RFID business development in Japan and overseas in response to the trend toward full-scale practical use of IC tags. In addition, Omron will work to expand its remote monitoring and reporting systems business, including power consumption monitoring, against the backdrop of rising awareness toward the global environment and energy conservation.

On April 1, 2007, Omron transferred its entertainment business, which had been a significant business in this segment, to Furyu Holdings Corporation in an arrangement that gave the management team of that business a majority stake in Furyu Holdings. Consequently, the total sales of this segment in the next fiscal year will be reduced by an amount equivalent to the sales of the entertainment business.

As a result, sales in this segment are projected to decrease 40.5 percent year-on-year to JPY 16.5 billion.

## **(2) Analysis of Financial Condition**

### **Analysis of Assets, Liabilities, Net Assets and Cash Flow**

#### **1) Financial Condition for Fiscal 2006 (Ended March 31, 2007)**

Total assets: JPY 630,337 million (an increase of JPY 41,276 million from the previous year)  
Net assets: JPY 382,822 million (an increase of JPY 19,885 million from the previous year)  
Net worth ratio: 60.7% (a decrease of 0.9 percentage points from a year earlier)

Total assets increased JPY 41,276 million compared with the end of the previous fiscal year. Notes and accounts receivable increased JPY 36,699 million along with sales growth, and inventories increased JPY 19,151 million. However, land decreased by JPY 18,300 million, reflecting the sale of Omron's Tokyo Head Office and other factors. In liabilities, bank loans increased by JPY 17,400 million.

In addition, in connection with the establishment of a retirement benefit trust, investment securities decreased JPY 15,707 million and termination and retirement benefits decreased JPY 14,346 million.

Net assets increased JPY 19,885 million compared with the end of the previous fiscal year. Factors in the change included net income of JPY 38,280 million and an increase from foreign currency translation adjustments of JPY 7,913 million, as well as an increase of 10,617 million in treasury stock (which decreases shareholders' equity).

## 2) Summary of Cash Flows for Fiscal 2006 (Ended March 31, 2007)

Net cash provided by operating activities was JPY 40,539 million, a decrease of JPY 11,160 million compared with the previous fiscal year. Although Omron recorded a gain on establishment of a retirement benefit trust, and notes and accounts receivable and inventories increased, net income was JPY 38,280 million and depreciation and amortization, a non-cash item, increased. Despite proceeds from the sale of the land and buildings of the Tokyo Head Office, net cash used in investing activities totaled JPY 47,075 million (an outflow increase of JPY 4,055 million from the previous fiscal year) due to aggressive investments for future growth and the acquisitions of OSTI, OPT and other businesses. Net cash used in financing activities was JPY 4,697 million (an inflow increase of JPY 33,623 million from the previous fiscal year due to the effect of repayment of debt in the previous fiscal year) due to factors including acquisition of treasury stock and payment of cash dividends, although short-term debt increased.

As a result, cash and cash equivalents at the end of the fiscal year were JPY 42,995 million, a decrease of JPY 9,290 million from the end of the previous fiscal year.

## 3) Outlook for Fiscal 2007 (Ending March 31, 2008)

Omron projects that despite continued growth in net income, ongoing aggressive investments in growth, including investment in the Company's infrastructure in China, and in new product development as part of the Company's growth strategy, will result in free cash flow, calculated as net cash provided by operating activities less net cash used in investing activities, that is essentially unchanged from the level of the previous fiscal year. In financing activities, despite the above capital requirements, Omron will flexibly manage sources and uses of capital, taking financial conditions into consideration while efficiently deploying capital and maintaining appropriate capital levels throughout the Group.

Considering the above cash flow projections, Omron believes that the balance of cash and cash equivalents of JPY 42,995 million as of March 31, 2007 is more than sufficient for business operations in the present economic conditions.

Consolidated cash flow indicators and trends for the five most recent fiscal years are as follows.

Fiscal year ended March 31,	2003	2004	2005	2006	2007
Net worth ratio (%)	44.3	46.4	52.2	61.6	60.7
Net worth ratio on market value basis (%)	81.1	105.6	95.1	134.5	115.9
Debt repayment period (years)	1.7	0.7	0.4	0.1	0.5
Interest coverage ratio (times)	29.2	66.3	55.6	57.6	35.9

Notes:

Net worth ratio: Net worth/Total assets

Net worth ratio on market value basis: Total market value of stock/Total assets

Debt repayment period: Interest-bearing liabilities/Net cash provided by operations

Interest coverage ratio: Net cash provided by operations/Interest expense

1. All indicators are calculated on a consolidated basis.
2. In accordance with U.S. GAAP, net worth uses total shareholders' equity
3. Total market value of stock is calculated by multiplying the total number of shares outstanding at the end of the period (excluding treasury stock) by the closing share price at the end of the period.
4. Net cash provided by operations is as reported in the consolidated statement of cash flows. Interest-bearing liabilities are liabilities stated on the consolidated balance sheets on which interest is paid. Interest expense is as stated in the notes to the consolidated statements of cash flows.

## (3) Basic Policy for Distribution of Profits and Dividends for the Fiscal Years Ended/Ending March 31, 2007 and 2008

Omron views its dividend policy as one of its most important management issues, and applies the following basic policy in regard to distribution of profits to shareholders.

- 1) In order to maximize corporate value over the long term, internal capital resources will be secured for measures that will increase corporate value. These measures include investments in R&D and capital investments, which are vital to future business expansion.
- 2) After taking into consideration the required investments for future growth and the level of free cash flow, surplus will be distributed to the shareholders to the maximum extent possible.
- 3) For fiscal 2006 (ended March 31, 2007), Omron set its target payout ratio at around 20% of consolidated net income. For dividends in fiscal 2007 (ending March 31, 2008) and every year thereafter, Omron's policy will be to enhance stable, uninterrupted profit distributions by taking into account consolidated results as well as indicators including dividends on equity (DOE), which is return on equity (ROE) multiplied by the payout ratio, although this is subject to the level of internal capital resources necessary in each fiscal year. Specifically, Omron will aim to maintain the payout ratio at a minimum of 20% and make profit distributions with a near-term DOE target of 2%.

4) Utilizing retained earnings that have been accumulated over a long period of time, Omron intends to systematically repurchase and retire the Company's stock to benefit shareholders.

In accordance with the policy stated above, Omron plans to pay an ordinary year-end dividend of JPY 19 per share for fiscal 2006 (ended March 31, 2007). Combined with the earlier interim dividend of JPY 15 per share, this will bring total dividends for the year to JPY 34 per share, an increase of JPY 4 per share from the previous fiscal year. Omron plans to place this matter on the agenda at the 70<sup>th</sup> Ordinary General Meeting of Shareholders, to be held in June 2007.

For fiscal 2007 (ending March 31, 2008), Omron plans to pay an interim dividend of JPY 17 per share, and has not yet decided on the year-end dividend.

Projections of results and future developments are based on information available to the Company at the present time, as well as certain assumptions judged by the Company to be reasonable. Various factors could cause actual results to differ materially from these projections. Major factors influencing Omron's actual results include, but are not limited to, (i) the economic conditions affecting the Company's businesses in Japan and overseas, (ii) demand trends for the Company's products and services, (iii) the ability of the Omron Group to develop new technologies and new products, (iv) major changes in the fund-raising environment, (v) tie-ups or cooperative relationships with other companies and (vi) movements in currency exchange rates and stock markets.

## 2. The Omron Group

Disclosure is omitted because there is no significant change from the “Business Organization Chart (Business Content)” and “Subsidiaries and Affiliates” in the most recent Securities Report (*Yuka shoken hokokusho*), issued on June 23, 2006.

## 3. Management Policies

### (1) Omron’s Basic Management Policy

In fiscal 2001 (ended March 31, 2002), Omron began implementing ‘Grand Design 2010’ (GD2010), a vision that sets the basic policies for management of the Omron Group for the 10 years through fiscal 2010. In accordance with these basic policies, Omron aims to become a ‘21<sup>st</sup> century company’ by maximizing its corporate value over the long term, based on its basic philosophy of ‘working for the benefit of society’. Omron’s management objective is to be a profitable growth company than maximizes corporate value by aiming to be ‘small but global’.

### (2) Targets for Management Indicators

In the second stage of GD2010 (fiscal 2004-2007), Omron has set the medium-term management target of ‘Doubling the Sum of Business Value Compared to Fiscal 2003’ to capture both growth and profitability. Also, Omron has set the target of consolidated return on invested capital (ROIC) of 10% or higher as a profitability target. The achievement scenario for fiscal 2007 (ending March 31, 2008), which is the final year of the second stage, sets targets for consolidated net sales and consolidated operating income of JPY 750 billion and JPY 75 billion, respectively. Toward the realization of these targets, Omron set milestones for fiscal 2006 of consolidated net sales and consolidated operating income of JPY 700 billion and JPY 63 billion, respectively (from the Consolidated Forecast of Financial Results, announced on April 26, 2006). The creation of new businesses centered around core technologies and measures to expand the volume of business through M&As contributed to fiscal 2006 consolidated sales of JPY 736.7 billion, exceeding the initial forecast. Consolidated operating income was JPY 64.0 billion, essentially as planned.

### (3) Mid- to Long-term Management Strategies

The goal of the first stage of GD2010, which covered the period from fiscal 2001-fiscal 2004, was ROE of 10%. Omron achieved this goal in fiscal 2003, one year ahead of plan. The second stage of GD2010 covers the four years from fiscal 2004-2007. In working to increase corporate value, Omron will shift its focus from creating a profit structure in the first stage to securing a balance between growth and profit in the second stage. Specifically, from a growth perspective, Omron has been working toward expansion of business value through sales growth in China and creation of business value in new areas centered around core technologies as part of its ‘Business Domain Reform’ aimed at identifying target growth markets and technologies to redefine its business domains. From an income perspective, as ‘Operational Structural Reform’, Omron is working to realize a stronger profit structure by establishing appropriate profit structures for its businesses.

### (4) Issues Facing the Company

In the second stage of GD2010, Omron has identified the profit and growth structures it intends to achieve in fiscal 2007. The Company positioned the interim years of fiscal 2005 and fiscal 2006 as milestones toward realizing the fiscal 2007 targets, and has been promoting ongoing structural reforms. As a result, Omron achieved growth in sales and income for both fiscal 2005 and fiscal 2006. With these milestones toward reaching the fiscal 2007 targets cleared, achievement of the goals of the second stage of GD2010 is now in sight. For this reason, the Company has set ‘Prioritizing Profits to Achieve GD 2<sup>nd</sup> stage Goals’ as its policy for fiscal 2007, as well as a basic stance for its implementation that includes “Set out profit-focused measures in our annual plan to ensure operating profit in excess of 75 billion yen,” and “Lay the foundation of a growth structure that supports increased profits, in preparation for the 3<sup>rd</sup> stage of GD2010.

With regard to revising the profit structure to ensure income, Omron will advance toward its target profit structure by capitalizing on the results of structural reform efforts in selling, general and administrative expenses and production, despite factors such as lower selling prices and higher raw material costs. In fiscal 2006, Omron newly established the *Monozukuri* Innovation HQ and the Global Procurement & Purchasing Center. The *Monozukuri* Innovation HQ carries out overall supervision of quality and support the production technology and control technology of each business in order to accelerate the quality and profit capabilities of the Omron Group on a global basis. The Global Procurement & Purchasing Center conducts centralized management of information on the Omron Group's purchased materials and suppliers, promotes sharing of an optimal procurement and purchasing system on a global scale and works to strengthen procurement and purchasing functions within the Omron Group.

Growth in China is one strategy on which the entire company is focusing. China remains the world's fastest-growing market, and in addition to the entry of companies from around the world, intensifying competition with local Chinese companies has made China a microcosm of global competition. Under these conditions, Omron positioned China as a key area and made aggressive, proactive investments with the goal of increasing fiscal 2007 sales there by JPY 100 billion over fiscal 2003 figures. Omron currently anticipates that achievement of fiscal 2007 targets will be set back by one year due to the time required for some investment effects to materialize. However, Omron will continue to focus on growth based on proactive investments made up to fiscal 2006.

For technology-driven growth, to date Omron has set core technology and growth areas to strengthen at the corporate level, created a detailed map of technology and applications as a process for steadily developing technology, and moved toward the establishment of a growth structure. From fiscal 2006, Omron added energy, environment, security and safety as areas of focus. Aiming to further accelerate growth in fiscal 2007, the Company has revised its initial target of 'Increasing Net Sales by JPY 50 Billion Compared to Fiscal 2003 to JPY 68 Billion' upward to 'Increasing Net Sales by JPY 82 Billion Compared to Fiscal 2003 to JPY 100 Billion' by including the effect of purchases conducted in fiscal 2006.

In tandem, Omron will work to establish a base for achieving a profitable growth structure and formulate management strategies for the third stage of GD2010, which starts in fiscal 2008.



(Attachment)

## 4. Consolidated Financial Statements

### Consolidated Statements of Operations

(With transfer of substitutional portion of employees' pension fund stated separately)

(Millions of yen)

	Year ended March 31, 2006		Year ended March 31, 2007		Increase (decrease)
Net sales	626,782	100.0%	736,651	100.0%	109,869
Cost of sales	373,393	59.6	452,452	61.4	79,059
Gross profit	253,389	40.4	284,199	38.6	30,810
Selling, general and administrative expenses	152,675	24.3	168,135	22.8	15,460
Research and development expenses	50,501	8.1	52,028	7.1	1,527
Transfer of substitutional portion of employees' pension fund	(11,915)	(1.9)	—	—	11,915
Operating income	62,128	9.9	64,036	8.7	1,908
Net increase in income received	(609)	(0.1)	(729)	(0.1)	(120)
Foreign exchange loss, net	1,306	0.2	1,086	0.2	(220)
Other expenses (income), net	(2,921)	(0.5)	(2,609)	(0.4)	312
Income before income taxes and minority interests and cumulative effect of accounting change	64,352	10.3	66,288	9.0	1,936
Income taxes	27,238	4.4	26,418	3.6	(820)
Current	23,276		22,531		(745)
Deferred	3,962		3,887		(75)
Minority interests	150	0.0	238	0.0	88
Equity in net losses of affiliates	—	—	1,352	0.2	1,352
Net income before adjustment for cumulative effect of accounting change	36,964	5.9	38,280	5.2	1,316
Cumulative effect of accounting change (after tax effect considerations)	1,201	0.2	—	—	(1,201)
Net income	35,763	5.7	38,280	5.2	2,517

Note: Gain and loss recognized in connection with the return of the substitutional portion of the employees' pension fund (excluding the difference on return of liabilities) during the year ended March 31, 2006 are included in selling, general and administrative expenses and research and development expenses under U.S. GAAP. To facilitate comparison with the current fiscal year, the statement above displays this gain and loss together with the difference on return of liabilities separately as "Return of substitutional portion of employees' pension fund." If this gain or loss (excluding the difference on return of liabilities) were included in selling, general and administrative expenses and research and development expenses, and the difference on return of liabilities were stated separately, in accordance with U.S. GAAP, the statement would be as shown on the next page.

**Consolidated Statements of Operations**

(Millions of yen)

	Year ended March 31, 2006		Year ended March 31, 2007		Increase (decrease)
Net sales	626,782	100.0%	736,651	100.0%	109,869
Cost of sales	389,368	62.1	452,452	61.4	63,084
Gross profit	237,414	37.9	284,199	38.6	46,785
Selling, general and administrative expenses	161,310	25.8	168,135	22.8	6,825
Research and development expenses	55,315	8.8	52,028	7.1	(3,287)
Loss from transfer of obligation with transfer of substitutional portion of employees' pension fund	(41,339)	(6.6)	—	—	41,339
Operating income	62,128	9.9	64,036	8.7	1,908
Net increase in income received	(609)	(0.1)	(729)	(0.1)	(120)
Foreign exchange loss, net	1,306	0.2	1,086	0.2	(220)
Other expenses (income), net	(2,921)	(0.5)	(2,609)	(0.4)	312
Income before income taxes and minority interests and cumulative effect of accounting change	64,352	10.3	66,288	9.0	1,936
Income taxes	27,238	4.4	26,418	3.6	(820)
Current	23,276		22,531		(745)
Deferred	3,962		3,887		(75)
Minority interests	150	0.0	238	0.0	88
Equity in net losses of affiliates	—	—	1,352	0.2	1,352
Net income before adjustment for cumulative effect of accounting change	36,964	5.9	38,280	5.2	1,316
Cumulative effect of accounting change (after tax effect considerations)	1,201	0.2	—	—	(1,201)
Net income	35,763	5.7	38,280	5.2	2,517

Note: Gain and loss recognized in connection with the return of the substitutional portion of the employees' pension fund (excluding the difference from transfer of obligation) during the year ended March 31, 2006 are included in selling, general and administrative expenses and research and development expenses under U.S. GAAP. The difference of JPY 41,339 million between the accrued benefit obligation and related pension plan assets is stated as "Loss from transfer of obligation with transfer of substitutional portion of employees' pension fund." The difference of JPY 8,870 million between the projected benefit obligation and accrued benefit obligation, which is the previously accrued salary progression related to the substitutional portion, was recognized as a return of net periodic pension cost, and the one-time amortization of the unrecognized actuarial balance corresponding to the substitutional portion, which totaled JPY 38,294 million, was recognized as a settlement loss. Of the return of the previously accrued salary progression and the settlement loss totaling JPY 29,424 million, JPY 15,975 million is accounted for in cost of sales, JPY 8,635 million in selling, general and administrative expenses, and JPY 4,814 million in research and development expenses.

(Attachment)

**Consolidated Balance Sheets**

(Millions of yen)

	As of March 31, 2006		As of March 31, 2007		Increase (decrease)
<b>ASSETS</b>					
Current Assets:	292,313	49.6%	342,059	54.3%	49,746
Cash and cash equivalents	52,285		42,995		(9,290)
Notes and accounts receivable — trade	139,001		175,700		36,699
Allowance for doubtful receivables	(2,653)		(2,297)		356
Inventories	74,958		94,109		19,151
Deferred income taxes	18,571		19,985		1,414
Other current assets	10,151		11,567		1,416
Property, Plant and Equipment:	167,617	28.5	159,315	25.3	(8,302)
Land	46,571		28,271		(18,300)
Buildings	117,414		125,227		7,813
Machinery and equipment	159,254		175,398		16,144
Construction in progress	8,180		6,389		(1,791)
Accumulated depreciation	(163,802)		(175,970)		(12,168)
Investments and Other Assets:	129,131	21.9	128,963	20.4	(168)
Investments in and advances to associates	16,135		16,677		542
Investment securities	62,477		46,770		(15,707)
Leasehold deposits	8,553		8,650		97
Deferred income taxes	15,892		17,293		(1,401)
Other	26,074		39,573		13,499
<b>Total Assets</b>	<b>589,061</b>	<b>100.0%</b>	<b>630,337</b>	<b>100.0%</b>	<b>41,276</b>

(Attachment)

(Millions of yen)

	As of March 31, 2006		As of March 31, 2007		Increase (decrease)
<b>LIABILITIES</b>					
Current Liabilities:	155,660	26.4%	188,860	30.0%	33,200
Bank loans	2,468		19,868		17,400
Notes and accounts payable — trade	85,224		91,543		6,319
Accrued expenses	28,683		32,548		3,865
Income taxes payable	12,288		11,467		(821)
Deferred income taxes	105		194		89
Other current liabilities	26,596		32,976		6,380
Current portion of long-term debt	296		264		(32)
Long-Term Debt	1,049	0.2	1,681	0.3	632
Deferred Income Taxes	673	0.1	2,006	0.3	1,333
Termination and Retirement Benefits	67,046	11.4	52,700	8.4	(14,346)
Other Long-Term Liabilities	571	0.1	830	0.1	259
Minority Interests in Subsidiaries	1,125	0.2	1,438	0.2	313
Total Liabilities	226,124	38.4	247,515	39.3	21,391
<b>SHAREHOLDERS' EQUITY</b>					
Common stock	64,100	10.9	64,100	10.2	—
Additional paid-in capital	98,724	16.7	98,828	15.7	104
Legal reserve	8,082	1.4	8,256	1.3	174
Retained earnings	227,791	38.7	258,057	40.9	30,266
Accumulated other comprehensive income (loss)	(2,971)	(0.5)	(3,013)	(0.5)	42
Foreign currency translation adjustments	(1,353)		6,560		7,913
Minimum pension liability adjustments	(21,183)		—		21,183
Pension liability adjustments	—		(22,169)		(22,169)
Net unrealized gains on securities	19,671		12,738		(6,933)
Net losses on derivative instruments	(106)		(142)		(36)
Treasury stock	(32,789)	(5.6)	(43,406)	(6.9)	(10,617)
Total Shareholders' Equity	362,937	61.6	382,822	61.7	19,885
Total Liabilities and Shareholders' Equity	589,061	100.0%	630,337	100.0%	41,276

(Attachment)

**Consolidated Statements of Shareholders' Equity**

(Millions of yen)

	Common stock	Additional paid-in capital	Legal reserve	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock
Balance, March 31, 2005	64,100	98,726	7,649	199,551	(41,009)	(23,207)
Net income				35,763		
Cash dividends				(7,078)		
Transfer to legal reserve			433	(433)		
Foreign currency translation adjustments					9,201	
Minimum pension liability adjustments					19,940	
Unrealized gains on available-for-sale securities					8,762	
Net gains on derivative instruments					135	
Acquisition of treasury stock						(10,075)
Disposal of treasury stock						2
Exercise of stock options		1 (3)		(12)		491
Balance, March 31, 2006	64,100	98,724	8,082	227,791	(2,971)	(32,789)
Net income				38,280		
Cash dividends				(7,839)		
Transfer to legal reserve			174	(174)		
Foreign currency translation adjustments					7,913	
Minimum pension liability adjustments					1,658	
Unrealized gains on available-for-sale securities					(6,933)	
Net gains on derivative instruments					(36)	
Adjustments pursuant to SFAS Statement No. 158					(2,644)	
Acquisition of treasury stock						(11,204)
Disposal of treasury stock						2
Exercise of stock options		1				585
Grant of stock options		10 93		(1)		
Balance, March 31, 2007	64,100	98,828	8,256	258,057	(3,013)	(43,406)

(Attachment)

**Consolidated Statements of Cash Flows**

(Millions of yen)

	Year ended March 31, 2006	Year ended March 31, 2007	Increase (decrease)
<b>Operating Activities:</b>			
Net income	35,763	38,280	2,517
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	30,825	33,923	
Net loss on sales and disposals of property, plant and equipment	42	6,445	
Loss on impairment of property, plant and equipment	—	1,441	
Net gain on sales of short-term investments and investment securities	(4,302)	(954)	
Loss on impairment of investment securities and other assets	757	682	
Loss from transfer of obligation with transfer of substitutional portion of employees' pension fund	(41,339)	—	
Gain on establishment of retirement benefit trust	—	(10,141)	
Termination and retirement benefits	29,254	(1,403)	
Deferred income taxes	3,962	3,887	
Minority interests	150	238	
Equity in earnings of affiliates	493	1,352	
Net gain on sales of business entities	(194)	—	
Cumulative effect of accounting change	1,201	—	
Changes in assets and liabilities:			
Increase in notes and accounts receivable — trade, net	(9,629)	(19,773)	
Increase in inventories	(2,098)	(13,955)	
Decrease (increase) in other assets	(560)	2,248	
Increase (decrease) in notes and accounts payable — trade	7,079	(5,674)	
Decrease in income taxes payable	(685)	(2,244)	
Increase in accrued expenses and other current liabilities	1,411	6,480	
Other, net	(431)	(293)	
Total adjustments	15,936	2,259	(13,677)
Net cash provided by operating activities	51,699	40,539	(11,160)
<b>Investing Activities:</b>			
Proceeds from sales or maturities of short-term investments and investment securities	6,830	1,643	(5,187)
Purchase of short-term investments and investment securities	(1,294)	(2,108)	(814)
Capital expenditures	(40,560)	(44,689)	(4,129)
Decrease (increase) in leasehold deposits	161	(9)	(170)
Proceeds from sales of property, plant and equipment	1,981	17,930	15,949
Acquisition of minority interests	(200)	(15)	185
Decrease (increase) in investment in and loans to affiliates	251	(1,189)	(1,440)
Proceeds from sale of business entities, net	(544)	—	544
Payment for acquisition of business entities, net	(9,645)	(18,638)	(8,993)
Net cash used in investing activities	(43,020)	(47,075)	(4,055)
<b>Financing Activities:</b>			
Net proceeds (repayments) of short-term bank loans	(11,813)	13,812	25,625
Proceeds from issuance of long-term debt	318	242	(76)
Repayments of long-term debt	(11,012)	(455)	10,557
Dividends paid by the Company	(6,190)	(7,680)	(1,490)
Dividends paid to minority interests	(28)	(9)	19
Acquisition of treasury stock	(10,075)	(11,204)	(1,129)
Disposal of treasury stock	3	3	0
Exercise of stock options	477	594	117
Net cash used in financing activities	(38,320)	(4,697)	33,623
<b>Effect of Exchange Rate Changes on Cash and Cash Equivalents</b>	1,307	1,943	636
<b>Net Increase (Decrease) in Cash and Cash Equivalents</b>	(28,334)	(9,290)	19,044
<b>Cash and Cash Equivalents at Beginning of the Period</b>	80,619	52,285	(28,334)
<b>Cash and Cash Equivalents at End of the Period</b>	52,285	42,995	(9,290)
Notes to cash flows from operating activities:			

Interest paid	898	1,130	232
Taxes paid	23,843	24,591	748
Notes to investing and financing activities not involving cash flow:			
Debt related to capital expenditures	3,220	2,977	(243)
Transfer of assets and liabilities to affiliate created through joint venture	—	16,019	16,019

(Attachment)

## **Preparation of the Consolidated Financial Statements**

### **1. Stock Options**

From the year ended March 31, 2007, the Company applies Statement of Financial Accounting Standards (“SFAS”) No. 123, “Accounting for Stock-Based Compensation,” as amended, issued by the U.S. Financial Accounting Standards Board. The application of fair value recognition to stock-based employee compensation reduced operating income by JPY 93 million for the year ended March 31, 2007.

### **2. Termination and Retirement Benefits**

From the year ended March 31, 2007, the Company applies the provisions of SFAS No. 158, “Employers’ Accounting for Defined Benefit Pension and Other Postretirement Plans.” Accordingly, it recognized the amount of the projected benefit obligation exceeding the sum of the fair value of plan assets and termination and retirement benefits as a pension liability adjustment. The Company also recognizes the minimum pension liability amount based on the accumulated benefit obligation pursuant to the former SFAS No. 87, “Employers’ Accounting for Pensions.” This reduced accumulated other comprehensive income (loss) by JPY 2,644 million, but did not affect profit and loss.

During the year ended March 31, 2006, the Company changed the measurement date for projected benefit obligation and plan assets of the termination and retirement benefits. A cumulative effect (net of tax) of JPY 1,201 million was recorded as a result of a change in accounting policy in conjunction with this change.

### **3. Change in Method of Presentation**

“Equity in net losses of affiliates,” which was previously included in “Other expenses (income), net,” is presented immediately after “Minority interests” from the year ended March 31, 2007. Equity in net losses of affiliates included in “Other expenses (income), net” for the year ended March 31, 2006 was JPY 493 million.

Other matters not listed here have not changed significantly since the most recent Securities Report (*Yuka shoken hokokusho*), submitted on June 23, 2006.



(Attachment)

## Notes to Consolidated Financial Statements

### 1. Per Share Data

The Company calculates net income per share in accordance with SFAS No. 128, "Earnings per Share." The number of shares used to compute basic and diluted net income per share is as follows:

(Number of shares)	Year ended March 31, 2006	Year ended March 31, 2007
Basic	236,625,818	232,059,070
Diluted	236,757,529	232,212,988

Dilution effect is due to stock options.

### 2. Comprehensive Income

Comprehensive income in addition to other comprehensive income in net income is as follows:

Year ended March 31, 2006: JPY 73,801 million

Year ended March 31, 2007: JPY 40,882 million

Other comprehensive income includes changes in foreign currency translation adjustments, minimum pension liability adjustments, pension liability adjustments, unrealized gains or losses on available-for-sale securities and net gains or losses on derivative instruments. (However, this excludes adjustments made in accordance with SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans.")

### 3. Major Components of Other Expenses (Income), Net

The major components of "Other expenses (income), net" are as follows:

Year ended March 31, 2006

Gain on sales of investment securities	JPY (4,302) million
Loss on impairment of investment securities and other assets	757 million

Year ended March 31, 2007

Gain on establishment of retirement benefit trust	JPY (10,141) million
Net losses on sales and disposals of property, plant and equipment	6,445 million
Loss on impairment of property, plant and equipment	1,441 million

### 4. Significant Subsequent Events

The Company transferred the entire business of consolidated subsidiary Omron Entertainment Co, Ltd. outside the Omron Group in April 2007. As a result, in the year ending March 31, 2008, the Company will record a gain on business transfer of approximately JPY 5,200 million (inclusive of tax).

Notes concerning matters of consolidation such as leases, effective income tax rates, marketable securities, derivatives and retirement benefits have not been included in this summary of consolidated financial results, as the Company considers their disclosure here to be of marginal importance.

(Attachment)

## 5. Segment Information

### 1. Business Segment Information

Fiscal year ended March 31, 2006 (April 1, 2005 – March 31, 2006)

(Millions of yen)

	IAB	ECB	AEC	SSB	HCB	Others	Total	Eliminations & Corporate	Consolidated
Net sales:									
(1) Sales to outside customers	272,657	97,699	77,593	91,804	61,090	25,939	626,782	—	626,782
(2) Intersegment sales and transfers	8,897	21,081	2,982	8,675	237	44,869	86,741	(86,741)	—
Total	281,554	118,780	80,575	100,479	61,327	70,808	713,523	(86,741)	626,782
Operating expenses	239,620	107,590	82,538	96,046	52,675	69,136	647,605	(71,036)	576,569
Operating income (loss)	41,934	11,190	(1,963)	4,433	8,652	1,672	65,918	(15,705)	50,213

Note: This segment information was prepared in accordance with rules for consolidated financial statements. Therefore, all profit and loss from the transfer of the substitutional portion of the employees' pension fund is not included in "Operating expenses" for the fiscal year ended March 31, 2006.

Fiscal year ended March 31, 2007 (April 1, 2006 – March 31, 2007)

(Millions of yen)

	IAB	ECB	AEC	SSB	HCB	Others	Total	Eliminations & Corporate	Consolidated
Net sales:									
(1) Sales to outside customers	305,568	138,352	93,321	105,944	65,726	27,740	736,651	—	736,651
(2) Intersegment sales and transfers	9,208	21,932	2,351	9,688	232	44,544	87,955	(87,955)	—
Total	314,776	160,284	95,672	115,632	65,958	72,284	824,606	(87,955)	736,651
Operating expenses	266,274	147,201	96,901	107,562	57,268	69,863	745,069	(72,454)	672,615
Operating income (loss)	48,502	13,083	(1,229)	8,070	8,690	2,421	79,537	(15,501)	64,036

(Attachment)

## 2. Geographical Segment Information

Fiscal year ended March 31, 2006 (April 1, 2005 – March 31, 2006)

(Millions of yen)

	Japan	North America	Europe	Greater China	South-east Asia	Total	Eliminations & Corporate	Consolidated
Net sales:								
(1) Sales to outside customers	370,666	79,686	98,957	41,728	35,745	626,782	—	626,782
(2) Intersegment sales and transfers	100,358	435	1,148	29,961	8,578	140,480	(140,480)	—
Total	471,024	80,121	100,105	71,689	44,323	767,262	(140,480)	626,782
Operating expenses	418,101	79,670	92,777	70,658	40,593	701,799	(125,230)	576,569
Operating income (loss)	52,923	451	7,328	1,031	3,730	65,463	(15,250)	50,213

Note: This segment information was prepared in accordance with rules for consolidated financial statements. Therefore, all profit and loss from the transfer of the substitutional portion of the employees' pension fund is not included in "Operating expenses" for the fiscal year ended March 31, 2006.

Fiscal year ended March 31, 2007 (April 1, 2006 – March 31, 2007)

(Millions of yen)

	Japan	North America	Europe	Greater China	South-east Asia	Total	Eliminations & Corporate	Consolidated
Net sales:								
(1) Sales to outside customers	412,142	97,989	116,352	69,435	40,733	736,651	—	736,651
(2) Intersegment sales and transfers	125,174	1,191	1,255	39,535	9,888	177,043	(177,043)	—
Total	537,316	99,180	117,607	108,970	50,621	913,694	(177,043)	736,651
Operating expenses	475,040	98,851	107,291	107,480	46,623	835,285	(162,670)	672,615
Operating income	62,276	329	10,316	1,490	3,998	78,409	(14,373)	64,036

## 3. Overseas Sales

(Millions of yen)

	Year ended March 31, 2006	Year ended March 31, 2007	Percentage change
North America (Percentage of total sales)	79,920 12.7%	98,937 13.4%	23.8%
Europe (Percentage of total sales)	99,024 15.8%	118,388 16.1%	19.6%
Greater China (Percentage of total sales)	44,234 7.1%	76,026 10.3%	71.9%
Southeast Asia and Others (Percentage of total sales)	48,770 7.8%	55,368 7.5%	13.5%
Total (Percentage of total sales)	271,948 43.4%	348,719 47.3%	28.2%