

Six-Year Summary

OMRON Corporation and Subsidiaries
Years ended March 31

Millions of yen (except per share data)

	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016
Net Sales¹ :						
Industrial Automation Business (IAB)	¥270,835	¥262,983	¥291,739	¥331,840	¥335,959	¥330,959
Electronic and Mechanical Components Business (EMC)	83,002	84,107	97,699	103,946	103,681	93,938
Automotive Electronic Components Business (AEC)	85,027	97,643	126,620	137,883	139,966	132,060
Social Systems, Solutions and Service Business (SSB)	57,200	68,754	82,695	80,410	77,538	67,129
Healthcare Business (HCB)	62,446	71,520	89,275	100,615	108,121	101,295
Other Businesses	53,535	59,240	78,949	87,382	63,028	63,264
Eliminations and Corporate	7,416	6,214	5,989	5,176	5,311	5,556
Net Sales by Region						
Japan	307,649	328,470	356,342	351,321	342,824	339,841
Americas	74,820	80,427	100,992	123,496	130,968	112,191
Europe	83,561	80,453	100,929	108,427	109,147	102,633
Greater China	101,074	106,283	142,444	180,954	162,508	147,751
Asia Pacific	52,357	54,828	72,259	83,054	88,157	91,785
(Total)	619,461	650,461	772,966	847,252	833,604	794,201
Costs and Expenses:						
Cost of sales	391,574	408,954	475,758	514,645	512,792	482,399
Selling, general and administrative expenses (excl. R&D expenses)	145,662	152,676	181,225	198,103	205,735	193,539
R&D expenses	42,089	43,488	47,928	47,913	52,790	50,697
Other expenses (income), net	6,589	4,106	6,048	(797)	(3,399)	2,074
(Total)	585,914	609,224	710,959	759,864	767,918	728,709
Income before income taxes and equity in earnings of affiliates	33,547	41,237	62,007	87,388	65,686	65,492
Income taxes	17,826	14,096	19,475	28,893	20,043	19,882
Equity in loss (earnings) of affiliates	(631)	(2,976)	(3,782)	(3,937)	(2,039)	(712)
Net income (loss)	16,352	30,117	46,314	62,432	47,682	46,322
Net income (loss) attributable to noncontrolling interests	(37)	(86)	129	262	392	335
Net income attributable to OMRON shareholders	16,389	30,203	46,185	62,170	47,290	45,987
Per Share Data (yen):						
Income from continuing operations						
Basic	74.5	137.2	209.8	283.9	219.0	215.1
Diluted	74.5	137.2	—	283.9	219.0	215.1
Cash dividends ²	28	37	53	71	68	68
Capital expenditures (cash basis)	27,502	30,383	32,218	37,123	37,903	25,816
Total assets	537,323	573,637	654,704	711,011	683,325	697,701
Total shareholders' equity	320,840	366,962	430,509	489,769	444,718	469,029
Financial Indicators:						
Gross profit margin	36.8%	37.1%	38.5%	39.3%	38.5%	39.3%
Operating income margin	6.5%	7.0%	8.8%	10.2%	7.5%	8.5%
Return on sales	2.6%	4.6%	6.0%	7.3%	5.7%	5.8%
ROIC (Return on invested capital)	4.8%	8.6%	11.3%	13.4%	9.7%	10.3%
ROE (Return on equity)	5.2%	8.8%	11.6%	13.5%	10.1%	10.1%
Asset turnover (times)	1.1	1.2	1.3	1.2	1.2	1.2
Inventory turnover (times)	4.4	4.5	5.0	4.8	4.6	4.5
Shareholders' equity ratio	59.7%	64.0%	65.8%	68.9%	65.1%	67.2%

Notes: 1. During fiscal 2013, certain divisions of the EMC were included in the IAB due to a change in management categorizations.

2. Cash dividends per share represent the amounts applicable to the respective year, including dividends to be paid after the end of the fiscal year.

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