## Omron Products (Market Share and Sales by Product)



#### **Industrial Automation Business**

#### **Strengths**

- Extensive product lineup
- Global infrastructure and services network



**Share of the Control-Related Equipment Market (Japan)** 

Source: Nippon Electric Control Equipment Industries Association



### **Electronic and Mechanical Components Business**

#### **Strengths**

- Consultative sales approach
- Global delivery of high-quality products; superior manufacturing capabilities



**Share of the Relays** Market (Global)

Source: Internal survey

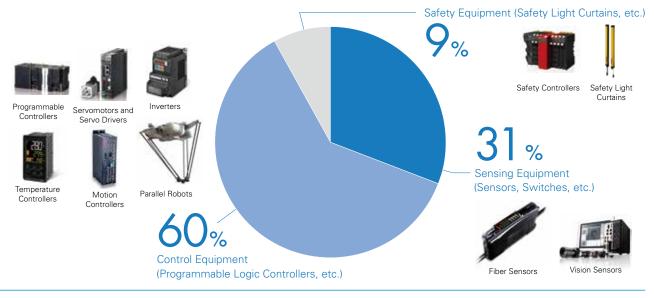


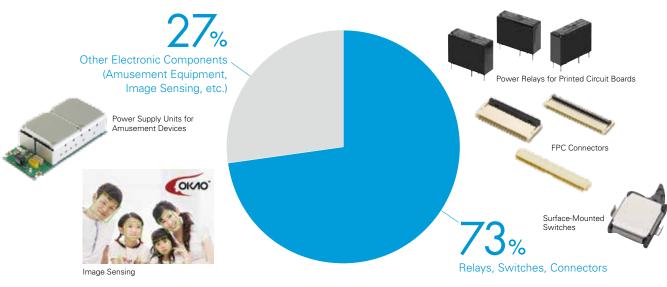
#### **Automotive Electronic Components Business**

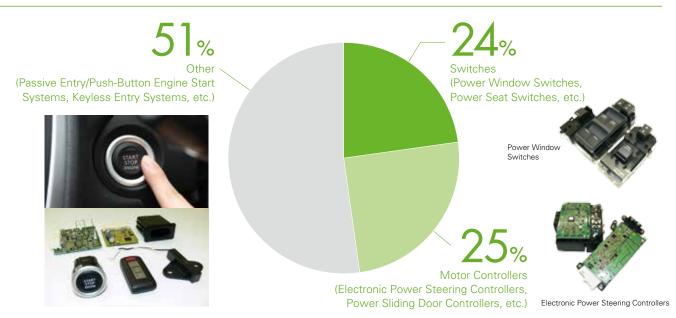
- Global development and delivery of high-quality electronic components
- Trusted independent supplier to a diverse customer base
- Work with customers to develop products that anticipate market needs



**Share of the Body Control Units for Miniature Vehicles Market (Japan)** Source: Internal survey







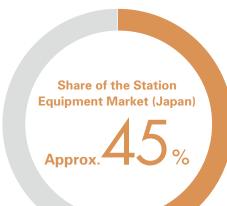


#### **Social Systems, Solutions and Service Business**

#### **Strengths**

 One-stop solutions (Component, system development, software development, and engineering services)





Source: Internal survey



#### **Healthcare Business**

#### **Strengths**

- Recognized brand, trusted by medical and research institutes
- Compliance with regulations



Share of the Home-Use
Blood Pressure Monitors
Market (Global)

Approx. DU%

Source: Internal survey



#### **Other Businesses**

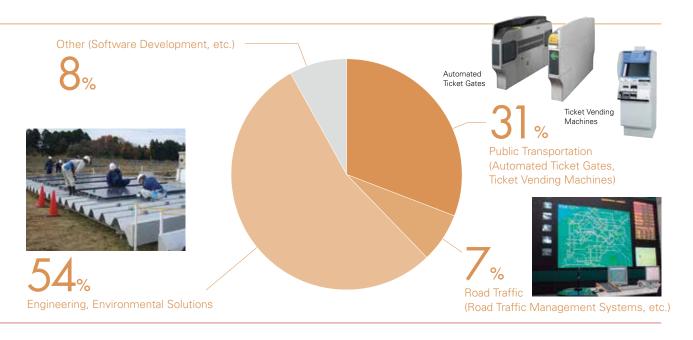
Headquarters is responsible for overseeing business development/support, as well as managing projects to research and develop new businesses.

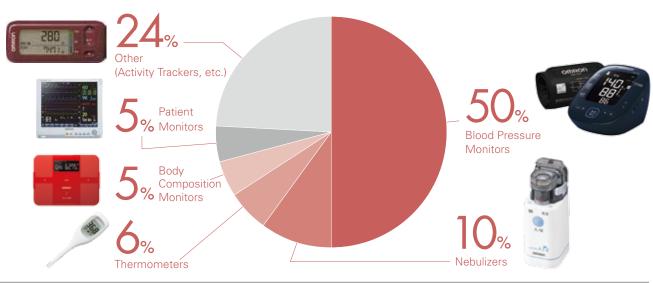


Share of the Residential-Use PV Inverters Market (Japan)

Approx. 40%

Source: Internal survey





#### **Environmental Solutions**

PV inverters and other products for energy generation, storage, and savings



# Hybrid Storage System for Solar Power

#### Electronic Systems and Equipment

Uninterruptible power supply units for providing electricity during power outages or other emergencies



Uninterruptible Power Supply Units

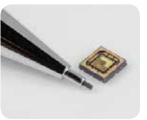
#### Backlights

LCD backlights for smartphones and other devices



#### Micro Devices

Micro electro mechanical systems (MEMS) for emerging applications



MEMS Pressure Sensors