# Message to Shareholders

Summer 2011

**Omron Corporation** 





I am pleased to present **Omron's Message to** Shareholders for fiscal 2010 (April 2010 to March 2011).

Firstly, we would like to extend our heartfelt condolences to the victims of the Great East Japan Earthquake. We also pray for the wellbeing of all those living in the affected region, and we hope that the recovery will proceed quickly.

The Omron Group achieved significant year-on-year growth in both sales and income, thanks to improvement in the external environment, including recovering capital investment in the manufacturing industry, as well as positive contributions from our policies "Becoming Leaner to 'Build a Robust Earnings Structure" and "Changing Gears to 'High Growth'."

We expect conditions to remain uncertain for the time being, in part due to the earthquake disaster, but we will continue to aim for medium-to-long term growth in sales and profits.

I hope you will continue to favor Omron with your support and encouragement.

June 2011

Hisao Sakuta,
President and CEO Hisao Safut

#### **Review of Fiscal 2010**

(April 1, 2010 to March 31, 2011)

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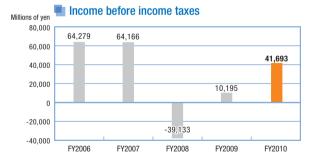




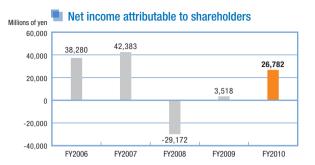
# Highlights of FY2010 Financial Results (Consolidated)

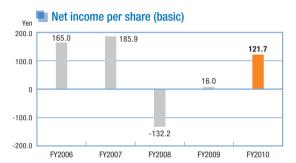






Note: Pursuant to U.S. Financial Accounting Standards Board (FASB) Statement No.144, "Accounting for the Impairment or Disposal of Long-Lived Assets," figures in the consolidated statements of FY2006 have been restated to account for operations that were discontinued in FY2007.







Caution with respect to forward-looking statements: This report contains forward-looking statements about the performance of Omron and its subsidiaries, which are based on management's judgment taking into account information available at the time of writing. The Company's actual results could differ materially from those described in these forward-looking statements as a result of numerous factors.





President Hisao Sakuta presents a general overview of consolidated operating results for fiscal 2010.

# General overview of fiscal 2010 (April 2010 to March 2011)

Economic conditions had remained solid since the beginning of fiscal 2010 (ended March 31, 2011), with factors including the ongoing recovery in capital investment resulting from improvement in corporate performance. However, the Great East Japan Earthquake that occurred near the end of the fiscal year on March 11, 2011 had a profound impact on corporate production activities and logistics. Although difficulties in procuring raw materials and components have led to curtailed production of certain products and reduced capacity utilization, the direct impact of the earthquake on the Omron Group was minor because main production facilities are located outside the affected areas.

Despite these conditions in March, looking at the Japanese economy for the full fiscal year, capital investment demand was solid because corporate results improved.

As for overseas economies, China and Southeast Asia remained strong, with continued expansion driven by internal demand. The U.S. economy recovered moderately although the unemployment rate remained high. In Europe, overall economic conditions improved despite the worsening financial situation

#### Message from the President

apparent in some countries.

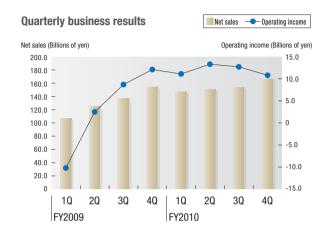
In markets related to the Omron Group, demand for electronic components was strong, primarily for household electrical appliances and automotive electronics. Moreover, capital investment demand was solid, primarily in the semiconductor, electronic component and automotive industries, reflecting rising interest in the environment and energy savings in developed countries, as well as expansion of demand resulting from economic growth in emerging markets.

The Omron Group's net sales for the year ended March 31, 2011 increased 17.7% compared with the previous fiscal year to ¥617,825 million with the recovery of the capital investment environment in the manufacturing industry and the contribution of measures including expansion into emerging markets and introduction of new products, although the impact of the strong yen was significant. Operating income increased 267.4% compared with the previous fiscal year to ¥48,037 million as a result of the success of the structural reforms and cost reductions the Omron Group has implemented, together with increased sales in core businesses. Income before income taxes

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riscai 2010 busilless results		Date: (
Consolidated P/L	FY09 Actual	Billions of ye FY10 Actual
Net sales	524.7	617.8
Gross profit	184.3	231.7
SG&A	133.4	142.4
R&D	37.8	41.3
Operating income	13.1	48.0
Other expenses, net	2.9	6.3
NIBT	10.2	41.7
Net income attributable to shareholders	3.5	26.8

was ¥41,693 million, and net income attributable to shareholders was ¥26.782 million.



# Forecast for fiscal 2011 (April 2011 to March 2012)

We had initially withheld projections for consolidated interim and full-year results for the fiscal year ending March 31, 2012 due to the impact of the Great East Japan Earthquake. However, we are now in a position to present forecasts. Omron Group announced its forecasts on June 6, 2011.

The forecasts (compared with the previous fiscal year) are as follows: consolidated full year net sales of ¥655.0 billion (an increase of 6.0%), operating income of ¥55.0 billion (an increase of 14.5%), income before income taxes of ¥53.5 billion (an increase of 28.3%) and net income attributable to shareholders of ¥34.0 billion (an increase of 27.0%).



# Basic policy for distribution of profits and dividends for fiscal 2010 and fiscal 2011

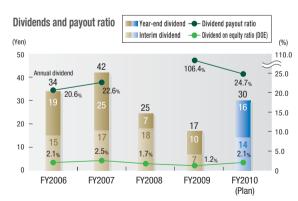
Omron views its dividend policy as one of its most important management issues, and applies the following basic policy in regard to distribution of profits to shareholders.

- In order to maximize corporate value over the long term, internal capital resources will be secured for measures that will increase corporate value. These measures include investments in R&D and capital investments, which are vital to future business expansion.
- 2 After taking into consideration the required investments for future growth and the level of free cash flow, surplus will be distributed to the shareholders to the maximum extent possible.
- For dividends in each fiscal year, Omron's policy is to enhance stable, uninterrupted profit distributions by taking into account consolidated results as well as indicators including dividends on equity (DOE), which is return on equity (ROE) multiplied by the payout ratio, although this is

- subject to the level of internal capital resources necessary. Specifically, Omron will aim to maintain the payout ratio at a minimum of 20% and make profit distributions with a near-term DOE target of 2%.
- 4 Utilizing retained earnings that have been accumulated over a long period of time, Omron intends to systematically repurchase and retire the Company's stock to benefit shareholders.

In accordance with the policy stated above, Omron plans to pay an ordinary year-end dividend of ¥16 per share for fiscal 2010 (ended March 31, 2011). For the full fiscal year, including the interim dividend of ¥14 per share paid on December 2, 2010, Omron plans to pay total dividends of ¥30 per share.

Omron will announce dividends for fiscal 2011 under its basic policy for distribution of profits and dividends when we have a clearer idea of the accuracy of our forecasts.



Notes: 1. The dividend paid for FY2007 included a special commemorative dividend of ¥5 per share.

No dividend payout ratio has been calculated for FY2008 as the Company made a net loss for that term.



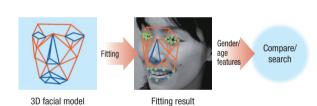
Just by standing in front of the machine, a personal drink recommendation is displayed for the customer. This is the next-generation vending machine. Several of these machines have already been installed in locations including railway stations, and have become a hot topic in the news. In fact, this innovative vending machine uses the Segment Sensor, Omron's own unique image sensing technology. Omron's sensing technology has made another major contribution to new "people-friendly" technologies.

A camera takes an image of the customer's face, and identifies their age and gender

Omron is developing its Social Systems Business (SSB), utilizing its own unique sensing technologies to monitor the status of various things in social life and detect their changes. Our goal is to realize a society in which people can live with a sense of security and safety, as well as comfort. One of the products offered by this business is the Segment Sensor. This is a data-gathering sensing system in which an image of a person's face is instantly analyzed to identify their personal attributes, such as age and gender.

Using Omron's "OKAO Vision" face sensing technology, an image of a person's face taken by a camera is compared against a total of more than 5 million facial images gathered from 1 million people over a period of more than 10 years, in order to assess their personal attributes such as age and gender. The results are highly consistent,

unlike determination by the naked eye, and data can be collected on a continuous basis 24 hours a day, 365 days a year, by installing cameras at the locations to be assessed. As a result, Segment Sensors have been installed at the entrances of commercial facilities such as shopping centers. An analysis of customer attributes, including their age, gender and visit time, is beneficial for timely and accurate marketing.



▲ Process flow for assessment of a person's attributes

# A vending machine that can communicate with the buyer

The Segment Sensor attracted the attention of beverage company JR East Water Business Co., Ltd. for its novelty and wide range of possibilities. The company was eager to build a "human" vending machine that could communicate with its customers, instead of simply providing goods in exchange for money; a machine that would be fun to interact with, as if you were able to talk with it as you made a purchase, and which made the customer feel special. This coincided with the philosophy of Omron's Social Sensing Business, which aims to achieve



# The Segment Sensor opens up a new world of people and machines

harmony between humans and machines, and Omron therefore decided to participate in the project.

When there is no-one standing in front of the next-generation vending machine, it displays product images, and when a customer approaches, the Segment Sensor automatically analyzes his/her facial data and instantly assesses age and gender. Factors such as the air temperature and time of day are also taken into account, and recommended products are displayed that match the assessed requirements of the customer. In this way, Omron's high-precision sensing technology supports the operation of the machine.

# Pursuit of "real time" service without hindering the product purchase

Up until now, Segment Sensors have been used mainly to assess personal attributes, by taking facial images of people at the entrances of buildings. However, people purchasing products from vending machines move in a different way to people passing by. The vending machine must instantly evaluate whether someone approaching it within a radius of about 2 meters is a passer-by or a potential customer,

based on factors including movements and the angle of the face. The most challenging task in develop-

ment was for the machine to distinguish between a passer-by and a customer, and then to implement control on this basis. Another important point was to display the recommended products after identifying the customer's personal attributes, and then supply the chosen product quickly without making the customer wait; in other words, to achieve a "real time" service.

On-site tests were carried out repeatedly at railway stations prior to commercialization, the results of which were analyzed to achieve matching.

In consideration of the purchaser's portrait rights, the customer is always informed that a photograph is being taken, and their facial image is not retained.

# Segment Sensor opens up new possibilities

The first next-generation vending machine was installed in Shinagawa Station in August 2010. In part thanks to media coverage, customers were queuing up at the machine in August and September, and sales were solid. Machines were then installed at

additional locations. The collected personal attribute data has been used by JR East Water Business for marketing purposes in the development of new beverage products.



Thanks to the success of this next-generation vending machine, the Segment Sensor itself has become widely known, and Omron has received inquiries from a variety of companies. Through our discussions with these companies, we are currently looking at various uses for the Segment Sensor.

One such example is a railway ticket vending machine that analyzes the customer's facial data and displays text in *hiragana* if the customer is a child, or increases the size of the text if the customer is an elderly person. In another potential technology for railway stations, the customer is analyzed the moment they approach the ticket barrier, and if they are a child or elderly person, the length of time the gate remains open is increased. This could contribute significantly to customer security and safety.

Various other products could also be developed in combination with Omron's other sensing technologies. For example, if the smiles of people walking down a street were measured in combination with "Smile Scan" system, Omron's real time smile sensor, and it was found that a large number of people in this street were happy, this could be useful in creating an index of customer shopping satisfaction in that particular street.

Omron will continue striving to create opportunities for the use of its sensors in the social systems field by providing solutions that match companies' business challenges, thereby contributing to the success of our customers' operations.



# Great East Japan Earthquake

# Omron's initiatives to help the affected region and victims

In the immediate aftermath of the Great East Japan Earthquake, which occurred on March 11, 2011, Omron Group has been involved in the following support activities, both from a strong desire to help the relief and recovery effort in the affected region, and also to fulfill its public role of "Working for the benefit of society."



## 100 million yen donation

Omron Corporation donated ¥100 million to help the victims of the earthquake and tsunami, and support the relief and recovery of the affected region. Support has also been provided by the Omron Group as a whole, including donations from overseas affiliates.



## Supply of products

In order to help maintain the health of the victims and support medical activities in the region, Omron Healthcare Co., Ltd. has provided 125,000 home-use thermometers, 5,000 home-use blood pressure monitors, 1,000 portable nebulizers (compact inhalers), 40,000 hospital-use thermometers, 20 sets (full sets) of vital sign monitors, and 50 portable electrocardiograms. Products have also been supplied to those evacuated to other prefectures.



# Provision of supplies and fund-raising activities by Omron Handball Team

Omron Handball Team has carried out voluntary fund-raising activities in response to the call of the Japanese Olympic Committee (JOC), and fund-raising activities have also been carried out at the Omron Gymnasium in Yamaga City, Kumamoto Prefecture, the base for the Handball Team. Athletes and staff have donated personal belongings, and have also sent sweatshirts, jackets, towels, etc. to the disaster area through JOC.

# Omron Group prays that the affected region will be restored as soon as possible.

Please view the following web page for Omron Group's response to the Great East Japan Earthquake

http://www.omron.co.jp/press/earthquake/ (Japanese)



## "WellnessLink" launched to provide online support for personal health management

On November 1, 2010, Omron Healthcare Co., Ltd. launched WellnessLink (http://wellnesslink.jp), a free online health management service that supports personal healthcare (in Japanese). After registering on the site and entering daily data such as blood pressure, weight, and pedometer figures, members can check changes in this data on a graph, as well as receive personal advice.

Online events to interact with other members are also held so that members can have fun while managing their health. Data transmission is made even more convenient when using a WellnessLink-compatible blood pressure monitor, body composition monitor and pedometer with built-in communication functionality.

We look forward to your joining WellnessLink.





WellnessLink-compatible blood pressure monitor HFM-7250-IT

## **Omron Handball Team** 13th victory in National Sports Festival!

Omron Handball Team took part in the handball event at the 65th National Sports Festival held September 30 - October 4, 2010 in Chiba Prefecture (Yume Hanto Chiba Kokutai), representing Kumamoto Prefecture. In the women's final, the team took on Hiroshima Maple Reds, representing Hiroshima Prefecture. It was a seesaw match of attack and defense on both sides. and although Hiroshima Maple Reds led the game at times, Omron Handball team emerged victorious, scoring in the last 30 seconds of the second half after a swift move from resolute defense to coordinated attack. It was the team's second consecutive win, and their 13th victory.

#### - Match Results -

Oct. 1	Kumamoto Pref.	36-24	Mie Pref.
(Fri)	(Omron)		(Mie Violet Iris)
Oct. 2	Kumamoto Pref.	33-14	Kyoto Pref.
(Sat)	(Omron)		(All-Star Team)
Oct. 3	Kumamoto Pref.	20-18	Ishikawa Pref.
(Sun)	(Omron)		(Hokkoku Bank)
Oct. 4	Kumamoto Pref.	19-18	Hiroshima Pref.
(Mon)	(Omron)		(Hiroshima Maple Reds)







#### IAB: Industrial Automation Business



Manufacture and sales of control systems for factory automation

#### Net sales Millions of yen







In Japan, sales increased substantially, particularly sales of sensors and control equipment due to increased capital investment in the manufacturing sector, as well as in the semiconductor and electronic component sectors thanks to growth in demand for electronic handheld devices. Overseas, sales increased substantially, due to increased demand for products including programmable controllers. in China, while export conditions improved in Europe, and in North America capital investment increased in the automotive industry. Capital investment also grew in emerging nations. As a result, segment sales totaled ¥271,894 million, an increase of 33.3% compared with the previous fiscal year.

Note: From the third quarter ended December 31, 2010, the solar power conditioner business in the IAB business segment has been transferred to the Other business segment. Figures in segment information for the fiscal year ended March 2010 have been restated to reflect the new classifications.

### **EMC: Electronic and Mechanical Components Business**



Manufacture and sales of electronic components for consumer electronics, mobile phones, telecommunications and industrial equipment, and amusement devices

#### Net sales Millions of yen









In Japan, sales were solid, mainly for products for household electrical appliances and automobiles. Overseas, sales were strong, mainly for relays and switches for home electronics with expanding demand for advanced, energy-efficient household electrical appliances, in addition to special demand for increased production of air conditioners. Moreover, sales of automotive relays and switches were strong as automobile production expanded in China and Asia and the North American automotive market recovered. As a result, segment sales totaled ¥81,216 million, an increase of 14.8% compared with the previous fiscal year.

## **AEC: Automotive Electronic Components Business**



Manufacture and sales of electronic components for automobiles

#### Net sales Millions of ven







In Japan, sales were solid due to the effect of government policies offering subsidies and preferential tax treatment for eco-friendly vehicles. Sales also benefited from increased production of completed and knockdown vehicle for the compact/ light vehicle and overseas markets. Overseas, sales were solid in North America, because of firm production volume among the Omron Group's main customers, amid a steady recovery in automotive market. Sales were steady in China, India and other emerging economies due to significant expansion of automotive markets. As a result, segment sales totaled ¥84,259 million, an increase of 12.1% compared with the previous fiscal year.

Notes: 1. The Company has adopted FASB ASC No. 280, "Segment Reporting" (previously FASB Statement No. 131, "Disclosures about Segments of an Enterprise and Related Information"), from the year ended March 31, 2010, Segment information for the year ended March 31, 2009 has been restated to reflect the change.

2. From the third guarter ended December 31, 2009, business segments have been changed to IAB, EMC, AEC, SSB, HCB and Other to reflect a change in organization. Figures in segment information for the year ended March 31, 2009 have been restated to reflect the new classifications.

#### **SSB: Social Systems Business**



Manufacture and sales of modules and hardware systems for railway infrastructure and road traffic control, as well as solutions and services for use in public environment

#### Net sales Millions of ven







In the public transportation systems business, sales increased substantially with the introduction of new equipment for railway companies and a trend toward expanded investment in security and safety solutions for railway stations. In the traffic and road control systems business, sales were solid due to additional large-scale expressway investment and the finalization of projects for security and safety solutions. In the related maintenance business, sales were solid due to expansion of demand for solar power related products backed by government subsidies and an increase in related installation. As a result, segment sales totaled ¥63,846 million, an increase of 10.1% compared with the previous fiscal year.

#### HCB: Healthcare Business



Manufacture and sales of health and medical devices and services for home and medical institutions

#### Net sales Millions of ven







FY2010

In Japan, professional medical equipment for use in hospitals continued to perform well with the successful introduction of new vital sign monitors. Homeuse healthcare equipment was impacted as customers favored lower-priced products, while hot weather dented customer traffic at stores, reducing sales substantially compared with the previous fiscal year, Overseas, in China, a trend toward reduced consumption was apparent, while demand for Omron's healthcare equipment remained strong, mainly in emerging markets. As a result, segment sales totaled ¥60.629 million, a decrease of 4.3% compared with the previous fiscal year.

## Other: Environmental Solutions, Electronic Systems & Equipments, Backlight and Micro Devices Businesses



Fostering and developing new business opportunities as part of the Omron Group's growth strategy

#### Net sales Millions of yen







\*Net sales for "eliminations and corporate" is included

in net sales of "other" on the above.

Notes: 1. The Company has adopted FASB ASC No. 280, "Segment Reporting" (previously FASB Statement No. 131, "Disclosures about Segments of an Enterprise and Related Information"), from the year ended March 31, 2010, Segment information for the year ended March 31, 2009 has been restated to reflect the change.

In the Environmental Solutions Business HQ, CO<sub>2</sub> reduction solutions and solar power conditioners both performed strongly. In the Electronic Systems & Equipments Division HQ, sales were strong as the recovery in customer demand in Japan continued. In the Micro Devices HQ, demand for custom integrated circuits increased steadily due to the economic recovery in emerging markets. In the backlight business, growth in demand driven by expansion of the overseas smartphone market resulted in solid performance. As a result, segment sales totaled ¥55.981 million, an increase of 4.5 % compared with the previous fiscal year.

Note: From the third quarter ended December 31, 2010, the solar power conditioner business in the IAB business segment has been transferred to the Other business segment. Figures in segment information for the fiscal year ended March 2010 have been restated to reflect the new classifications.

2. From the third guarter ended December 31, 2009, business segments have been changed to IAB, EMC, AEC, SSB, HCB and Other to reflect a change in organization. Figures in segment information for the year ended March 31, 2009 have been restated to reflect the new classifications.

#### Financial Statements (Consolidated)

## Consolidated Balance Sheets (Summary)

		Millions of yen
	<b>FY2009</b> (as of March 31, 2010)	<b>FY2010</b> (as of March 31, 2011)
Assets		
Current assets	285,758	327,890
Cash and cash equivalents	51,726	74,735
Notes and accounts receivable — trade	126,250	137,531
Allowance for doubtful receivables	(2,531)	(2,230)
Inventories	77,655	86,151
Other current assets	32,658	31,703
Property, plant and equipment	122,994	119,998
Buildings	127,344	125,686
Machinery and equipment	140,200	136,792
Accumulated depreciation	(173,659)	(177,191)
Other	29,109	34,711
Investments and other assets	123,502	114,902
Investments in and advances to associates	13,637	13,521
Investment securities	38,556	35,694
Other	71,309	65,687
Total assets	532,254	562,790

Notes: 1. Amounts less than one million yen have been rounded.

2. Omron's consolidated financial statements have been prepared in conformity with U.S. generally accepted accounting principles (U.S. GAAP).

		Millions of yer
	<b>FY2009</b> (as of March 31, 2010)	<b>FY2010</b> (as of March 31, 2011)
Liabilities		
Current liabilities	155,562	181,432
Long-term debt	1,290	849
Deferred income taxes	886	697
Termination and retirement benefits	66,964	65,485
Other long-term liabilities	417	675
Total liabilities	225,119	249,138
Net Assets		
Shareholders' equity	306,327	312,753
Common stock	64,100	64,100
Capital surplus	99,081	99,081
Legal reserve	9,363	9,574
Retained earnings	230,859	250,824
Accumulated other comprehensive income (loss)	(52,614)	(66,227)
Treasury stock	(44,462)	(44,599)
Noncontrolling interests	808	899
Total net assets	307,135	313,652
Total liabilities and net assets	532,254	562,790

#### **Financial Statements** (Consolidated)

## Consolidated Statements of Operations and Consolidated Statements of Comprehensive Income (Loss)

Consolidated Statements of Oper	ations
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Consolidated Statements of Operations  Millions o		
	<b>FY2009</b> (April 1, 2009 ~ March 31, 2010)	<b>FY2010</b> (April 1, 2010 ~ March 31, 2011)
Net sales	524,694	617,825
Costs of sales	340,352	386,123
Gross profit	184,342	231,702
Selling, general and administrative expenses	133,426	142,365
Research and development expenses	37,842	41,300
Operating income	13,074	48,037
Other expenses, net	2,879	6,344
Income before income taxes	10,195	41,693
Income taxes	3,782	14,487
Current	4,812	9,113
Deferred	(1,030)	(5,374)
Equity in net losses (gains) of affiliates	2,792	190
Net income	3,621	27,016
Net income attributable to noncontrolling interests	103	234
Net income attributable to shareholders	3,518	26,782

Notes: 1. Amounts less than one million yen have been rounded.

2. Omron's consolidated financial statements have been prepared in conformity with U.S. generally accepted accounting principles (U.S. GAAP).

# Consolidated Statements of Comprehensive Income (Loss) Millions of year

		· / Willions of year
	<b>FY2009</b> (April 1, 2009 ~ March 31, 2010)	<b>FY2010</b> (April 1, 2010 ~ March 31, 2011)
Net income	3,621	27,016
Other comprehensive income (loss), net of tax		
Foreign currency translation adjustments	(1,400)	(10,390)
Pension liability adjustments	4,017	(2,183)
Net unrealized gains (losses)	4,921	(1,114)
Net gains	551	52
Other comprehensive income (loss)	8,089	(13,635)
Comprehensive income	11,710	13,381
(Breakdown)		
Comprehensive income attributable to noncontrolling interests	62	212
Comprehensive income attributable to shareholders	11,648	13,169

# Consolidated Statement of Cash Flows (Summary)

		Millions of yer
	<b>FY2009</b> (April 1, 2009 ~ March 31, 2010)	<b>FY2010</b> (April 1, 2010 ~ March 31, 2011)
Net cash provided by operating activities	42,759	41,956
Net cash used in investing activities	(18,584)	(20,210)
Net cash provided by (used in) financing activities	(20,358)	3,333
Effect of exchange rate changes on cash and cash equivalents	1,278	(2,070)
Net increase in cash and cash equivalents	5,095	23,009
Cash and cash equivalents at beginning of the period	46,631	51,726
Cash and cash equivalents at end of the period	51,726	74,735

Notes: 1. Amounts less than one million yen have been rounded.

2. Omron's consolidated financial statements have been prepared in conformity with U.S. generally accepted accounting principles (U.S. GAAP).



#### **IR** Information

For detailed IR information, please refer to our website's Investor Relations section. Various IR materials, such as required filings and stock-related information, are available.

#### http://www.omron.com/ir/

#### Annual Report and Sustainability Report

To learn more about Omron's activities, please read our Annual Report and Sustainability Report. Please visit our website and download the reports. These reports are now only available in electronic format.



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Annual Report Sustainability Report

http://www.omron.com/ir/irlib/annual.html
http://www.omron.com/corporate/csr/pdf inquiry/

#### Relocation of Tokyo Office

On January 17, 2011, Omron Corporation opened for business at a new Omron Tokyo Office in Shinagawa Front Building, by Shinagawa Station, after integrating its Tokyo offices based at Toranomon (Minato-ku) and Osaki (Shinagawa-ku).

Address: Shinagawa Front Building 7F

2-3-13, Konan, Minato-ku, Tokyo 108-0075, JAPAN

**Phone:** 81-3-6718-3400

#### Investor Relations Mobile Site (Japanese)

Omron's IR information can now be accessed via mobile phone. Register your e-mail address to receive IR announcements, including closing stock prices. (Japanese models only)



QR code http://m-ir.jp/c/6645/

#### Registering for the IR E-mail Magazine

1

Access the Investor Information mobile site via the QR code or URL.





Terms of Use, then select
"Agree and send e-mail."
You will then receive an
e-mail confirming your

registration.



Under "Receive latest news," select "Sign up."



### Stock and Ownership Breakdown

Number of shares authorized	487,000,000 shares
Total number of shares issued	239,121,372 shares
Number of shareholders	31,189

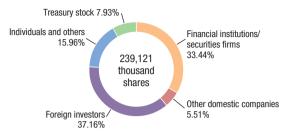
## Principal Shareholders

	Investmen	t in Omron
Name	Number of shares held (thousands)	Equity stake (%)
Japan Trustee Services Bank, Ltd. (Trust Account)	14,201	6.45
The Master Trust Bank of Japan, Ltd. (Trust Account)	11,109	5.04
State Street Bank and Trust Company 505223	8,577	3.89
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	7,713	3.50
The Bank of Kyoto, Ltd.	7,069	3.21
Nippon Life Insurance Company	5,501	2.49
RBC Dexia Investor Services Trust London Lending Account	4,423	2.00
Omron Employee Stock Ownership Plan	3,968	1.80
The Chase Manhattan Bank N.A. London S.L. Omnibus Account	3,896	1.76
Mellon Bank N.A. as agent for its client Mellon Omnibus US Pension	3,303	1.50

Notes: 1. Equity stake is calculated after subtracting treasury stock.

The Company holds 18,984 thousand own shares in treasury (7.93% of the total number of shares issued). However, it is excluded from the above list of principal shareholders.

#### Composition of Shareholders



# Shareholder Distribution by Number of Shares Held (Trading unit: 100 shares)



## Stock Price and Trading Volume



Notes:1. Shares traded on the 1st Section of the Osaka Securities Exchange.

2. The stock price represents the "common trades," and the volume is the sum of all trades.

#### **Corporate Information**

As of March 31, 2011

## Corporate Overview

Company Name	Omron Corporation
Date of Establishment	May 10, 1933
Date of Incorporation	May 19, 1948
Paid-in Capital	¥64,100 million
Number of Employees	4,768 (Consolidated: 35,684)
Number of Subsidiaries	152 (Domestic: 40, Overseas: 112)
Number of Affiliates	14 (Domestic: 11, Overseas: 3)
Corporate Core Value	"Working for the benefit of society"
Corporate Motto	"At work for a better life, a better world for all"

## Headquarters

#### Japan

Head Office

Phone: 81-75-344-7000 Fax: 81-75-344-7001

Tokyo Office

Phone: 81-3-6718-3400 Fax: 81-3-6718-3408

#### **Europe**

OMRON Europe B.V. (The Netherlands)

Phone: 31-23-568-1300 Fax: 31-23-568-1391

#### **Americas**

OMRON Management Center of America, Inc. (Illinois)

Phone: 1-224-520-7650 Fax: 1-224-520-7680

#### **Asia Pacific**

OMRON Asia Pacific Pte. Ltd. (Singapore)
Phone: 65-6835-3011 Fax: 65-6835-2711

#### **Greater China**

OMRON (China) Co., Ltd. (Shanghai)

Phone: 86-21-5888-1666 Fax: 86-21-5888-7933

#### Board of Directors

Chairman of the BOD	Yoshio Tateisi
Director and Executive Vice Chairman	Fumio Tateisi
President and CEO	Hisao Sakuta
Director and Executive Vice President	Keiichiro Akahoshi
Director and Executive Vice President	Yutaka Takigawa
Director (outside)	Kazuhiko Toyama
Director (outside)	Masamitsu Sakurai
Corporate Auditor	Soichi Yukawa
Corporate Auditor (external)	Satoshi Ando
Corporate Auditor (external)	Hidero Chimori
Corporate Auditor (external)	Eisuke Nagatomo
Executive Advisor	Nobuo Tateisi
Senior Managing Officer	Yoshinobu Morishita
Managing Officer	Koichi Imanaka
Managing Officer	Takuji Yamamoto
Managing Officer	Yoshinori Suzuki
Managing Officer	Kazunobu Amemiya
Managing Officer	Yutaka Fujiwara
Managing Officer	Akio Sakumiya
Managing Officer	Shigeki Fujimoto
Managing Officer	Masaki Arao
Managing Officer	Yoshihito Yamada

Executive Officer	Tatsunosuke Goto
Executive Officer	Yoshisaburo Mogi
Executive Officer	Koichi Tada
Executive Officer	Kiichiro Kondo
Executive Officer	Masahiro Ijiri
Executive Officer	Masayuki Tsuda
Executive Officer	Hideji Ejima
Executive Officer	Masaki Teshigahara
Executive Officer	Taiji Sogo
Executive Officer	Masaki Haruta
Executive Officer	Koji Doi
Executive Officer	Hisato Takano
Executive Officer	Takashi Ikezoe
Executive Officer	Kiichiro Miyata
Executive Officer	Kiyoshi Yoshikawa
Executive Officer	Shizuto Yukumoto
Executive Officer	Shinya Yamasaki
Executive Officer	Yutaka Miyanaga



#### Information for Shareholders

Fiscal Year-end: March 31

General Meeting of Shareholders: June

**Record Dates for Dividends:** March 31 (year-end),

September 30 (interim)

Share Transfer Agent and

**Special Accounts:** 

Account Management Institution for Shareholders' Register and

Mitsubishi UFJ Trust and Banking

Corporation

Contact Address: Corporate Agency Division, Mitsubishi UFJ

Trust and Banking Corporation 7-10-11 Higashisuna, Koto-ku, Tokyo 137-8081 Japan

Phone: 0120-232-711

(within Japan)

Securities Code: 6645

Method for Public Notice: Electronic notice posted on

http://www.omron.co.jp/ir/koukoku/

(Japanese)

#### Shares recorded in the special account

With regard to various procedures for shares recorded in the special account, please direct inquiries to Mitsubishi UFJ Trust and Banking Corporation, the account management institution. Inquiries can also be directed to the nationwide branches of Mitsubishi UFJ Trust and Banking Corporation.

Forms for special account shares can be obtained by the following methods.

Pre-recorded message telephone service (in Japanese)

0120-244-479 (within Japan)

Online download (Japanese)

http://www.tr.mufg.jp/daikou/

#### Information

- (1) As a general rule, shareholders may record a change of address and undertake other procedures at the account management institution (securities firms, etc.) where they opened their account. Please note that the share transfer agent (Mitsubishi UJF Trust and Banking Corporation) is unable to handle shareholder address changes or other procedures. Requests to purchase and increase the number of odd-lot shares recorded in the special account may made at Mitsubishi UFJ Trust and Banking Corporation, the share transfer agent.
- (2) From November 1, 2010, Omron charges no fee\* for requests to obtain or increase the number of odd-lot shares (under 100 shares).
  - \* This means that Omron does not charge a fee. However, securities firms may charge a fee, so please contact your securities firm for details.
- (3) Shareholders who have not received dividends can receive payment at the Mitsubishi UFJ Trust and Banking Corporation's main office and branch offices.

#### Other queries

 Investor Relations Department, Investor Relations Headquarters, Omron Corporation

Phone: 81-3-6718-3421

Website: http://www.omron.com/ir/



# **OMRON**

## **Omron Corporation**

Shiokoji Horikawa, Shimogyo-ku, Kyoto 600-8530 Japan Website: http://www.omron.co.jp (Japanese) http://www.omron.com (English)