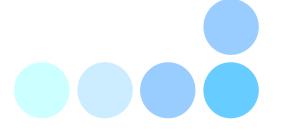




Financial Results for the Nine Months Ended December 31, 2006

January 31, 2007

OMRON Corporation



Contents



- 1. Executive Summary
- 2. Results for the Nine Months Ended December 31, 2006
- 3. Forecast for the Full Year Ending March 31, 2007
- 4. Progress of Key Strategic Themes

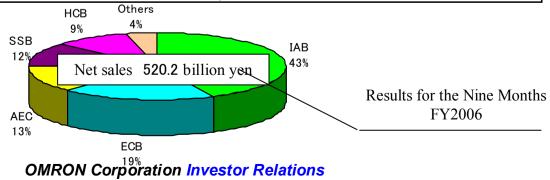
Notes:

- 1. Quarterly financial information is not audited or reviewed by an auditing corporation.
- 2. The financial statements are prepared in accordance with U.S. GAAP.
- 3. Includes 158 consolidated subsidiaries and 22 affiliated companies accounted for by the equity method.
- 4. Projections of results and future developments are based on information available to the Company at the present time, as well as certain assumptions judged by the Company to be reasonable. Various factors could cause actual results to differ materially from these projections. Major factors influencing Omron's actual results include, but are not limited to, (i) the economic conditions surrounding the Company's businesses in Japan and overseas, (ii) demand trends for the Company's products and services, (iii) the ability of the Omron Group to develop new technologies and new products, (iv) major changes in the fund-raising environment, (v) tie-ups or cooperative relationships with other companies, and (vi) movements in currency exchange rates and stock markets.



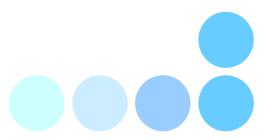


Industrial Automation	
IAB	: Sensing Devices, Control Devices, Safety Devices, Inspection Systems, etc.
Electronic components	
ECB	: Relays, Switches, Connectors, Micro Lens Arrays, Backlights for LCD, Optical Communications Devices, etc.
Automotive Electronics	
AEC	: Keyless Entry System, Power Window Switches, Automotive relays Components, Laser Radars, TPMS etc.
Social Systems	
SSB	: Passenger Gates, Ticket Vending Machines, Road Management System, Security Management Systems, Face Recognition Systems, etc.
Healthcare Equipment	
НСВ	Digital Blood Pressure Monitors, Body Composition Analyzers Nebulizer, etc.
Others	
Others	: Personal Computer Peripherals, RFID Systems, Commercial Game Machines, etc.





1. Executive Summary





Executive Summary

The Year ending March 2007 is the final milestone toward achieving 2nd phase objectives of Grand Design 2010 "Accelerating growth while securing profit increase advancing toward FY07 targets by front-loading growth"

9 months Results and Key Points

Net sales, operating income, NIBT, Net income all exceeded for 9 months original targets

Consolidated	Result	vs. same period in prev. year	vs. original target		
Net sales	¥520.2 billion	117.5%	103.1%		
Operating income	¥42.4 billion	96.4%	107.4%	(Operating marg	gin 8.2%)
NIBT	¥49.3 billion	104.7%	118.7%	(NIBT margin	9.5%)
Net income	¥27.4 billion	104.6%	114.1%	(NI margin	5.3%)
Not color	100/ year on year	ingrassa mainly due to foreign a	vahanga gains and se	alas inarassa fram	M Q. A

(1) Net sales: 18% year-on-year increase, mainly due to foreign exchange gains and sales increase from M&A

(2) Operating income: 4% year-on-year decrease; but 32% increase excluding \frac{1}{2}11.9 billion gain on return of substitutional

portion of pension fund 'Daikohenjyo' in previous year.

7% increase over target mainly due to foreign exchange gains, reduction of R&D expenses.

(3) NIBT: 19% increase over target due to operating income plus non-operating income from factors including gain on establishment of retirement benefit trust

(4) Business summary: Sales were solid. In Operating income, AEC showed recovery trend in 3rd quarter.

Full-Year Forecasts and Key Points

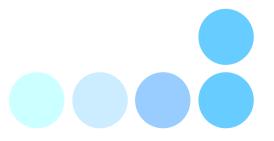
■ Unchanged from figures announced on October 30, 2006

Consolidated	Year ending March 31, 2007	vs. same period in prev. year	
Net sales	¥740.0 billion	118.1%	
Operating income	¥63.0 billion	101.4%	(Operating margin 8.5%)
NIBT	¥65.0 billion	101.0%	(NIBT margin 8.8%)
Net income	¥37.5 billion	104.9%	(NI margin 5.1%)

^{*}Assumption: The PL influence of the announced two M&A is included.



2. Results for the Nine Months Ended December 31, 2006



Consolidated Statements of Income



Sales: ¥520.2b; Operating margin: 8.2% Operating income exceeded target due to foreign exchange gains and decrease in R&D expenses.

(billion yen)

	9 months	9 months	Change from	9 months	Change from			
	ended	ended	last year	ended	Original			
P/L	12/2005	12/2006		12/2006	target			
				Original				
	Actual(1)	Actual(2)	(2)/(1)	target(3)	(2)/(3)			
Net sales	442.8	520.2	117.5%	504.5	103.1%			
Gross profit	179.4	201.9	112.5%	204.5	98.7%			
SG&A expense	111.0	122.6	110.4%	123.0	99.6%			
R&D expense	36.3	36.9	101.6%	42.0	87.9%			
'Daiko-henjyo'	11.9	-		-				
Operating income	44.0	42.4	96.4%	39.5	107.4%			
NIBT	47.1	49.3	104.7%	41.5	118.7%			
NIAT	26.2	27.4	104.6%	24.0	114.1%			
(yen								
USD	112.2	116.3	4.1	110.0	6.3			
EUR	137.3	148.2	10.9	135.0	13.2			

OMRON Corporation Investor Relations

Breakdown of Sales by Region and Business



Sales results were basically as planned in Japan and overseas. By segment, sales of ECB and AEC exceeded original targets.

(billion ven)

9 months	9 months	Change from	9 months	Change from
ended	en de d	last year	en de d	Original
12/2005	12/2006		12/2006	target
			Original	
			Oliginai	
Actual(1)	Actual(2)	(2)/(1)	target(3)	(2)/(3)
Actual(1) 248.2	Actual(2) 271.4	(2)/(1) 109.4%	Ü	1 1 1
` ′	` '	, , , ,	target(3)	100.4%
	ended	ended ended	ended ended last year	ended ended last year ended 12/2005 12/2006 12/2006

* Overseas includes direct exports

By business				Original	
	(1)	(2)	(2)/(1)	target(3)	(2)/(3)
IAB	199.0	222.3	111.7%	222.5	99.9%
ECB	72.0	101.2	140.5%	86.0	117.7%
AEC	55.6	67.3	121.1%	66.0	102.0%
SSB	52.2	60.6	116.1%	63.5	95.5%
НСВ	44.9	48.3	107.6%	49.0	98.6%
Others	19.1	20.5	107.5%	17.5	117.1%
Total	442.8	520.2	117.5%	504.5	103.1%

Breakdown of Operating Income



Generally exceeded original targets (except for AEC).

(billion yen)

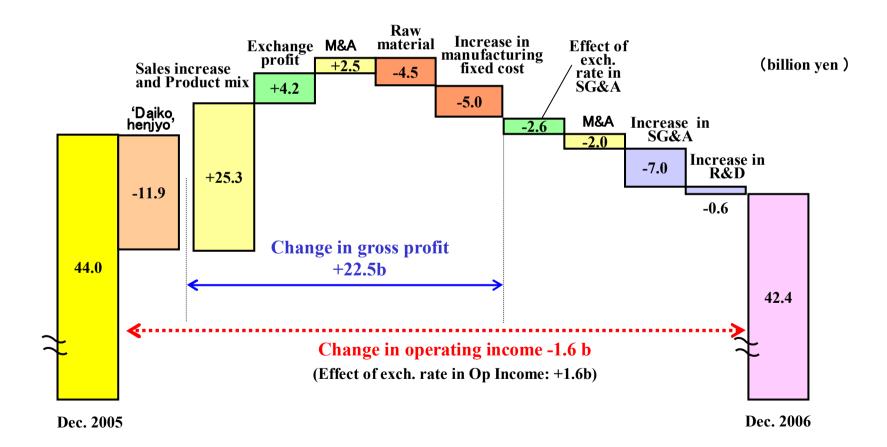
	9 months	9 months	Change from	9 months	Change from
	en de d	ended	last year	en de d	Original
	12/2005	12/2006		12/2006	target
				Original	
By Business	Actual(1)	Actual(2)	(2)/(1)	target(3)	(2)/(3)
IAB	31.2	35.2	112.9%	35.2	100.0%
ECB	8.4	9.9	117.6%	9.4	105.0%
AEC	-1.1	-1.4	-	1.4	-
SSB	-2.6	2.4	-	0.7	-
НСВ	6.4	5.9	92.4%	5.7	104.4%
Others/HQ Cost Elimination	-10.2	-9.6		-12.9	
'Daiko-henjyo'	11.9	-	-	-	-
Total	44.0	42.4	96.4%	39.5	107.4%

Nine Months ended Dec. 31, 2006

Breakdown of Changes in Operating Income (comparison to previous year)



Operating income increased from previous year substantially, 32% increased excluding return of substitutional portion of employees' pension fund 'Daiko henjyo'.

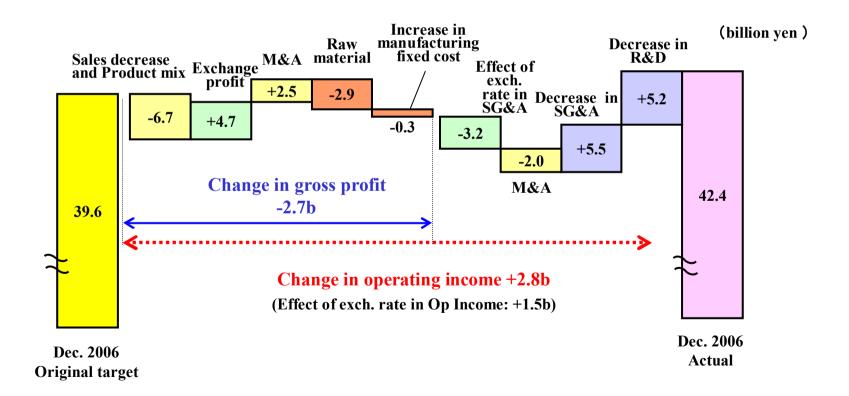


Nine Months ended Dec. 31, 2006

Breakdown of Changes in Operating Income (comparison to original target)



Operating income exceeded original target due to decreased R&D expenses and exchange gains that covered rising cost of raw materials.



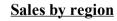
IAB (Industrial Automation Business)

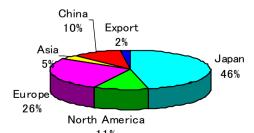


Sales: \(\frac{\pmatrix}{222.3b}\); Operating margin: 15.8%
Sales basically in line with original target, with continued strength in
North America and Europe

					(billion yen)
	ended	ended	last year	ended	Original
IAB	12/2005	12/2006		12/2006	target
				Original	
	Actual(1)	Actual(2)	(2)/(1)	target(3)	(2)/(3)
Japan	99.6	103.1	103.5%	106.0	97.3%
Overseas	99.4	119.2	119.9%	116.5	102.3%
North America	18.1	24.8	137.2%	22.0	112.7%
Europe	50.4	58.6	116.3%	53.5	109.5%
Asia	9.1	10.1	110.7%	10.5	96.0%
China	18.2	21.3	116.8%	25.5	83.4%
Export	3.6	4.4	121.8%	5.0	88.3%
Total	199.0	222.3	111.7%	222.5	99.9%

Operating income	31.2	35.2	112.9%	35.2	100.0%
Operating income ratio	15.7%	15.8%		15.8%	





OMRON Corporation Investor Relations

ECB (Electronic Components Business)

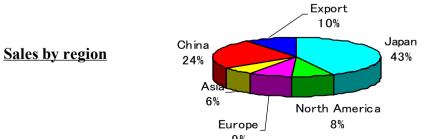


Sales: ¥101.2 b; Operating margin: 9.7%
Sales of relays and switches were solid.
Growth in Greater China and exports mainly due to M&A.

(billion yen)

	9 months	9 months	Change from	9 months	Change from
	ended	ended	last year	ended	Original
ECB	12/2005	12/2006		12/2006	target
				Original	
	Actual(1)	Actual(2)	(2)/(1)	target(3)	(2)/(3)
Japan	34.9	43.3	124.1%	40.0	108.3%
Overseas	37.1	57.9	156.1%	46.0	125.8%
North America	7.2	8.3	116.0%	8.1	102.9%
Europe	9.1	8.7	94.5%	7.9	108.8%
Asia	4.5	6.2	137.8%	5.2	119.9%
China	10.2	24.2	237.9%	18.4	131.7%
Export	6.1	10.5	172.0%	6.4	164.0%
Total	72.0	101.2	140.5%	86.0	117.7%

Operating income	8.4	9.9	117.6%	9.4	105.0%
Operating income ratio	11.6%	9.7%		10.9%	



OMRON Corporation Investor Relations

AEC (Automotive Electronic Components Business) Sensing tomorrow™



Sales: ¥67.3b; Operating income was negative.

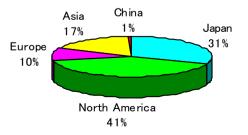
North American operations returned to profitability in 3Q (Oct.-Dec.), reflecting productivity improvements.

(billion yen)

	9 months	9 months	Change from	9 months	Change from
	ended	ended	last year	ended	Original
AEC	12/2005	12/2006		12/2006	target
				Original	
	Actual(1)	Actual(2)	(2)/(1)	target(3)	(2)/(3)
Japan	20.1	20.8	103.7%	20.0	104.0%
Overseas	35.5	46.5	130.8%	46.0	101.0%
North Americ	20.2	27.3	135.2%	26.1	104.5%
Europe	4.5	7.0	156.3%	7.4	94.9%
Asia	10.9	11.6	106.4%	11.9	97.1%
China	0.0	0.6	-	0.6	103.5%
Export	0.0	0.0	-	0.0	-
Total	55.6	67.3	121.1%	66.0	102.0%

Operating income	-1.1	-1.4	-	1.4	-
Operating income ratio	-	_		2.1%	





SSB (Social Systems Business)



Sales totaled ¥60.6b, below target due to delays to the 4Q. Operating income well above target due to effect of structural reforms.

(billion yen)

	9 months	9 months	Change from	9 months	Change from
	ended	ended	last year	ended	Original
SSB	12/2005	12/2006		12/2006	target
~~~				Original	
	Actual(1)	Actual(2)	(2)/(1)	target(3)	(2)/(3)
Japan	51.5	59.2	114.9%	61.2	96.7%
Overseas	0.7	1.4	201.8%	2.3	63.4%
North America	0.1	0.3	219.3%	0.3	102.3%
Europe	0.0	0.0	-	0.0	-
Asia	0.0	0.0	-	9.0	-
China	0.0	0.0	-	10.0	-
Export	0.6	1.1	198.3%	2.0	57.6%
Total	52.2	60.6	116.1%	63.5	95.5%

Operating income	-2.6	2.4	-	0.7	340.6%
Operating income ratio	-	3.9%		1.1%	

Sales by region



## **HCB** (Healthcare Business)

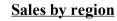


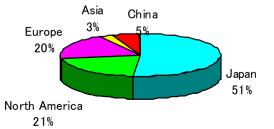
Sales: ¥48.3 b; Operating margin: 12.3%
Overseas sales were solid due to sales growth in Europe and Asia.

(billion ven )

	9 months	9 months	Change from	9 months	Change from
	ended	ended	last year	ended	Original
<b>HCB</b>	12/2005	12/2006		12/2006	target
				Original	
	Actual(1)	Actual(2)	(2)/(1)	target(3)	(2)/(3)
Japan	23.2	24.9	107.1%	25.7	96.8%
Overseas	21.6	23.4	108.3%	23.3	100.5%
North America	11.0	9.9	90.5%	11.4	87.1%
Europe	7.2	9.4	131.7%	7.7	122.6%
Asia	1.2	1.4	110.8%	1.0	137.5%
China	2.1	2.5	120.1%	2.9	86.8%
Export	0.1	0.2	103.4%	0.3	50.0%
Total	44.9	48.3	107.6%	49.0	98.6%

Operating income	6.4	5.9	92.4%	5.7	104.4%
Operating income ratio	14.3%	12.3%		11.6%	





#### **Consolidated Balance Sheet**



Increase in total assets due to increase in receivables, increase in inventories from business acquisitions and exchange rate effect, etc.

Increase in short-term loans to fund M&A.

#### (billion yen )

B/S	As of	As of	As of
	12/31/2005	3/31/2006	12/31/2006
Total Assets	557.1	589.0	624.1
Cash and cash equivalents	49.7	52.3	51.0
Notes and accounts receivable - trade	112.8	136.3	147.5
Inventories	81.8	75.0	108.5
Other current assets	23.8	28.8	31.4
Net Property, Plant and Equipment	163.1	167.6	157.6
Investments and Other Assets	125.9	129.1	128.1
Total Liabilities	194.2	226.1	250.3
Bank Loans / Current portion of L/T debt	14.9	2.8	46.6
Long-term debt	1.3	1.0	0.5
Other liabilities	178.0	222.3	203.2
Shareholders' Equity	362.9	362.9	373.8

#### **Consolidated Statements of Cash Flows**



# Investing activities used net cash of ¥34.1b due to the acquisition for future growth, etc.

#### (billion yen )

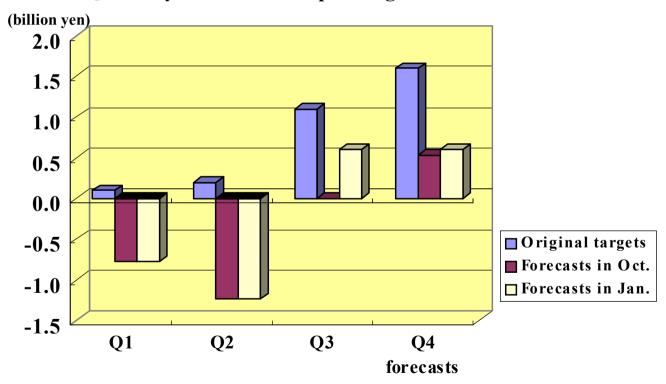
C/F	9 months	9 months
	ended	ended
	12/2005	12/2006
Net cash provided by operating activities	24.8	10.2
Net cash provided by (used in) investing activities	-31.3	-34.1
Free cash flow	-6.5	-23.9
Net cash used in financing activities	-26.3	21.9
Effect of exchange rate changes	1.9	0.7
Net increase (decrease)	-30.9	-1.3
Cash and cash equivalents at end of the period	49.7	51.0

(billion yell)
(reference)
Year ended
3/2006
51.7
-43.0
8.7
-38.3
1.3
-28.3
52.3



# Reached 4Q projections ahead of schedule in 3Q with profits rebounding

#### **Quarterly trends in the Operating income**



Nine Months ended Dec. 31, 2006

### **Progress of AEC emergency action**



Profit improvement program is progressing as scheduled. We will continue measures to further improve profits.

#### **Progress of Emergency Action Plan in Fiscal 2006**

- 1. Cost reduction in accordance with VA/VE
  - > Expect to cut costs by as much as 2/3 this fiscal year
- 2. Raise in price
  - > Secured target price increase range for fiscal year projected at end of first half
- 3. Production shift from North America to other regions
  - > Shifted production of some products to Japan and started shipping Accelerated local productivity improvements, and will implement personnel reductions
- 4. Productivity improvement
  - > Progressing toward improvements such as meeting our planned on-time delivery rate, and will continue making further improvements
- 5. Project to reestablish solid profitability base for relays
  - > Launched companywide P/J, began activities across business companies Making improvements for core relays

#### OMRON Corp.

**AEC** 

- 6. Operational process restructuring from local to optimum production site
  - > Progressing basically in line with
- 7. Reform to product lifecycle management
  - > Now implementing cost reduction program



# 3. Forecast for the Full Year Ending March 31, 2007





#### Unchanged from figures announced on October 30th, 2006

(billion yen)

	FY2005 Actual	FY2006 Forcasts	YOY Change %	FY2006 Original target	Change from Original target %
Net sales	626.8	740.0	118.1%	700.0	105.7%
Gross profit	253.4	286.0	112.9%	282.0	101.4%
SG&A	152.7	171.0	112.0%	163.5	104.6%
R&D	50.5	52.0	103.0%	55.5	93.7%
'Daikohenjyo'	11.9	-	-	1	
Operating income	62.1	63.0	101.4%	63.0	100.0%
NIBT	64.4	65.0	101.0%	65.0	100.0%
NIAT	35.8	37.5	104.9%	37.5	100.0%
<currency rate=""></currency>					
USD	113.4	116.0	2.6	110.0	6.0
EUR	138.2	148.6	10.4	135.0	13.6

*Assumption: The PL influence of the announced two M&A are t included.

### **Breakdown of Sales by Segment (full year)**



### Unchanged from figures announced on October 30th, 2006

(billion ven)

			Change From		Change From
	FY2005	FY2006	last year	FY2006	Original
				Original	target
Japan/Overseas	Actual(1)	Estimate(2)	(2)/(1)	target(3)	(2)/(3)
Japan	354.9	388.0	109.3%	376.5	103.1%
Overseas*	271.9	352.0	129.5%	323.5	108.8%
Total	626.8	740.0	118.1%	700.0	105.7%

^{*}Direct export is included in Overseas amount.

By business				Original	
	(1)	(2)	(2)/(1)	target(3)	(2)/(3)
IAB	272.7	307.5	112.8%	298.0	103.2%
ECB	97.7	145.5	148.9%	121.5	119.8%
AEC	77.6	92.5	119.2%	91.0	101.6%
SSB	91.8	102.5	111.7%	99.0	103.5%
НСВ	61.1	67.0	109.7%	66.5	100.8%
Others	25.9	25.0	96.4%	24.0	104.2%
Total	626.8	740.0	118.1%	700.0	105.7%

**OMRON** 



# 4. Progress of Key Strategic Themes



Nine Months ended Dec. 31, 2006

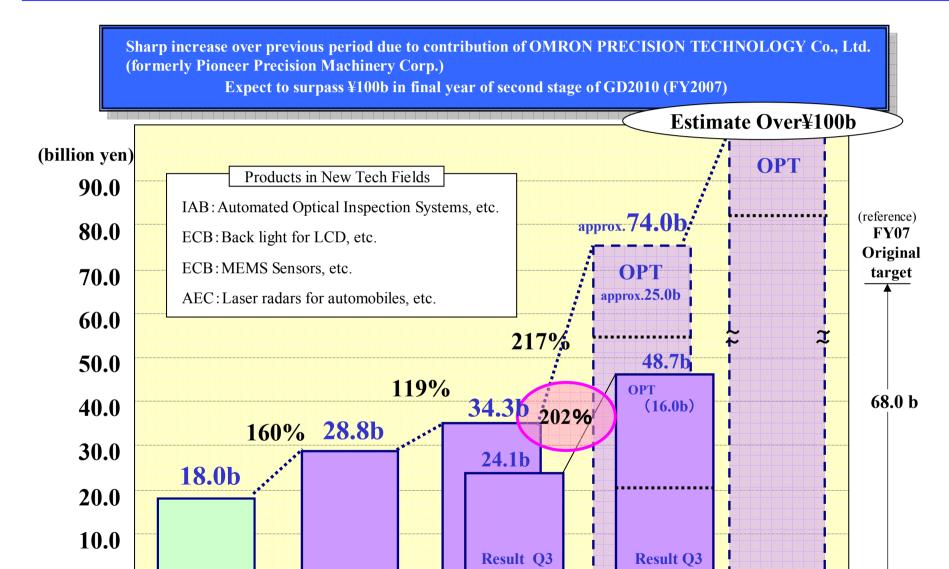
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FY2003

**FY2004** 

# Progress of Key Strategic Themes (1)Sales Growth in New Tech Fields





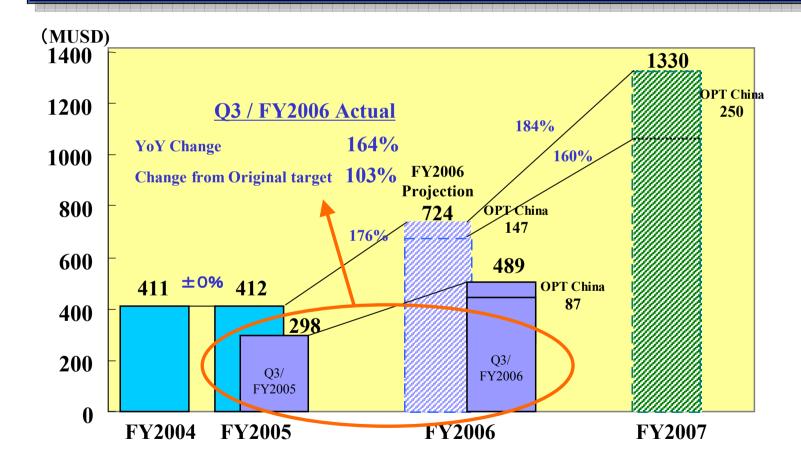
**FY2007** 

**FY2006** 

**FY2005** 



Sales of OMRON PRECISION TECHNOLOGY Co., Ltd. made strong contribution, 164% year-on-year and 103% against original target







# Aiming for the Best Matching of Machines to Human Beings

# **OMRON** Corporation



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