



Summary of Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2017 (U.S. GAAP)

July 28, 2016

OMRON Corporation (6645)

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Filing of Quarterly Securities Report (<i>Shihanki hokokusho</i>) (scheduled):	August 10, 2016
Start of Distribution of Dividends (scheduled):	—
Preparation of Supplementary Materials for the Quarterly Financial Results:	Yes
Holding of Presentation of Quarterly Financial Results:	Yes (for investors)

Note: This document has been translated from the Japanese original as a guide to non-Japanese investors and contains forward-looking statements that are based on managements' estimates, assumptions and projections at the time of publication. A number of factors could cause actual results to differ materially from expectations.

Note: All amounts are rounded to the nearest million yen.

1. Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2017 (April 1, 2016 – June 30, 2016)

(1) Sales and Income (cumulative)

(Percentages represent changes compared with the same period of the previous fiscal year.)

	Millions of yen - except per share data and percentages			
	Three months ended June 30, 2016		Three months ended June 30, 2015	
		Change (%)		Change (%)
Net sales	184,549	(10.1)	205,394	4.1
Operating income	9,794	(40.1)	16,360	(17.4)
Income before income taxes	12,118	(28.3)	16,912	(21.0)
Net income attributable to shareholders	7,928	(37.4)	12,665	(18.3)
Net income attributable to shareholders per share, basic (JPY)	37.08		58.30	
Net income attributable to shareholders per share, diluted (JPY)	37.08		58.30	

Note: Comprehensive income (loss): Three months ended June 30, 2016: JPY (20,157) million (—% change);
Three months ended June 30, 2015: JPY 21,963 million (+204.0% change)

(2) Consolidated Financial Position

	Millions of yen - except per share data and percentages	
	As of June 30, 2016	As of March 31, 2016
	Total assets	636,885
Net assets	426,422	447,034
Shareholders' equity	424,762	444,718
Shareholders' equity ratio (%)	66.7	65.1

2. Dividends

		Year ended March 31, 2016	Year ending March 31, 2017	Year ending March 31, 2017 (projected)
Dividends per share	1st quarter dividend (JPY)	—	—	
	Interim dividend (JPY)	34.00		—
	3rd quarter dividend (JPY)	—		—
	Year-end dividend (JPY)	34.00		—
	Total dividends for the year (JPY)	68.00		68.00

Notes: 1. Revisions since the most recently announced dividend forecast: No
2. Interim and year-end dividends for the year ending March 31, 2017 are undetermined.

3. Projected Results for the Fiscal Year Ending March 31, 2017 (April 1, 2016 – March 31, 2017)

(Percentages represent changes compared with the previous fiscal year.)

	Millions of yen	
	Full year ending March 31, 2017	Change (%)
Net sales	820,000	-1.6
Operating income	63,000	+1.1
Income before income taxes	64,500	-1.8
Net income attributable to shareholders	47,500	+0.4
Net income per share attributable to shareholders (JPY)	222.16	

Notes: 1. Revisions to projected results during the three months ended June 30, 2016: No

Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries due to changes in the scope of consolidation): No
New: – companies (–) Excluded: – companies (–)
- (2) Application of simplified accounting methods and/or special accounting methods: No
- (3) Changes in accounting policy
 - (a) Changes in accounting policy accompanying revision of accounting standards, etc.: No
 - (b) Changes in accounting policy other than (a) above: No
- (4) Number of shares issued and outstanding (common stock)
 - (a) Number of shares at end of period (including treasury stock): June 30, 2016: 213,958,172 shares; March 31, 2016: 213,958,172 shares
 - (b) Treasury stock at end of period: June 30, 2016: 149,615 shares; March 31, 2016: 149,398 shares
 - (c) Average number of shares during the period (cumulative quarterly period): Three months ended June 30, 2016: 213,808,670 shares; Three months ended June 30, 2015: 217,252,652 shares

Items Regarding the Implementation of Quarterly Review Procedures

This summary of quarterly consolidated results is exempt from the quarterly review procedures based on the Financial Instruments and Exchange Act. Review procedures for the quarterly financial statements based on the Financial Instruments and Exchange Act had not been completed at the time of disclosure of this summary of quarterly consolidated results.

Notes Regarding Use of Projections of Results and Other Matters

1. Projections of results and future developments are based on information available to the Company at the time of writing, as well as certain assumptions judged by the Company to be reasonable. Various risks, uncertainties and other factors could cause actual results to differ materially from these projections. For the assumptions that form the basis of the projected results, see “1. Qualitative Information on Quarterly Financial Results, (3) Description of Information on Outlook, Including Consolidated Performance Forecast” on page 6.
2. The Company applies the single step method for presentation of its Consolidated Financial Statements based on U.S. GAAP. However, to facilitate comparison with other companies, operating income on the Consolidated Income Statement is presented by subtracting selling, general and administrative expenses and research and development expenses from gross profit.
3. The interim and year-end dividends for the year ending March 31, 2017 will be set and disclosed at a point when there is a high level of certainty of achieving the Company’s performance forecast. The Company plans to announce its interim dividend by October 2016 at the latest and its year-end dividend in April 2017.
4. The Company plans to hold a presentation for investors on Thursday, July 28, 2016. The Company also plans to post an overview and the (voice) content of its explanations, together with financial materials used at the presentation, promptly on its website.

Note: The following abbreviations of business segment names are used in the attached materials.

IAB: Industrial Automation Business

EMC: Electronic and Mechanical Components Business

AEC: Automotive Electronic Components Business

SSB: Social Systems, Solutions and Service Business

HCB: Healthcare Business

Other: Environmental Solutions Business, Electronic Systems & Equipments Division, Micro Devices, Backlight and others (Businesses under direct control of Headquarters)

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1. Qualitative Information on Quarterly Financial Results

(1) Description of Results of Operations

General Overview

In the first quarter of the year ending March 31, 2017 (April-June 2016), sales and profits of the Omron Group both decreased compared with the same quarter of the previous fiscal year. Net sales decreased compared with the same quarter of the previous fiscal year due to factors including the negative impact of the appreciation of the yen in currency translation. In addition, operating income decreased compared with the same quarter of the previous fiscal year due to the decrease in net sales and expanded investment for growth.

The Omron Group's perception of the economic environment in the first quarter of the year ending March 31, 2017 is as follows.

Economic and Market Conditions by Region

Japan:	Personal consumption and external demand weakened due to an earthquake in Kumamoto and the impact of the appreciation of the yen.
Americas:	In the United States, personal consumption and corporate activity were firm due to improvement in the employment and income environment.
Europe:	Moderate recovery continued, but a sense of uncertainty in the outlook increased due to the United Kingdom's decision to leave the European Union.
Greater China:	A mild slowdown of the Chinese economy continued due to a decline in the growth rates of fixed asset investment and retail sales, among other factors.
Asia:	Although business conditions in South Korea were on a recovery track, a sense of uncertainty continued in Thailand, Indonesia and elsewhere.

Conditions in the Omron Group's Primary Related Markets

Automotive-related:	Demand for components was weak in Japan due to a decrease in sales of <i>keijidosha</i> (a class of small automobiles defined by Japanese standards), but firm in the United States and Europe.
Semiconductor-related:	Capital investment demand was on a recovery track in Japan and overseas.
Machine tool-related:	Capital investment demand was weak in Japan and overseas.
Home appliance and electronic component-related:	Capital investment demand was firm; demand for components was weak in China and elsewhere.
Healthcare equipment-related:	Conditions were weak in China due to the downturn in business conditions, and firm in other emerging markets.

Consequently, consolidated results for the first quarter were as follows.

Millions of yen, except exchange rate data and percentages			
	Three months ended June 30, 2015	Three months ended June 30, 2016	Change
Net sales	205,394	184,549	-10.1%
Operating income	16,360	9,794	-40.1%
Income before income taxes	16,912	12,118	-28.3%
Net income attributable to shareholders	12,665	7,928	-37.4%
Average USD exchange rate (JPY)	121.4 JPY	111.1 JPY	-10.3 JPY
Average EUR exchange rate (JPY)	133.2 JPY	125.2 JPY	-8.0 JPY

Results by Business Segment

IAB (Industrial Automation Business)

Millions of yen, except percentages

		Three months ended June 30, 2015	Three months ended June 30, 2016	Change
Sales to external customers	Japan	31,007	29,918	-3.5%
	Overseas	54,601	48,669	-10.9%
	Total	85,608	78,587	-8.2%
Segment profit		14,101	10,248	-27.3%

Sales in Japan

With curtailed capital investment by customers due to the earthquake and the appreciation of the yen, sales in Japan for the period decreased compared with the same period of the previous fiscal year.

Overseas Sales

In the Americas, although investment demand from automotive-related industries was firm, performance was weak due to the impact of the sale of an oil-related business and other factors. In Europe, demand was firm, based on a moderate recovery in business conditions. In Greater China, investment demand was firm in electronic component, infrastructure and environment-related industries amid continuing weak business conditions. In Asia, demand was weak due to the impact of a slowdown in business conditions and currency depreciation. With the addition of the negative impact of currency translation due to the appreciation of the yen to these results, overseas sales for the period decreased substantially compared with the same period of the previous fiscal year.

Segment Profit

Segment profit decreased substantially compared with the same period of the previous fiscal year as a result of factors including the decrease in sales, the negative impact of currency translation due to the appreciation of the yen and expansion of investment for growth.

EMC (Electronic and Mechanical Components Business)

Millions of yen, except percentages

		Three months ended June 30, 2015	Three months ended June 30, 2016	Change
Sales to external customers	Japan	6,022	4,875	-19.0%
	Overseas	20,220	18,145	-10.3%
	Total	26,242	23,020	-12.3%
Segment profit		2,224	1,802	-19.0%

Sales in Japan

Due to factors including a temporary decrease in demand in the amusement industry, sales in Japan for the period decreased substantially compared with the same period of the previous fiscal year.

Overseas Sales

In the Americas, demand was weak due to inventory adjustments by customers in consumer and commercial products industries. In Europe, demand in automotive-related industries was firm. In Greater China, the economic growth rate continued to weaken, and demand in consumer and commercial products industries decreased. With the addition of the negative impact of currency translation due to the appreciation of the yen to these results, overseas sales for the period decreased substantially compared with the same period of the previous fiscal year.

Segment Profit

Segment profit decreased substantially compared with the same period of the previous fiscal year as a result of factors including the decrease in sales and the negative impact of currency translation due to the appreciation of the yen.

AEC (Automotive Electronic Components Business)

Millions of yen, except percentages

		Three months ended June 30, 2015	Three months ended June 30, 2016	Change
Sales to external customers	Japan	4,972	4,240	-14.7%
	Overseas	29,935	28,571	-4.6%
	Total	34,907	32,811	-6.0%
Segment profit		1,776	1,207	-32.0%

Sales in Japan

Due to the impact of a decrease in the number of *keijidosha* sold and other factors, sales in Japan for the period decreased substantially compared with the same period of the previous fiscal year.

Overseas Sales

In the Americas, demand expanded, backed by a firm U.S. economy. In Greater China, demand increased due to strong sales of automobiles by customers. However, with the negative impact of currency translation due to the appreciation of the yen, overseas sales for the period decreased compared with the same period of the previous fiscal year.

Segment Profit

Segment profit decreased substantially compared with the same period of the previous fiscal year due to the decrease in sales.

SSB (Social Systems, Solutions and Service Business)

Millions of yen, except percentages

	Three months ended June 30, 2015	Three months ended June 30, 2016	Change
Sales to external customers	12,948	8,875	-31.5%
Segment profit (loss)	(2,067)	(2,455)	—

Public Transportation Systems Business Sales

As capital investment demand for renewal of station equipment reached the end of a cycle, sales for the period decreased substantially compared with the same period of the previous fiscal year.

Traffic and Road Management Systems Business Sales

While demand for renewal of traffic-related terminals was firm, investment demand for expressway security and safety was weak. As a result, sales for the period decreased compared with the same period of the previous fiscal year.

Environmental Solutions Business Sales

Demand was weak in the solar power generation-related market, and sales for the period decreased substantially compared with the same period of the previous fiscal year.

Segment Profit

Segment loss increased substantially compared with the same period of the previous fiscal year due to the decrease in sales.

HCB (Healthcare Business)

Millions of yen, except percentages

		Three months ended June 30, 2015	Three months ended June 30, 2016	Change
Sales to external customers	Japan	6,687	6,728	+0.6%
	Overseas	18,774	18,251	-2.8%
	Total	25,461	24,979	-1.9%
Segment profit		1,933	2,494	+29.0%

Sales in Japan

For healthcare equipment for household use, although the on-line market grew and demand for products from tourists visiting Japan remained strong in cities, sales were weak at large-scale mass retailers of electronic appliances, mainly in the suburbs. Sales of biological information monitors and other equipment to medical institutions were strong. As a result, sales in Japan for the period increased slightly compared with the same period of the previous fiscal year.

Overseas Sales

In the Americas, sales of blood pressure monitors remained strong in Brazil. In Europe, demand was strong for new blood pressure monitor products in Russia. In Asia, sales of Japanese-made blood pressure monitors and other healthcare equipment were strong. In Greater China, demand in pharmacies and other store channels was weak due to sluggish business conditions. With the addition of the negative impact of currency translation due to the appreciation of the yen to these results, overseas sales for the period decreased compared with the same period of the previous fiscal year.

Segment Profit

Due to increased productivity and efficient deployment of fixed expenses, segment profit increased substantially compared with the same period of the previous fiscal year.

Other (Businesses under the Direct Control of Headquarters)

Millions of yen, except percentages

	Three months ended June 30, 2015	Three months ended June 30, 2016	Change
Sales to external customers	19,161	14,877	-22.4%
Segment profit (loss)	228	(1,416)	—

Businesses in the “Other” segment are primarily responsible for exploring and nurturing new business fields and nurturing/reinforcing businesses not handled by other internal companies but under the direct control of Headquarters.

Environmental Business Sales

Demand was weak in the solar power generation-related market, and sales for the period decreased substantially compared with the same period of the previous fiscal year.

Electronic Systems & Equipments Business Sales

Demand was strong for uninterruptible power supplies and contract services for development and production of electronic devices, and sales for the period increased compared with the same period of the previous fiscal year.

Micro Devices Business Sales

Due to a decrease in demand for microphones for smartphones, sales for the period decreased compared with the same period of the previous fiscal year.

Backlight Business Sales

Due to a decrease in demand in the high-performance smartphone market in Greater China, sales for the period decreased substantially compared with the same period of the previous fiscal year.

Segment Profit

Due to factors including the decrease in sales, segment profit decreased substantially compared with the same period of the previous fiscal year, and the segment recorded a loss.

(2) Description of Financial Condition

Total assets as of June 30, 2016 decreased JPY 46,440 million compared with the end of the previous fiscal year to JPY 636,885 million due to a decrease in notes and accounts receivable — trade, a decrease in machinery and equipment and other factors. Total liabilities decreased JPY 25,828 million compared with the end of the previous fiscal year to JPY 210,463 million due to decreases in accrued expenses, notes and accounts payable — trade and income taxes payable, among other factors. Net assets decreased JPY 20,612 million from the end of the previous fiscal year to JPY 426,422 million due to changes in foreign currency translation adjustments and other factors. The shareholders' equity ratio was 66.7 percent, compared with 65.1 percent at the end of the previous fiscal year.

Net cash provided by operating activities in the first quarter was JPY 13,956 million (a decrease of JPY 1,536 million compared with the same period of the previous fiscal year) due to recording net income and collection of receivables. Net cash provided by investing activities was JPY 912 million (compared with net cash used of JPY 8,563 million in the same period of the previous fiscal year) due to sale of property, plant and equipment, sale of business and other factors. Net cash used in financing activities was JPY 7,514 million (an decrease in cash used of JPY 1,568 million compared with the same period of the previous fiscal year) due to dividends paid and other factors. As a result, the balance of cash and cash equivalents at June 30, 2016 was JPY 82,775 million, an decrease of JPY 135 million from the end of the previous fiscal year.

(3) Description of Information on Outlook, Including Consolidated Performance Forecast

The performance forecast for the fiscal year is unchanged from the announcement on April 27, 2016. The assumed exchange rates for the second quarter onward in the performance forecasts are USD 1 = JPY 110 and EUR 1 = JPY 125.

The performance forecast and other forward-looking statements are based on information available to the Company at the present time, and on certain assumptions judged by the Company to be reasonable. Due to a variety of factors, actual results may differ materially from the forecast.

2. Items Related to Summary Information (Notes)

(1) Changes in significant subsidiaries during the period

None applicable

(2) Application of simplified accounting methods and/or specific accounting methods

None applicable

(3) Changes in accounting policy

None applicable

3. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

(Millions of yen)

	As of		As of	
	March 31, 2016		June 30, 2016	
ASSETS				
Current assets:	389,609	57.1%	363,036	57.0%
Cash and cash equivalents	82,910		82,775	
Notes and accounts receivable — trade	165,093		140,192	
Allowance for doubtful receivables	(1,654)		(1,513)	
Inventories	107,267		104,051	
Deferred income taxes	18,469		17,112	
Assets planned for sale	—		4,134	
Other current assets	17,524		16,285	
Property, plant and equipment:	146,565	21.4	135,188	21.2
Land	26,376		25,975	
Buildings	146,412		141,926	
Machinery and equipment	204,499		190,068	
Construction in progress	6,142		6,438	
Accumulated depreciation	(236,864)		(229,219)	
Investments and other assets:	147,151	21.5	138,661	21.8
Goodwill	30,253		27,849	
Investments in and advances to associates	25,048		23,656	
Investment securities	37,055		33,630	
Leasehold deposits	6,758		6,497	
Deferred income taxes	22,080		22,786	
Other	25,957		24,243	
Total assets	683,325	100.0%	636,885	100.0%

(Millions of yen)

	As of March 31, 2016		As of June 30, 2016	
LIABILITIES				
Current liabilities:	162,663	23.8%	138,678	21.8%
Notes and accounts payable — trade	82,606		75,722	
Accrued expenses	37,975		28,136	
Income taxes payable	6,890		483	
Liabilities planned for sale	—		1,787	
Other current liabilities	35,192		32,550	
Deferred income taxes	660	0.1	592	0.1
Termination and retirement benefits	62,289	9.1	61,536	9.7
Other long-term liabilities	10,679	1.6	9,657	1.4
Total liabilities	236,291	34.6	210,463	33.0
NET ASSETS				
Shareholders' equity	444,718	65.1	424,762	66.7
Common stock	64,100	9.4	64,100	10.1
Capital surplus	99,101	14.5	99,114	15.6
Legal reserve	15,194	2.2	17,269	2.7
Retained earnings	317,171	46.4	323,024	50.7
Accumulated other comprehensive income (loss)	(50,204)	(7.3)	(78,100)	(12.3)
Foreign currency translation adjustments	2,541		(24,706)	
Minimum pension liability adjustments	(64,525)		(63,788)	
Net unrealized gains on available-for-sale securities	11,884		9,645	
Net gains (losses) on derivative instruments	(104)		749	
Treasury stock	(644)	(0.1)	(645)	(0.1)
Noncontrolling interests	2,316	0.3	1,660	0.3
Total net assets	447,034	65.4	426,422	67.0
Total liabilities and shareholders' equity	683,325	100.0%	636,885	100.0%

(2) Quarterly Consolidated Statements of Operations and Quarterly Consolidated Statements of Comprehensive Income (Loss)

(Quarterly Consolidated Statements of Operations)

(Three months ended June 30, 2016)

(Millions of yen)

	Three months ended June 30, 2015		Three months ended June 30, 2016	
Net sales	205,394	100.0%	184,549	100.0%
Cost of sales	126,109	61.4	113,704	61.6
Gross profit	79,285	38.6	70,845	38.4
Selling, general and administrative expenses	50,565	24.6	47,948	26.0
Research and development expenses	12,360	6.0	13,103	7.1
Operating income	16,360	8.0	9,794	5.3
Other expenses, net	(552)	(0.2)	(2,324)	(1.3)
Income before income taxes	16,912	8.2	12,118	6.6
Income taxes	4,816	2.3	3,030	1.6
Equity in net losses (gains) of affiliates	(735)	(0.3)	1,056	0.6
Net income	12,831	6.2	8,032	4.4
Net income attributable to noncontrolling interests	166	0.0	104	0.1
Net income attributable to shareholders	12,665	6.2	7,928	4.3

(Quarterly Consolidated Statements of Comprehensive Income (Loss))
(Three months ended June 30, 2016)

(Millions of yen)

	Three months ended June 30, 2015	Three months ended June 30, 2016
Net income	12,831	8,032
Other comprehensive income (loss), net of tax		
Foreign currency translation adjustments	6,737	(27,540)
Pension liability adjustments	20	737
Net unrealized gains (losses) on available-for-sale securities	2,709	(2,239)
Net gains (losses) on derivative instruments	(334)	853
Other comprehensive income (loss)	9,132	(28,189)
Comprehensive income	21,963	(20,157)
(Breakdown)		
Comprehensive income attributable to noncontrolling interests	210	(189)
Comprehensive income attributable to shareholders	21,753	(19,968)

(3) Consolidated Statements of Cash Flows

(Millions of yen)

	Three months ended June 30, 2015	Three months ended June 30, 2016
I. Operating Activities:		
1. Net income	12,831	8,032
2. Adjustments to reconcile net income to net cash provided by operating activities:		
(1) Depreciation and amortization	7,476	7,374
(2) Net loss (gain) on sales and disposals of property, plant and equipment	60	(108)
(3) Loss on impairment of long-lived assets and assets planned for sale	—	1,123
(4) Net gain on sale of investment securities	(65)	—
(5) Gain on sale of business	—	(3,530)
(6) Loss on impairment of investment securities	5	286
(7) Termination and retirement benefits	188	974
(8) Deferred income taxes	(34)	(148)
(9) Equity in loss (earnings) of affiliates	(735)	1,056
(10) Changes in assets and liabilities:		
(i) Decrease in notes and accounts receivable — trade	14,717	13,248
(ii) Increase in inventories	(4,381)	(6,529)
(iii) Decrease (increase) in other assets	(1,240)	756
(iv) Decrease in notes and accounts payable — trade	(5,651)	(2,109)
(v) Decrease in income taxes payable	(1,865)	(5,469)
(vi) Decrease in accrued expenses and other current liabilities	(6,726)	(1,505)
(11) Other, net	912	505
Total adjustments	2,661	5,924
Net cash provided by operating activities	15,492	13,956
II. Investing Activities:		
1. Proceeds from sale or maturities of investment securities	79	—
2. Purchase of investment securities	(15)	(11)
3. Capital expenditures	(7,897)	(5,389)
4. Decrease in leasehold deposits, net	20	162
5. Proceeds from sale of property, plant and equipment	159	717
6. Decrease (increase) in investment in and loans to affiliates	(20)	30
7. Proceeds from sale of business	—	5,381
8. Other, net	23	22
Net cash used in investing activities	(7,651)	912
III. Financing Activities:		
1. Net repayments of short-term debt	—	99
2. Dividends paid by the Company	(8,690)	(7,269)
3. Dividends paid to noncontrolling interests	(52)	(45)
4. Acquisition of treasury stock	(9)	(1)
5. Payments for equity transactions with noncontrolling interests	—	(189)
6. Other, net	(331)	(109)
Net cash used in financing activities	(9,082)	(7,514)
IV. Effect of Exchange Rate Changes	1,689	(7,489)
Net Increase in Cash and Cash Equivalents	448	(135)
Cash and Cash Equivalents at Beginning of the Period	102,622	82,910
Cash and Cash Equivalents at End of the Period	103,070	82,775
Notes to cash flows from operating activities:		
1. Interest paid	43	34
2. Taxes paid	6,624	9,584
Notes to investing and financing activities not involving cash flow:		
1. Debt related to capital expenditures	1,224	735

**(4) Notes Regarding Consolidated Financial Statements
(Notes Regarding Assumptions of Continuing Operations)**

None applicable

(Notes in the Event of Significant Changes in Shareholders' Equity)

None applicable

(Segment Information)

Business Segment Information

Three months ended June 30, 2015 (April 1, 2015 – June 30, 2015)

(Millions of yen)

	IAB	EMC	AEC	SSB	HCB	Other	Total	Eliminations, etc.	Consolidated
Net sales:									
(1) Sales to external customers	85,608	26,242	34,907	12,948	25,461	19,161	204,327	1,067	205,394
(2) Intersegment sales	1,401	12,245	131	953	86	4,593	19,409	(19,409)	—
Total	87,009	38,487	35,038	13,901	25,547	23,754	223,736	(18,342)	205,394
Operating expenses	72,908	36,263	33,262	15,968	23,614	23,526	205,541	(16,507)	189,034
Segment profit (loss)	14,101	2,224	1,776	(2,067)	1,933	228	18,195	(1,835)	16,360

Three months ended June 30, 2016 (April 1, 2016 – June 30, 2016)

(Millions of yen)

	IAB	EMC	AEC	SSB	HCB	Other	Total	Eliminations, etc.	Consolidated
Net sales:									
(1) Sales to external customers	78,587	23,020	32,811	8,875	24,979	14,877	183,149	1,400	184,549
(2) Intersegment sales	1,118	11,171	109	921	90	3,016	16,425	(16,425)	—
Total	79,705	34,191	32,920	9,796	25,069	17,893	199,574	(15,025)	184,549
Operating expenses	69,457	32,389	31,713	12,251	22,575	19,309	187,694	(12,939)	174,755
Segment profit (loss)	10,248	1,802	1,207	(2,455)	2,494	1,416	11,880	(2,086)	9,794

Geographical Segment Information

Three months ended June 30, 2015 (April 1, 2015 – June 30, 2015)

(Millions of yen)

	Japan	Americas	Europe	Greater China	Southeast Asia and Others	Total	Eliminations & Corporate	Consolidated
Net sales:								
(1) Sales to external customers	77,318	34,276	25,602	45,221	22,977	205,394	—	205,394
(2) Intersegment sales	46,524	1,477	420	24,602	6,765	79,788	(79,788)	—
Total	123,842	35,753	26,022	69,823	29,742	285,182	(79,788)	205,394
Operating expenses	115,889	35,060	24,384	65,004	27,359	267,696	(78,662)	189,034
Segment profit (loss)	7,953	693	1,638	4,819	2,383	17,486	(1,126)	16,360

Three months ended June 30, 2016 (April 1, 2016 – June 30, 2016)

(Millions of yen)

	Japan	Americas	Europe	Greater China	Southeast Asia and Others	Total	Eliminations & Corporate	Consolidated
Net sales:								
(1) Sales to external customers	70,973	29,216	26,655	36,986	20,719	184,549	—	184,549
(2) Intersegment sales	42,070	1,449	424	24,712	6,975	75,630	(75,630)	—
Total	113,043	30,665	27,079	61,698	27,694	260,179	(75,630)	184,549
Operating expenses	111,568	30,233	25,897	56,436	25,524	249,658	(74,903)	174,755
Segment profit (loss)	1,475	432	1,182	5,262	2,170	10,521	(727)	9,794

Notes: Major countries or regions belonging to segments other than Japan are as follows:

- | | |
|-------------------------------|---|
| (1) Americas | United States of America, Canada, Brazil |
| (2) Europe | Netherlands, Great Britain, Germany, France, Italy, Spain |
| (3) Greater China | China, Hong Kong, Taiwan |
| (4) Southeast Asia and Others | Singapore, Republic of Korea, India, Australia |

Overseas Sales

Three months ended June 30, 2015 (April 1, 2015 – June 30, 2015)

(Millions of yen)

	Americas	Europe	Greater China	Southeast Asia and Others	Total
I Overseas sales	34,916	26,670	45,550	24,504	131,640
II Consolidated net sales					205,394
III Overseas sales as a percentage of consolidated net sales (%)	17.0	13.0	22.2	11.9	64.1

Three months ended June 30, 2016 (April 1, 2016 – June 30, 2016)

(Millions of yen)

	Americas	Europe	Greater China	Southeast Asia and Others	Total
I Overseas sales	29,826	27,875	37,154	20,781	115,636
II Consolidated net sales					184,549
III Overseas sales as a percentage of consolidated net sales (%)	16.2	15.1	20.1	11.3	62.7

Note: Major countries or regions belonging to segments other than Japan are as follows:

- | | |
|-------------------------------|---|
| (1) Americas | United States of America, Canada, Brazil |
| (2) Europe | Netherlands, Great Britain, Germany, France, Italy, Spain |
| (3) Greater China | China, Hong Kong, Taiwan |
| (4) Southeast Asia and Others | Singapore, Republic of Korea, India, Australia |

4. Supplementary Information
(1) Summary of Consolidated Financial Results

(Millions of yen, %)

	Three months ended June 30, 2015	Three months ended June 30, 2016	Year-on- year change	Year ended March 31, 2016	Year ending March 31, 2017 (projected)	Year-on- year change
Net sales	205,394	184,549	-10.1%	833,604	820,000	-1.6%
Operating income [% of net sales]	16,360 [8.0%]	9,794 [5.3%]	-40.1% [-2.7P]	62,287 [7.5%]	63,000 [7.7%]	+1.1% [+0.2P]
Income before income taxes [% of net sales]	16,912 [8.2%]	12,118 [6.6%]	-28.3% [-1.6P]	65,686 [7.9%]	64,500 [7.9%]	-1.8% [+0.0P]
Net income attributable to shareholders	12,665	7,928	-37.4%	47,290	47,500	+0.4%
Net income per share attributable to shareholders (basic) (¥)	58.30	37.08	-21.22	218.95	222.16	+3.21
Net income per share attributable to shareholders (diluted) (¥)	58.30	37.08	-21.22	218.95		
Total assets	711,528	636,885	-10.5%	683,325		
Shareholders' equity [Shareholders' equity ratio (%)]	511,513 [71.9%]	424,762 [66.7%]	-17.0% [-5.2P]	444,718 [65.1%]		
Shareholders' equity per share (¥)	2,354.47	1,986.65	-367.82	2,079.98		
Net cash provided by operating activities	15,492	13,956	-1,536	84,207		
Net cash used in investing activities	(7,651)	912	+8,563	(67,116)		
Net cash provided by (used in) financing activities	(9,082)	(7,514)	+1,568	(31,550)		
Cash and cash equivalents at end of period	103,070	82,775	-20,295	82,910		

Note: The number of consolidated subsidiaries is 167, and the number of companies accounted for by the equity method is 16.

(2) Consolidated Net Sales by Business Segment

(Billions of yen)

		Three months ended June 30, 2015	Three months ended June 30, 2016	Period-on-period change (%)
IAB	Domestic	31.0	29.9	-3.5
	Overseas	54.6	48.7	-10.9
	Total	85.6	78.6	-8.2
EMC	Domestic	6.0	4.9	-19.0
	Overseas	20.2	18.1	-10.3
	Total	26.2	23.0	-12.3
AEC	Domestic	5.0	4.2	-14.7
	Overseas	29.9	28.6	-4.6
	Total	34.9	32.8	-6.0
SSB	Domestic	12.3	8.8	-28.9
	Overseas	0.6	0.1	-78.6
	Total	12.9	8.9	-31.5
HCB	Domestic	6.7	6.7	+0.6
	Overseas	18.8	18.3	-2.8
	Total	25.5	25.0	-1.9
Other	Domestic	11.7	13.3	+14.0
	Overseas	7.5	1.6	-78.2
	Total	19.2	14.9	-22.4
Eliminations, etc.	Domestic	1.1	1.1	+0.9
	Overseas	0.0	0.2	+275.0
	Total	1.1	1.3	+27.6
Total	Domestic	73.8	68.9	-6.6
	Overseas	131.6	115.6	-12.2
	[% of total]	[64.1%]	[62.7%]	[-1.4P]
	Total	205.4	184.5	-10.1

(3) Consolidated Operating Income (Loss) by Business Segment

(Billions of yen)

	Three months ended June 30, 2015	Three months ended June 30, 2016	Year-on-year change (%)
IAB	14.1	10.2	-27.3
EMC	2.2	1.8	-19.0
AEC	1.8	1.2	-32.0
SSB	(2.1)	(2.5)	—
HCB	1.9	2.5	+29.0
Other	0.2	(1.4)	—
Eliminations, etc.	(1.7)	(2.0)	—
Total	16.4	9.8	-40.1

(4) Average Currency Exchange Rate

(One unit of currency, in yen)

	Three months ended June 30, 2015	Three months ended June 30, 2016	Period-on- period change
USD	121.4	111.1	-10.3
EUR	133.2	125.2	-8.0

(5) Projected Consolidated Net Sales by Business Segment

(Billions of yen)

	Year ended March 31, 2016	Year ending March 31, 2017 (est.)	Year-on-year change (%)
IAB	336.0	336.0	0.0
EMC	103.7	100.0	-3.6
AEC	140.0	130.0	-7.1
SSB	77.5	70.0	-9.7
HCB	108.1	108.0	-0.1
Other	63.0	71.0	+12.6
Eliminations, etc.	5.3	5.0	-5.7
Total	833.6	820.0	-1.6

(6) Projected Consolidated Operating Income by Business Segment

(Billions of yen)

	Year ended March 31, 2016	Year ending March 31, 2017 (est.)	Year-on-year change (%)
IAB	47.9	46.5	-3.0
EMC	8.5	10.0	+17.7
AEC	7.3	6.5	-11.5
SSB	3.2	4.0	+25.1
HCB	7.3	8.0	+9.8
Other	(4.1)	1.5	—
Eliminations, etc.	(7.8)	(13.5)	—
Total	62.3	63.0	+1.1

(7) Projected Average Currency Exchange Rate

(One unit of currency, in yen)

	Year ended March 31, 2016	Year ending March 31, 2017 (est.)	Year-on-year change
USD	120.2	110.3	-9.9
EUR	132.2	125.0	-7.2

Note: The assumed exchange rates for the second quarter onward in the performance forecasts are
 USD 1 = JPY 110 and EUR 1 = JPY 125.