

Our Stakeholders

As stated in our Sustainability Policy, OMRON cultivates strong relationships with our stakeholders through responsible engagement. We see these relationships as invisible assets important for our sustainable growth. These relationships are also an indispensable part of creating innovation driven by social needs. Here, we discuss some ways in which we engaged with stakeholders during fiscal 2017.



Shareholders (General Meeting of Shareholders)

We encourage our shareholders to attend the general meeting of shareholders. We hold our meeting at least three business days prior to the date used by the majority of companies in Japan. We send convocation notices at least four weeks prior to the meeting, ensuring shareholders have sufficient time to study proposals in advance. Feedback from the meeting indicated an overall favorable assessment of our willingness to answer questions and of the positive tone of the meeting.



Attendees

..... **893** persons

Ratio of Voting Rights Exercised

..... **86.0** %



Institutional Investors (Interviews, Conferences, Factory Tours, etc.)

OMRON engages actively with institutional investors in Japan and across the world through meetings and telephone conferences. During fiscal 2017, we held factory tours in Chicago and Shanghai, mainly for our institutional investors. These tours included presentations about our productivity improvements and regional growth strategies, as well as question and answer sessions, helping investors learn more about sustainable growth at OMRON.



Meetings

..... **824** companies



Investors and Other Stakeholders (ESG Meeting)

In December 2017, OMRON held our first-ever ESG information session. The event featured presentations by executive officers discussing how we incorporate the OMRON Principles in our approaches to human capital, manufacturing and risk management. Attendees learned about OMRON in ways not possible via usual investor relations activities. Some 120 investors attended, as did ESG experts and scholars, students, and media representatives. The event also served as an opportunity to receive direct feedback about expectations of OMRON.



Attendees

..... **165** people



Suppliers (Global Partner Conference)

Suppliers are important OMRON partners. Every year, we hold the OMRON Global Partner Conference to encourage a shared vision toward creating new value. At the end of the conference, we have a gathering for sharing opinions, which builds a stronger mutual understanding and a more effective event. The May 2017 conference covered many important topics, including the OMRON long-term vision, partnership frameworks for innovative products, and initiatives for sustainability through supply chain management.



Attendees
..... **128** individuals from
97 companies



Employees (OMRON Principles Missionary Dialogues)

Our chairman conducts OMRON Principles Missionary Dialogues as one opportunity to engage with employees. During fiscal 2017, dialogues were held in Korea, the Americas, Europe, and Japan. These meetings are an opportunity for employees to discuss real-world examples of solving social issues through practice of the OMRON Principles, to address the importance of sustainability, and to interact with the chairman of OMRON in an open and honest setting. These interactions help OMRON continue to build a resilient organization.



No. of Dialogues
..... **11** times



Other Stakeholders (Exhibitions)

We exhibit at trade shows and other events to allow customers and other stakeholders the chance to experience our business and technologies firsthand. We exhibited for the first time at the U.S. Consumer Electronics Show in January 2018. Our table tennis coaching robot, FORPHEUS, was a highlight of the show, demonstrating our latest developments in factory automation and mobility. Many luminaries from a wide range of industries visited our booth, including Tom Soderstrom, Chief Technology & Innovation Officer at NASA - Jet Propulsion Laboratory, experiencing the OMRON vision of harmony between human and machine.



Booth Visitors
..... **18,000+**



*Fiscal 2017 results