

#### Summary of Consolidated Financial Results for the Fiscal Year Ended March 31, 2011 (U.S. GAAP)

April 27, 2011

#### **OMRON Corporation (6645)**

Exchanges Listed: Tokyo, Osaka (first sections)

URL: <a href="http://www.omron.com">http://www.omron.com</a>

Representative: Hisao Sakuta, President and CEO

Contact: Masaki Haruta, General Manager, Accounting and Finance Center

Telephone: +81-75-344-7070

Annual General Shareholders' Meeting (Scheduled): June 21, 2011

Start of Distribution of Dividends (Scheduled): June 22, 2011

Filing of Securities Report (Yuka shoken hokokusho)

(Scheduled):

June 22, 2011

Preparation of Supplementary Materials for the

Financial Results:

Yes

Holding of Presentation of Financial Results: Yes (for investors)

Note: This document has been translated from the Japanese original as a guide to non-Japanese investors and contains forward-looking statements that are based on management's estimates, assumptions and projections at the time of publication. A number of factors could cause actual results to differ materially from expectations.

Note: All amounts are rounded to the nearest million yen.

# 1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2011 (April 1, 2010 – March 31, 2011)

#### (1) Sales and Income

(Percentages represent changes compared with the previous fiscal year.)

	Millions	of yen - except pe	r share data and	l percentages
	1	ended 31, 2011	Year ended March 31, 2010	
		Change (%)		Change (%)
Net sales	617,825	17.7	524,694	(16.3)
Operating income	48,037	267.4	13,074	144.9
Income before income taxes	41,693	309.0	10,195	_
Net income attributable to shareholders	26,782	661.3	3,518	_
Net income attributable to shareholders per share, basic (JPY)	121.66		15.98	
Net income attributable to shareholders per share, diluted (JPY)	121.66		15.98	
Return on equity	8.7%		1.2%	
Income before income taxes / total assets ratio	7.6%		1.9%	
Operating income / net sales ratio	7.8%		2.	5%

Note: Comprehensive income: Year ended March 31, 2011: JPY 13,381 million (14.3% change);

Year ended March 31, 2010: JPY 11,710 million (—% change)

 $(Reference)\ Equity\ in\ earnings\ (losses)\ of\ affiliates:\ Year\ ended\ March\ 31,\ 2011:\ JPY\ (190\ million);$ 

Year ended March 31, 2010: JPY (2,792 million)

#### (2) Consolidated Financial Position

	Millions of yen - except per share data and percentages		
	As of March 31, 2011	As of March 31, 2010	
Total assets	562,790	532,254	
Net assets	313,652	307,135	
Shareholders' equity	312,753	306,327	
Shareholders' equity ratio (%)	55.6	57.5	
Shareholders' equity per share (JPY)	1,421.03	1,391.41	

#### (3) Consolidated Cash Flows

	Millions of yen		
	Year ended March 31, 2011	Year ended March 31, 2010	
Net cash provided by operating activities	41,956	42,759	
Net cash used in investing activities	(20,210)	(18,584)	
Net cash (used in) provided by financing activities	3,333	(20,358)	
Cash and cash equivalents at end of period	74,735	51,726	

#### 2. Dividends

uchus				
		Year ended March 31, 2010	Year ended March 31, 2011	Year ending March 31, 2012 (projected)
	1st quarter dividend (JPY)	_	_	
Dividends	Interim dividend (JPY)	7.00	14.00	_
per share	3rd quarter dividend (JPY)	_		_
per snare	Year-end dividend (JPY)	10.00	16.00	_
	Total dividends for the year (JPY)	17.00	30.00	_
Total cash d	lividends paid (JPY million)	3,743	6,605	
Payout ratio	(%)	106.4	24.7	
Shareholder	s' equity / dividends ratio (%)	1.2	2.1	

Note: The interim dividend and year-end dividend for the year ending March 31, 2012 are undetermined.

# 3. Projected Consolidated Financial Results for the Fiscal Year Ending March 31, 2012 (April 1, 2011 – March 31, 2012)

Because of the difficulty of making rational calculations of the projected consolidated financial results for the fiscal year ending March 31, 2012 due to the effects of the Great East Japan Earthquake, projected consolidated financial results are presented for the first quarter instead of the interim and full-year financial results. See "5. Projected Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2012 (April 1, 2011 – June 30, 2011)" for projected consolidated financial results for the first quarter. Projected consolidated financial results for the interim period and the year ending March 31, 2012 are scheduled to be disclosed around mid-June 2011.

#### 4. Other

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries due to changes in the scope of consolidation): No

New: - companies ( - ) Excluded: - companies ( - )

- (2) Changes in accounting principles, procedures and methods of presentation
  - (a) Changes in consolidated accounting methods: No
  - (b) Changes other than (a) above: No
- (3) Number of shares issued and outstanding (common stock)
  - (a) Number of shares at end of period (including treasury stock): March 31, 2011: 239,121,372 shares; March 31, 2010: 239,121,372 shares
  - (b) Treasury stock at end of period: March 31, 2011: 19,032,544 shares; March 31, 2010: 18,966,294 shares
  - (c) Average number of shares during the period: Year ended March 31, 2011: 220,131,599 shares;

Year ended March 31, 2010: 220,158,389 shares

(Reference) Summary of Non-consolidated Results

# 1. Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2011 (April 1, 2010 – March 31, 2011)

#### (1) Non-consolidated Sales and Income

(Percentages represent changes compared with the previous fiscal year.)

	Millions of yen - except per share data and percentages				
		Year ended March 31, 2011		ended 31, 2010	
		Change (%)		Change (%)	
Net sales	236,305	6.7	221,367	(17.1)	
Operating income	5,235		(17,440)		
Ordinary income	14,129	(12.1)	16,073		
Net income	6,636	(70.9)	22,788		
Net income per share (JPY)	30.14		103.49		
Net income per share, diluted (JPY)	30.14		103.49		

(2) Non-consolidated Financial Position

	Millions of yen - except per share data and percentages  As of March 31, 2011 As of March 31, 2		
Total assets	397,073	371,743	
Net assets	221,914	221,363	
Net worth ratio (%)	55.8	59.5	
Net assets per share (JPY)	1,006.74	1,003.93	

(Reference) Net worth: Year ended March 31, 2011: JPY 221,621 million; Year ended March 31, 2010: JPY 221,070 million

#### **Items Regarding the Implementation of Review Procedures**

This summary of consolidated results is exempt from the review procedures based on the Financial Instruments and Exchange Act. Review procedures for the consolidated financial statements based on the Financial Instruments and Exchange Act had not been completed by the time of disclosure of this summary of consolidated results.

#### Notes Regarding Use of Projections of Results and Other Matters

1. Projections of results and future developments are based on information available to the Company at the time of writing, as well as certain assumptions judged by the Company to be reasonable. Various factors could cause actual results to differ materially from these projections. Major factors influencing Omron's actual results include, but are not limited to, (i) the economic conditions affecting the Omron Group's businesses in Japan and overseas, (ii) demand trends for the Omron Group's products and services, (iii) the ability of the Omron Group to develop new technologies and new products, (iv) major changes in the fund-raising environment, (v) tie-ups or cooperative relationships with other companies, (vi) movements in currency exchange rates and stock markets, and (vii) accidents, earthquakes, etc..

For the assumptions that form the basis of the projected results, see "1. Results of Operations, (1) Analysis of Results of Operations, 2) Outlook for the Fiscal Year Ending March 31, 2012" on page 8.

- 2. The Company applies the single step method for presentation of its Consolidated Financial Statements based on U.S. GAAP. However, to facilitate comparison with other companies, operating income on the Consolidated Income Statement is presented by subtracting selling, general and administrative expenses and research and development expenses from gross profit.
- 3. The interim and year-end dividends for the year ending March 31, 2012 will be set and disclosed in accordance with the Company's Basic Policy for Distribution of Profits at a point when there is a high level of certainty of achieving the Company's performance forecast. The Company plans to announce its interim dividend by October 2011 at the latest and its year-end dividend by April 2012.

Note: The following abbreviations of business segment names are used in the attached materials.

IAB: Industrial Automation Business

EMC: Electronic and Mechanical Components Business

AEC: Automotive Electronic Components Business

SSB: Social Systems, Solutions and Service Business

HCB: Healthcare Business

shareholders (JPY)

Other: Environmental Solutions Business HQ, Electronic Systems & Equipments Division HQ, Micro Devices HQ, OMRON PRECISION TECHNOLOGY Co., Ltd. and others

# 5. Projected Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2012 (April 1, 2011 – June 30, 2011)

For details, see "1. Results of Operations, (1) Analysis of Results of Operations, 2) Outlook for the Fiscal Year Ending March 31, 2012" on page 8.

#### **Table of Contents**

	_
1. Results of Operations	6
(1) Analysis of Results of Operations	6
(2) Analysis of Financial Condition	8
(3) Basic Policy for Distribution of Profits, and Dividends for Fiscal 2010 and Fiscal 2011	9
2. The Omron Group	9
3. Management Policies	
(1) Omron's Basic Management Policies	9
(2) Targeted Management Indicators and Medium-to-Long-Term Corporate	9
Management Strategy	
(3) Issues Facing the Company	10
4. Consolidated Financial Statements	11
(1) Consolidated Balance Sheets	11
(2) Consolidated Statements of Operations and Consolidated Statements of	
Comprehensive Income (Loss)	13
(3) Consolidated Statements of Changes in Shareholders' Equity	15
(4) Consolidated Statements of Cash Flows	16
(5) Notes Regarding Assumptions of Continuing Operations	17
(6) Preparation of the Consolidated Financial Statements	17
(7) Notes to Consolidated Financial Statements	17
(8) Segment Information	18
5. Non-consolidated Financial Statements	20
(1) Non-consolidated Balance Sheets	20
(2) Non-consolidated Statements of Operations	20
(3) Non-consolidated Statements of Changes in Shareholders' Equity	23
(5) Non-consolidated Statements of Changes in Shareholders Equity	23
6. Supplementary Information	26
(1) Consolidated Results (U.S. GAAP)	26
(2) Non-consolidated Results	26
(3) Consolidated Net Sales by Business Segment	27
(4) Projected Consolidated Net Sales by Business Segment	28

Note: The Company plans to hold a presentation for investors as detailed below. The Company plans to post the materials distributed at the presentation, the video of the entire presentation (which also includes the question and answer session), and other related information on its website promptly after the presentation.

April 28, 2011 (Thursday) ......Presentation for investors

## [Qualitative Information, Financial Statements, etc.]

#### 1. Results of Operations

#### (1) Analysis of Results of Operations

## 1) Results of Operations in Fiscal 2010 (Ended March 31, 2011) General Conditions

Economic conditions were solid at the beginning of fiscal 2010 (ended March 31, 2011), with factors including the ongoing recovery in capital investment resulting from improvement in corporate performance. However, the Great East Japan Earthquake that occurred near the end of the fiscal year on March 11, 2011 had a profound impact on corporate production activities and logistics. While the direct impact of the earthquake on the Omron Group was minor because the Group's main production bases are located outside of the affected area, difficulties in procuring such items as raw materials and components have led to curtailed production of certain components and reduced capacity utilization rates.

Despite these conditions, looking at the Japanese economy for the full fiscal year, capital investment demand was solid because corporate results improved.

As for overseas economies, China and Southeast Asia remained strong, with continued expansion driven by internal demand. The U.S. economy recovered moderately although the unemployment rate remained high. In Europe, overall economic conditions improved despite the worsening financial situation apparent in some countries.

In markets related to the Omron Group, demand for electronic components was strong, primarily for household electrical appliances and automotive electronics. Moreover, capital investment demand was solid, primarily in the semiconductor, electronic component and automotive industries, reflecting rising interest in the environment and energy savings in developed countries, as well as expansion of demand resulting from economic growth in emerging markets.

The Omron Group's net sales for the year ended March 31, 2011 increased 17.7 percent compared with the previous fiscal year to JPY 617,825 million with the recovery of the capital investment environment in the manufacturing industry and the contribution of measures including expansion into emerging markets and introduction of new products, although the impact of the strong yen was significant. Operating income increased 267.4 percent compared with the previous fiscal year to JPY 48,037 million as a result of the success of the structural reforms and cost reductions the Omron Group has implemented, together with increased sales in core businesses. Income before income taxes was JPY 41,693 million, and net income attributable to shareholders was JPY 26,782 million.

The average exchange rates for the year ended March 31, 2011 were USD 1 = JPY 85.8 and EUR 1 = JPY 113.5 (7.1 yen and 16.8 yen less than the previous fiscal year, respectively).

## **Results by Business Segment**IAB

In Japan, sales increased substantially during the first half of the fiscal year, particularly sales of sensors and control equipment, due to the contribution of increased overall capital investment among manufacturers in industries including automobiles and electronic components as a result of the effect of government policies to offer subsidies and preferential tax treatment for eco-friendly vehicles. Moreover, sales were strong with the added factor of increased capital investment in the semiconductor and electronic components industries due to expanding demand for electronic handheld devices, led by smartphones.

Overseas, sales increased substantially in China where investment in production equipment has continued to increase due to expanding internal demand resulting from economic stimulus policies, with growing demand for Omron Group products such as low-cost programmable controllers. Sales were also strong in developed countries due to an improved export environment in Europe as the euro weakened and increased capital investment in the automotive industry in North America. Further, sales were strong against a background of brisk capital investment centered on manufacturing industries in India, Brazil and other emerging markets.

As a result, segment sales to outside customers for the fiscal year totaled JPY 271,894 million, an increase of 33.3 percent compared with the previous fiscal year.

#### **EMC**

In Japan, sales were solid, mainly for products for household electrical appliances and automobiles as a result of economic stimulus policies such as the Eco Point system for household electrical appliances and government policies to offer subsidies and preferential tax treatment for eco-friendly vehicles, in addition to factors such as special demand due to an increase in production of air conditioners spurred by hot weather.

Overseas sales were strong, mainly for relays and switches for home electronics, with expanding demand for household electrical appliances in emerging markets such as China and an increase in demand in Europe and North America for advanced, energy-efficient household electrical appliances resulting from heightened awareness of the environment and energy savings, in addition to special demand for increased production of air conditioners due to hot weather in the northern hemisphere. Moreover, sales of automotive relays and switches were strong as automobile production expanded in China and Asia and the North American automotive market recovered.

As a result, segment sales to outside customers for the fiscal year totaled JPY 81,216 million, an increase of 14.8 percent compared with the previous fiscal year.

#### **AEC**

In Japan, sales were solid during the first half of the fiscal year due to the effect of government policies offering subsidies and preferential tax treatment for eco-friendly vehicles. There were concerns about the impact of the end of these programs in the second half of the fiscal year, but sales were firm amid a moderate market recovery, with increased production of completed and knockdown vehicle production for overseas markets and the compact and light vehicle markets.

Overseas, against the backdrop of a steady recovery in the North American automotive market, sales were solid because of firm production volume among the Omron Group's main customers. Moreover, sales were steady in China, India and other emerging economies as the automotive markets there expanded substantially.

As a result, segment sales to outside customers for the fiscal year totaled JPY 84,259 million, an increase of 12.1 percent compared with the previous fiscal year.

#### SSB

In the public transportation systems business, sales increased substantially with the introduction of new equipment (ticket vending machines and automated ticket gates) for railway companies and a trend toward expanded investment in security and safety solutions for railway stations. In the traffic and road control systems business, sales were solid because of additional large-scale expressway investment and the finalization of themes for security and safety solutions such as detecting vehicles entering expressways and those going in the opposite direction. In the environmental solutions business, concrete themes emerged in areas including demonstration tests for the reduction of environmental loading and greenhouse gases. In the related maintenance business, sales were solid due to expansion of demand for solar power related products backed by government subsidies and an increase in related installation.

As a result, segment sales to outside customers for the fiscal year totaled JPY 63,846 million, an increase of 10.1 percent compared with the previous fiscal year.

#### **HCB**

In Japan, professional medical equipment for use in hospitals continued to perform well with the successful introduction of new vital sign monitors. Home-use healthcare equipment was impacted as customers favored lower-priced blood pressure monitors, body composition monitors and other products, while hot weather reduced customer traffic at stores and sales decreased substantially absent the sharp rise in demand for digital thermometers in the previous fiscal year due to the H1N1 influenza virus.

Overseas, sales were generally the same as in the previous fiscal year. In China, a trend toward reduced consumption was apparent due to rapidly increasing prices, but demand for Omron's healthcare equipment remained strong in emerging markets centered on Russia, the Middle East, Southeast Asia and Central and South America due to rising awareness of health management.

As a result, segment sales to outside customers for the fiscal year totaled JPY 60,629 million, a decrease of 4.3 percent compared with the previous fiscal year.

#### Other

The "Other" segments are primarily responsible for exploring and nurturing new businesses and nurturing/reinforcing businesses not handled by other internal companies as a business under the direct control of headquarters.

In the Environmental Solutions Business HQ, CO<sub>2</sub> reduction solutions using systems for visualizing the volume of electricity used (energy-saving business) and solar power condensers (energy-generation business) both performed strongly.

In the Electronic Systems & Equipments Division HQ, sales were strong in the industrial-use computer business, contract manufacturing and development of electronic devices, and the uninterruptible power supply business as the recovery in customer demand in Japan continued.

In the Micro Devices HQ, demand decreased in some areas of contract semiconductor manufacturing, but custom integrated circuit demand increased steadily due to economic recovery in emerging markets.

In the backlight business, demand for mobile phones and digital still cameras decreased in Japan, but growth in demand driven by expansion of the overseas smartphone market overall resulted in solid performance.

As a result, segment sales to outside customers for the fiscal year totaled JPY 49,672 million, an increase of 13.9 percent compared with the previous fiscal year.

#### 2) Outlook for the Fiscal Year Ending March 31, 2012

Because the Omron Group is currently evaluating the impact of the Great East Japan Earthquake and rational calculations are difficult at present, projected consolidated financial results for the interim and full-year periods of the fiscal year ending March 31, 2012 are undetermined. The Omron Group will announce its projected results with a target date of mid-June 2011.

Please note that the net sales figure for the first quarter of the fiscal year ending March 31, 2012 is announced because the Omron Group has set a target for response to demand for securing inventory of components and other factors.

Consolidated net sales for the first quarter is forecast to be JPY 1,450 million (a decrease of 1.3 percent) due to decreased demand caused by the earthquake and the impact of currency translation.

#### (2) Analysis of Financial Condition

Analysis of Assets, Liabilities, Net Assets and Cash Flow

#### 1) Financial Condition as of March 31, 2011

Total assets: JPY 562,790 million (an increase of JPY 30,536 million from the end of the previous fiscal year)

Total shareholders' equity: JPY 312,753 million (an increase of JPY 6,426 million from the end of the previous fiscal year)

Net worth ratio: 55.6% (a decrease of 1.9 percentage points from the end of the previous fiscal year)

Total assets increased JPY 30,536 million compared with the end of the previous fiscal year to JPY 562,790 million because of increases in cash and cash equivalents and notes and accounts receivable – trade. Total liabilities increased JPY 24,019 million to JPY 249,138 million because while termination and retirement benefits decreased, loans and notes and accounts payable increased. Total net assets increased JPY 6,517 million compared with the end of the previous fiscal year to JPY 313,652 million, and the net worth ratio decreased 1.9 percentage points to 55.6 percent from 57.5 percent.

#### 2) Summary of Cash Flows for the Fiscal Year Ended March 31, 2011

Net cash provided by operating activities was JPY 41,956 million (a decrease of JPY 803 million compared with the previous fiscal year) despite the increase in net income because notes and accounts receivable – trade and inventories increased.

Net cash used in investing activities was JPY 20,210 million (an increase of JPY 1,626 million compared with the previous fiscal year) because of investments for expansion of bases, production facilities and other purposes.

Net cash provided by financing activities totaled JPY 3,333 million (an increase of JPY 23,691 million compared with the previous fiscal year) despite the payment of dividends due to an increase in short-term debt.

As a result, the balance of cash and cash equivalents at March 31, 2011 was JPY 74,735 million.

#### 3) Forecast of Financial Condition for the Fiscal Year Ending March 31, 2012

The Omron Group is evaluating the impact of the Great East Japan Earthquake on its results, while securing capital to deal with the impact of the earthquake on operations and flexibly allocating the capital required to fund reconstruction.

#### **Cash Flow Indicators and Trends**

Consolidated cash flow indicators and trends for the five most recent fiscal years are as follows.

	Year ended				
	March 31,				
	2007	2008	2009	2010	2011
Net worth ratio (%)	60.7	59.7	55.4	57.5	55.6
Net worth ratio on	115.9	73.4	47.3	89.8	91.4
market value basis (%)	113.9	/3.4	47.3	69.6	91.4
Debt coverage ratio	0.5	0.3	1.7	0.9	1.1
Interest coverage ratio	35.9	44.9	25.0	65.6	87.0

Notes: Net worth ratio: Net worth/Total assets

Net worth ratio on market value basis: Total market value of stock/Total assets

Debt coverage ratio: Interest-bearing liabilities/Net cash provided by operations

Interest coverage ratio: Net cash provided by operations/Interest expense

- 1. All indicators are calculated on a consolidated basis.
- 2. Total market value of stock is calculated by multiplying the total number of shares outstanding at the end of the period (excluding treasury stock) by the closing share price at the end of the period.
- 3. Net cash provided by operations is as reported in the consolidated statement of cash flows. Interest-bearing liabilities are liabilities stated on the consolidated balance sheets on which interest is paid. Interest expense is as stated in the notes to the consolidated statements of cash flows.

#### (3) Basic Policy for Distribution of Profits and Dividends for Fiscal 2010 and Fiscal 2011

Omron views its dividend policy as one of its most important management issues, and applies the following basic policy in regard to distribution of profits to shareholders.

- 1) In order to maximize corporate value over the long term, internal capital resources will be secured for measures that will increase corporate value. These measures include investments in R&D and capital investments, which are vital to future business expansion.
- 2) After taking into consideration the required investments for future growth and the level of free cash flow, surplus will be distributed to the shareholders to the maximum extent possible.
- 3) For dividends in each fiscal year, Omron's policy is to enhance stable, uninterrupted profit distributions by taking into account consolidated results as well as indicators including dividends on equity (DOE), which is return on equity (ROE) multiplied by the payout ratio, although this is subject to the level of internal capital resources necessary. Specifically, Omron will aim to maintain the payout ratio at a minimum of 20% and make profit distributions with a near-term DOE target of 2%.
- 4) Utilizing retained earnings that have been accumulated over a long period of time, Omron intends to systematically repurchase and retire the Company's stock to benefit shareholders.

In accordance with the policy stated above, Omron plans to pay an ordinary year-end dividend of JPY 16 per share for fiscal 2010 (ended March 31, 2011). For the full fiscal year, including the interim dividend of JPY 14 per share paid on December 2, 2010, Omron plans to pay total dividends of JPY 30 per share.

Omron has not yet determined a forecast for dividends for fiscal 2011 (ending March 31, 2012) because performance forecasts are difficult at this point. Omron will promptly announce its dividend forecast when it becomes possible.

#### 2. The Omron Group

Disclosure is omitted because there is no significant change from the "Business Organization Chart (Business Content)" and "Subsidiaries and Affiliates" in the most recent Securities Report (*Yuka shoken hokokusho*), issued on June 23, 2010.

#### 3. Management Policies

#### (1) Omron's Basic Management Policies

Based on a philosophy of "working for the benefit of society," the Omron Group aims to become a 21st century company with the management objective of "maximizing corporate value over the long term."

(2) Targeted Management Indicators and Medium-to-Long-Term Corporate Management Strategy The Omron Group had intended to promote new management indicators as targets based on its new medium-to-long-term management vision for the ten years beginning April 2011. However, as a result of the Great East Japan Earthquake, the Omron Group began an initiative to place top priority on product supply to customers during an emergency response period lasting approximately three months until June 2011. As a result, the Omron Group is currently conducting management with short-term sales indicators.

The Omron Group plans to announce its new medium-to-long-term vision and its related management indicators in conjunction with the announcement of results for the first quarter of the fiscal year ending March 31, 2012 (scheduled for late July 2011).

#### (3) Issues Facing the Company

The Omron Group is implementing measures to fulfill its responsibility to supply products to customers globally during an emergency response period of approximately three months from the occurrence of the Great East Japan Earthquake.

Consequently, the Omron Group aims for medium-to-long-term recovery in business results and profitable growth through quick response to change based on (1) overcoming problems in procurement of components and maximizing supply capabilities, (2) expanding global business, and (3) accelerating structural reforms.

## 4. Consolidated Financial Statements

## (1) Consolidated Balance Sheets

				(1	viiiiolis of yell)
	As o	of	As c	of	Increase
	March 31	March 31, 2010		March 31, 2011	
ASSETS					
Current assets:	285,758	53.7%	327,890	58.3%	42,132
Cash and cash equivalents	51,726		74,735		23,009
Notes and accounts receivable — trade	126,250		137,531		11,281
Allowance for doubtful receivables	(2,531)		(2,230)		301
Inventories	77,655		86,151		8,496
Deferred income taxes	19,988		20,183		195
Other current assets	12,670		11,520		(1,150)
Property, plant and equipment:	122,994	23.1	119,998	21.3	(2,996)
Land	26,376		27,875		1,499
Buildings	127,344		125,686		(1,658)
Machinery and equipment	140,200		136,792		(3,408)
Construction in progress	2,733		6,836		4,103
Accumulated depreciation	(173,659)		(177,191)		(3,532)
Investments and other assets:	123,502	23.2	114,902	20.4	(8,600)
Investments in and advances to associates	13,637		13,521		(116)
Investment securities	38,556		35,694		(2,862)
Leasehold deposits	7,452		7,126		(326)
Deferred income taxes	45,737		42,190		(3,547)
Other	18,120		16,371		(1,749)
Total assets	532,254	100.0%	562,790	100.0%	30,536

		1			viiiions or yen)
	As c		As of		Increase
	March 31	, 2010	March 31	March 31, 2011	
LIABILITIES					
Current liabilities:	155,562	29.2%	181,432	32.2%	25,870
Short-term debt	16,612		45,519		28,907
Notes and accounts payable — trade	68,874		77,836		8,962
Accrued expenses	25,891		29,414		3,523
Income taxes payable	2,710		2,188		(522)
Other current liabilities	21,160		26,244		5,084
Current portion of long-term debt	20,315		231		(20,084)
Long-term debt	1,290	0.2	849	0.2	(441)
Deferred income taxes	886	0.2	697	0.1	(189)
Termination and retirement benefits	66,964	12.6	65,485	11.6	(1,479)
Other long-term liabilities	417	0.1	675	0.1	258
Total liabilities	225,119	42.3	249,138	44.2	24,019
NET ASSETS					
Shareholders' equity	306,327	57.5	312,753	55.6	6,426
Common stock	64,100	12.0	64,100	11.4	
Capital surplus	99,081	18.6	99,081	17.6	(0)
Legal reserve	9,363	1.8	9,574	1.7	211
Retained earnings	230,859	43.4	250,824	44.6	19,965
Accumulated other comprehensive income (loss)	(52,614)	(9.9)	(66,227)	(11.8)	(13,613)
Foreign currency translation adjustments	(23,678)		(34,046)		(10,368)
Minimum pension liability adjustments	(36,553)		(38,736)		(2,183)
Net unrealized gains on available-for-sale					
securities	7,684		6,570		(1,114)
Net gains (losses) on derivative instruments	(67)		(15)		52
Treasury stock	(44,462)	(8.4)	(44,599)	(7.9)	(137)
Noncontrolling interests	808	0.2	899	0.2	91
Total net assets	307,135	57.7	313,652	55.8	6,517
Total liabilities and shareholders' equity	532,254	100.0%	562,790	100.0%	30,536

## (2) Consolidated Statements of Operations and Consolidated Statements of Comprehensive Income (Loss)

Consolidated Statements of Operations				(M	(illions of yen)
	Year en	ded	Year er	Year ended	
	March 31,	, 2010	March 31	, 2011	(decrease)
Net sales	524,694	100.0%	617,825	100.0%	93,131
Cost of sales	340,352	64.9	386,123	62.5	45,771
Gross profit	184,342	35.1	231,702	37.5	47,360
Selling, general and administrative expenses	133,426	25.4	142,365	23.0	8,939
Research and development expenses	37,842	7.2	41,300	6.7	3,458
Operating income	13,074	2.5	48,037	7.8	34,963
Other expenses, net	2,879	0.6	6,344	1.1	3,465
Income before income taxes	10,195	1.9	41,693	6.7	31,498
Income taxes	3,782	0.7	14,487	2.3	10,705
Current	4,812		9,113		4,301
Deferred	(1,030)		5,374		6,404
Equity in net losses (gains) of affiliates	2,792	0.5	190	0.0	(2,602)
Net income	3,621	0.7	27,016	4.4	23,395
Net loss (income) attributable to noncontrolling					
interests	103	0.0	234	0.1	131
Net income attributable to shareholders	3,518	0.7	26,782	4.3	23,264

Consolidated Statements of Comprehensive	(Millions of yen			
	Year ended	Year ended Year ended		
	March 31, 2010	March 31, 2011	(decrease)	
Net income	3,621	27,016	23,395	
Other comprehensive income (loss), net of tax				
Foreign currency translation adjustments	(1,400)	(10,390)	(8,990)	
Pension liability adjustments	4,017	(2,183)	(6,200)	
Net unrealized gains (losses)	4,921	(1,114)	(6,035)	
Net gains	551	52	(499)	
Other comprehensive income (loss)	8,089	(13,635)	(21,724)	
Comprehensive income (loss)	11,710	13,381	1,671	
(Breakdown)				
Comprehensive income (loss) attributable to				
noncontrolling interests	62	212	150	
Comprehensive income (loss) attributable to				
shareholders	11.648	13.169	1.521	

## (3) Consolidated Statements of Changes in Shareholders' Equity

							/.	viiiiioiis oi y	<b>C11</b> )
	Common stock	Capital surplus	Legal reserve	Retained earnings	Accumulated other compre- hensive income (loss)	Treasury stock	Total share- holders' equity	Non- controlling interests	Total net assets
Balance, March 31, 2009 Net income Cash dividends	64,100	99,059	9,059	231,388 3,518 (3,743)	(60,744)	(44,451)	298,411 3,518 (3,743)	1,570 103	299,981 3,621 (3,743)
Dividends to noncontrolling interests Capital and other								(762)	(762)
transactions with noncontrolling interests								(62)	(62)
Transfer to legal reserve Foreign currency			304	(304)			_		_
translation adjustments Minimum pension liability					(1,359)		(1,359)	(41)	(1,400)
adjustments Unrealized gains on					4,017		4,017		4,017
available-for-sale securities Net gains on derivative					4,921		4,921		4,921
instruments					551		551		551
Acquisition of treasury stock						(13)	(13)		(13)
Sale of treasury stock		(0)				2	2		2
Grant of stock options		22					22		22
Balance, March 31, 2010	64,100	99,081	9,363	230,859	(52,614)	(44,462)	306,327	808	307,135
Net income				26,782			26,782	234	27,016
Cash dividends				(6,605)			(6,605)		(6,605)
Dividends to									
noncontrolling interests								(0)	(0)
Capital and other									
transactions with									
noncontrolling interests								(121)	(121)
Transfer to legal reserve			211	(211)			-		-
Foreign currency									
translation adjustments					(10,368)		(10,368)	(22)	(10,390)
Minimum pension liability					(0.100)		(2.102)		(0.100)
adjustments					(2,183)		(2,183)		(2,183)
Unrealized gains on									
available-for-sale					(1.114)		(1.114)		(1.114)
securities					(1,114)		(1,114)		(1,114)
Net gains on derivative instruments					52		52		52
Acquisition of treasury					32		32		32
stock						(140)	(140)		(140)
Sale of treasury stock		(0)		(1)		3	2		2
Balance, March 31, 2011	64,100	99,081	9,574	250,824	(66,227)	(44,599)	312,753	899	313,652
Darance, March 31, 2011	UT,100	77,001	7,374	430,044	(00,227)	(77,277)	214,133	077	212,034

## (4) Consolidated Statements of Cash Flows

	1		(Millions of yen)
	Year ended	Year ended	Increase
	March 31, 2010	March 31, 2011	(decrease)
I Operating Activities:			
1. Net income (loss)	3,621	27,016	23,395
2. Adjustments to reconcile net income to net cash provided by			
operating activities:			
(1) Depreciation and amortization	27,014	22,984	
(2) Net loss on sales and disposals of property, plant and			
equipment	558	606	
(3) Loss on impairment of property, plant and equipment	217	413	
(4) Net gain on sales of investment securities	(636)	(7)	
(5) Loss on impairment of investment securities and			
other assets	632	805	
(6) Termination and retirement benefits	(5,110)	(4,785)	
(7) Deferred income taxes	(1,031)	5,374	
(8) Equity in loss of affiliates	2,792	190	
(9) Changes in assets and liabilities:			
(i) Increase in notes and accounts	(1.4.440)	(1 ( 227)	
receivable — trade, net	(14,440)	(16,227)	
(ii) Decrease (increase) in inventories	4,977	(12,174)	
(iii) Decrease in other assets	4,457	1,048	
(iv) Increase in notes and accounts payable — trade	13,298	9,301	
<ul><li>(v) Increase (decrease) in income taxes payable</li><li>(vi) Increase in accrued expenses and other</li></ul>	1,995	(453)	
current liabilities	4,554	8,383	
(10) Other, net	(139)	(518)	
(10) Other, net	(139)	(318)	
Total adjustments	39,138	14,940	(24,198)
Net cash provided by operating activities	42,759	41,956	(803)
II Investing Activities:			
1. Proceeds from sales or maturities of investment securities	1,004	109	(895)
2. Purchase of investment securities	(15)		15
3. Capital expenditures	(20,792)	(21,647)	(855)
4. Decrease in leasehold deposits, net	335	276	(59)
5. Proceeds from sales of property, plant and equipment	1,490	1,066	(424)
6. Purchase of noncontrolling interests	(106)	_	106
7. Decrease (increase) in investment in and loans to affiliates	(931)	20	951
8. Payment for acquisition of business entities, net	431	(34)	(465)
Net cash used in investing activities  III Financing Activities:	(18,584)	(20,210)	(1,626)
1. Net proceeds (repayments) of short-term debt	(16,282)	29,052	45,334
2. Proceeds from issuance of long-term debt	305	29,032	(303)
3. Repayments of long-term debt	(524)	(20,299)	(19,775)
4. Dividends paid by the Company	(3,083)	(5,285)	(2,202)
5. Dividends paid to noncontrolling interests	(762)	(0)	762
6. Acquisition of treasury stock	(13)	(140)	(127)
7. Sale of treasury stock	1	3	2
Net cash provided by (used in) financing activities	(20,358)	3,333	23,691
IV Effect of Exchange Rate Changes on Cash and Cash	( 2,== 2)	- ,	- ,** -
Equivalents	1,278	(2,070)	(3,348)
Net Increase (Decrease) in Cash and Cash Equivalents	5,095	23,009	17,914
Cash and Cash Equivalents at Beginning of the Period	46,631	51,726	5,095
Cash and Cash Equivalents at End of the Period	51,726	74,735	23,009
Notes to cash flows from operating activities:	650	400	(170)
1. Interest paid	652	482	(170)
2. Taxes paid	2,813	9,636	6,823
Notes to investing and financing activities not involving cash flow:  Debt related to capital expenditures	299	1,843	1,544
Deot related to capital expenditules	299	1,843	1,344

#### (5) Notes Regarding Assumptions of Continuing Operations

None applicable

#### (6) Preparation of the Consolidated Financial Statements

Omitted because no material changes have been made since publication of the most recent Securities Report (*Yuka shoken hokokusho*), submitted on June 23, 2010.

#### (7) Notes to Consolidated Financial Statements

#### 1. Per Share Data

The Company calculates net income per share in accordance with FASB Statement No. 260, "Earnings per Share." The number of shares used to compute basic and diluted net income per share available to shareholders is as follows:

(Number of shares) Year ended March 31, 2010 Year ended March 31, 2011

Basic 220,158,389 220,131,599 Diluted 220,158,389 220,131,599

Omron considers the dilution effect due to stock options. No such dilution effect occurred for the fiscal years ended March 31, 2010 and 2011.

#### 2. Major Components of Other Expenses, Net

The major components of "Other expenses, net" are as follows:

Year ended March 31, 2010

Foreign exchange loss (net)

Interest paid

Loss on impairment of investment securities and other assets

JPY 723 million

JPY 650 million

JPY 632 million

Year ended March 31, 2011

Product quality expenses

Foreign exchange loss (net)

Loss on impairment of investment securities and other assets

Interest paid

JPY 2,874 million

JPY 2,102 million

JPY 805 million

JPY 481 million

#### 3. Subsequent Events

None applicable.

Notes concerning asset retirement obligations such as lease transactions, related party transactions, tax effect accounting, financial products, securities, derivative transactions, retirement benefits, stock options and corporate consolidation have not been included in this summary of consolidated financial results, as the Company considers their disclosure here to be of marginal importance.

#### (8) Segment Information

#### 1. Business Segment Information

Year ended March 31, 2010 (April 1, 2009 – March 31, 2010)

(Millions of yen)

	IAB	ЕМС	AEC	SSB	НСВ	Other	Total	Eliminations & Corporate	Consolidated
Net sales:									
(1) Sales to outside									
customers	203,917	70,717	75,163	57,981	63,359	43,592	514,729	9,965	524,694
(2) Intersegment sales									
and transfers	4,088	43,961	691	3,898	86	14,047	66,771	(66,771)	_
Total	208,005	114,678	75,854	61,879	63,445	57,639	581,500	(56,806)	524,694
Operating expenses	195,311	107,939	74,123	59,225	56,390	63,461	556,449	(44,829)	511,620
Operating income (loss)	12,694	6,739	1,731	2,654	7,055	(5,822)	25,051	(11,977)	13,074

Year ended March 31, 2011 (April 1, 2010 – March 31, 2011)

	IAB	ЕМС	AEC	SSB	НСВ	Other	Total	Eliminations & Corporate	Consolidated
Net sales:									
(1) Sales to outside									
customers	271,894	81,216	84,259	63,846	60,629	49,672	611,516	6,309	617,825
(2) Intersegment sales									
and transfers	6,006	56,886	493	4,682	38	17,020	85,125	(85,125)	_
Total	277,900	138,102	84,752	68,528	60,667	66,692	696,641	(78,816)	617,825
Operating expenses	239,672	126,188	80,590	66,875	56,589	71,351	641,265	(71,477)	569,788
Operating income (loss)	38,228	11,914	4,162	1,653	4,078	(4,659)	55,376	(7,339)	48,037

- Notes: 1. Omron has revised its management guidance fees received from subsidiaries and internal companies to concentrate cash at the head office for strategic allocation of resources, driven by the Omron Group's enhanced "selection and focus" policy. As a result of this change, the operating expenses of business segments increased compared with the previous fiscal year (IAB JPY 3,265 million, EMC JPY 1,241 million, AEC JPY 756 million, SSB JPY 1,434 million, HCB JPY 973 million, Other JPY 765 million, Total JPY 8,434 million), and operating expenses in Eliminations & Corporate decreased by the same amount.
  - 2. From the nine months ended December 31, 2010, the solar power conditioner business in the IAB business segment has been transferred to the Other business segment. Figures in segment information for the fiscal years have been restated to reflect the new classifications.

#### 2. Geographical Segment Information

Year ended March 31, 2010 (April 1, 2009 – March 31, 2010)

(Millions of yen)

	Japan	North America	Europe	Greater China	South- east Asia	Total	Eliminations & Corporate	Consolidated
Net sales:								
(1) Sales to outside								
customers	269,143	61,154	77,607	77,136	39,654	524,694	_	524,694
(2) Intersegment sales								
and transfers	101,311	1,014	759	51,953	7,519	162,556	(162,556)	_
Total	370,454	62,168	78,366	129,089	47,173	687,250	(162,556)	524,694
Operating expenses	358,928	62,664	76,428	120,098	43,636	661,754	(150,134)	511,620
Operating income (loss)	11,526	(496)	1,938	8,991	3,537	25,496	(12,422)	13,074

Year ended March 31, 2011 (April 1, 2010 – March 31, 2011)

(Millions of yen)

	Japan	North America	Europe	Greater China	South- east Asia etc.	Total	Eliminations & Corporate	Consolidated
Net sales:								
(1) Sales to outside								
customers	311,906	74,397	84,511	97,012	49,999	617,825	_	617,825
(2) Intersegment sales								
and transfers	127,449	1,776	1,461	58,846	10,510	200,042	(200,042)	_
Total	439,355	76,173	85,972	155,858	60,509	817,867	(200,042)	617,825
Operating expenses	409,573	73,346	82,564	144,439	54,556	764,478	(194,690)	569,788
Operating income (loss)	29,782	2,827	3,408	11,419	5,953	53,389	(5,352)	48,037

Notes: Omron has revised its management guidance fees received from subsidiaries and internal companies to concentrate cash at the head office for strategic allocation of resources, driven by the Omron Group's enhanced "selection and focus" policy. As a result of this change, operating expenses in Japan increased JPY 8,434 million compared with the previous fiscal year, and operating expenses in Eliminations & Corporate decreased by the same amount.

#### 3. Overseas Sales

Year ended March 31, 2010 (April 1, 2009 – March 31, 2010)

(Millions of yen)

	North America	Europe	Greater China	Southeast Asia and Others	Total
Overseas sales	61,592	83,524	78,297	42,868	266,281
Consolidated net sales					524,694
Overseas sales as a percentage of					
consolidated net sales (%)	11.7	15.9	14.9	8.2	50.7

Year ended March 31, 2011 (April 1, 2010 – March 31, 2011)

	North America	Europe	Greater China	Southeast Asia and Others	Total
Overseas sales	76,113	90,036	98,456	52,726	317,331
Consolidated net sales					617,825
Overseas sales as a percentage of					
consolidated net sales (%)	12.3	14.6	16.0	8.5	51.4

## **5. Non-consolidated Financial Statements**

## (1) Non-consolidated Balance Sheets

		(Millions of yer
	As of	As of
	March 31, 2010	March 31, 2011
ASSETS		
Current assets		
Cash and time deposits	7,409	28,167
Accounts receivable	1,121	2,243
Accounts receivable - trade	53,688	46,257
Merchandise	7,215	7,854
Materials	3,671	3,580
Work-in-process	5,339	5,042
Supplies	362	358
Short-term loans receivable	8,372	25,412
Accounts receivable - purchasing	10,791	5,592
Other accounts receivable	5,351	4,090
Deferred income taxes	5,205	6,805
Other current assets	4,903	2,505
Allowance for doubtful receivables	(198)	(195)
Total current assets	113,229	137,710
Fixed assets		
Property and equipment		
Buildings (net)	26,148	24,128
Structures (net)	1,841	1,653
Machinery and equipment (net)	1,513	1,070
Vehicles and delivery equipment (net)	1	3
Tools, furniture and fixtures (net)	1,948	1,413
Land	14,665	14,160
Lease assets (net)	2,903	2,348
Construction in progress	473	1,255
Total property and equipment	49,492	46,030
Intangible fixed assets		
Software	6,807	5,972
Other	2,051	2,023
Total intangible fixed assets	8,858	7,995
Investments and other assets	,	·
Investment securities	33,204	30,480
Investments in affiliated companies	112,297	123,874
Investments in capital	20,932	20,918
Long-term advances	50	50
Long-term advances to affiliates	5,765	3,606
Leasehold deposits	5,124	4,707
Deferred income taxes	27,251	22,452
Other	1,217	1,452
Allowance for doubtful receivables	(5,676)	(2,201)
Total investments and other	(-,)	( )- * - /
assets	200,164	205,338
Total fixed assets	258,514	259,363
Total assets	371,743	397,073
10441 455045	3/1,/73	371,013

of 31, 2011 1,475 4,070 4,004 5,000 — 1,400 1,980 9,162
1,475 4,070 4,004 5,000 — 1,400 1,980 9,162
4,070 4,004 5,000 — 1,400 1,980 9,162
4,070 4,004 5,000 — 1,400 1,980 9,162
4,070 4,004 5,000 — 1,400 1,980 9,162
4,004 5,000 — 1,400 1,980 9,162
5,000 — 1,400 1,980 9,162
1,400 1,980 9,162
1,980 9,162
1,980 9,162
9,162
212
312
243
1,328
200
1,779
0,953
1,909
9,649
1,800
848
4,206
5,159
5,157
4,100
4,100
8,771
8,771
8,771
( 774
6,774
2 400
3,400
<del></del>
2 500
3,500
2,402
6,076
4,581)
4,366
2,631
(112)
2,745)
293
1,914
7,073

## (2) Non-consolidated Statements of Operations

Net sales         221,367         236,305           Cost of sales         152,848         144,240           Gross profit         68,519         92,065           Selling, general and administrative expenses         85,959         86,830           Operating income (loss)         (17,440)         5,235           Non-operating income:         220         144           Interest and dividend income         34,556         9,130           Other non-operating income         1,549         2,101           Total non-operating expenses:         1         11,375           Interest paid         810         610           Discount on sales         538         715           Other non-operating expenses         2,812         2,481           Ordinary income (loss)         16,073         14,129           Extraordinary gains:         610,073         14,129           Extraordinary gains:         627         21           Gain on sales of property, plant and equipment         4         13           Gain on sales of investment securities         627         21           Transfer pricing taxation adjustment         3,838         —           Other extraordinary gains         4,665         61			(Millions of yell)
Net sales		As of	As of
Cost of sales         152,848         144,240           Gross profit         68,519         92,065           Selling, general and administrative expenses         85,959         86,830           Operating income (loss)         (17,440)         5,235           Non-operating income:         1         220         144           Interest and dividend income         34,556         9,130           Other non-operating income         1,549         2,101           Total non-operating income         36,325         11,375           Non-operating expenses:         1         610           Interest paid         810         610           Discount on sales         538         715           Other non-operating expenses         1,464         1,156           Total non-operating expenses         2,812         2,481           Ordinary income (loss)         16,073         14,129           Extraordinary gains:         4         13           Gain on sales of property, plant and equipment         4         13           Gain on sales of investment securities         627         21           Transfer pricing taxation adjustment         3,838         —           Other extraordinary gains         4,665         61 <td></td> <td></td> <td>March 31, 2011</td>			March 31, 2011
Gross profit         68,519         92,065           Selling, general and administrative expenses         85,959         86,830           Operating income (loss)         (17,440)         5,235           Non-operating income:         1         44           Interest received         220         144           Interest and dividend income         34,556         9,130           Other non-operating income         1,549         2,101           Total non-operating income         36,325         11,375           Non-operating expenses:         1         610           Interest paid         810         610           Discount on sales         538         715           Other non-operating expenses         1,464         1,156           Total non-operating expenses         2,812         2,481           Ordinary income (loss)         16,073         14,129           Extraordinary gains:         4         13           Gain on sales of property, plant and equipment         4         13           Gain on sales of investment securities         627         21           Transfer pricing taxation adjustment         3,838         —           Other extraordinary gains         4,665         61	Net sales	221,367	236,305
Selling, general and administrative expenses         85,959         86,830           Operating income (loss)         (17,440)         5,235           Non-operating income:         220         144           Interest received         220         144           Interest and dividend income         34,556         9,130           Other non-operating income         36,325         11,375           Non-operating expenses:         810         610           Interest paid         810         610           Discount on sales         538         715           Other non-operating expenses         1,464         1,156           Total non-operating expenses         1,464         1,156           Total non-operating expenses         2,812         2,481           Ordinary income (loss)         16,073         14,129           Extraordinary gains:         627         21           Gain on sales of property, plant and equipment         4         13           Gain on sales of investment securities         627         21           Transfer pricing taxation adjustment         9         27           Total extraordinary gains         4,665         61           Extraordinary losses         1         335 <tr< td=""><td>Cost of sales</td><td></td><td>144,240</td></tr<>	Cost of sales		144,240
Operating income (loss)         (17,440)         5,235           Non-operating income:         220         144           Interest received         34,556         9,130           Other non-operating income         1,549         2,101           Total non-operating income         36,325         11,375           Non-operating expenses:         1         810         610           Discount on sales         538         715           Other non-operating expenses         1,464         1,156           Total non-operating expenses         2,812         2,481           Ordinary income (loss)         16,073         14,129           Extraordinary gains:         627         21           Gain on sales of property, plant and equipment         4         13           Gain on sales of investment securities         3,838         —           Other extraordinary gains         4,665         61           Extraordinary losses         44,665         61           Extraordinary losses         131         1,535           Loss on evaluation of investment securities         131         1,535           Loss on evaluation of investment in         311         1,535           Loss on evaluation of investment in         37	Gross profit	68,519	92,065
Operating income (loss)         (17,440)         5,235           Non-operating income:         1         4           Interest received         34,556         9,130           Other non-operating income         1,549         2,101           Total non-operating income         36,325         11,375           Non-operating expenses:         810         610           Interest paid         810         610           Discount on sales         538         715           Other non-operating expenses         1,464         1,156           Total non-operating expenses         2,812         2,481           Ordinary income (loss)         16,073         14,129           Extraordinary gains:         627         21           Gain on sales of property, plant and equipment         4         13           Gain on sales of investment securities         3,838         —           Other extraordinary gains         4,665         61           Extraordinary losses         4,665         61           Extraordinary losses         131         1,335           Loss on evaluation of investment securities         131         1,335           Loss on evaluation of investment in         37         28 <td< td=""><td>Selling, general and administrative expenses</td><td>85,959</td><td>86,830</td></td<>	Selling, general and administrative expenses	85,959	86,830
Non-operating income:		(17,440)	5,235
Interest received			,
Other non-operating income         1,549         2,101           Total non-operating income         36,325         11,375           Non-operating expenses:         810         610           Interest paid         810         610           Discount on sales         538         715           Other non-operating expenses         1,464         1,156           Total non-operating expenses         2,812         2,481           Ordinary income (loss)         16,073         14,129           Extraordinary gains:         4         13           Gain on sales of property, plant and equipment         4         13           Gain on sales of investment securities         627         21           Transfer pricing taxation adjustment         3,838         —           Other extraordinary gains         196         27           Total extraordinary gains         4,665         61           Extraordinary losses         1         445         335           Loss on sales and disposal of property, plant and equipment         445         335           Loss on evaluation of investment securities         131         1,535           Loss on evaluation of investment securities         3         131         1,535           Loss		220	144
Other non-operating income         1,549         2,101           Total non-operating income         36,325         11,375           Non-operating expenses:	Interest and dividend income	34,556	9,130
Total non-operating income         36,325         11,375           Non-operating expenses:         810         610           Discount on sales         538         715           Other non-operating expenses         1,464         1,156           Total non-operating expenses         2,812         2,481           Ordinary income (loss)         16,073         14,129           Extraordinary gains:         36338         -           Gain on sales of property, plant and equipment         4         13           Gain on sales of investment securities         627         21           Transfer pricing taxation adjustment         3,838         -           Other extraordinary gains         4,665         61           Extraordinary losses         -         67           Loss on sales and disposal of property, plant and equipment         445         335           Loss on evaluation of investment securities         131         1,535           Loss on evaluation of investment in affiliated companies         -         675           Loss on evaluation of investment in affiliated companies         875         28           Impairment loss         -         2,606           Other extraordinary losses         280         455           Tota	Other non-operating income		*
Non-operating expenses:			
Interest paid   S10   G10     Discount on sales   538   715     Other non-operating expenses   1,464   1,156     Total non-operating expenses   2,812   2,481     Ordinary income (loss)   16,073   14,129     Extraordinary gains:		,	,
Discount on sales         538         715           Other non-operating expenses         1,464         1,156           Total non-operating expenses         2,812         2,481           Ordinary income (loss)         16,073         14,129           Extraordinary gains:	Interest paid	810	610
Total non-operating expenses         2,812         2,481           Ordinary income (loss)         16,073         14,129           Extraordinary gains:         36in on sales of property, plant and equipment         4         13           Gain on sales of investment securities         627         21           Transfer pricing taxation adjustment         3,838         —           Other extraordinary gains         196         27           Total extraordinary gains         4,665         61           Extraordinary losses         4,665         61           Loss on sales and disposal of property, plant and equipment         445         335           Loss on evaluation of investment securities         131         1,535           Loss on evaluation of investment in affiliated companies         —         675           Loss on evaluation of investment in affiliated companies         875         28           Impairment loss         —         2,606           Other extraordinary losses         280         455           Total extraordinary losses         1,731         5,634           Income (loss) before income taxes         19,007         8,556           Income, residential and enterprise taxes         (2,697)         (1,741)           Adjustment for income tax	±	538	715
Total non-operating expenses         2,812         2,481           Ordinary income (loss)         16,073         14,129           Extraordinary gains:         36in on sales of property, plant and equipment         4         13           Gain on sales of investment securities         627         21           Transfer pricing taxation adjustment         3,838         —           Other extraordinary gains         196         27           Total extraordinary gains         4,665         61           Extraordinary losses         4,665         61           Loss on sales and disposal of property, plant and equipment         445         335           Loss on evaluation of investment securities         131         1,535           Loss on evaluation of investment in affiliated companies         —         675           Loss on evaluation of investment in affiliated companies         875         28           Impairment loss         —         2,606           Other extraordinary losses         280         455           Total extraordinary losses         1,731         5,634           Income (loss) before income taxes         19,007         8,556           Income, residential and enterprise taxes         (2,697)         (1,741)           Adjustment for income tax	Other non-operating expenses	1,464	1,156
Ordinary income (loss)         16,073         14,129           Extraordinary gains:         3         14,129           Gain on sales of property, plant and equipment         4         13           Gain on sales of investment securities         627         21           Transfer pricing taxation adjustment         3,838         —           Other extraordinary gains         196         27           Total extraordinary gains         4,665         61           Extraordinary losses         1         4,665         61           Loss on sales and disposal of property, plant and equipment         445         335         335           Loss on evaluation of investment securities         131         1,535         675           Loss on evaluation of investment in affiliated companies         —         675         675           Loss on evaluation of investment in affiliated companies         875         28         8           Impairment loss         —         2,606         28           Other extraordinary losses         1,731         5,634           Income (loss) before income taxes         19,007         8,556           Income, residential and enterprise taxes         (2,697)         (1,741)           Adjustment for income taxes         (1,084)	· · · · · ·		2,481
Extraordinary gains:       4       13         Gain on sales of property, plant and equipment       4       13         Gain on sales of investment securities       627       21         Transfer pricing taxation adjustment       3,838       —         Other extraordinary gains       196       27         Total extraordinary gains       4,665       61         Extraordinary losses       5       61         Loss on sales and disposal of property, plant and equipment       445       335         Loss on evaluation of investment securities       131       1,535         Loss on evaluation of stocks of affiliated companies       —       675         Loss on evaluation of investment in affiliated companies       875       28         Impairment loss       —       2,606         Other extraordinary losses       280       455         Total extraordinary losses       1,731       5,634         Income (loss) before income taxes       19,007       8,556         Income, residential and enterprise taxes       (2,697)       (1,741)         Adjustment for income taxes       (1,084)       3,661         Total income taxes       (3,781)       1,920			-
Gain on sales of property, plant and equipment         4         13           Gain on sales of investment securities         627         21           Transfer pricing taxation adjustment         3,838         —           Other extraordinary gains         196         27           Total extraordinary gains         4,665         61           Extraordinary losses         5         61           Loss on sales and disposal of property, plant and equipment         445         335           Loss on evaluation of investment securities         131         1,535           Loss on evaluation of stocks of affiliated companies         —         675           Loss on evaluation of investment in affiliated companies         875         28           Impairment loss         —         2,606           Other extraordinary losses         280         455           Total extraordinary losses         1,731         5,634           Income (loss) before income taxes         19,007         8,556           Income, residential and enterprise taxes         (2,697)         (1,741)           Adjustment for income taxes         (1,084)         3,661           Total income taxes         (3,781)         1,920			, -
Gain on sales of investment securities       627       21         Transfer pricing taxation adjustment       3,838       —         Other extraordinary gains       196       27         Total extraordinary gains       4,665       61         Extraordinary losses       —       335         Loss on sales and disposal of property, plant and equipment       445       335         Loss on evaluation of investment securities       131       1,535         Loss on evaluation of stocks of affiliated companies       —       675         Loss on evaluation of investment in affiliated companies       —       2,606         Other extraordinary losses       280       455         Total extraordinary losses       1,731       5,634         Income (loss) before income taxes       19,007       8,556         Income, residential and enterprise taxes       (2,697)       (1,741)         Adjustment for income taxes       (1,084)       3,661         Total income taxes       (3,781)       1,920		4	13
Other extraordinary gains         196         27           Total extraordinary gains         4,665         61           Extraordinary losses         4,665         61           Loss on sales and disposal of property, plant and equipment         445         335           Loss on evaluation of investment securities         131         1,535           Loss on evaluation of stocks of affiliated companies         —         675           Loss on evaluation of investment in affiliated companies         875         28           Impairment loss         —         2,606           Other extraordinary losses         280         455           Total extraordinary losses         1,731         5,634           Income (loss) before income taxes         19,007         8,556           Income, residential and enterprise taxes         (2,697)         (1,741)           Adjustment for income taxes         (1,084)         3,661           Total income taxes         (3,781)         1,920		627	21
Other extraordinary gains         196         27           Total extraordinary gains         4,665         61           Extraordinary losses         4,665         61           Loss on sales and disposal of property, plant and equipment         445         335           Loss on evaluation of investment securities         131         1,535           Loss on evaluation of stocks of affiliated companies         —         675           Loss on evaluation of investment in affiliated companies         875         28           Impairment loss         —         2,606           Other extraordinary losses         280         455           Total extraordinary losses         1,731         5,634           Income (loss) before income taxes         19,007         8,556           Income, residential and enterprise taxes         (2,697)         (1,741)           Adjustment for income taxes         (1,084)         3,661           Total income taxes         (3,781)         1,920	Transfer pricing taxation adjustment	3,838	_
Total extraordinary gains         4,665         61           Extraordinary losses         4,665         61           Loss on sales and disposal of property, plant and equipment         445         335           Loss on evaluation of investment securities         131         1,535           Loss on evaluation of stocks of affiliated companies         —         675           Loss on evaluation of investment in affiliated companies         875         28           Impairment loss         —         2,606           Other extraordinary losses         280         455           Total extraordinary losses         1,731         5,634           Income (loss) before income taxes         19,007         8,556           Income, residential and enterprise taxes         (2,697)         (1,741)           Adjustment for income taxes         (1,084)         3,661           Total income taxes         (3,781)         1,920			27
Extraordinary losses       Loss on sales and disposal of property,         plant and equipment       445       335         Loss on evaluation of investment securities       131       1,535         Loss on evaluation of stocks of affiliated companies       —       675         Loss on evaluation of investment in affiliated companies       875       28         Impairment loss       —       2,606         Other extraordinary losses       280       455         Total extraordinary losses       1,731       5,634         Income (loss) before income taxes       19,007       8,556         Income, residential and enterprise taxes       (2,697)       (1,741)         Adjustment for income taxes       (1,084)       3,661         Total income taxes       (3,781)       1,920		4,665	61
Loss on sales and disposal of property,       445       335         plant and equipment       445       335         Loss on evaluation of investment securities       131       1,535         Loss on evaluation of stocks of affiliated companies       —       675         Loss on evaluation of investment in affiliated companies       875       28         Impairment loss       —       2,606         Other extraordinary losses       280       455         Total extraordinary losses       1,731       5,634         Income (loss) before income taxes       19,007       8,556         Income, residential and enterprise taxes       (2,697)       (1,741)         Adjustment for income taxes       (1,084)       3,661         Total income taxes       (3,781)       1,920		·	
plant and equipment       445       335         Loss on evaluation of investment securities       131       1,535         Loss on evaluation of stocks of affiliated companies       —       675         Loss on evaluation of investment in affiliated companies       875       28         Impairment loss       —       2,606         Other extraordinary losses       280       455         Total extraordinary losses       1,731       5,634         Income (loss) before income taxes       19,007       8,556         Income, residential and enterprise taxes       (2,697)       (1,741)         Adjustment for income taxes       (1,084)       3,661         Total income taxes       (3,781)       1,920			
Loss on evaluation of investment securities       131       1,535         Loss on evaluation of stocks of affiliated companies       —       675         Loss on evaluation of investment in affiliated companies       875       28         Impairment loss       —       2,606         Other extraordinary losses       280       455         Total extraordinary losses       1,731       5,634         Income (loss) before income taxes       19,007       8,556         Income, residential and enterprise taxes       (2,697)       (1,741)         Adjustment for income taxes       (1,084)       3,661         Total income taxes       (3,781)       1,920		445	335
Loss on evaluation of investment in affiliated companies       875       28         Impairment loss       —       2,606         Other extraordinary losses       280       455         Total extraordinary losses       1,731       5,634         Income (loss) before income taxes       19,007       8,556         Income, residential and enterprise taxes       (2,697)       (1,741)         Adjustment for income taxes       (1,084)       3,661         Total income taxes       (3,781)       1,920		131	1,535
affiliated companies       875       28         Impairment loss       —       2,606         Other extraordinary losses       280       455         Total extraordinary losses       1,731       5,634         Income (loss) before income taxes       19,007       8,556         Income, residential and enterprise taxes       (2,697)       (1,741)         Adjustment for income taxes       (1,084)       3,661         Total income taxes       (3,781)       1,920	Loss on evaluation of stocks of affiliated companies		675
Impairment loss         —         2,606           Other extraordinary losses         280         455           Total extraordinary losses         1,731         5,634           Income (loss) before income taxes         19,007         8,556           Income, residential and enterprise taxes         (2,697)         (1,741)           Adjustment for income taxes         (1,084)         3,661           Total income taxes         (3,781)         1,920	Loss on evaluation of investment in		
Other extraordinary losses         280         455           Total extraordinary losses         1,731         5,634           Income (loss) before income taxes         19,007         8,556           Income, residential and enterprise taxes         (2,697)         (1,741)           Adjustment for income taxes         (1,084)         3,661           Total income taxes         (3,781)         1,920	affiliated companies	875	28
Total extraordinary losses         1,731         5,634           Income (loss) before income taxes         19,007         8,556           Income, residential and enterprise taxes         (2,697)         (1,741)           Adjustment for income taxes         (1,084)         3,661           Total income taxes         (3,781)         1,920	Impairment loss		2,606
Income (loss) before income taxes         19,007         8,556           Income, residential and enterprise taxes         (2,697)         (1,741)           Adjustment for income taxes         (1,084)         3,661           Total income taxes         (3,781)         1,920	Other extraordinary losses	280	455
Income, residential and enterprise taxes(2,697)(1,741)Adjustment for income taxes(1,084)3,661Total income taxes(3,781)1,920	Total extraordinary losses	1,731	5,634
Adjustment for income taxes         (1,084)         3,661           Total income taxes         (3,781)         1,920	Income (loss) before income taxes	19,007	8,556
Adjustment for income taxes         (1,084)         3,661           Total income taxes         (3,781)         1,920	Income, residential and enterprise taxes	(2,697)	(1,741)
	Total income taxes	(3,781)	1,920
	Net income (loss)	22,788	6,636

## (3) Non-consolidated Statements of Changes in Shareholders' Equity

	1	(Millions of yen)
	Year ended March 31, 2010	Year ended
Shareholders' equity	IVIAICII 51, 2010	March 31, 2011
Common stock		
Balance at beginning of period	64,100	64,100
Changes during the year	.,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Total changes during the year	_	_
Balance at end of period	64,100	64,100
Capital surplus Additional paid-in capital	2 ,,2 2 2	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Balance at beginning of period	88,771	88,771
Changes during the year		
Total changes during the year	_	
Balance at end of period	88,771	88,771
Total capital surplus  Balance at beginning of period  Changes during the year	88,771	88,771
Total changes during the year		
Balance at end of period	88,771	88,771
Retained earnings Legal reserve	00,771	00,771
Balance at beginning of period	6,774	6,774
Changes during the year		
Total changes during the year	_	_
Balance at end of period	6,774	6,774
Other legal reserve		
Reserve for dividends		
Balance at beginning of period	3,400	3,400
Changes during the year		
Total changes during the year	_	_
Balance at end of period	3,400	3,400
Reserve for reduction of land assets		
Balance at beginning of period	1,511	_
Changes during the year  Drawdown of reserve for reduction of land assets	(1,511)	_
Total changes during the year	(1,511)	_
Balance at end of period	_	_
Reserve for replacement of property		
Balance at beginning of period	189	_
Changes during the year Drawdown of reserve for replacement of property	(189)	_
Total changes during the year	(189)	_
Balance at end of period		_

	Year ended March 31, 2010	Year ended March 31, 2011
Nonrestrictive reserve		
Balance at beginning of period	98,500	73,500
Changes during the year		
Drawdown of nonrestrictive reserve	(25,000)	_
Total changes during the year	(25,000)	_
Balance at end of period	73,500	73,500
Retained earnings carried forward		
Balance at beginning of period	(15,354)	31,051
Changes during the year		
Acquisition and disposal of treasury stock Dividends paid Drawdown of reserve for reduction of land assets Drawdown of reserve for replacement of property Drawdown of nonrestrictive reserve Net income	(0) (3,083) 1,511 189 25,000 22,788	(0) (5,285) — — — 6,636
Total changes during the year	46,405	1,351
Balance at end of period	31,051	32,402
Total retained earnings		
Balance at beginning of period	95,020	114,725
Changes during the year		
Acquisition and disposal of treasury stock Dividends paid Drawdown of reserve for reduction of land assets Drawdown of reserve for replacement of property Drawdown of nonrestrictive reserve Net income	(0) (3,083) — — — 22,788	(0) (5,285) — — 6,636
Total changes during the year	19,705	1,351
Balance at beginning of period	114,725	116,076
Treasury stock	·	
Balance at beginning of period	(44,434)	(44,445)
Changes during the year Acquisition of treasury stock Disposal of treasury stock	(13)	(139)
Total changes during the year	(11)	(136)
Balance at end of period	(44,445)	(44,581)
Total shareholders' equity		
Balance at beginning of period	203,457	223,151
Changes during the year Acquisition of treasury stock Disposal of treasury stock Dividends paid Net income	(13) 2 (3,083) 22,788	(139) 3 (5,285) 6,636
Total changes during the year	19,694	1,215
Balance at end of period	223,151	224,366

	Year ended March 31, 2010	Year ended March 31, 2011
Valuation and translation adjustment		
Net unrealized holding gains (losses) on securities		
Balance at beginning of period	(458)	3,191
Changes during the year  Net change of items other than shareholders' equity	3,649	(560)
Total changes during the year	3,649	(560)
Balance at end of period	3,191	2,631
Deferred hedge gain (loss)		
Balance at beginning of period	(593)	(8)
Changes during the year  Net change of items other than shareholders' equity	585	(104)
Total changes during the year	585	(104)
Balance at end of period	(8)	(112)
Revaluation of land		
Balance at beginning of period	(5,264)	(5,264)
Changes during the year		
Total changes during the year	_	_
Balance at end of period	(5,264)	(5,264)
Total valuation and translation adjustment		
Balance at beginning of period	(6,315)	(2,081)
Changes during the year  Net change of items other than shareholders' equity	4,234	(664)
Total changes during the year	4,234	(664)
Balance at end of period	(2,081)	(2,745)
New stock acquisition rights		
Balance at beginning of period	271	293
Changes during the year Net change of items other than shareholders' equity	22	_
Total changes during the year	22	_
Balance at end of period	293	293
Total net assets		
Balance at beginning of period	197,413	221,363
Changes during the year Acquisition of treasury stock Disposal of treasury stock Dividends paid Net income Net change of items other than shareholders' equity	(13) 2 (3,083) 22,788 4,256	(139) 3 (5,285) 6,636 (664)
Total changes during the year	23,950	551
Balance at end of period	221,363	221,914

## 6. Supplementary Information

## (1) Consolidated Results (U.S. GAAP)

(Millions of yen, %)

	Year ended	Year ended	Year-on-year
	March 31, 2010	March 31, 2011	change
Net sales	524,694	617,825	17.7%
Operating income	13,074	48,037	267.4%
[% of net sales]	[2.5%]	[7.8%]	[+5.3P]
Income before income taxes	10,195	41,693	309.0%
[% of net sales]	[1.9%]	[6.7%]	[+4.8P]
Net income attributable to shareholders	3,518	26,782	661.3%
Net income per share attributable to shareholders			
(basic) (JPY)	15.98	121.66	+105.68
Net income per share attributable to shareholders			
(diluted) (JPY)	15.98	121.66	+105.68
Return on equity (%)	1.2%	8.7%	[+7.5P]
Total assets	532,254	562,790	5.7%
Shareholders' equity	306,327	312,753	2.1%
[Shareholders' equity ratio (%)]	[57.5%]	[55.6%]	[-1.9P]
Shareholders' equity per share (JPY)	1,391.41	1,421.03	+29.62
Net cash provided by operating activities	42,759	41,956	-803
Net cash used in investing activities	(18,584)	(20,210)	-1,626
Net cash provided by (used in) financing			
activities	(20,358)	3,333	+23,691
Cash and cash equivalents at end of period	51,726	74,735	+23,009
Cash dividends per share (JPY)	17.00	30.00	+13.00

Note: The number of consolidated subsidiaries is 152, and the number of companies accounted for by the equity method is 14.

### (2) Non-consolidated Results

	Year ended	Year ended	Year-on-year
	March 31, 2010	March 31, 2011	change
Net sales	221,367	236,305	6.7%
Operating income (loss)	(17,440)	5,235	_
[% of net sales]	[(7.8%)]	[2.2%]	[+10.0P]
Ordinary income	16,073	14,129	(12.1%)
[% of net sales]	[7.3%]	[6.0%]	[-1.3P]
Income before income taxes	19,007	8,556	(55.0%)
[% of net sales]	[8.6%]	[3.6%]	[-5.0P]
Net income	22,788	6,636	(70.9%)
Net income per share (basic) (JPY)	103.49	30.14	-73.35
Net income per share (diluted) (JPY)	103.49	30.14	-73.35
Common stock	64,100	64,100	0.0%
Total assets	371,743	397,073	6.8%
Net assets	221,363	221,914	0.2%
Net worth ratio (%)	59.5%	55.8%	-3.7P
Net assets per share (JPY)	1,003.93	1,006.74	+2.81

(3) Consolidated Net Sales by Business Segment

(Billions of yen)

		Year ended	Year ended	Year-on-year
		March 31, 2010	March 31, 2011	change (%)
	Domestic	91.2	123.9	35.9
IAB	Overseas	112.7	148.0	31.2
	Total	203.9	271.9	33.3
	Domestic	22.3	24.9	11.5
EMC	Overseas	48.4	56.3	16.4
	Total	70.7	81.2	14.8
	Domestic	23.9	28.4	18.8
AEC	Overseas	51.3	55.9	9.0
	Total	75.2	84.3	12.1
	Domestic	57.5	63.1	9.8
SSB	Overseas	0.5	0.7	49.8
	Total	58.0	63.8	10.1
	Domestic	29.6	26.9	(9.0)
HCB	Overseas	33.8	33.7	(0.2)
neb	Total	63.4	60.6	(4.3)
	Domestic	24.7	27.5	11.1
Other	Overseas	18.9	22.2	17.7
	Total	43.6	49.7	13.9
	Domestic	9.3	5.8	(38.3)
Eliminations, etc.	Overseas	0.6	0.5	(16.8)
,	Total	9.9	6.3	(36.7)
	Domestic	258.5	300.5	16.2
Total	Overseas	266.2	317.3	19.2
	[% of total]	[50.7%]	[51.4%]	[+0.7P]
	Total	524.7	617.8	17.7

Note: From the nine months ended December 31, 2010, the solar power conditioner business in the IAB business segment has been transferred to the Other business segment. Figures for consolidated net sales by business segment for the year ended March 31, 2010 have been restated to reflect the new classifications.

**Average Currency Exchange Rate** 

(One unit of currency, in yen)

	Year ended March 31, 2010	Year ended March 31, 2011	Year-on-year change
USD	92.9	85.8	-7.1
EUR	130.3	113.5	-16.8

(4) Projected Consolidated Net Sales by Business Segment (Billions of yen)

(1) 11 ojeteta componiante a 11	· · · · · · · · · · · · · · · · · ·			Billions of join)
		First quarter of year ended	First quarter of year ending	Period-on-period
		March 31, 2011	March 31, 2012 (est.)	change (%)
	Domestic	30.5	32.0	4.7
IAB	Overseas	37.8	43.5	15.0
	Total	68.3	75.5	10.4
	Domestic	5.7	4.5	(20.9)
EMC	Overseas	14.3	15.0	4.7
	Total	20.0	19.5	(2.6)
	Domestic	6.9	4.5	(34.8)
AEC	Overseas	14.7	11.0	(25.3)
	Total	21.6	15.5	(28.3)
	Domestic	8.7	8.0	(7.7)
SSB	Overseas	0.0	0.0	(65.0)
	Total	8.7	8.0	(7.8)
	Domestic	6.2	5.0	(19.4)
HCB	Overseas	8.6	8.5	(1.6)
1100	Total	14.8	13.5	(9.0)
	Domestic	7.0	5.5	(20.9)
Other	Overseas	4.9	6.0	23.3
	Total	11.9	11.5	(2.7)
	Domestic	1.4	1.5	4.8
Eliminations, etc.	Overseas	0.3	0.0	(71.6)
·	Total	1.7	1.5	(3.4)
	Domestic	66.4	61.0	(8.1)
Total	Overseas	80.6	84.0	4.3
	[% of total]	[54.8%]	[57.9%]	[+3.1P]
	Total	147.0	145.0	(1.3)

Note: From the nine months ended December 31, 2010, the solar power conditioner business in the IAB business segment has been transferred to the Other business segment. Figures for consolidated net sales by business segment for the first quarter of the year ended March 31, 2011 have been restated to reflect the new classifications.

Average Currency Exchange Rate (One unit of currency, in yen)

	First quarter of year ended March 31, 2011	First quarter of year ending March 31, 2012 (est.)	Period-on- period change
USD	91.5	83.0	-8.5
EUR	116.9	117.0	+0.1