

## 2023年度 第3四半期 オムロングループ財務データ集

### OMRON Group Reference Data for 2023 Q3

<b>目次</b>	<b>Index</b>		1
全社連結 PL概要	Financial Highlights	...	2
制御機器事業	IAB Summary of Operations	...	3
ヘルスケア事業	HCB Summary of Operations	...	4
社会システム事業	SSB Summary of Operations	...	5
電子部品事業	DMB Summary of Operations	...	6
データソリューション事業	DSB Summary of Operations	...	7
本社他（消去調整含む）	Eliminations & Corporate Summary of Operations	...	8
セグメント別売上	Sales by Segment	...	9
全社地域別売上	Total Sales by Region	...	10
セグメント・地域別売上構成比	Composition of Sales by Segment and Region	...	11
セグメント別営業利益	Operating Income by Segment	...	12
組み替えに関する注記	Notes on Reclassification	...	13

#### <セグメントの名称 Name of Business Segments>

制御機器事業： IAB:	インダストリアルオートメーションビジネス Industrial Automation Business
ヘルスケア事業： HCB:	ヘルスケアビジネス Healthcare Business
社会システム事業： SSB:	ソーシャルシステムズ・ソリューション&サービス・ビジネス Social Systems, Solutions & Service Business
電子部品事業： DMB:	デバイス&モジュールソリューションズビジネス Device & Module Solutions Business
データソリューション事業： DSB:	データソリューションビジネス Data Solution Business

#### <エリアの名称 Definition of Region>

米州： Americas:	北米、中米、南米を含む North, Central, and South America
欧州： Europe:	ヨーロッパ、ロシア、アフリカ、中東を含む Europe, Russia, Africa, the Middle East
中華圏： Greater China:	中国、台湾、香港を含む China, Taiwan, Hong Kong
東南アジア他： Asia Pacific:	東南アジア、韓国、インド、オセアニアを含む Southeast Asia, South Korea, India, Oceania

#### 注意 Notes:

1. 表中で(A)/Actualは実績、(E)/Estimatesは見通し、(P)/Planは計画を表す  
Note. (A) stands for actual results, (E) for estimates, and (P) for plan
2. 当社の連結決算は米国会計基準を採用しています。  
The financial statements are prepared in accordance with U.S. GAAP standards.
3. 四捨五入により、当財務データ集の数値は「2024年3月期 第3四半期 決算短信」と異なる場合がございます。  
These reference data may differ from "Summary of Consolidated Financial Results for the Third Quarter of the Year Ending March 31, 2024 (U.S. GAAP) due to rounding off.
4. 業績予想などは、当社が現時点で入手可能な情報と、合理的であると判断する一定の前提に基づいており、実際の業績はさまざまなリスクや不確定な要素などの要因により、異なる可能性があります。  
Projected results and future developments are based on information available to the Company at the time of writing, as well as certain assumptions judged by the Company to be reasonable. Various risks and uncertain factors could cause actual results to differ materially from these projections.
5. 当資料は2024年2月5日に作成・発表したものです。  
This reference data was produced and announced on February 5, 2024.

		FY19	FY20	FY21	FY22							FY23	FY23	FY23							
		Actual	Actual	Actual	Actual							Plan	Q2 Estimates	Actual & Estimates							
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	
売上高	Sales	678.0	655.5	762.9	184.4	220.0	233.6	238.1	404.4	471.7	876.1	890.0	850.0	203.4	197.3	207.3	202.0	400.7	409.3	810.0	
売上原価	Cost of Sales	374.3	357.2	416.1	103.9	119.0	128.2	131.0	223.0	259.2	482.2	475.5	484.0	112.8	115.8	121.2	121.2	228.6	242.4	471.0	
売上総利益	Gross Profit	303.7	298.4	346.8	80.4	101.0	105.3	107.1	181.4	212.5	393.9	414.5	366.0	90.5	81.5	86.1	80.8	172.0	167.0	339.0	
	その他販管費	SG&A	203.0	192.7	213.2	56.8	59.2	61.6	65.4	116.0	127.0	243.0	258.5	268.5	63.0	63.0	67.7	71.3	126.0	139.0	265.0
	R&D費	R&D Exp.	46.0	43.2	44.3	11.7	12.1	12.5	13.8	23.8	26.4	50.2	54.0	52.5	13.2	12.1	12.5	12.1	25.4	24.6	50.0
販管費合計	SG&A + R&D		248.9	235.9	257.5	68.5	71.3	74.1	79.3	139.8	153.4	293.2	312.5	321.0	76.2	75.1	80.2	83.4	151.4	163.6	315.0
営業利益	Operating Income		54.8	62.5	89.3	11.9	29.7	31.2	27.8	41.6	59.1	100.7	102.0	45.0	14.3	6.3	5.9	-2.6	20.7	3.3	24.0
営業外損益	Non-operating Income (loss),net		2.9	-2.6	2.6	0.2	2.5	-0.5	0.1	2.7	-0.4	2.3	2.5	0.0	-4.3	-0.1	-0.6	2.4	-4.3	1.8	-2.5
税引前当期純利益	NIBT		51.8	65.1	86.7	11.7	27.2	31.7	27.7	38.9	59.5	98.4	99.5	45.0	18.6	6.4	6.5	-5.0	25.0	1.5	26.5
法人税等	Income Taxes		11.3	15.1	23.0	2.9	7.4	8.7	5.9	10.3	14.6	24.9	25.0	13.0	4.4	2.8	2.0	1.6	7.3	3.5	10.8
持分法投資損益	Equity in loss (earnings) of affiliates		1.0	6.1	1.6	0.7	-0.3	0.1	-1.5	0.4	-1.5	-1.1	-0.5	12.0	0.6	10.7	2.1	-1.4	11.3	0.7	12.0
継続事業純利益	Income from continuing operations		39.6	43.9	62.0	8.1	20.1	23.0	23.4	28.2	46.4	74.5	75.0	20.0	13.6	-7.1	2.4	-5.2	6.5	-2.8	3.7
非継続事業利益	Income from discontinued operations		35.7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
非支配持分帰属損益	Net Income Attributable to noncontrolling interest		0.4	0.6	0.6	0.1	0.2	0.3	0.1	0.3	0.4	0.7	0.5	2.0	0.2	0.2	0.6	1.2	0.4	1.8	2.2
当社株主に帰属する当期純利益	Net Income Attributable to OMRON Shareholders		74.9	43.3	61.4	8.0	19.9	22.6	23.3	27.9	46.0	73.9	74.5	18.0	13.4	-7.3	1.8	-6.3	6.1	-4.6	1.5
売上総利益率	Gross Profit / Sales	44.8%	45.5%	45.5%	43.6%	45.9%	45.1%	45.0%	44.9%	45.0%	45.0%	46.6%	43.1%	44.5%	41.3%	41.5%	40.0%	42.9%	40.8%	41.9%	
その他販管費比率	SG&A / Sales	29.9%	29.4%	27.9%	30.8%	26.9%	26.4%	27.5%	28.7%	26.9%	27.7%	29.0%	31.6%	31.0%	31.9%	32.7%	35.3%	31.4%	34.0%	32.7%	
R&D費比率	R&D / Sales	6.8%	6.6%	5.8%	6.4%	5.5%	5.4%	5.8%	5.9%	5.6%	5.7%	6.1%	6.2%	6.5%	6.2%	6.0%	6.0%	6.3%	6.0%	6.2%	
販管費（合計）比率	(SG&A + R&D) / Sales	36.7%	36.0%	33.8%	37.2%	32.4%	31.7%	33.3%	34.6%	32.5%	33.5%	35.1%	37.8%	37.5%	38.1%	38.7%	41.3%	37.8%	40.0%	38.9%	
営業利益率	O.I. / Sales	8.1%	9.5%	11.7%	6.5%	13.5%	13.4%	11.7%	10.3%	12.5%	11.5%	11.5%	5.3%	7.0%	3.2%	2.9%	-1.3%	5.2%	0.8%	3.0%	
設備投資	Capex	33.1	24.0	34.2	6.0	11.3	11.1	16.6	17.3	27.7	45.0	54.0	50.0	7.4	9.9	11.8	20.0	17.3	31.7	49.0	
減価償却費	Depreciation	25.7	22.8	23.4	6.2	6.9	6.8	6.8	13.0	13.6	26.6	29.0	29.5	6.9	6.9	8.5	8.7	13.8	17.2	31.0	
外為(期中平均レート)	Exchange Rate (Yen)	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	
USD (円)	USD	109.1	105.8	112.1	126.5	136.6	144.0	133.6	131.6	138.8	135.2	130.0	140.0	135.8	144.1	148.7	145.0	139.9	146.9	143.4	
EUR (円)	EUR	121.2	123.2	130.5	136.8	139.7	144.5	142.8	138.2	143.7	140.9	140.0	153.9	147.9	157.6	159.4	155.0	152.8	157.2	155.0	
人民元 (円)	CNY	15.7	15.5	17.4	19.3	20.1	20.1	19.4	19.7	19.7	19.7	19.0	19.6	19.5	19.9	20.5	20.0	19.7	20.2	20.0	
ROIC	ROIC	14.1%	7.8%	9.6%							10.4%	Approx. 10%	Approx. 2%							Approx. 1%	
ROE	ROE	14.5%	7.6%	9.7%							10.6%	Approx. 10%	Approx. 2%							Approx. 1%	
EPS (円)	EPS (Yen)	365.3	214.7	305.7							372.2	378.5	91.4							7.6	

	Comparison	FY20 (A) / FY19 (A)	FY21 (A) / FY20 (A)	FY22 (A) / FY21 (A)	FY23 (A) & (E) / FY22 (A)							FY23 (E) / FY23 (P)	FY23 (E) / FY23 (Q2 E)	
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full (E)	Full (E)	
売上高	Sales	96.7%	116.4%	114.8%	110.3%	89.7%	88.8%	84.8%	99.1%	86.8%	92.5%	91.0%	95.3%	
売上原価	Cost of Sales	95.4%	116.5%	115.9%	108.5%	97.3%	94.5%	92.5%	102.5%	93.5%	97.7%	99.1%	97.3%	
売上総利益	Gross Profit	98.2%	116.2%	113.6%	112.6%	80.7%	81.8%	75.5%	94.8%	78.6%	86.1%	81.8%	92.6%	
	その他販管費	SG&A	94.9%	110.7%	114.0%	110.9%	106.4%	110.0%	108.9%	108.6%	109.4%	109.0%	102.5%	98.7%
	R&D費	R&D Exp.	93.9%	102.5%	113.3%	113.1%	100.3%	99.8%	87.6%	106.6%	93.4%	99.6%	92.6%	95.2%
販管費合計	SG&A + R&D		94.7%	109.2%	113.9%	111.3%	105.4%	108.2%	105.2%	108.3%	106.7%	107.4%	100.8%	98.1%
営業利益	Operating Income		114.1%	143.0%	112.7%	119.9%	21.4%	19.0%	-	49.6%	5.7%	23.8%	23.5%	53.3%
税引前当期純利益	NIBT		125.6%	133.2%	113.5%	158.7%	23.6%	20.4%	-	64.2%	2.5%	26.9%	26.6%	58.9%
当社株主に帰属する当期純利益	Net Income Attributable to OMRON Shareholders		57.8%	141.8%	120.3%	168.0%	-	7.8%	-	21.8%	-	2.0%	2.0%	8.3%
設備投資	Capex	72.4%	142.8%	131.6%	123.2%	87.4%	105.8%	120.2%	99.9%	114.4%	108.8%	90.7%	98.0%	
減価償却費	Depreciation	88.5%	102.7%	113.8%	112.1%	101.2%	125.0%	127.9%	106.3%	126.4%	116.6%	106.9%	105.1%	

※車載事業（AEC）を非継続事業に分類しています。  
We have reclassified AEC as discontinued operations.

地域別売上	Sales by Region	FY19	FY20	FY21	FY22							FY23	FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Q2 Estimates	Actual & Estimates						
					Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	(Announced Apr 26)	(Announced Oct 27)	(Announced Feb 5)						
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
日本	Japan	140.0	116.0	135.1	30.4	37.3	39.1	41.3	67.7	80.4	148.1	153.5		34.7	33.0	30.0		67.7		
米州	Americas	32.6	27.6	38.2	11.5	14.1	13.0	13.0	25.6	26.0	51.6	50.5		11.4	10.8	8.8		22.3		
欧州	Europe	71.8	65.6	81.2	20.0	21.4	27.2	29.2	41.4	56.4	97.8	98.5		23.8	21.0	18.5		44.8		
中華圏	Greater China	68.8	87.8	117.1	27.5	41.4	34.1	26.7	68.9	60.8	129.7	128.5		28.6	23.5	21.4		52.1		
東南アジア他	Asia Pacific	39.4	38.5	46.5	11.5	14.9	15.6	16.4	26.4	32.0	58.4	59.0		12.0	11.5	12.8		23.5		
直接輸出	Export	0.2	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		0.0	0.0	0.0		0.0		
売上合計	Total	352.8	335.6	418.1	101.0	129.2	128.9	126.7	230.1	255.6	485.7	490.0	420.0	110.6	99.8	91.5	86.6	210.4	178.1	388.5

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
営業利益	Operating Income	53.6	57.2	76.3	11.8	27.4	25.3	21.4	39.1	46.7	85.8	88.0	29.5	12.2	5.2	0.9	-4.3	17.4	-3.4	14.0
営業利益率	O.I./Sales	15.2%	17.0%	18.2%	11.6%	21.2%	19.6%	16.9%	17.0%	18.3%	17.7%	18.0%	7.0%	11.1%	5.2%	1.0%	-5.0%	8.3%	-1.9%	3.6%

前年比 Comparison

地域別売上	Sales by Region	FY20 (A) / FY19 (A)	FY21 (A) / FY20 (A)	FY22 (A) / FY21 (A)	FY23 (A) & (E) / FY22 (A)							FY23 (E) / FY23 (P)	FY23 (E) / FY23 (Q2 E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full (E)	Full (E)
日本	Japan	-	116.5%	109.6%	114.1%	88.4%	76.7%		99.9%				
米州	Americas	84.7%	138.3%	135.0%	99.2%	76.9%	67.6%		86.9%				
欧州	Europe	91.3%	123.8%	120.6%	118.7%	98.2%	68.3%		108.1%				
中華圏	Greater China	127.7%	133.3%	110.8%	104.0%	56.7%	62.9%		75.6%				
東南アジア他	Asia Pacific	97.8%	120.6%	125.6%	104.9%	77.1%	81.7%		89.2%				
直接輸出	Export	47.2%	30.0%	150.0%	16.7%	20.0%	3.8%		18.2%				
売上合計	Total	-	124.6%	116.2%	109.5%	77.3%	71.0%	68.4%	91.4%	69.7%	80.0%	79.3%	92.5%

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full (E)	Full (E)
営業利益	Operating Income	-	133.4%	112.6%	104.2%	19.0%	3.5%	-	44.6%	-	16.3%	15.9%	47.5%

(注記) ・組み替えに関してはP13記載の1をご参照ください。

・P12記載の1に伴い、2020年度の日本の売上および営業利益の前年比は「組み替えあり」(2020年度)と「組み替えなし」(2019年度)の比較になるため、表示しておりません。

(Note) With regard to reclassification, please refer to note 1 on p.13.

According to notes 1, the Y/Y change of Japan sales and O.I for FY2020 are not presented because FY2020 figures are reclassified while FY2019 figures are numbers before the reclassifications.

地域別売上 Sales by Region	FY19 Actual	FY20 Actual	FY21 Actual	FY22 Actual								FY23 Plan (Announced Apr 26)	FY23 Q2 Estimates (Announced Oct 27)	FY23 Actual & Estimates (Announced Feb 5)					
	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
日本 Japan	26.1	29.6	27.8	5.5	7.1	7.4	6.7	12.6	14.0	26.7	28.0		5.8	5.9	6.9		11.7		
米州 Americas	21.6	24.0	22.7	7.1	6.7	7.7	7.1	13.8	14.8	28.5	28.5		6.6	7.0	7.4		13.7		
欧州 Europe	21.7	22.8	23.0	4.8	5.3	6.8	6.9	10.1	13.7	23.8	24.0		7.1	7.5	7.9		14.5		
中華圏 Greater China	31.4	34.2	43.3	12.0	10.3	11.9	10.5	22.3	22.4	44.7	45.5		14.6	11.5	15.5		26.1		
東南アジア他 Asia Pacific	10.8	12.1	15.5	4.5	4.5	4.7	4.2	9.0	8.9	17.8	19.5		3.5	4.2	4.8		7.7		
直接輸出 Export	0.4	0.4	0.5	0.2	0.2	0.2	0.1	0.3	0.2	0.6	0.5		0.1	0.2	0.1		0.3		
売上合計 Total	112.0	123.1	132.9	34.1	34.0	38.6	35.4	68.1	74.1	142.1	146.0	152.0	37.7	36.3	42.7	33.8	74.0	76.5	150.5

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
営業利益 Operating Income		13.5	20.6	18.5	4.1	4.1	4.8	2.9	8.3	7.7	16.0	17.0	17.5	4.8	4.9	6.8	1.0	9.7	7.8	17.5
営業利益率 O.I./Sales		12.1%	16.7%	14.0%	12.1%	12.2%	12.4%	8.3%	12.2%	10.4%	11.3%	11.6%	11.5%	12.8%	13.5%	15.9%	2.8%	13.2%	10.1%	11.6%

## 前年比 Comparison

地域別売上 Sales by Region		FY20 (A) / FY19 (A)	FY21 (A) / FY20 (A)	FY22 (A) / FY21 (A)	FY23 (A) & (E) / FY22 (A)							FY23 (E) / FY23 (P)	FY23 (E) / FY23 (Q2 E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full	Full (E)
日本 Japan		113.5%	94.0%	95.8%	104.5%	83.4%	94.0%		92.6%				
米州 Americas		110.9%	94.6%	125.9%	93.6%	105.6%	96.4%		99.4%				
欧州 Europe		105.0%	101.0%	103.5%	147.1%	140.4%	116.3%		143.6%				
中華圏 Greater China		108.8%	126.9%	103.2%	121.1%	112.3%	130.1%		117.1%				
東南アジア他 Asia Pacific		112.3%	128.0%	114.6%	77.8%	93.4%	102.3%		85.6%				
直接輸出 Export		108.4%	105.4%	123.9%	85.0%	92.6%	85.7%		88.8%				
売上合計 Total		109.9%	107.9%	107.0%	110.5%	106.8%	110.5%	95.5%	108.6%	103.4%	105.9%	103.1%	99.0%

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full	Full (E)
営業利益 Operating Income		152.3%	90.1%	86.4%	116.9%	118.2%	142.0%	32.6%	117.5%	100.4%	109.3%	102.9%	100.0%

地域別売上 Sales by Region	FY19 Actual	FY20 Actual	FY21 Actual	FY22 Actual								FY23 Plan (Announced Apr 26)	FY23 Q2 Estimates (Announced Oct 27)	FY23 Actual & Estimates (Announced Feb 5)					
	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
日本 Japan	115.2	95.4	87.2	15.7	20.9	27.3	43.4	36.6	70.6	107.2	113.0		23.1	29.3	37.1		52.3		
米州 Americas	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		0.0	0.0	0.0		0.0		
欧州 Europe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		0.0	0.0	0.0		0.0		
中華圏 Greater China	0.3	0.2	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		0.1	0.1	0.1		0.1		
東南アジア他 Asia Pacific	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		0.0	0.0	0.0		0.0		
直接輸出 Export	0.5	0.1	0.4	0.0	0.0	0.0	0.0	0.0	0.1	0.1	1.0		0.4	0.3	0.0		0.7		
売上合計 Total	116.0	95.7	87.7	15.7	20.9	27.3	43.4	36.6	70.7	107.3	114.0	137.0	23.5	29.7	37.2	50.7	53.1	87.9	141.0

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
営業利益 Operating Income		10.9	5.7	6.5	-1.2	-0.2	1.2	7.7	-1.4	8.9	7.5	9.0	13.5	0.0	1.3	4.2	9.0	1.3	13.2	14.5
営業利益率 O.I./Sales		9.4%	6.0%	7.4%	-	-	4.4%	17.8%	-	12.6%	7.0%	7.9%	9.9%	-	4.5%	11.3%	17.7%	2.5%	15.0%	10.3%

前年比 Comparison

地域別売上 Sales by Region		FY20 (A) / FY19 (A)	FY21 (A) / FY20 (A)	FY22 (A) / FY21 (A)	FY23 (A) & (E) / FY22 (A)							FY23 (E) / FY23 (P)	FY23 (E) / FY23 (Q2 E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full	Full (E)
日本 Japan		82.8%	91.4%	122.9%	147.0%	140.2%	136.1%		143.1%				
米州 Americas		-	-	-	-	-	-		-				
欧州 Europe		-	-	-	-	-	-		-				
中華圏 Greater China		61.5%	55.2%	13.5%	3400.0%	-	1160.0%		6150.0%				
東南アジア他 Asia Pacific		-	-	-	-	-	-		-				
直接輸出 Export		15.0%	493.3%	16.8%	3977.8%	15850.0%	50.0%		6136.4%				
売上合計 Total		82.5%	91.7%	122.3%	149.6%	141.9%	136.2%	116.8%	145.2%	124.3%	131.4%	123.7%	102.9%

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full	Full (E)
営業利益 Operating Income		52.5%	114.3%	115.1%	-	-	354.3%	116.4%	-	148.2%	193.6%	161.1%	107.4%

(注記) 組み替えに関してはP13記載の2をご参照ください。

(Note) With regard to reclassification, please refer to note 2 on p.13.

地域別売上 Sales by Region	FY19 Actual	FY20 Actual	FY21 Actual	FY22 Actual								FY23 Plan (Announced Apr 26)	FY23 Q2 Estimates (Announced Oct 27)	FY23 Actual & Estimates (Announced Feb 5)					
	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
日本 Japan	22.8	31.7	36.4	9.3	10.4	11.4	11.4	19.7	22.8	42.5	44.0		11.7	10.0	8.6		21.7		
米州 Americas	13.6	12.1	17.4	5.5	6.0	7.0	5.7	11.5	12.7	24.2	22.0		4.1	4.1	4.1		8.2		
欧州 Europe	15.1	13.1	16.3	4.4	4.5	4.7	4.8	8.9	9.5	18.5	18.0		4.5	4.5	3.5		8.9		
中華圏 Greater China	24.1	28.7	35.8	9.8	10.1	9.2	7.9	19.9	17.1	37.0	38.0		7.0	7.4	7.3		14.4		
東南アジア他 Asia Pacific	12.5	11.1	14.9	4.1	4.4	4.1	4.1	8.5	8.1	16.7	17.0		4.0	3.9	3.8		7.9		
直接輸出 Export	0.2	0.2	0.2	0.0	0.0	0.0	-0.1	0.1	0.0	0.0	0.0		0.0	0.1	0.0		0.1		
売上合計 Total	88.4	96.9	121.0	33.2	35.5	36.4	33.8	68.6	70.2	138.9	139.0	123.0	31.2	29.9	27.4	25.0	61.2	52.3	113.5

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
営業利益 Operating Income		0.9	4.6	10.1	3.8	4.2	5.4	2.0	8.1	7.4	15.5	15.5	5.5	2.5	0.1	0.5	-1.6	2.7	-1.2	1.5
営業利益率 O.I./Sales		1.0%	4.7%	8.3%	11.5%	11.9%	14.8%	6.0%	11.7%	10.6%	11.2%	11.2%	4.5%	8.1%	0.4%	1.7%	-6.6%	4.4%	-2.2%	1.3%

前年比 Comparison

地域別売上 Sales by Region		FY20 (A) / FY19 (A)	FY21 (A) / FY20 (A)	FY22 (A) / FY21 (A)	FY23 (A) & (E) / FY22 (A)							FY23 (E) / FY23 (P)	FY23 (E) / FY23 (Q2 E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full	Full (E)
日本 Japan		-	114.9%	116.6%	125.2%	96.3%	75.3%		110.0%				
米州 Americas		88.9%	144.4%	138.8%	74.7%	68.2%	58.3%		71.3%				
欧州 Europe		87.3%	123.7%	113.6%	102.1%	98.4%	74.4%		100.3%				
中華圏 Greater China		118.7%	124.9%	103.5%	70.9%	73.7%	79.9%		72.3%				
東南アジア他 Asia Pacific		88.5%	134.3%	111.9%	96.9%	87.8%	93.8%		92.2%				
直接輸出 Export		82.9%	93.5%	12.8%	100.0%	310.0%	120.6%		173.7%				
売上合計 Total		-	124.9%	114.8%	94.2%	84.4%	75.2%	73.8%	89.1%	74.5%	81.7%	81.7%	92.3%

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full	Full (E)
営業利益 Operating Income		-	220.6%	153.7%	66.5%	3.0%	8.7%	-	33.1%	-	9.7%	9.7%	27.3%

(注記) ・組み替えに関してはP13記載の1、4をご参照ください。

・P13記載の1に伴い、2020年度の日本の売上および営業利益の前年比は「組み替えあり」(2020年度)と「組み替えなし」(2019年度)の比較になるため、表示しておりません。

(Note) With regard to reclassification, please refer to notes 1 and 4 on p.13.

According to notes 1, the Y/Y change of Japan sales and O.I for FY2020 are not presented because FY2020 figures are reclassified while FY2019 figures are numbers before the reclassifications.

地域別売上 Sales by Region	FY19 Actual	FY20 Actual	FY21 Actual	FY22 Actual								FY23 Plan (Announced Apr 26)	FY23 Q2 Estimates (Announced Oct 27)	FY23 Actual & Estimates (Announced Feb 5)					
	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
日本 Japan	-	-	-	-	-	-	-	-	-	-	-	-	-	-	7.1	-	-	-	-
米州 Americas	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0	-	-	-	-
欧州 Europe	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0	-	-	-	-
中華圏 Greater China	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0	-	-	-	-
東南アジア他 Asia Pacific	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0	-	-	-	-
直接輸出 Export	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.2	-	-	-	-
売上合計 Total	-	-	-	-	-	-	-	-	-	-	-	-	16.5	-	7.4	11.6	-	19.0	19.0

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
営業利益 Operating Income		-	-	-	-	-	-	-	-	-	-	-	1.8	-	-	0.6	1.9	-	2.5	2.5
営業利益率 O.I./Sales		-	-	-	-	-	-	-	-	-	-	-	10.8%	-	-	8.1%	16.4%	-	13.2%	13.2%

前年比 Comparison

地域別売上 Sales by Region	FY20 (A) / FY19 (A)	FY21 (A) / FY20 (A)	FY22 (A) / FY21 (A)	FY23 (A) & (E) / FY22 (A)								FY23 (E) / FY23 (P)	FY23 (E) / FY23 (Q2 E)
	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full	Full (E)	
日本 Japan	-	-	-	-	-	-	-	-	-	-	-	-	-
米州 Americas	-	-	-	-	-	-	-	-	-	-	-	-	-
欧州 Europe	-	-	-	-	-	-	-	-	-	-	-	-	-
中華圏 Greater China	-	-	-	-	-	-	-	-	-	-	-	-	-
東南アジア他 Asia Pacific	-	-	-	-	-	-	-	-	-	-	-	-	-
直接輸出 Export	-	-	-	-	-	-	-	-	-	-	-	-	-
売上合計 Total	-	-	-	-	-	-	-	-	-	-	-	-	115.1%

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full	Full (E)
営業利益 Operating Income		-	-	-	-	-	-	-	-	-	-	-	140.8%

(注記) 組み替えに関してはP13記載の6をご参照ください。

(Note) With regard to reclassification, please refer to note 6 on p.13.

地域別売上 Sales by Region	FY19 Actual	FY20 Actual	FY21 Actual	FY22 Actual								FY23 Plan (Announced Apr 26)	FY23 Q2 Estimates (Announced Oct 27)	FY23 Actual & Estimates (Announced Feb 5)						
	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	
日本 Japan	7.4	3.9	3.3	0.5	0.5	2.3	-1.2	1.0	1.1	2.1	1.0		0.4	1.6	1.3		2.0			
米州 Americas	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		0.0	0.0	0.0		0.0			
欧州 Europe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		0.0	0.0	0.0		0.0			
中華圏 Greater China	1.4	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		0.0	0.0	0.0		0.0			
東南アジア他 Asia Pacific	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		0.0	0.0	0.0		0.0			
直接輸出 Export	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		0.0	0.0	0.0		0.0			
売上合計 Total	8.9	4.3	3.3	0.5	0.5	2.3	-1.2	1.0	1.1	2.1	1.0	1.5	0.4	1.6	1.3	-5.8	2.0	-4.5	-2.5	

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
営業利益 Operating Income		-24.1	-25.5	-22.1	-6.6	-5.9	-5.5	-6.2	-12.5	-11.7	-24.2	-27.5	-22.8	-5.3	-5.2	-7.0	-8.4	-10.5	-15.5	-26.0
営業利益率 O.I./Sales		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

前年比 Comparison

地域別売上 Sales by Region		FY20 (A) / FY19 (A)	FY21 (A) / FY20 (A)	FY22 (A) / FY21 (A)	FY23 (A) & (E) / FY22 (A)							FY23 (E) / FY23 (P)	FY23 (E) / FY23 (Q2 E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full	Full (E)
日本 Japan		52.7%	84.6%	63.2%	88.5%	309.8%	54.1%		205.8%				
米州 Americas		-	-	-	-	-	-	-	-	-	-	-	-
欧州 Europe		-	-	-	-	-	-	-	-	-	-	-	-
中華圏 Greater China		23.7%	-	-	-	-	-	-	-	-	-	-	-
東南アジア他 Asia Pacific		-	-	-	-	-	-	-	-	-	-	-	-
直接輸出 Export		264.0%	-	-	-	-	-	-	-	-	-	-	-
売上合計 Total		48.6%	76.6%	63.2%	88.5%	309.8%	54.1%	-	205.8%	-	-	-	-

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full	Full (E)
営業利益 Operating Income		-	-	-	-	-	-	-	-	-	-	-	-

(注記) 組み替えに関してはP13記載の3、5、6をご参照ください。

(Note) With regard to reclassification, please refer to notes 3, 5 and 6 on p.13.

## セグメント別売上 Sales by Segment

(単位：十億円, Unit: Billion Yen)

		FY19	FY20	FY21	FY22							FY23	FY23	FY23							
		Actual	Actual	Actual	Actual							Plan	Q2 Estimates	Actual & Estimates							
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	
制御機器事業	IAB	352.8	335.6	418.1	101.0	129.2	128.9	126.7	230.1	255.6	485.7	490.0	420.0	110.6	99.8	91.5	86.6	210.4	178.1	388.5	
ヘルスクエア事業	HCB	112.0	123.1	132.9	34.1	34.0	38.6	35.4	68.1	74.1	142.1	146.0	152.0	37.7	36.3	42.7	33.8	74.0	76.5	150.5	
社会システム事業	SSB	116.0	95.7	87.7	15.7	20.9	27.3	43.4	36.6	70.7	107.3	114.0	137.0	23.5	29.7	37.2	50.7	53.1	87.9	141.0	
電子部品事業	DMB	88.4	96.9	121.0	33.2	35.5	36.4	33.8	68.6	70.2	138.9	139.0	123.0	31.2	29.9	27.4	25.0	61.2	52.3	113.5	
データソリューション事業	DSB	-	-	-	-	-	-	-	-	-	-	-	16.5	-	-	7.4	11.6	-	19.0	19.0	
本社他 (消去調整含む)	Eliminations & Corporate	8.9	4.3	3.3	0.5	0.5	2.3	-1.2	1.0	1.1	2.1	1.0	1.5	0.4	1.6	1.3	-5.8	2.0	-4.5	-2.5	
売上合計	Total	678.0	655.5	762.9	184.4	220.0	233.6	238.1	404.4	471.7	876.1	890.0	850.0	203.4	197.3	207.3	202.0	400.7	409.3	810.0	

## 前年比 Comparison

		FY20 (A) /	FY21 (A) /	FY22 (A) /	FY22 (A) & (E) /							FY23 (E) /	FY23 (E) /
		FY19 (A)	FY20 (A)	FY21 (A)	FY22 (A)							FY23 (P)	FY23 (Q2 E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full (E)	Full (E)
制御機器事業	IAB	-	124.6%	116.2%	109.5%	77.3%	71.0%	68.4%	91.4%	69.7%	80.0%	79.3%	92.5%
ヘルスクエア事業	HCB	109.9%	107.9%	107.0%	110.5%	106.8%	110.5%	95.5%	108.6%	103.4%	105.9%	103.1%	99.0%
社会システム事業	SSB	82.5%	91.7%	122.3%	149.6%	141.9%	136.2%	116.8%	145.2%	124.3%	131.4%	123.7%	102.9%
電子部品事業	DMB	-	124.9%	114.8%	94.2%	84.4%	75.2%	73.8%	89.1%	74.5%	81.7%	81.7%	92.3%
データソリューション事業	DSB	-	-	-	-	-	-	-	-	-	-	-	115.1%
本社他 (消去調整含む)	Eliminations & Corporate	48.6%	76.6%	63.2%	88.5%	309.8%	54.1%	-	205.8%	-	-	-	-
売上合計	Total	96.7%	116.4%	114.8%	110.3%	89.7%	88.8%	84.8%	99.1%	86.8%	92.5%	91.0%	95.3%

## 構成比 Composition

		FY19	FY20	FY21	FY22							FY23	FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Q2 Estimates	Actual & Estimates						
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
制御機器事業	IAB	52%	51%	55%	55%	59%	55%	53%	57%	54%	55%	55%	49%	54%	51%	44%	43%	53%	44%	48%
ヘルスクエア事業	HCB	17%	19%	17%	18%	15%	17%	15%	17%	16%	16%	16%	18%	19%	18%	21%	17%	18%	19%	19%
社会システム事業	SSB	17%	15%	11%	9%	9%	12%	18%	9%	15%	12%	13%	16%	12%	15%	18%	25%	13%	21%	17%
電子部品事業	DMB	13%	15%	16%	18%	16%	16%	14%	17%	15%	16%	16%	14%	15%	15%	13%	12%	15%	13%	14%
データソリューション事業	DSB	-	-	-	-	-	-	-	-	-	-	-	2%	-	-	4%	6%	-	5%	2%
本社他 (消去調整含む)	Eliminations & Corporate	1%	1%	0%	0%	0%	1%	-1%	0%	0%	0%	0%	0%	0%	1%	1%	-3%	1%	-1%	0%

(注記) 組み替えに関してはP13記載の1~5をご参照ください。

なお、P13記載の1に伴い、制御機器事業 (IAB) および電子部品事業 (DMB)の2020年度の前年比は「組み替えあり」(2020年度)と「組み替えなし」(2019年度)の比較になるため、表示しておりません。

(Note) With regard to reclassification, please refer to notes from 1 to 5 on p.13.

According to notes 1, the Y/Y change for FY2020 on IAB and DMB are not presented because FY2020 figures are reclassified while FY2019 figures are numbers before the reclassifications.

全社 地域別売上高 Total Sales by Region

(単位：十億円, Unit: Billion Yen)

		FY19	FY20	FY21	FY22							FY23	FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Q2 Estimates	Actual & Estimates						
		(Announced Apr 26)	(Announced Oct 27)	(Announced Feb 5)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
日本	Japan	311.5	276.6	289.9	61.4	76.2	87.5	101.5	137.6	188.9	326.5	339.5		75.6	79.8	91.0		155.4		
米州	Americas	67.8	63.6	78.3	24.1	26.8	27.6	25.8	50.9	53.4	104.3	101.0		22.1	22.0	20.2		44.2		
欧州	Europe	108.5	101.5	120.4	29.2	31.3	38.7	40.9	60.5	79.6	140.1	140.5		35.3	33.0	30.0		68.3		
中華圏	Greater China	126.1	151.2	196.4	49.4	61.8	55.2	45.2	111.2	100.4	211.5	212.0		50.2	42.5	44.3		92.7		
東南アジア他	Asia Pacific	62.7	61.8	76.9	20.1	23.8	24.4	24.7	43.9	49.0	92.9	95.5		19.5	19.5	21.4		39.1		
直接輸出	Export	1.4	0.9	1.0	0.2	0.2	0.2	0.1	0.4	0.3	0.7	1.5		0.5	0.5	0.4		1.1		
売上合計	Total	678.0	655.5	762.9	184.4	220.0	233.6	238.1	404.4	471.7	876.1	890.0	850.0	203.4	197.3	207.3	202.0	400.7	409.3	810.0

前年比 Comparison

		FY20 (A) /	FY21 (A) /	FY22 (A) /	FY23 (A) & (E) /							FY23 (E) /	FY23 (E) /
		FY19 (A)	FY20 (A)	FY21 (A)	FY22 (A)							FY23 (P)	FY23 (Q2 E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full (E)	
日本	Japan	88.8%	104.8%	112.6%	123.1%	104.7%	104.0%		112.9%				
米州	Americas	93.9%	123.0%	133.2%	92.0%	82.1%	73.2%		86.8%				
欧州	Europe	93.5%	118.7%	116.4%	120.9%	105.4%	77.5%		112.9%				
中華圏	Greater China	119.9%	129.9%	107.7%	101.7%	68.8%	80.3%		83.4%				
東南アジア他	Asia Pacific	98.4%	124.5%	120.7%	97.2%	82.1%	87.7%		89.0%				
直接輸出	Export	63.4%	119.7%	68.0%	245.7%	279.5%	189.4%		261.4%				
売上合計	Total	96.7%	116.4%	114.8%	110.3%	89.7%	88.8%	84.8%	99.1%	86.8%	92.5%	91.0%	95.3%

構成比 Composition

		FY19	FY20	FY21	FY22							FY23	FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Q2 Estimates	Actual & Estimates						
		(Announced Apr 26)	(Announced Oct 27)	(Announced Feb 5)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
日本	Japan	46%	42%	38%	33%	35%	37%	43%	34%	40%	37%	38%		37%	40%	44%		39%		
米州	Americas	10%	10%	10%	13%	12%	12%	11%	13%	11%	12%	11%		11%	11%	10%		11%		
欧州	Europe	16%	15%	16%	16%	14%	17%	17%	15%	17%	16%	16%		17%	17%	14%		17%		
中華圏	Greater China	19%	23%	26%	27%	28%	24%	19%	27%	21%	24%	24%		25%	22%	21%		23%		
東南アジア他	Asia Pacific	9%	9%	10%	11%	11%	10%	10%	11%	10%	11%	11%		10%	10%	10%		10%		
直接輸出	Export	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%	0%	0%		0%		

(注記) 組み替えに関してはP13記載の1~5をご参照ください。

(Note) With regard to reclassification, please refer to notes from 1 to 5 on p.13.

		FY19 Actual	FY20 Actual	FY21 Actual	FY22 Actual							FY23 Plan (Announced Apr 26)	FY23 Q2 Estimates (Announced Oct 27)	FY23 Actual & Estimates (Announced Feb 5)						
Segment	Region	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
制御機器事業 IAB	日本 Japan	40%	35%	32%	30%	29%	30%	33%	29%	31%	30%	31%		31%	33%	33%		32%		
	米州 Americas	9%	8%	9%	11%	11%	10%	10%	11%	10%	11%	10%	10%	10%	11%	10%		11%		
	欧州 Europe	20%	20%	19%	20%	17%	21%	23%	18%	22%	20%	20%	20%	20%	22%	21%	20%		21%	
	中華圏 Greater China	19%	26%	28%	27%	32%	26%	21%	30%	24%	27%	26%	26%	26%	26%	24%	23%		25%	
	東南アジア他 Asia Pacific	11%	11%	11%	11%	12%	12%	13%	11%	13%	12%	12%	12%	12%	11%	12%	14%		11%	
	直接輸出 Export	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%	
ヘルスケア事業 HCB	日本 Japan	23%	24%	21%	16%	21%	19%	19%	19%	19%	19%	19%	19%	15%	16%	16%		16%		
	米州 Americas	19%	19%	17%	21%	20%	20%	20%	20%	20%	20%	20%	20%	18%	19%	17%		18%		
	欧州 Europe	19%	19%	17%	14%	16%	18%	19%	15%	18%	17%	16%	16%	19%	21%	19%		20%		
	中華圏 Greater China	28%	28%	33%	35%	30%	31%	30%	33%	30%	31%	31%	31%	39%	32%	36%		35%		
	東南アジア他 Asia Pacific	10%	10%	12%	13%	13%	12%	12%	13%	12%	13%	13%	13%	9%	12%	11%		10%		
	直接輸出 Export	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
社会システム事業 SSB	日本 Japan	99%	100%	99%	100%	100%	100%	100%	100%	100%	100%	99%		98%	99%	100%		98%		
	米州 Americas	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
	欧州 Europe	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
	中華圏 Greater China	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
	東南アジア他 Asia Pacific	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
	直接輸出 Export	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%		2%	1%	0%		1%	
電子部品事業 DMB	日本 Japan	26%	33%	30%	28%	29%	31%	34%	29%	32%	31%	32%		37%	33%	31%		35%		
	米州 Americas	15%	12%	14%	16%	17%	19%	17%	17%	18%	17%	16%	16%	13%	14%	15%		13%		
	欧州 Europe	17%	14%	13%	13%	13%	13%	14%	13%	14%	13%	13%	13%	14%	15%	13%		15%		
	中華圏 Greater China	27%	30%	30%	30%	28%	25%	23%	29%	24%	27%	27%	27%	22%	25%	27%		24%		
	東南アジア他 Asia Pacific	14%	11%	12%	12%	12%	11%	12%	12%	12%	12%	12%	12%	13%	13%	14%		13%		
	直接輸出 Export	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
データソリューション事業 DSB	日本 Japan	-	-	-	-	-	-	-	-	-	-	-		-	-	97%		-		
	米州 Americas	-	-	-	-	-	-	-	-	-	-	-		-	-	0%		-		
	欧州 Europe	-	-	-	-	-	-	-	-	-	-	-		-	-	0%		-		
	中華圏 Greater China	-	-	-	-	-	-	-	-	-	-	-		-	-	0%		-		
	東南アジア他 Asia Pacific	-	-	-	-	-	-	-	-	-	-	-		-	-	0%		-		
	直接輸出 Export	-	-	-	-	-	-	-	-	-	-	-		-	-	3%		-		
本社他 (消去調整含む) Eliminations & Corporate	日本 Japan	83%	91%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%		100%		
	米州 Americas	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
	欧州 Europe	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
	中華圏 Greater China	16%	8%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
	東南アジア他 Asia Pacific	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
	直接輸出 Export	0%	2%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		

(注記) 組み替えに関してはP13記載の1~5をご参照ください。

(Note) With regard to reclassification, please refer to notes from 1 to 5 on p.13.

セグメント別営業利益 Operating Income by Segment

(単位：十億円, Unit: Billion Yen)

		FY19	FY20	FY21	FY22							FY23	FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Q2 Estimates	Actual & Estimates						
		(Announced Apr 26)	(Announced Oct 27)	(Announced Feb 5)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
制御機器事業	IAB	53.6	57.2	76.3	11.8	27.4	25.3	21.4	39.1	46.7	85.8	88.0	29.5	12.2	5.2	0.9	-4.3	17.4	-3.4	14.0
ヘルスケア事業	HCB	13.5	20.6	18.5	4.1	4.1	4.8	2.9	8.3	7.7	16.0	17.0	17.5	4.8	4.9	6.8	1.0	9.7	7.8	17.5
社会システム事業	SSB	10.9	5.7	6.5	-1.2	-0.2	1.2	7.7	-1.4	8.9	7.5	9.0	13.5	0.0	1.3	4.2	9.0	1.3	13.2	14.5
電子部品事業	DMB	0.9	4.6	10.1	3.8	4.2	5.4	2.0	8.1	7.4	15.5	15.5	5.5	2.5	0.1	0.5	-1.6	2.7	-1.2	1.5
データソリューション事業	DSB	-	-	-	-	-	-	-	-	-	-	-	1.8	-	-	0.6	1.9	-	2.5	2.5
本社他 (消去調整含む)	Eliminations & Corporate	-24.1	-25.5	-22.1	-6.6	-5.9	-5.5	-6.2	-12.5	-11.7	-24.2	-27.5	-22.8	-5.3	-5.2	-7.0	-8.4	-10.5	-15.5	-26.0
売上合計	Total	54.8	62.5	89.3	11.9	29.7	31.2	27.8	41.6	59.1	100.7	102.0	45.0	14.3	6.3	5.9	-2.6	20.7	3.3	24.0

前年比 Comparison

		FY20 (A) /	FY21 (A) /	FY22 (A) /	FY22 (A) & (E) /							FY23 (E) /	FY23 (E) /
		FY19 (A)	FY20 (A)	FY21 (A)	FY22 (A)							FY23 (P)	FY23 (Q2 E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)	Full (E)	
制御機器事業	IAB	-	133.4%	112.6%	104.2%	19.0%	3.5%	-20.2%	44.6%	-7.4%	16.3%	15.9%	47.5%
ヘルスケア事業	HCB	152.3%	90.1%	86.4%	116.9%	118.2%	142.0%	32.6%	117.5%	100.4%	109.3%	102.9%	100.0%
社会システム事業	SSB	52.5%	114.3%	115.1%	-	-	354.3%	116.4%	-	148.2%	193.6%	161.1%	107.4%
電子部品事業	DMB	-	220.6%	153.7%	66.5%	3.0%	8.7%	-	33.1%	-	9.7%	9.7%	27.3%
データソリューション事業	DSB	-	-	-	-	-	-	-	-	-	-	-	140.8%
本社他 (消去調整含む)	Eliminations & Corporate	-	-	-	-	-	-	-	-	-	-	-	-
売上合計	Total	114.1%	143.0%	112.7%	119.9%	21.4%	19.0%	-9.2%	49.6%	5.7%	23.8%	23.5%	53.3%

セグメント別営業利益率 Operating Income / Sales by Segment

		FY19	FY20	FY21	FY22							FY23	FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Q2 Estimates	Actual & Estimates						
		(Announced Apr 26)	(Announced Oct 27)	(Announced Feb 5)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Full (Q2 E)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
制御機器事業	IAB	15.2%	17.0%	18.2%	11.6%	21.2%	19.6%	16.9%	17.0%	18.3%	17.7%	18.0%	7.0%	11.1%	5.2%	1.0%	-5.0%	8.3%	-1.9%	3.6%
ヘルスケア事業	HCB	12.1%	16.7%	14.0%	12.1%	12.2%	12.4%	8.3%	12.2%	10.4%	11.3%	11.6%	11.5%	12.8%	13.5%	15.9%	2.8%	13.2%	10.1%	11.6%
社会システム事業	SSB	9.4%	6.0%	7.4%	-	-	4.4%	17.8%	-	12.6%	7.0%	7.9%	9.9%	-	4.5%	11.3%	17.7%	2.5%	15.0%	10.3%
電子部品事業	DMB	1.0%	4.7%	8.3%	11.5%	11.9%	14.8%	6.0%	11.7%	10.6%	11.2%	11.2%	4.5%	8.1%	0.4%	1.7%	-6.6%	4.4%	-2.2%	1.3%
データソリューション事業	DSB	-	-	-	-	-	-	-	-	-	-	-	10.8%	-	-	8.1%	16.4%	-	13.2%	13.2%
本社他 (消去調整含む)	Eliminations & Corporate	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
売上合計	Total	8.1%	9.5%	11.7%	6.5%	13.5%	13.4%	11.7%	10.3%	12.5%	11.5%	11.5%	5.3%	7.0%	3.2%	2.9%	-1.3%	5.2%	0.8%	3.0%

(注記) 組み替えに関してはP13記載の1、2、3、5をご参照ください。

なお、P13記載の1に伴い、制御機器事業 (IAB) および電子部品事業 (DMB) の2020年度の前年比は「組み替えあり」(2020年度)と「組み替えなし」(2019年度)の比較になるため、表示しておりません。

(Notes) With regard to reclassification, please refer to notes 1, 2, 3 and 5 on p.13.

According to notes1, the Y/Y change for FY2020 on IAB and DMB are not presented because FY2020 figures are reclassified while FY2019 figures are numbers before the reclassifications.

## 組み替えに関する注記 Notes on Reclassification

1	<p>2022年度より、経営管理区分の見直しのため、制御機器事業（IAB）の一部を電子部品事業（DMB）の事業セグメントに含めて開示しています。これに伴い、2020年度および2021年度の実績を新管理区分に組み替えて開示しています。</p> <p>From 2022, as a result of a segment reclassification, figures for certain business that had been included in IAB have been reclassified into DMB. FY2020-2021 figures have been restated to reflect this.</p>
2	<p>2020年度より、経営管理区分の見直しのため、本社直轄事業（その他事業）の傘下であった環境事業を社会システム事業（SSB）の事業セグメントに含めて開示しています。これに伴い、2019年度の実績を新管理区分に組み替えて開示しています。</p> <p>From 2020, as a result of a segment reclassification, figures for the Environmental Solutions business that had been included in the Other segment have been reclassified into SSB. FY2019 figures have been restated to reflect this.</p>
3	<p>2020年度より、経営管理区分の見直しのため、本社直轄事業（その他事業）の傘下であったバックライト事業を本社他（消去調整含む）の事業セグメントに含めて開示しています。これに伴い、2019年度の実績を新管理区分に組み替えて開示しています。</p> <p>From 2020, as a result of a segment reclassification, figures for the Backlights business that had been included in the Other segment have been reclassified into Eliminations &amp; Corporate. FY2019 figures have been restated to reflect this.</p>
4	<p>2019年度より、車載事業（AEC）を非継続事業に分類したことに伴い、電子部品事業（DMB）の「セグメント間の内部売上高」の一部を「外部顧客に対する売上高」に組み替えて表示しています。</p> <p>From 2019, in connection with the classification of AEC as a discontinued operation, we have reclassified certain DMB sales from intersegment sales to sales to external customers.</p>
5	<p>2019年度より、車載事業（AEC）を非継続事業に分類したことに伴い、「本社他（消去調整含む）」の「セグメント間の内部売上高」の一部を「外部顧客に対する売上高」に組み替えて表示しています。</p> <p>From 2019, in connection with the classification of AEC as a discontinued operation, we have reclassified certain Eliminations &amp; Corporate sales from intersegment sales to sales to external customers.</p>
6	<p>株式会社JMDCと協働するため、2023年度第3四半期連結会計期間よりデータソリューション事業（DSB）を新設しています。JMDC社の連結業績予想（JMDC社の連結業績見通しに基づいたものではなく、当社グループの通期業績を見通す上での、当社算定による概算値）は「DSB」の欄に含めています。前回予想の公表時に「本社他(消去調整含む)」に含めていたJMDC社業績予想についても「DSB」欄に組み替えています。</p> <p>The Company established the DSB in the third quarter of FY2023 to collaborate with JMDC Inc. The JMDC forecast (not based on the JMDC outlook, but an estimate based on our calculations of OMRON Group full-year performance results) is included in DSB. (Our forecast for JMDC, included under Eliminations &amp; Corporate in the previous forecast, is now included under DSB.)</p>