# OMRON

**OMRON** Corporation (6645)

### Summary of Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2010 (U.S. GAAP)

January 28, 2010

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Exchanges Listed:	Tokyo, Osaka (first sections)
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Note: This document has been translated from the Japanese original as a guide for non-Japanese investors and contains forward-looking statements that are based on managements' estimates, assumptions and projections at the time of publication. A number of factors could cause actual results to differ materially from expectations.

Note: All amounts are rounded to the nearest million yen.

### 1. Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2010 (April 1, 2009 – December 31, 2009)

(1) Sales and Income (cumulative)

(Percentages represent changes compared with the same period of the previous fiscal year.)

	Millions of yen - except per share data and percentages				
	Nine mor Decembe	nths ended er 31, 2008			
		Change (%)		Change (%)	
Net sales	370,505	(25.7)	498,829	(10.6)	
Operating income	1,015	(93.9)	16,652	(61.4)	
Income before income taxes	191	(98.7)	14,740	(66.5)	
Net income (loss) attributable to shareholders	(670)	_	9,068	(69.0)	
Net income (loss) attributable to shareholders per share, basic (yen)	(3.	04)	41.05		
Net income attributable to shareholders per share, diluted (yen)	_	_	41	.05	

Note: Net income attributable to shareholders is identical in content to net income for the year ended March 31, 2009.

(2) Consolidated Financial Position

	Millions of yen - except per sh	are data and percentages
	As of December 31, 2009	As of March 31, 2009
Total assets	535,525	538,280
Net assets	300,755	299,981
Net worth ratio (%)	55.9	55.4
Net assets per share (yen)	1,358.53	1,355.41

#### 2. Dividends

		Year ended March 31, 2009	Year ending March 31, 2010	Year ending March 31, 2010 (projected)
	1st quarter dividend (JPY)			
Dividende per	2nd quarter dividend (JPY)	18.00	7.00	
Dividends per share	3rd quarter dividend (JPY)	—	—	
Share	Year-end dividend (JPY)	7.00		
	Total dividends for the year (JPY)	25.00		—

Notes: 1. Revisions to projected dividends during the nine months ended December 31, 2009: No

2. Year-end dividends for the year ending March 31, 2010 are undetermined. For more details, see "Notes Regarding Use of Projections of Results and Other Matters" on page 3.

#### 3. Consolidated Performance Forecast for the Fiscal Year Ending March 31, 2010 (April 1, 2009 – March 31, 2010)

(Percentages represent changes compared with the previous fiscal year.)

Full year ending March 31, 2010			
Millions of yen	Change (%)		
520,000	(17.1)		
10,000	87.3		
5,500			
	Millions of yen           520,000           10,000		

Net income attributable to shareholders:\* Year ending March 31, 2010: JPY 3,000 million Net income per share attributable to shareholders:\* Year ending March 31, 2010: JPY 13.63

\* Net income attributable to shareholders is identical in content to net income for the fiscal year ended March 31, 2009.

Note: Revisions to projected results during the nine months ended December 31, 2009: Yes

#### 4. Other

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries due to changes in the scope of consolidation): No
- (2) Use of simplified accounting methods and accounting methods specific to preparation of the quarterly Consolidated Financial Statements: No
- (3) Changes in accounting principles, procedures and methods of presentation pertaining to preparation of the quarterly Consolidated Financial Statements
  - (a) Changes in consolidated accounting methods: Yes
  - (b) Changes other than (a) above: No

Note: For more details, see "4. Other" in "Qualitative Information and Financial Statements, etc." on page 7.

- (4) Number of shares issued and outstanding (common stock)
  (a) Number of shares at end of period (including treasury stock): December 31, 2009: 239,121,372 shares; March 31, 2009: 239,121,372 shares
  - (b) Treasury stock at end of period: December 31, 2009: 18,964,472 shares; March 31, 2009: 18,958,944 shares
  - (c) Average number of shares during the period (cumulative quarterly period): Nine months ended December 31, 2009: 220,159,193 shares; Nine months ended December 31, 2008: 220,923,165 shares

#### Notes Regarding Use of Projections of Results and Other Matters

- 1. In this document, the Company has revised the consolidated performance forecast for the full fiscal year announced on April 27, 2009.
- 2. Projections of results and future developments are based on information available to the Company at the present time, as well as certain assumptions judged by the Company to be reasonable. Various factors could cause actual results to differ materially from these projections. Major factors influencing Omron's actual results include, but are not limited to, (i) the economic conditions affecting the Omron Group's businesses in Japan and overseas, (ii) demand trends for the Omron Group's products and services, (iii) the ability of the Omron Group to develop new technologies and products, (iv) major changes in the fund-raising environment, (v) tie-ups or cooperative relationships with other companies, and (vi) movements in currency exchange rates and stock markets.

For the assumptions that form the basis of the projected results, see 3. Qualitative Information on Consolidated Performance Forecast in "Qualitative Information and Financial Statements, etc." on page 6.

- 3. The Company's quarterly financial statements are prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP) under Article 4 of "Terminology, Style and Preparation Methods of Quarterly Consolidated Financial Statements" (Cabinet Office Ordinance No. 64, issued August 10, 2007).
- 4. The Company applies the single step method for presentation of its Consolidated Financial Statements based on U.S. GAAP. However, to facilitate comparison with other companies, operating income on the Consolidated Statements of Operations is presented by subtracting selling, general and administrative expenses and research and development expenses from gross profit.
- 5. The dividend for the year ending March 31, 2010 will be set and disclosed in accordance with the Company's Basic Policy for Distribution of Profits at a point when there is a high level of certainty of achieving the Company's performance forecast. The Company plans to announce the year-end dividend by April 2010 at the latest.

Note: The following abbreviations of business segment names are used in the attached materials.IAB:Industrial Automation BusinessEMC:Electronic and Mechanical Components BusinessAEC:Automotive Electronic Components BusinessSSB:Social Systems, Solutions and Service BusinessHCB:Healthcare Business (includes Omron Healthcare Co., Ltd. and others)Other:Environmental Solutions Business HQ, Electronic Systems & Equipments Division HQ, Micro Devices<br/>H.Q., OMRON PRECISION TECHNOLOGY Co., Ltd. and others

#### Qualitative Information and Financial Statements, etc.

#### 1. Qualitative Information on Consolidated Results of Operations

#### **General Overview**

Reviewing economic conditions during the nine months ended December 31, 2009, the global economic downturn that began in the second half of fiscal 2008 bottomed out in the second quarter of fiscal 2009 in many sectors, and a recovery trend became more apparent entering the third quarter. The Japanese economy is steadily regaining its luster month by month. Overseas, China continued to perform strongly, due in part to the government's fiscal policies, and the economies of Southeast Asia were steady. The United States and Europe finally began to show a trend toward recovery, with certain exceptions.

In markets related to the Omron Group, demand centered on commercial and environment-related products increased from the second quarter onward, supported by governmental measures in various countries aimed at encouraging consumption and preserving the environment. Investment demand among manufacturers, Omron's core customer group, had been decreasing but bottomed out and began to rise steadily in the third quarter.

In these circumstances, the Omron Group set "Sweeping Profit Structure Reform Guided by 'Selection and Focus' and 'Working Together as One'" as its policy for fiscal 2009. Even as the economy regains optimism in some sectors, the Group will continue to work together to implement profitability initiatives in the short term including thorough cost reductions, while promoting structural reform in the medium term to build a corporate structure that is resilient to changes in the external environment.

The Omron Group's net sales for the nine months ended December 31, 2009 decreased 25.7 percent compared with the same period of the previous fiscal year to JPY 370,505 million, reflecting the significant global economic slowdown and flat capital investment among manufacturers through the second quarter. In addition, although the effects of thorough profitability initiatives based on the fiscal 2009 policy were apparent, the significant decrease in net sales resulted in operating income of JPY 1,015 million, a decrease of 93.9 percent compared with the same period of the previous fiscal year. Income before income taxes was JPY 191 million, a decrease of 98.7 percent, and net loss attributable to shareholders was JPY 670 million.

The average exchange rates for the nine months ended December 31, 2009 were USD 1 = JPY 93.6 and EUR 1 = JPY 132.2 (8.7 yen and 18.7 yen less than the same period of the previous fiscal year, respectively).

#### **Segment Information**

In the third quarter, the Group reorganized the Electronic Components Business (ECB) into the Electronic and Mechanical Components Business (EMC) to strengthen mechanical components, transferring ECB's backlight and micro device businesses into a new organization under the direct supervision of Omron's president and CEO.

Accordingly, business segments heretofore classified as IAB, ECB, AEC, SSB, and HCB have been reclassified as IAB, EMC, AEC, SSB, HCB and Other from the third quarter. Figures from previous fiscal years have been restated to reflect the new classifications.

#### IAB

In Japan, sales of sensors and other products recovered due to a rebound in production at the start of the second quarter in the automotive, electronic component and semiconductor industries. The recovery trend in demand for Omron's products continued steadily in the third quarter, with improvement in sales of safety and energy-related products.

Overseas, demand for Omron's products continued to grow in China through the third quarter as production capacity utilization and capital investment increased with the expansion of internal demand. In Europe, although the economy remained weak, a modest recovery due to government measures in Germany and France and upward trends in Eastern and Southern Europe during the third quarter were part of a gradual return of strength. In North America, there was gradual recovery in the third quarter despite the continuing impact of a slump in petroleum-related industries and stagnant conditions in the automotive industry.

As a result, segment sales for the nine months ended December 31, 2009 totaled JPY 145,452 million, a decrease of 35.7 percent compared with the same period of the previous fiscal year.

#### EMC

In Japan, sales of many commercial and consumer products recovered with the end of inventory adjustments that began in the second half of the previous fiscal year. Demand for electronic components for industrial equipment also recovered steadily.

Overseas, although sales fell in an unprecedentedly severe operating environment in Europe and North America through the second quarter, signs of recovery gradually surfaced in the third quarter. In China and Southeast Asia, economic conditions began recovering in the second quarter and demand turned upward for consumer devices in particular, mainly relays for home electronics, flexible printed circuit connectors and mobile phone input devices.

As a result, segment sales for the nine months ended December 31, 2009 were JPY 52,482 million, a decrease of 14.9 percent compared with the same period of the previous fiscal year.

#### AEC

Global automotive demand, which had fallen sharply beginning in the second half of the previous fiscal year, finally bottomed out and started to recover with the effects of stimulus programs to promote automobile purchases in various countries.

In Japan, demand picked up due to preferential tax treatment for eco-friendly cars. Demand has also been recovering in China and other developing countries with the effect of stimulus programs to promote automobile purchases. In North America, demand has been recovering gradually since the second quarter.

As a result, segment sales for the nine months ended December 31, 2009 totaled JPY 52,615 million, a decrease of 24.2 percent compared with the same period of the previous fiscal year.

#### SSB

In the public transportation systems business, demand for Omron's products decreased compared with the same period of the previous fiscal year as railway companies cut back capital investment due to the effects of the continuing weak economy and reduced expressway tolls on weekends and holidays. The social sensor solutions business saw expansion of new solutions in the road management systems business, but demand decreased with the effect of cutbacks in investment by the manufacturing, commercial and distribution industries.

In the related maintenance business, demand decreased due to the effect of cutbacks in capital investment by manufacturers and a decrease in public transportation-related construction. In the software business, demand also decreased due to cutbacks in capital investment by manufacturers and distributors.

As a result, segment sales for the nine months ended December 31, 2009 totaled JPY 33,005 million, a decrease of 23.9 percent compared with the same period of the previous fiscal year.

#### HCB

In Japan, demand expanded substantially for home-use digital blood pressure monitors, and for digital thermometers due in part to the effect of H1N1 influenza. However, demand for devices for medical institutions dropped below that of the same period of the previous fiscal year due to the ongoing curtailment or postponement of investment by hospitals and physicians.

Overseas, demand in China remained strong, reflecting rising awareness of health management in provincial cities. On the other hand, demand in North America and Europe was week due to the continuing sluggish economy as well as the impact of the strong yen on currency translation.

As a result, segment sales for the nine months ended December 31, 2009 totaled JPY 47,260 million, a decrease of 3.1 percent compared with the same period of the previous fiscal year.

#### Other

The Other segment is primarily responsible for exploring and nurturing new businesses and nurturing/reinforcing businesses not handled by other internal companies, including the backlight business, the micro devices business, the electronic systems and equipment business and the environmental business.

In the backlight business, sales decreased compared with the same period of the previous fiscal year, despite an overall recovery trend including strong demand for medium-sized backlights. In the micro devices business, sales decreased compared with the same period of the previous fiscal year, despite an increase in LCD-related

foundry projects and a recovery trend in consumer and industrial demand for integrated circuits, a core product. In the environmental business, demand was strong for visualization systems for energy consumption amid rising inclination worldwide to invest in environmental conservation and improvement. In the electronic systems and equipment business, demand was low for industrial-use personal computers, uninterruptible power supply units and contract device production.

As a result, segment sales for the nine months ended December 31, 2009 totaled JPY 32,390 million, a decrease of 22.0 percent compared with the same period of the previous fiscal year.

#### 2. Qualitative Information on Consolidated Financial Condition

Total assets as of December 31, 2009 decreased JPY 2,755 million compared with the end of the previous fiscal year to JPY 535,525 million due to restraint in new capital investment and efforts to reduce inventories, despite an increase in the value of investment securities following a recovery in stock prices from the end of the previous fiscal year.

In addition, total liabilities decreased JPY 3,529 million compared with the end of the previous fiscal year to JPY 234,770 million due to a decrease in termination and retirement benefits, despite an increase in notes and accounts payable – trade. As a result, total net assets increased JPY 774 million compared with the end of the previous fiscal year to JPY 300,755 million, and the net worth ratio increased to 55.9 percent from 55.4 percent at the end of the previous fiscal year.

Net cash provided by operating activities for the nine months ended December 31, 2009 was JPY 26,343 million (an increase of JPY 2,838 million compared with the same period of the previous fiscal year) with the effect of an increase in accounts payable, although the Company recorded a net loss for the period.

Net cash used in investing activities was JPY 15,450 million (a decrease of JPY 16,268 million compared with the same period of the previous fiscal year) as a result of conducting highly selective capital investment.

Net cash used in financing activities was JPY 5,665 million (an increase of JPY 19,790 million compared with the same period of the previous fiscal year) because the Company paid dividends and reduced short-term bank loans.

As a result, the balance of cash and cash equivalents at December 31, 2009 increased JPY 5,797 million from the end of the previous fiscal year to JPY 52,428 million.

#### 3. Qualitative Information on Consolidated Performance Forecast

In markets related to the Omron Group, a gradual recovery trend is expected to continue, and sales are projected to exceed initial targets. Accordingly, the Group will work together to pursue its profitability initiatives and further accelerate structural reform.

Through these measures, the Omron Group expects income to substantially exceed initial targets, and to achieve an increase in income compared with the previous period. Consequently, the Group has made the following revisions to the consolidated performance forecast for the full fiscal year announced on April 27, 2009.

The assumed exchange rates for the fourth quarter in the performance forecast for the fiscal year are USD 1 = JPY 90 and EUR 1 = JPY 130.

The performance forecast and other forward-looking statements are based on information available to the Company at the present time, and on certain assumptions judged by the Company to be reasonable. Due to a variety of factors, actual results may differ materially from the forecast.

(Revisions to the full-year consolidated performance forecast (US GAAP))

Ϋ́,	1	× ×	//	(Millions of yen)
	Net sales	Operating income	Income (loss) before income taxes	Net income (loss) attributable to shareholders
Previous forecast (A)	510,000	0	(3,500)	(2,000)
Revised forecast (B)	520,000	10,000	5,500	3,000
Change (B-A)	10,000	10,000	9,000	5,000
Percent change (%)	2.0	_		—
(Reference) Results for the year ended March 31, 2009	627,190	5,339	(39,133)	(29,172)

Note: Net income attributable to shareholders is identical in content to net income for the year ended March 31, 2009.

#### 4. Other

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries due to changes in the scope of consolidation): None applicable
- (2) Use of simplified accounting methods and accounting methods specific to preparation of the quarterly consolidated financial statements: None applicable
- (3) Changes in accounting principles, procedures and methods of presentation pertaining to preparation of the quarterly consolidated financial statements: Omron has adopted Financial Accounting Standards Board (FASB) Statement No. 105, "Generally Accepted Accounting Principles" (previously FASB Statement No. 168, "The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles"), as of the second quarter of the fiscal year ending March 31, 2010. This statement establishes the FASB Accounting Standards Codification as the sole source of authoritative US Generally Accepted Accounting Principles (U.S. GAAP) recognized by the FASB. Provisions will be changed from the previous FASB standard to conform to the FASB Accounting Standards Codification.

Omron has adopted FASB Accounting Standards Codification (ASC) No. 810, "Consolidation" (previously FASB Statement No. 160, "Non-controlling Interests in Consolidated Financial Statements—an amendment of ARB No. 51"), as of the fiscal year ending March 31, 2010. This standard requires the parent company's interest and non-controlling interests to be clearly identified, labeled and disclosed. Minority interests, which were formerly classified between liabilities and shareholders' equity in the consolidated balance sheets, are now accounted for in net assets as non-controlling interests. This statement also changes the presentation and line items of the consolidated statements of operations.

Prior year amounts in the consolidated financial statements have been reclassified or adjusted following adoption of the standard.

Omron has adopted FASB ASC No. 280, "Segment Reporting" (previously FASB Statement No. 131, "Disclosures about Segments of an Enterprise and Related Information"), as of the fiscal year ending March 31, 2010. This standard regulates reporting information about a company's operating segments. Operating segments are regularly used by a company's top decision-makers in distributing management resources and assessing performance, and defined as structural units of financial information available concerning a company.

Prior year amounts in segment information have been reclassified or adjusted following adoption of the standard.

#### **5.** Consolidated Financial Statements

#### (1) Quarterly Consolidated Balance Sheets

(1) Quarterly Consolidated Balance Sheets (Millions of year)						
	As of		As o	f		
	December 3	1,2009	March 31, 2009			
ASSETS						
Current assets:	273,820	51.1%	275,991	51.3%		
Cash and cash equivalents	52,428		46,631			
Notes and accounts receivable — trade	113,938		113,551			
Allowance for doubtful receivables	(2,359)		(2,562)			
Inventories	82,283		84,708			
Deferred income taxes	14,769		16,522			
Other current assets	12,761		17,141			
Property, plant and equipment:	126,228	23.6	132,535	24.6		
Land	26,748		26,753			
Buildings	127,359		120,244			
Machinery and equipment	144,290		143,801			
Construction in progress	5,844		9,061			
Accumulated depreciation	(178,013)		(167,324)			
Investments and other assets:	135,477	25.3	129,754	24.1		
Investments in and advances to associates	15,944		15,638			
Investment securities	37,099		31,682			
Leasehold deposits	7,341		7,784			
Deferred income taxes	55,928		53,783			
Other	19,165		20,867			
Total assets	535,525	100.0%	538,280	100.0%		

(Millions of yen)

(Millions of y					
	As o		As of		
	December 3	31, 2009	March 3	1, 2009	
LIABILITIES					
Current liabilities:	135,700	25.3%	135,038	25.1%	
Short-term debt	30,423		32,970		
Notes and accounts payable – trade	63,745		58,179		
Accrued expenses	20,563		24,791		
Income taxes payable	526		711		
Deferred income taxes	45		156		
Other current liabilities	19,998		17,743		
Current portion of long-term debt	400		488		
Long-term debt	21,355	4.0	21,401	4.0	
Deferred income taxes	1,297	0.2	941	0.2	
Termination and retirement benefits	75,972	14.2	80,443	14.9	
Other long-term liabilities	446	0.1	476	0.1	
Total liabilities	234,770	43.8	238,299	44.3	
NET ASSETS					
Shareholders' equity	299,089	55.9	298,411	55.4	
Common stock	64,100	12.0	64,100	11.9	
Capital surplus	99,082	18.5	99,059	18.4	
Legal reserve	9,373	1.8	9,059	1.7	
Retained earnings	228,862	42.7	231,388	43.0	
Accumulated other comprehensive income (loss)	(57,870)	(10.8)	(60,744)	(11.3)	
Foreign currency translation adjustments	(24,172)		(22,319)		
Minimum pension liability adjustments	(40,263)		(40,570)		
Net unrealized gains on available-for-sale					
securities	6,570		2,763		
Net gains (losses) on derivative instruments	(5)		(618)		
Treasury stock	(44,458)	(8.3)	(44,451)	(8.3)	
Noncontrolling interests	1,666	0.3	1,570	0.3	
Total net assets	300,755	56.2	299,981	55.7	
Total liabilities and net assets	535,525	100.0%	538,280	100.0%	

#### (2) Consolidated Statements of Operations (Nine months ended December 31, 2009)

(Millions of yen)

	Nine mont	ths ended	Nine months ended		
	December	31, 2008	December	31, 2009	
Net sales	498,829	100.0%	370,505	100.0%	
Cost of sales	319,309	64.0	244,269	65.9	
Gross profit	179,520	36.0	126,236	34.1	
Selling, general and administrative expenses	126,225	25.3	98,270	26.5	
Research and development expenses	36,643	7.4	26,951	7.3	
Operating income	16,652	3.3	1,015	0.3	
Other expenses, net	1,912	0.4	824	0.2	
Income before income taxes	14,740	2.9	191	0.1	
Income taxes	5,469	1.1	66	0.0	
Equity in net losses (gains) of affiliates	168	0.0	641	0.2	
Net income (loss)	9,103	1.8	(516)	(0.1)	
Net loss (income) attributable to noncontrolling interests	35	0.0	154	0.1	
Net income (loss) attributable to shareholders	9,068	1.8	(670)	(0.2)	

Note: Comprehensive income (loss), which is the sum of net income (loss) attributable to shareholders and other comprehensive income, is as follows:

Nine months ended December 31, 2009: JPY 2,204 million

Nine months ended December 31, 2008: (JPY 31,322 million)

Other comprehensive income includes foreign currency translation adjustments, minimum pension liability adjustments, unrealized gains (losses) on available-for-sale securities and net gains (losses) on derivative instruments.

### (3) Quarterly Consolidated Statements of Cash Flows

		(Millions of yen)
	Nine months ended	Nine months ended
	December 31, 2008	December 31, 2009
I. Operating Activities:		
Net income (loss)	9,103	(516)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
1. Depreciation and amortization	25,212	20,075
2. Net loss on sales and disposals of property, plant and equipment	782	152
3. Gain on sales of investment securities	(29)	(417)
4. Loss on investment securities	3,263	516
5. Termination and retirement benefits	(1,597)	(3,984)
6. Deferred income taxes	2,531	(2,799)
7. Equity in loss (gain) of affiliates	168	641
8. Changes in assets and liabilities:		
(1) Decrease (increase) in notes and accounts receivable — trade, net	33,865	(1,624)
(2) Decrease (increase) in inventories	(15,978)	925
(3) Decrease (increase) in other assets	(11,367)	4,585
(4) Increase (decrease) in notes and accounts payable — trade	(17,108)	8,059
(5) Decrease in income taxes payable	(6,864)	(158)
(6) Increase in accrued expenses and other current liabilities	1,010	1,205
9. Other, net	514	(317)
Total adjustments	14,402	26,859
Net cash provided by operating activities	23,505	26,343
II. Investing Activities:		
1. Proceeds from sales or maturities of investment securities	1,658	588
2. Purchase of investment securities	(6,108)	—
3. Capital expenditures	(28,521)	(16,259)
4. Net decrease in leasehold deposits	219	432
5. Proceeds from sales of property, plant and equipment	1,008	708
6. Purchase of noncontrolling interests	—	(106)
7. Increase in investment in and loans to affiliates	26	(972)
8. Proceeds from sale of business, net	—	159
Net cash used in investing activities	(31,718)	(15,450)
III. Financing Activities:		
1. Net proceeds (repayments) of short-term bank loans	27,482	(2,478)
2. Proceeds of long-term debt	—	233
3. Repayments of long-term debt	(852)	(323)
4. Dividends paid by the Company	(9,507)	(3,083)
5. Dividends paid to noncontrolling shareholders	(13)	(6)
6. Acquisition of treasury stock	(2,991)	(9)
7. Sale of treasury stock	6	1
Net cash used in financing activities	14,125	(5,665)
IV. Effect of Exchange Rate Changes on Cash and Cash Equivalents	(6,564)	569
Net Increase in Cash and Cash Equivalents	(652)	5,797
Cash and Cash Equivalents at Beginning of the Period	40,624	46,631
Cash and Cash Equivalents at End of the Period	39,972	52,428
Notes to cash flows from operating activities:	,	,
1. Interest paid	1,046	466
2. Taxes paid	17,240	3,050
Notes to investing and financing activities not involving cash flow:	- 7 -	- ,
Debt related to capital expenditures	2,810	58

#### (4) Notes Regarding Assumptions of Continuing Operations None applicable

#### (5) Segment Information

#### **Business Segment Information**

IAB					Nine months ended December 31, 2008 (April 1, 2008 – December 31, 2008) (Millions						
IND	EMC	AEC	SSB	НСВ	Other	Total	Eliminations & Corporate	Consolidated			
226,104	61,683	69,448	43,346	48,754	41,552	490,887	7,942	498,829			
8,460	39,474	2,825	4,099	240	4,011	59,109	(59,109)	—			
234,564	101,157	72,273	47,445	48,994	45,563	549,996	(51,167)	498,829			
210,580	95,234	75,582	48,266	44,669	49,885	524,216	(42,039)	482,177			
23,984	5,923	(3,309)	(821)	4,325	(4,322)	25,780	(9,128)	16,652			
2 2	8,460 34,564 10,580	8,460 39,474 34,564 101,157 10,580 95,234	8,460         39,474         2,825           34,564         101,157         72,273           10,580         95,234         75,582	8,460         39,474         2,825         4,099           34,564         101,157         72,273         47,445           10,580         95,234         75,582         48,266	8,460         39,474         2,825         4,099         240           34,564         101,157         72,273         47,445         48,994           10,580         95,234         75,582         48,266         44,669	8,460         39,474         2,825         4,099         240         4,011           34,564         101,157         72,273         47,445         48,994         45,563           10,580         95,234         75,582         48,266         44,669         49,885	8,460         39,474         2,825         4,099         240         4,011         59,109           34,564         101,157         72,273         47,445         48,994         45,563         549,996           10,580         95,234         75,582         48,266         44,669         49,885         524,216	26,104       61,683       69,448       43,346       48,754       41,552       490,887       7,942         8,460       39,474       2,825       4,099       240       4,011       59,109       (59,109)         34,564       101,157       72,273       47,445       48,994       45,563       549,996       (51,167)         10,580       95,234       75,582       48,266       44,669       49,885       524,216       (42,039)			

#### Nine months ended December 31, 2009 (April 1, 2009 – December 31, 2009)

	IAB	EMC	AEC	SSB	НСВ	Other	Total	Eliminations & Corporate	Consolidated
Net sales:									
(1) Sales to outside									
customers	145,452	52,482	52,615	33,005	47,260	32,390	363,204	7,301	370,505
(2) Intersegment sales									
and transfers	3,790	30,900	581	2,876	85	5,581	43,813	(43,813)	
Total	149,242	83,382	53,196	35,881	47,345	37,971	407,017	(36,512)	370,505
Operating expenses	143,371	79,425	52,444	38,558	41,054	43,466	398,318	(28,828)	369,490
Operating income (loss)	5,871	3,957	752	(2,677)	6,291	(5,495)	8,699	(7,684)	1,015

Notes: 1. The Company has adopted FASB ASC No. 280, "Segment Reporting" (previously FASB Statement No. 131, "Disclosures about Segments of an Enterprise and Related Information"), from the fiscal year ending March 31, 2010. Segment information for the nine months ended December 31, 2008 has been restated to reflect the change.

2. From the nine months ended December 31, 2009, business segments have been changed to IAB, EMC, AEC, SSB, HCB and Other to reflect a change in organization. Figures in segment information for the previous period have been restated to reflect the new classifications.

#### **Geographical Segment Information**

Nine months ended December 31, 2008 (April 1, 2008 – December 31, 2008)						(M	Iillions of yen)	
	Japan	North America	Europe	Greater China	Southeast Asia and Others	Total	Eliminations & Corporate	Consolidated
Net sales:								
(1) Sales to outside								
customers	250,171	65,382	86,311	63,490	33,475	498,829	_	498,829
(2) Intersegment sales								
and transfers	94,563	721	1,071	43,212	7,132	146,699	(146,699)	_
Total	344,734	66,103	87,382	106,702	40,607	645,528	(146,699)	498,829
Operating expenses	333,355	65,467	80,262	102,306	38,457	619,847	(137,670)	482,177
Operating income (loss)	11,379	636	7,120	4,396	2,150	25,681	(9,029)	16,652

#### Nine months ended December 31, 2009 (April 1, 2009 – December 31, 2009)

(Millions of ven)

(Millions of yen)

vine months ended December 51, 2009 (April 1, 2009 – December 51, 2009)					(IV	minolis of yell)		
	Japan	North America	Europe	Greater China	Southeast Asia and Others	Total	Eliminations & Corporate	Consolidated
Net sales:								
(1) Sales to outside								
customers	184,129	43,962	56,596	57,841	27,977	370,505		370,505
(2) Intersegment sales								
and transfers	72,078	599	527	38,668	5,406	117,278	(117,278)	
Total	256,207	44,561	57,123	96,509	33,383	487,783	(117,278)	370,505
Operating expenses	256,587	44,935	55,801	90,287	30,637	478,247	(108,757)	369,490
Operating income (loss)	(380)	(374)	1,322	6,222	2,746	9,536	(8,521)	1,015

#### **Overseas Sales**

Nine months ended December 31, 2008 (April 1, 2008 – December 31, 2008) (Milli							
	North America	Europe	Greater China	Southeast Asia and Others	Total		
I. Overseas sales	65,898	88,657	66,746	37,200	258,501		
II. Consolidated net sales					498,829		
III. Overseas sales as a percentage of consolidated net sales (%)	13.2	17.8	13.4	7.4	51.8		

#### Nine months ended December 31, 2009 (April 1, 2009 – December 31, 2009)

(Millions of yen)

	North America	Europe	Greater China	Southeast Asia and Others	Total
I. Overseas sales	44,156	60,510	58,635	30,423	193,724
II. Consolidated net sales					370,505
III. Overseas sales as a percentage of consolidated net sales (%)	11.9	16.4	15.8	8.2	52.3

#### (6) Notes in the Event of Significant Changes in Shareholders' Equity

None applicable

#### (Attachment)

## Summary of Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2010

Ending March 31, 2010						
						ons of yen, %)
	Nine months ended December 31, 2008	Nine months ended December 31, 2009	Year-on- year change	Year ended March 31, 2009	Year ending March 31, 2010 (projected)	Year-on- year change
Net sales	498.829	370,505	(25.7%)	627,190	520,000	(17.1%)
Operating income [% of net sales]	16,652 [3.3%]	1,015 [0.3%]	(93.9%) [-3.0P]	5,339 [0.9%]	10,000 [1.9%]	87.3% [+1.0P]
Income from continuing operations before income taxes [% of net sales]	14,740 [2.9%]	191 [0.1%]	(98.7%) [-2.8P]	(39,133) [-6.2%]	(5,500) [1.1%]	[+7.3P]
Net income attributable to shareholders	9,068	(670)		(29,172)	3,000	
Net income per share attributable to shareholders (basic) (¥)	41.05	(3.04)	-44.09	(132.15)	13.63	+145.78
Net income per share attributable to shareholders (diluted) (¥)	41.05	_	_	_		
Return on equity				(8.7%)	1.0%	(+9.7P)
Total assets	583,816	535,525	(8.3%)	538,280		
Net assets [Net worth ratio (%)]	332,165 [56.6%]	300,755 [55.9%]	(9.5%) [-0.7P]	299,981 [55.4%]		
Net assets per share (¥)	1,500.29	1,358.53	-141.76	1,355.41		
Net cash provided by (used in) operating activities	23,505	26,343	2,838	31,408		
Net cash provided by (used in) investing activities	(31,718)	(15,450)	16,268	(40,628)		
Net cash provided by (used in) financing activities	14,125	(5,665)	(19,790)	21,867		
Cash and cash equivalents at end of period	39,972	52,428	12,456	46,631		

Notes:

1. The number of consolidated subsidiaries is 157, and the number of companies accounted for by the equity method is 18.

2. Net income has been renamed net income attributable to shareholders.

#### (Attachment)

#### Consolidated Not Sales by Pusiness Segment

Consolidated Net Sales b	y Business Segment			(Billions of yen)
		Nine months ended December 31, 2008	Nine months ended December 31, 2009	Period-on-period change (%)
	Domestic	103.7	64.0	(38.3)
IAB	Overseas	122.4	81.5	(33.5)
	Total	226.1	145.5	(35.7)
	Domestic	19.7	16.7	(15.2)
EMC	Overseas	42.0	35.8	(14.8)
Line	Total	61.7	52.5	(14.9)
	Domestic	20.7	16.4	(20.7)
AEC	Overseas	48.8	36.2	(25.7)
	Total	69.5	52.6	(24.2)
	Domestic	42.3	32.8	(22.7)
SSB	Overseas	1.0	0.2	(76.3)
552	Total	43.3	33.0	(23.9)
	Domestic	21.2	22.4	5.8
НСВ	Overseas	27.6	24.8	(9.9)
	Total	48.8	47.2	(3.1)
	Domestic	25.0	17.6	(29.6)
Other	Overseas	16.5	14.8	(10.6)
o ther	Total	41.5	32.4	(22.0)
	Domestic	7.7	6.9	(10.7)
Eliminations, etc.	Overseas	0.2	0.4	59.3
,,,	Total	7.9	7.3	(8.1)
	Domestic	240.3	176.8	(26.4)
Total	Overseas	258.5	193.7	(25.1)
1000	[% of total]	[51.8%]	[52.3%]	[+0.5P]
	Total	498.8	370.5	(25.7)

Notes: 1. The Company has adopted FASB ASC No. 280, "Segment Reporting" (previously FASB Statement No. 131, "Disclosures about Segments of an Enterprise and Related Information"), from the fiscal year ending March 31, 2010. Segment information for the nine months ended December 31, 2008 has been restated to reflect the change.

2. From the nine months ended December 31, 2009, business segments have been changed to IAB, EMC, AEC, SSB, HCB and Other to reflect a change in organization. Figures in segment information for the previous period have been restated to reflect the new classifications.

Average Currency Exchange Rate(One unit of currency, in yen)					
	Nine months ended	Nine months ended	Period-on-period		
	December 31, 2008	December 31, 2009	change (%)		
USD	102.3	93.6	-8.7		
EUR	150.9	132.2	-18.7		

#### (Attachment)

Consolidated Net Sales b	(Billions of yen)			
		Year ended	Year ending	Year-on-year
		March 31, 2009	March 31, 2010	change (%)
	Domestic	125.5	91.5	(27.1)
IAB	Overseas	146.5	112.5	(23.2)
	Total	272.0	204.0	(25.0)
	Domestic	25.6	22.8	(10.9)
EMC	Overseas	50.9	48.3	(5.1)
	Total	76.5	71.1	(7.1)
	Domestic	25.0	24.4	(2.4)
AEC	Overseas	57.1	49.1	(14.0)
	Total	82.1	73.5	(10.5)
	Domestic	70.7	56.1	(20.7)
SSB	Overseas	1.6	0.6	(62.6)
	Total	72.3	56.7	(21.6)
	Domestic	28.1	30.3	7.7
НСВ	Overseas	35.5	33.7	(5.0)
-	Total	63.6	64.0	0.6
	Domestic	30.5	23.2	(24.0)
Other	Overseas	19.7	19.3	(2.1)
	Total	50.2	42.5	(15.4)
	Domestic	10.2	7.5	(25.9)
Eliminations, etc.	Overseas	0.3	0.7	107.5
,,,	Total	10.5	8.2	(21.6)
	Domestic	315.6	255.8	(18.9)
Total	Overseas	311.6	264.2	(15.2)
	[% of total]	[49.7%]	[50.8%]	[+1.1P]
	Total	627.2	520.0	(17.1)

Notes: 1. The Company has adopted FASB ASC No. 280, "Segment Reporting" (previously FASB Statement No. 131, "Disclosures about Segments of an Enterprise and Related Information"), from the fiscal year ending March 31, 2010. Segment information for the nine months ended December 31, 2008 has been restated to reflect the change.

2. From the nine months ended December 31, 2009, business segments have been changed to IAB, EMC, AEC, SSB, HCB and Other to reflect a change in organization. Figures in segment information for the previous period have been restated to reflect the new classifications.

Average Currency Exchange Rate (One unit of currency, in yer					
	Year ended	Year ending	Year-on-year		
	March 31, 2009	March 31, 2010	change (%)		
USD	100.7	92.7	-8.0		
EUR	144.5	131.7	-12.8		