

# Six-Year Summary

OMRON Corporation and Subsidiaries  
Years ended March 31

Millions of yen (except per share data)

	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
<b>Net Sales:</b>						
Industrial Automation Business (IAB)	¥271,894	¥270,835	¥262,983	¥291,739	¥331,840	¥335,959
Electronic and Mechanical Components Business (EMC)	81,216	83,002	84,107	97,699	103,946	103,681
Automotive Electronic Components Business (AEC)	84,259	85,027	97,643	126,620	137,883	139,966
Social Systems, Solutions and Service Business (SSB)	63,846	57,200	68,754	82,695	80,410	77,538
Healthcare Business (HCB)	60,629	62,446	71,520	89,275	100,615	108,121
Other Businesses	49,672	53,535	59,240	78,949	87,382	63,028
Eliminations and Corporate	6,309	7,416	6,214	5,989	5,176	5,311
<b>Net Sales by Region</b>						
Japan	311,906	307,649	328,470	356,342	351,321	342,824
Americas	74,397	74,820	80,427	100,992	123,496	130,968
Europe	84,511	83,561	80,453	100,929	108,427	109,147
Greater China	97,012	101,074	106,283	142,444	180,954	162,508
Asia Pacific	49,999	52,357	54,828	72,259	83,054	88,157
(Total)	617,825	619,461	650,461	772,966	847,252	833,604
<b>Costs and Expenses:</b>						
Cost of sales	386,123	391,574	408,954	475,758	514,645	512,792
Selling, general and administrative expenses (excl. R&D expenses)	142,365	145,662	152,676	181,225	198,103	205,735
R&D expenses	41,300	42,089	43,488	47,928	47,913	52,790
Other expenses (income), net	6,344	6,589	4,106	6,048	(797)	(3,399)
(Total)	576,132	585,914	609,224	710,959	759,864	767,918
Income before income taxes and equity in earnings of affiliates	41,693	33,547	41,237	62,007	87,388	65,686
Income taxes	14,487	17,826	14,096	19,475	28,893	20,043
Equity in loss (earnings) of affiliates	190	(631)	(2,976)	(3,782)	(3,937)	(2,039)
Net income (loss)	27,016	16,352	30,117	46,314	62,432	47,682
Net income (loss) attributable to noncontrolling interests	234	(37)	(86)	129	262	392
Net income attributable to shareholders	26,782	16,389	30,203	46,185	62,170	47,290
<b>Per Share Data (yen):</b>						
Income from continuing operations						
Basic	121.7	74.5	137.2	209.8	283.9	219.0
Diluted	121.7	74.5	137.2	—	283.9	219.0
Cash dividends (Note)	30.0	28.0	37.0	53.0	71.0	68.0
Capital expenditures (cash basis)	21,647	27,502	30,383	32,218	37,123	37,903
Total assets	562,790	537,323	573,637	654,704	711,011	683,325
Total shareholders' equity	312,753	320,840	366,962	430,509	489,769	444,718
<b>Financial Indicators:</b>						
Gross profit margin	37.5%	36.8%	37.1%	38.5%	39.3%	38.5%
Operating income margin	7.8%	6.5%	7.0%	8.8%	10.2%	7.5%
Return on sales	4.3%	2.6%	4.6%	6.0%	7.3%	5.7%
ROIC (Return on invested capital)	7.8%	4.8%	8.6%	11.3%	13.4%	9.7%
ROE (Return on equity)	8.7%	5.2%	8.8%	11.6%	13.5%	10.1%
Asset turnover (times)	1.1	1.1	1.2	1.3	1.2	1.2
Inventory turnover (times)	4.7	4.4	4.5	5.0	4.8	4.6
Shareholders' equity ratio	55.6%	59.7%	64.0%	65.8%	68.9%	65.1%

Note: Cash dividends per share represent the amounts applicable to the respective year, including dividends to be paid after the end of the fiscal year.