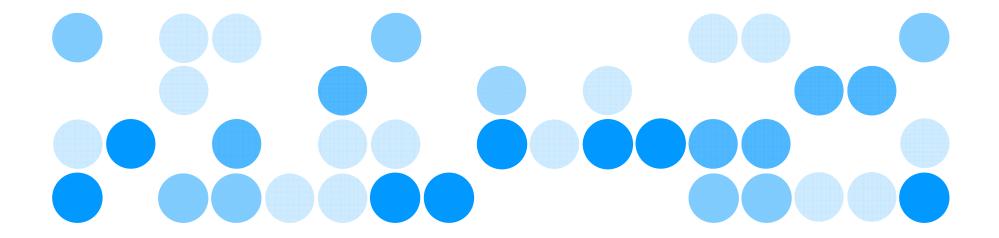


Nomura Investment Forum 2010

Future Growth



November 29, 2010 **OMRON Corporation**



1

Results for the Second Quarter Ended September 30, 2010 (FY10/Q2) and Full-year Forecast

2

Future growth

Notes

- 1. The consolidated statements of Omron Corporation (the Company) are prepared in accordance with U.S. GAAP.
- 2. Projected results and future developments are based on information available to the Company at the current time, as well as certain assumptions judged by the Company to be reasonable. Various factors could cause actual results to differ materially from these projections. Major factors influencing Omron's actual results include, but are not limited to, (i) economic conditions affecting the Company's businesses in Japan and overseas, (ii) demand trends for the Company's products and services, (iii) the ability of the Company to develop new technologies and products, (iv) major changes in the fundraising environment, (v) tie-ups or cooperative relationships with other companies, and (vi) movements in currency exchange rates and stock markets..



1

Results for the Second Quarter Ended September 30, 2010 (FY10/Q2) and Full-year Forecast

3

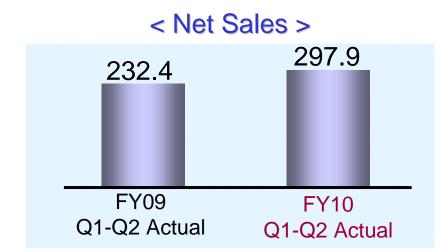
FY10 Q2 Results

<Q1-Q2



- >Sales are almost in line with Jul 28 forecast. Results improved dramatically YoY reflecting the recovery of economic conditions.
- >Improvement in operating income owing to efficient management of fixed costs, compared with Jul 28 forecast.

(Billions of yen) < Operating Income > 24.4 -7.7 **FY09 FY10** Q1-Q2 Actual Q1-Q2 Actual FY10 Q1-Q2 FY09 Q1-Q2 YoY Result Result 232.4 +28.2% 297.9 24.4 -7.7 23.5 -9.6

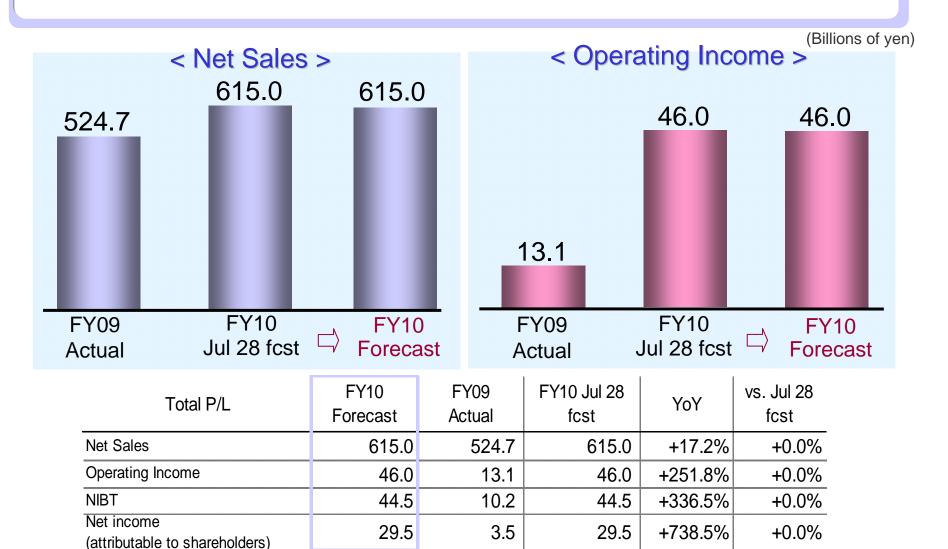


Total P/L (cumulative) **Net Sales** Total PL> Operating Income **NIBT** Net income 15.0 -6.9 (attributable to shareholders)

Projected Results for FY10 Full Year

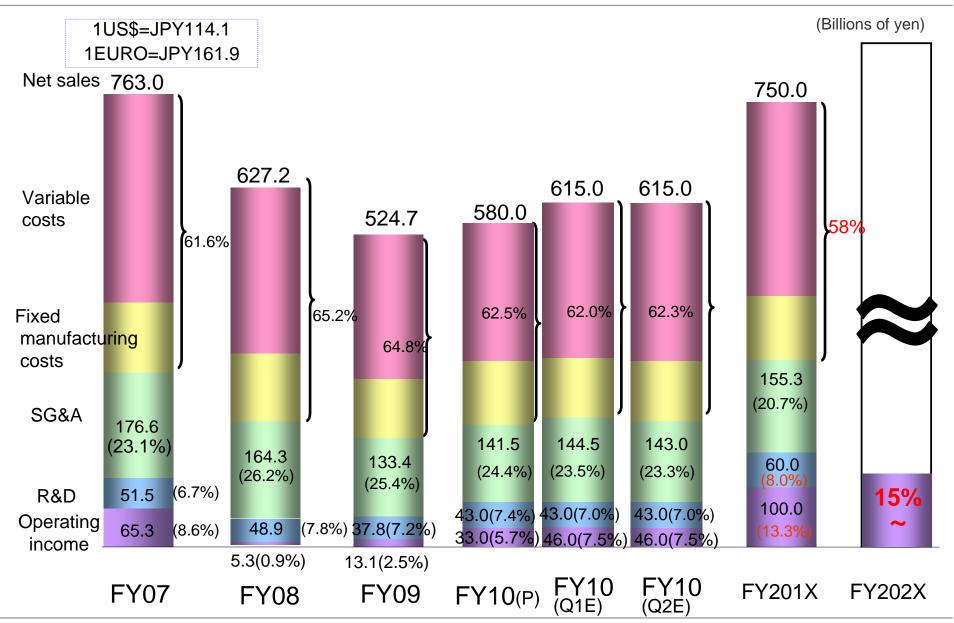


>Both sales and OP at the same level as Jul 28 forecast



Structural Reform Long-term Targets





8 projects of Structural Reform



Added value ratio Improvement

Investments

Fixed manufacturing costs

Inventory

Expenses

Top global products

Work-life balance

IT management



2

Future Growth



<Key factors for future growth>

(Existing business)

Business growth in emerging economies



(New business)

New businesses to meet social needs

[Existing Business] Accelerated Automation in China



> Higher and more diverse demand for factory automation in the transforming Chinese market environment.

Automation Demand in China

- Larger production, better productivity
- Locally procured equipment
- Self-made production equipment

 Better rural economy, less workforce in urban areas

- Increased labor costs
- Tighter overwork rules

Risk **Optimal** Equipment

Programming compatibility

Precision machinery processing

> Sensing & Control

Safe & comfortable work environment

Safety control

management

Software/ Network technology

Service & Support

Full line-up of control components

High added-value & quality

Energy control

Eco-

friendly

High speed, high accuracy

Engineering

Omron's Added Value

[Existing Business] IAB's Advantages in the Greater China Are

>IAB has constructed technical service networks and supply chains to support customers around the Greater China area.

- ◆Manufacturing / R&D (OMS) ■:Shanghai
- ◆Sales ●: 6 branch offices (Shanghai, Guangzhou, Beijing, Dalian, Xian, Wuhan)

 35 sales office (including Taiwan)
- ◆Logistics ▲:5 sites (Tianjin, Shanghai, Guangzhou, Hong Kong, Taipei)
- ◆Customer Support Center (CSC) :Shanghai
- ◆SE Center ★.16 sites (Shanghai, Beijing, Guangzhou, and other 13 sites)
- ◆Distributors: More than 100



[Existing Business] Automation at IAB Shanghai Plant (OMS)



- > Key Words
 - 1. Automation, standardization, and quality stabilization of common assembly processes
 - 2. Best matching of machines to people
 - 3. Non full-auto: Cost effective, partly automated production lines



Manual screwing



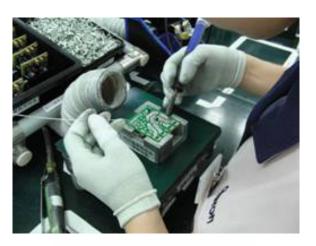
Less workforce



Manual parts insertion



Less workforce



Manual soldering



More stable quality (Requiring less skills)



< Expand production capability >

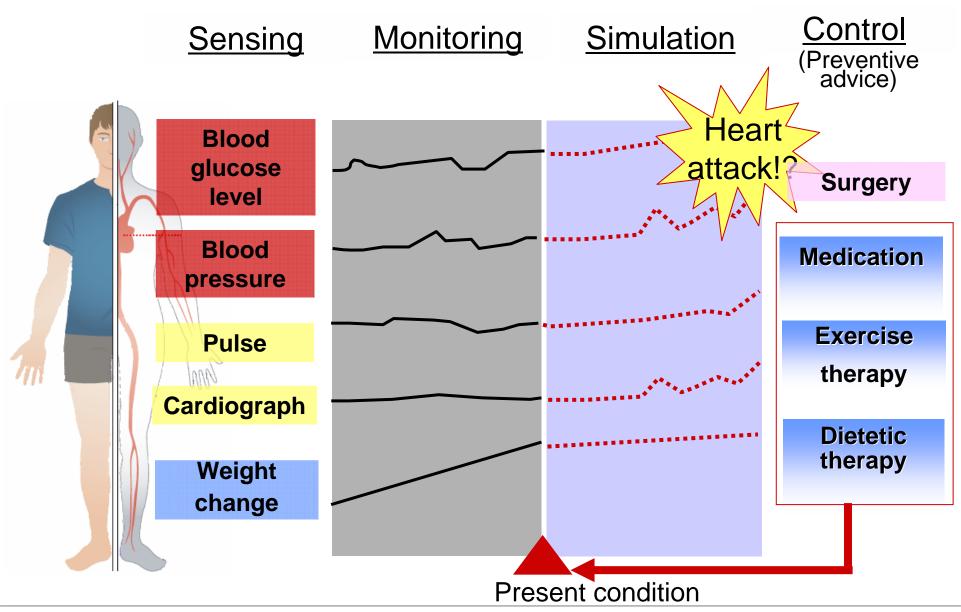
Expand production volume

Improve productivity / yield ratio

→ Continuously strive to perfect productive capability & quality

[New Business] Health Status Sensing





[New Business] Solutions: Industry / Society / Lifestyle



Industry

Environmentally conscious cost reductions

Society

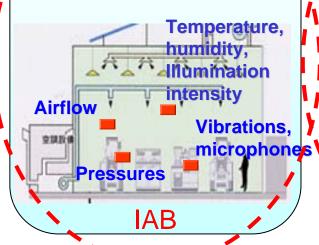
Safety and security

Lifestyle

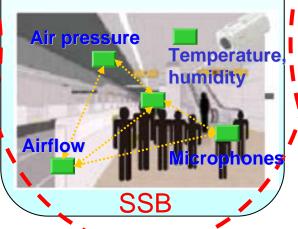
Security, Comfort, Healthcare

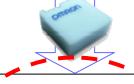


Sensing & monitoring of equipments conditions in production sites



Safety & security, comfort, train station environment





Home security, hursing & personal care, safety confirmation



[New Business] Necessary Conditions for Sensor Networks

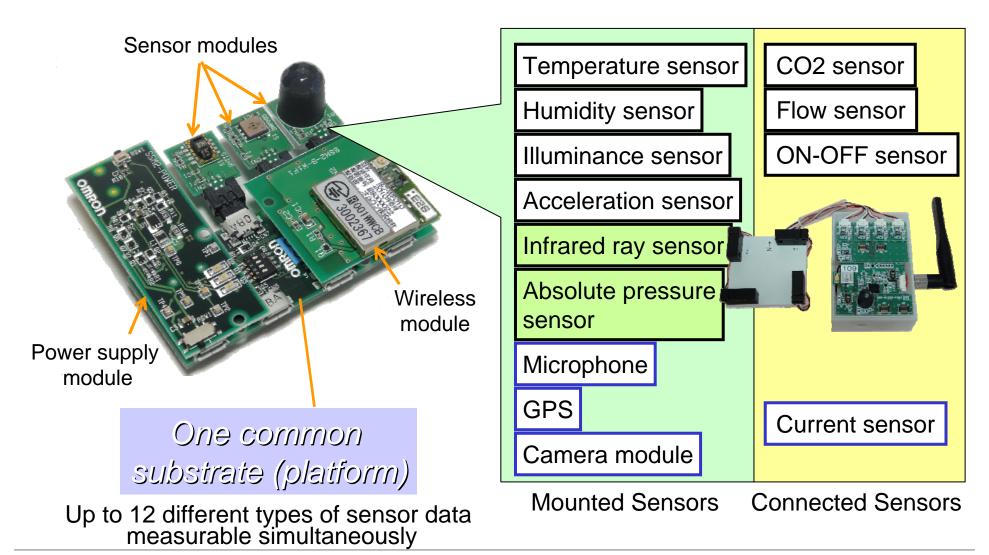


- Miniaturization
- Wireless communication with controllers
- Lack of need for external electricity source
- Communication networks
- Low cost

[New Business] Smart Sensing Module 2010



Development of platform with sensor modules

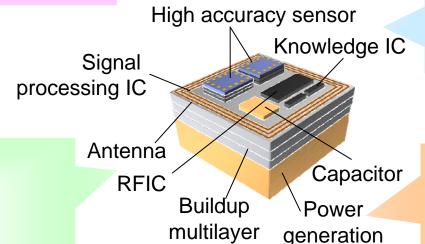


[New Business] Smart Sensing Module



Sensing Technology

- MEMS/NEMS
- Specialized nano-thin film



memory

ASIC

device

Control Technology

- Feature extraction
- Inference learning
- Knowledge information control

Wireless Communication Technology

- Ubiquitous network
- Zigbee, RFID

Energy Technology

- Compact and environment-based power generation
- Mass electricity accumulation

Integration Technology

- Si penetration wiring (MEMS/MOS)
- Wafer-level package
- MEMS/MOS vertical integration

[New Business] Vibration-driven Energy Generator



- Smaller and lighter: Wider application possibilities
- Thinner: Enable easier production line monitoring
- Lighter: Less effect on vibrating sources

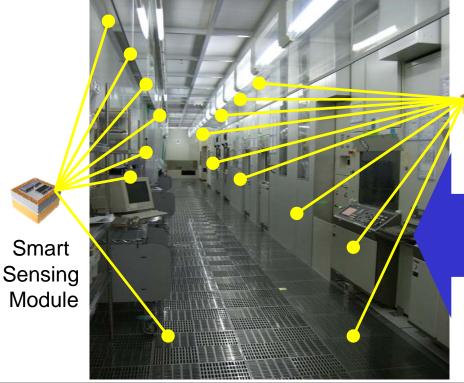


[New business] New technology : SSM and experimental study









Sensing & Control

Real Time Monitor



Parameters: Temperature and relative humidity, airflow, vibration, human detection, air particles, currents, carbon dioxide levels, etc.

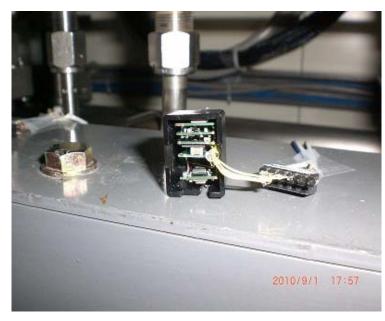
Cost-cutting effect

(Power bill savings) ¥4mil / year

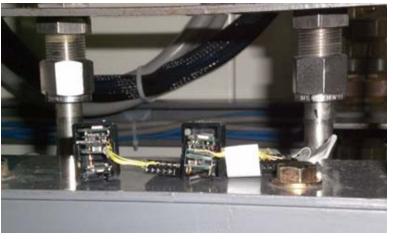
(Keihanna Innovation Center)

[New business] Case Examples of SSM sensor installations





Acoustic sensor on a pump



Acoustic & acceleration sensors on a pump

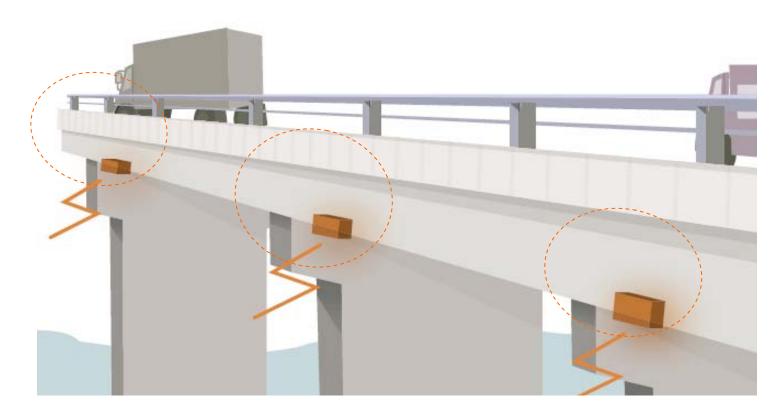


A temperature and relative humidity sensor on an exhaust air duct

[New Business] One Application for MEMS (Bridge Safety Monitoring) OMRON



Experimental study on a bridge on a freeway in the Kanto district of Japan.



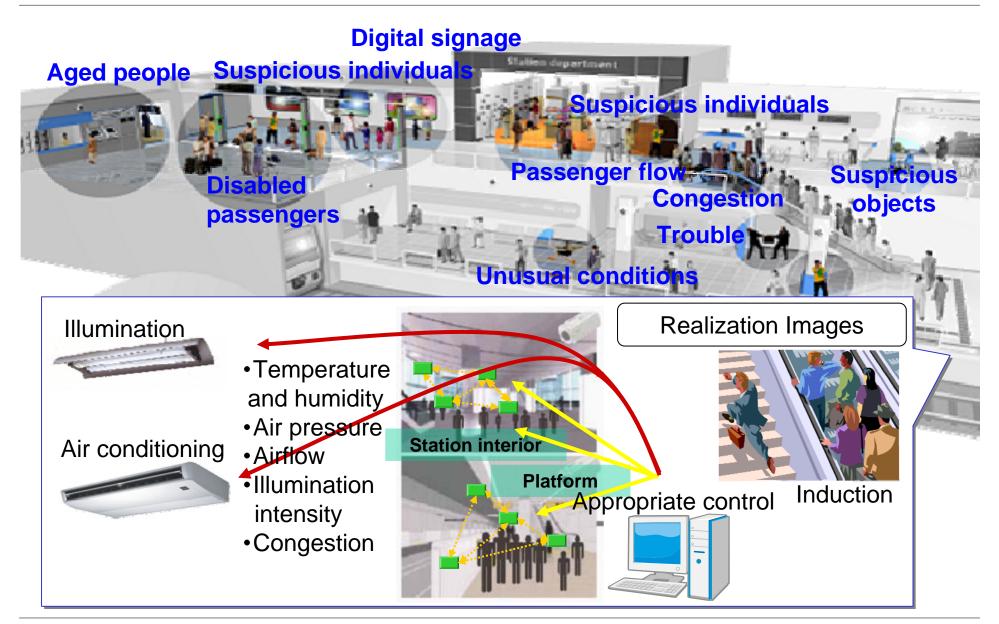
Vibration sources: Vibration of bridge

•Sensors: Temperature, vibration, and weight

•Communications : RFID, ucode, ZigBee

[New Business] Railway Station Solution





"Shaping Our Sense of Security" with Sensing and Control Technology



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