## OMRON Corporation and subsidiaries ANNUAL RESULTS

For the year ended March 31, 2001.

Annual closing date: March 31

Stock listed on : Tokyo, Osaka, Nagoya

DATE: May 9, 2001. OMRON CORPORATION CODE: 6645

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1. Results for the year (From April 1, 2000 to March 31, 2001.)

(1) Statements of Income summary

(Millions of Yen)

	Net sales	Increase	Operating	Increase	Net income	Increase
		ratio	income	ratio	before tax	ratio
Mar. 2001	594,259	7.0%	44,349	69.4%	40,037	90.3%
Mar. 2000	555,358	0.0%	26,180	120.9%	21,036	155.0%

		Net income	Increase	Basic earnings	Return on	Return on	Income before
			ratio	per share	equity	total assets	tax per net sales
M	ar. 2001	22,297	92.9%	JPY 87.43	6.7%	6.8%	
M	ar. 2000	11,561	431.8%	JPY 45.01	3.5%	3.6%	3.8%

Equity in net income 2001: 75 million (Income), 2000: -29 million (Loss).

### (2) Balance Sheets summary

(Millions of Yen)

( )	3			
	Total assets	Total shareholders' equity	Shareholders'	Shareholders'
			equity ratio	equity per share
Mar. 2001	593,144	325,958	55.0%	JPY 1,311.12
Mar. 2000	579,489	336,062	58.0%	JPY 1,308.64

#### (3) Cash Flow summary

(Millions of Yen)

	Operating	Investing	Financing	Cash and Cash equivalents
	Cashflow	Cashflow	Cashflow	at end of the year
Mar. 2001	50,796	-32,365	-24,582	85,621
Mar. 2000	59,926	-34,180	-23,785	88,670

#### (4) Information of consolidation

Added : OMRON ELECTRONIC COMPONENTS PTE., LTD. and 9 other companies

Exclusion : OMRON RESEARCH INSTITUTE, INC and 5 other companies.

Added : OMRON SHANGHAI COMPUTER CORP. and 1 other company

(transfer from consolidated subsidiaries)

Exclusion: SRA SYSTEM LIMITED and 2 other companies

#### (5) Basis for financial statements

The financial statements are prepared in accordance with U.S. GAAP.

### 2. Estimated annual results for the year ending March 31, 2002.

(Millions of Yen)

	Net sales	Net income before tax	Net income
Sep. 2001	275,000	15,000	9,000
Mar. 2002	610,000	45,000	26,000

Estimated basic earnings per share (Mar. 2002) JPY 104.58

## 3. Net sales categorized by business company (Net sales to 3rd party only)

(Millions of Yen)

**DATE**: May 9, 2001.

	2001		200		
Business Company	Amount	Ratio	Amount	Ratio	'01 / '00
Industrial Automation Business	239,225	40.3%	215,087	38.7%	111.2%
Electronic Components Business	117,910	19.8%	109,661	19.8%	107.5%
Social Systems Business	141,928	23.9%	128,534	23.1%	110.4%
Healthcare Business	39,327	6.6%	42,640	7.7%	92.2%
Others	55,869	9.4%	59,436	10.7%	94.0%
Total	594,259	100.0%	555,358	100.0%	107.0%

## 4. Net sales categorized by business company (including internal sales to other business companies)

(Millions of Yen)

	2001		2000		
Business Company	Amount	Ratio	Amount	Ratio	'01 / '00
Industrial Automation Business	247,714	41.7%	248,898	44.8%	*
Electronic Components Business	153,328	25.8%	118,464	21.3%	*
Social Systems Business	151,695	25.5%	135,128	24.4%	112.3%
Healthcare Business	39,569	6.7%	42,858	7.7%	92.3%
Others	102,795	17.3%	121,621	21.9%	*
(Elimination)	(100,842)	-17.0%	(111,611)	-20.1%	*
Total	594,259	100.0%	555,358	100.0%	107.0%

<sup>\*</sup> Due to a restructuring in April 2000, it is not appropriate to mention these percentages.

## 5. Net sales estimation categorized by business company (Net sales to 3rd party only)

(Millions of Yen)

	2002		200		
Business Company	Amount	Ratio	Amount	Ratio	'02 / '01
Industrial Automation Business	240,300	39.4%	227,691	38.3%	105.5%
Electronic Components Business	127,900	21.0%	129,444	21.8%	98.8%
Social Systems Business	138,700	22.7%	141,928	23.9%	97.7%
Healthcare Business	43,200	7.1%	39,327	6.6%	109.8%
Others	59,900	9.8%	55,869	9.4%	107.2%
Total	610,000	100.0%	594,259	100.0%	102.6%

<sup>\*</sup>Net sales result(2001) is re-classified in accordance with the new structure in 2002.

### **Consolidated Balance Sheets** March 31, 2001, 2000 and 1999.

1. m or 01, 2001, 2000 und 1777	M	illions of Yen		Millions of U.S. dollars
ASSETS	2001	2000	1999	2001
CURRENT ASSETS:				
Cash and cash equivalents	85,621	88,670	88,900	690
Short-term investments	-	6,300	1,054	0
Notes and accounts receivable, trade	133,798	130,355	134,183	1,079
Allowance for doubtful receivables	(2,194)	(2,001)	(2,450)	(18)
Inventories	91,593	77,807	79,535	739
Deferred income taxes	12,186	9,026	11,336	98
Other current assets	7,875	7,116	9,705	64
Total current assets	328,879	317,273	322,263	2,652
PROPERTY,PLANT AND EQUIPMENT:  Land	50,479 113,414 132,945 5,680 302,518	51,082 110,330 129,639 3,933 294,984	50,598 111,263 135,197 4,326 301,384	$ \begin{array}{r} 407 \\ 915 \\ 1,072 \\ \underline{\qquad \qquad 46} \\ 2,440 \end{array} $
Accumulated depreciation	(143,399)	(138,950)	(138,489)	(1,157)
Net property, plant and equipment	159,119	156,034	162,895	1,283
OTHER ASSETS: Investments in and advances to associates	853	2.013	1.770	7
Investment securities	57,500	69,397	54,114	464
Leasehold deposits	11,159	10,608	12,035	90
Deferred income taxes	17,986	6,415	8,834	145
Other	17,648	17,749	18,675	142
Total other assets	105,146	106,182	95,428	848
TOTAL	593,144	579,489	580,586	4,783
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Note: 1. The Japanese Yen amounts are rounded at Million Japanese Yen.
2. The U.S. dollar amounts represent translations of Japanese Yen at the approximate exchange rate at March 31, 2001 of JPY124.00 = US\$ 1.

### **Consolidated Balance Sheets** March 31, 2001, 2000 and 1999.

, ,	3.5			Millions of
		llions of Yen		U.S. dollars
LIABILITIES AND SHAREHOLDERS' EQUITY	2001	2000	1999	2001
CURRENT LIABILITIES:				
Bank loans	8,916	10,242	27,946	72
Notes and accounts payable, trade	82,225	78,467	70,971	663
Accrued expenses	24,484	21,430	20,924	198
Income taxes	14,797	11,334	9,020	119
Deferred income taxes	579	590	551	5
Other current liabilities	26,049	24,151	26,074	210
Current portion of long-term debt	26,340	1,262	2,167	212
Total current liabilities	183,390	147,476	157,653	1,479
LONG-TERM DEBT	31,957	57,968	56,610	258
DEFERRED INCOME TAXES	23	3,725	908	0
TERMINATION AND RETIREMENT BENEFITS	48,929	30,629	40,076	394
OTHER LONG-TERM LIABILITIES	370	1,114	1,525	3
MINORITY INTERESTS IN SUBSIDIARIES	2,517	2,515	2,556	20
CHA DEHOL DEDCI EQUIEN				
SHAREHOLDERS' EQUITY	64.002	c 4 000	< 4.0 <b>7</b> 0	515
Common stock:	64,082	64,082	64,079	517
Additional paid in capital	98,705	98,705	98,702	796
Legal reserve	7,652	7,250	6,811	62
Retained earnings	174,077	173,804	166,020	1,404
Accumulated other comprehensive income	(17,346)	(7,168)	(14,012)	(140)
Cumulative translation adjustments	(13,712)	(20,998)	(11,954)	(111)
Minimum pension liability adustments	(7,251)	0	(7,138)	(58)
Net Unrealized Gain on Securities	3,617	13,830	5,080	29
Treasury Stock	(1,212)	(611)	(342)	(10)
Total shareholders' equity	325,958	336,062	321,258	2,629
TOTAL	593,144	579,489	580,586	4,783

<sup>Note: 1. The Japanese Yen amounts are rounded at Million Japanese Yen.
2. The U.S. dollar amounts represent translations of Japanese Yen at the approximate exchange rate at March 31, 2001 of JPY124.00 = US\$ 1.</sup> 

# Consolidated Statements of Income and Retained Earnings For the years ended March 31, 2001, 2000 and 1999.

For the years ended March 31, 2001, 2000 and 199		llions of Yen		Millions of U.S. dollars
<del>-</del>	2001	2000	1999	2001
NET SALES	594,259	555,358	555,280	4,792
COSTS AND EXPENSES:				
Cost of sales	376,194	358,911	364,314	3,034
Selling general and administrative	131,203	133,662	136,734	1,058
Research and development	42,513	36,605	42,383	343
Interest expense (income) net	111	750	862	1
Foreign exchange loss (gain)	1,389	2,841	2,766	11
Other, net	2,812	1,553	(28)	22
Total	554,222	534,322	547,031	4,469
INCOME BEFORE INCOME TAXES				
AND MINORITY INTERESTS	40,037	21,036	8,249	323
INCOME TAXES:				
Current	22,720	14,857	12,426	183
Deferred	(5,402)	(5,809)	(6,382)	(43)
Total	17,318	9,048	6,044	140
INCOME BEFORE MINORITY INTERESTS	22,719	11,988	2,205	183
MINORITY INTERESTS	422	427	31	3
NET INCOMERETAINED EARNINGS :	22,297	11,561	2,174	180
Balance at beginning of period	173,804	166,020	174,686	1,402
Cash dividends	(3,284)	(3,338)	(3,372)	(27)
Transfer to legal reserve	(402)	(439)	(497)	(3)
Other appropriation of R/E	(18,338)	0	(6,971)	(148)
Balance at end of period	174,077	173,804	166,020	1,404

Note: 1. The Japanese Yen amounts are rounded at Million Japanese Yen.

<sup>2.</sup> The U.S. dollar amounts represent translations of Japanese Yen at the approximate exchange rate at March 31, 2001 of JPY124.00 = US\$ 1.