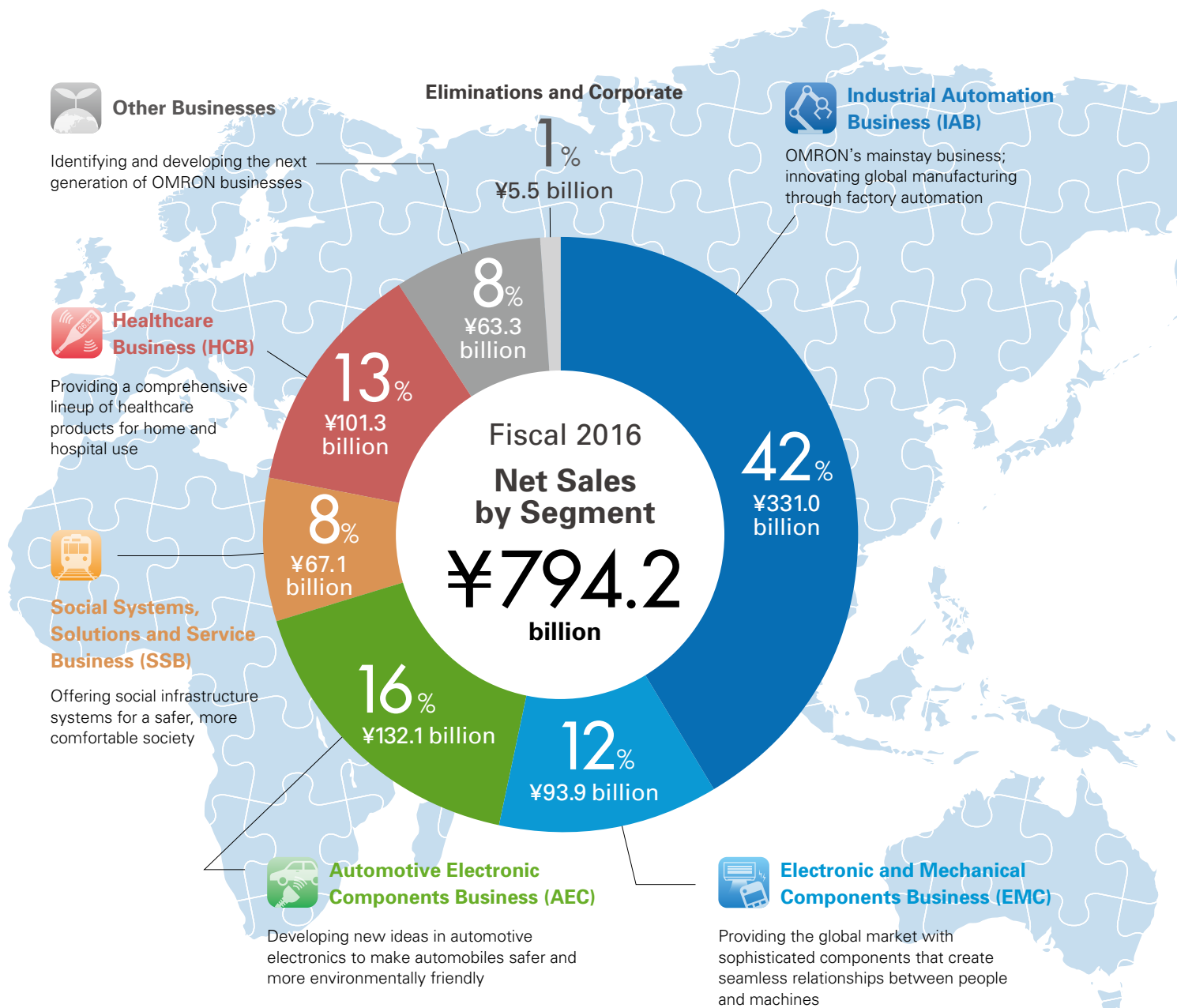


Global Business Expansion

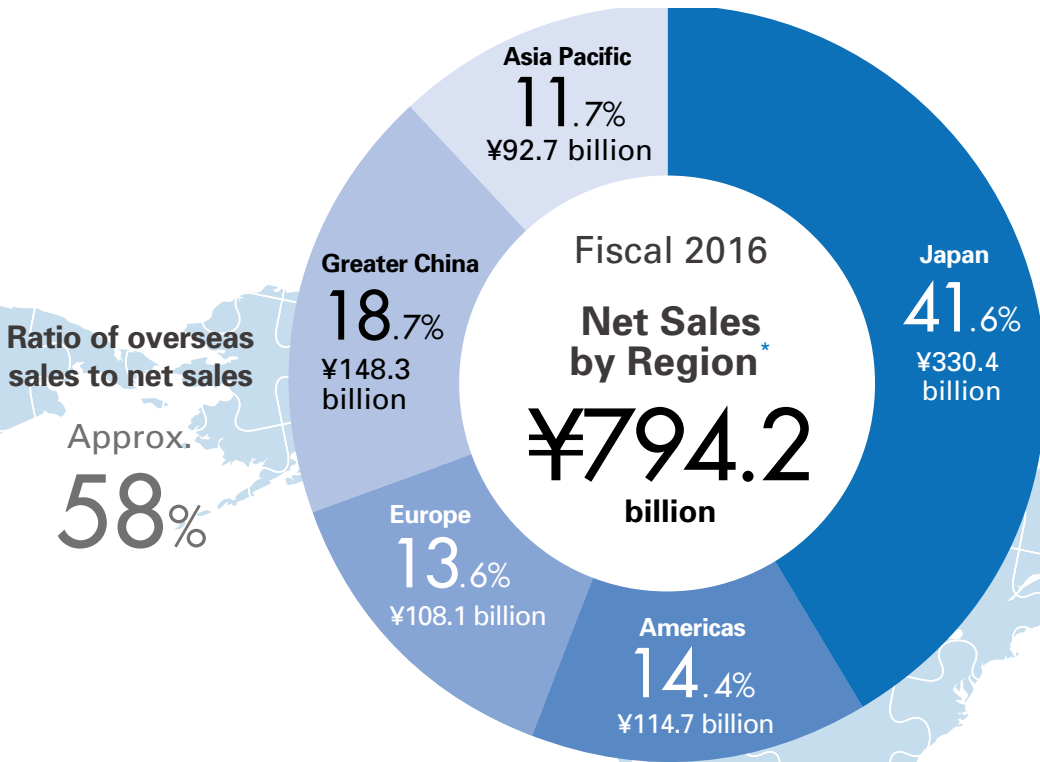
OMRON manufactures and sells market-leading sensing and control products in 117 countries around the world. Our products include control equipment, electronic components, automotive electronic components, social infrastructure, and healthcare.



Fiscal 2016 Earnings by Business Segment

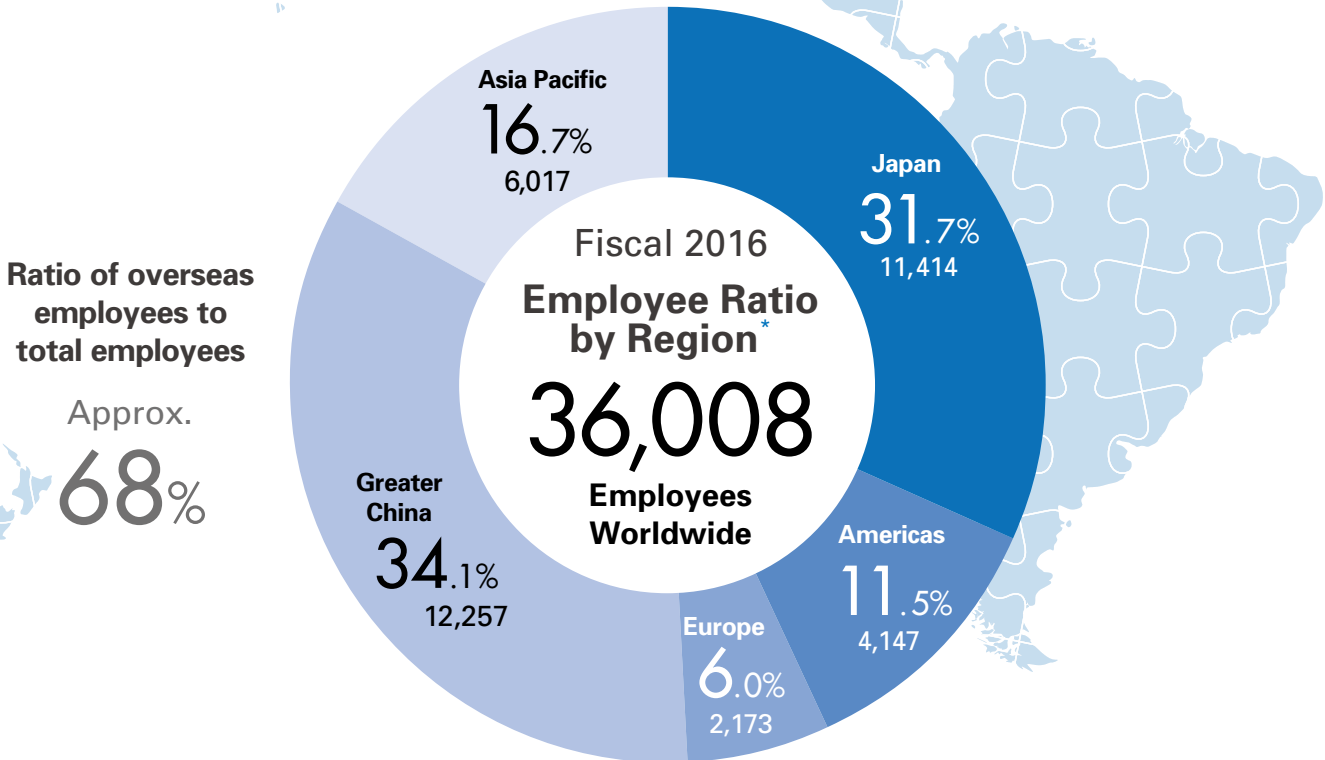
(Billions of yen)

Business Segment	Net Sales	Operating Income (Loss)	Operating Income Margin
Industrial Automation Business (IAB)	331.0	52.0	15.7%
Electronic and Mechanical Components Business (EMC)	93.9	9.4	10.0%
Automotive Electronic Components Business (AEC)	132.1	7.1	5.4%
Social Systems, Solutions and Service Business (SSB)	67.1	4.0	6.0%
Healthcare Business (HCB)	101.3	8.5	8.4%
Other Businesses	63.3	(2.1)	-
Eliminations and Corporate	5.5	(11.3)	-
Total	794.2	67.6	8.5%



Ratio of overseas sales to net sales

Approx. **58%**



Ratio of overseas employees to total employees

Approx. **68%**

* As of March 31, 2017

Note: Regional categories are defined as follows:
 Americas: North America, Central America, South America
 Europe: Europe, Russia, Africa, Middle East
 Greater China: China, Taiwan, Hong Kong
 Asia Pacific: Southeast Asia, Korea, India, Oceania