

2023年度 第2四半期 オムロングループ財務データ集

OMRON Group Reference Data as of October 2023

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注) 表中で(A)/Actualは実績、(E)/Estimatesは見通し、(P)/Planは計画を表す
 Note. (A) stands for actual results, (E) for estimates, and (P) for plan

<セグメントの名称>

< Name of Business Segments >

制御機器事業: IAB:	インダストリアルオートメーションビジネス Industrial Automation Business
ヘルスケア事業: HCB:	ヘルスケアビジネス Healthcare Business
社会システム事業: SSB:	ソーシャルシステムズ・ソリューション&サービス・ビジネス Social Systems, Solutions & Service Business
電子部品事業: DMB:	デバイス&モジュールソリューションズビジネス Device & Module Solutions Business

<エリアの名称>

< Definition of Region >

米州: Americas:	北米、中米、南米を含む North, Central, and South America
欧州: Europe:	ヨーロッパ、ロシア、アフリカ、中東を含む Europe, Russia, Africa, the Middle East
中華圏: Greater China:	中国、台湾、香港を含む China, Taiwan, Hong Kong
東南アジア他: Asia Pacific:	東南アジア、韓国、インド、オセアニアを含む Southeast Asia, South Korea, India, Oceania

注意:

Notes:

1. 当社の連結決算は米国会計基準を採用しています。
The financial statements are prepared in accordance with U.S. GAAP standards.
2. 四捨五入により、当財務データ集の数値は「2024年3月期 第2四半期 決算短信」と異なる場合がございます。
These reference data may differ from "Summary of Consolidated Financial Results for the Second Quarter of the Year Ending March 31, 2024 (U.S. GAAP) due to rounding off.
3. 業績予想などは、当社が現時点で入手可能な情報と、合理的であると判断する一定の前提に基づいており、実際の業績はさまざまなリスクや不確定な要素などの要因により、異なる可能性があります。
Projected results and future developments are based on information available to the Company at the time of writing, as well as certain assumptions judged by the Company to be reasonable.
Various risks and uncertain factors could cause actual results to differ materially from these projections.
4. 当資料は2023年10月27日に作成・発表したものです。
This reference data was produced and announced on October 27, 2023.

全社	Total	FY19	FY20	FY21	FY22							FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Actual & Estimates						
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Q1 (A)	Q2 (A)	Q3 (E)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
売上高	Sales	678.0	655.5	762.9	184.4	220.0	233.6	238.1	404.4	471.7	876.1	890.0	203.4	197.3			400.7	449.3	850.0
売上原価	Cost of Sales	374.3	357.2	416.1	103.9	119.0	128.2	131.0	223.0	259.2	482.2	475.5	112.8	115.8			228.6	255.4	484.0
売上総利益	Gross Profit	303.7	298.4	346.8	80.4	101.0	105.3	107.1	181.4	212.5	393.9	414.5	90.5	81.5			172.0	194.0	366.0
	その他販管費	203.0	192.7	213.2	56.8	59.2	61.6	65.4	116.0	127.0	243.0	258.5	63.0	63.0			126.0	142.5	268.5
	R&D費	46.0	43.2	44.3	11.7	12.1	12.5	13.8	23.8	26.4	50.2	54.0	13.2	12.1			25.4	27.1	52.5
販管費合計	SG&A + R&D	248.9	235.9	257.5	68.5	71.3	74.1	79.3	139.8	153.4	293.2	312.5	76.2	75.1			151.4	169.6	321.0
営業利益	Operating Income	54.8	62.5	89.3	11.9	29.7	31.2	27.8	41.6	59.1	100.7	102.0	14.3	6.3			20.7	24.3	45.0
営業外損益	Non-operating income (loss), net	2.9	-2.6	2.6	0.2	2.5	-0.5	0.1	2.7	-0.4	2.3	2.5	-4.3	-0.1			-4.3	4.3	0.0
税引前当期純利益	NIBT	51.8	65.1	86.7	11.7	27.2	31.7	27.7	38.9	59.5	98.4	99.5	18.6	6.4			25.0	20.0	45.0
法人税等	Income Taxes	11.3	15.1	23.0	2.9	7.4	8.7	5.9	10.3	14.6	24.9	25.0	4.4	2.8			7.3	5.7	13.0
持分法投資損益	Equity in loss (earnings) of affiliates	1.0	6.1	1.6	0.7	-0.3	0.1	-1.5	0.4	-1.5	-1.1	-0.5	0.6	10.7			11.3	0.7	12.0
継続事業純利益	Income from continuing operations	39.6	43.9	62.0	8.1	20.1	23.0	23.4	28.2	46.4	74.5	75.0	13.6	-7.1			6.5	13.5	20.0
非継続事業利益	Income from discontinued operations	35.7	-	-	-	-	-	-	-	-	-	-	-	-			-	-	-
非支配持分帰属損益	Net Income Attributable to noncontrolling interests	0.4	0.6	0.6	0.1	0.2	0.3	0.1	0.3	0.4	0.7	0.5	0.2	0.2			0.4	1.6	2.0
当社株主に帰属する当期純利益	Net Income Attributable to OMRON Shareholders	74.9	43.3	61.4	8.0	19.9	22.6	23.3	27.9	46.0	73.9	74.5	13.4	-7.3			6.1	11.9	18.0

売上総利益率	Gross Profit / Sales	44.8%	45.5%	45.5%	43.6%	45.9%	45.1%	45.0%	44.9%	45.0%	45.0%	46.6%	44.5%	41.3%			42.9%	43.2%	43.1%
その他販管費比率	SG&A / Sales	29.9%	29.4%	27.9%	30.8%	26.9%	26.4%	27.5%	28.7%	26.9%	27.7%	29.0%	31.0%	31.9%			31.4%	31.7%	31.6%
R&D費比率	R&D / Sales	6.8%	6.6%	5.8%	6.4%	5.5%	5.4%	5.8%	5.9%	5.6%	5.7%	6.1%	6.5%	6.2%			6.3%	6.0%	6.2%
販管費(合計)比率	(SG&A + R&D) / Sales	36.7%	36.0%	33.8%	37.2%	32.4%	31.7%	33.3%	34.6%	32.5%	33.5%	35.1%	37.5%	38.1%			37.8%	37.7%	37.8%
営業利益率	O.I. / Sales	8.1%	9.5%	11.7%	6.5%	13.5%	13.4%	11.7%	10.3%	12.5%	11.5%	11.5%	7.0%	3.2%			5.2%	5.4%	5.3%

設備投資	Capex	33.1	24.0	34.2	6.0	11.3	11.1	16.6	17.3	27.7	45.0	54.0	7.4	9.9			17.3	32.7	50.0
減価償却費	Depreciation	25.7	22.8	23.4	6.2	6.9	6.8	6.8	13.0	13.6	26.6	29.0	6.9	6.9			13.8	15.7	29.5

外為(期中平均レート)	Exchange Rate (Yen)	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Q1 (A)	Q2 (A)	Q3 (E)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
USD (円)	USD	109.1	105.8	112.1	126.5	136.6	144.0	133.6	131.6	138.8	135.2	130.0	135.8	144.1	140.0	140.0	139.9	140.0	140.0
EUR (円)	EUR	121.2	123.2	130.5	136.8	139.7	144.5	142.8	138.2	143.7	140.9	140.0	147.9	157.6	155.0	155.0	152.8	155.0	153.9
人民元 (円)	CNY	15.7	15.5	17.4	19.3	20.1	20.1	19.4	19.7	19.7	19.7	19.0	19.5	19.9	19.5	19.5	19.7	19.5	19.6

ROIC	ROIC	14.1%	7.8%	9.6%							10.4%	Approx.10%							Approx.2%
ROE	ROE	14.5%	7.6%	9.7%							10.6%	Approx.10%							Approx.2%
EPS (円)	EPS (Yen)	365.3	214.7	305.7							372.2	378.5							91.4

全社	Total	FY20 (A) / FY19 (A)	FY21 (A) / FY20 (A)	FY22 (A) / FY21 (A)	FY23 (A) & (E) / FY22 (A)							FY23 (E) / FY23 (P)
		Comparison	Comparison	Comparison	Q1 (A)	Q2 (A)	Q3	Q4	1st H (A)	2nd H	Full	Full
売上高	Sales	96.7%	116.4%	114.8%	110.3%	89.7%			99.1%	95.3%	97.0%	95.5%
売上原価	Cost of Sales	95.4%	116.5%	115.9%	108.5%	97.3%			102.5%	98.5%	100.4%	101.8%
売上総利益	Gross Profit	98.2%	116.2%	113.6%	112.6%	80.7%			94.8%	91.3%	92.9%	88.3%
	その他販管費	94.9%	110.7%	114.0%	110.9%	106.4%			108.6%	112.2%	110.5%	103.9%
	R&D費	93.9%	102.5%	113.3%	113.1%	100.3%			106.6%	102.8%	104.6%	97.2%
販管費合計	SG&A + R&D	94.7%	109.2%	113.9%	111.3%	105.4%			108.3%	110.6%	109.5%	102.7%
営業利益	Operating Income	114.1%	143.0%	112.7%	119.9%	21.4%			49.6%	41.2%	44.7%	44.1%
税引前当期純利益	NIBT	125.6%	133.2%	113.5%	158.7%	23.6%			64.2%	33.6%	45.7%	45.2%
当社株主に帰属する当期純利益	Net Income Attributable to OMRON Shareholders	57.8%	141.8%	120.3%	168.0%	-36.8%			21.8%	25.9%	24.4%	24.2%
設備投資	Capex	72.4%	142.8%	131.6%	123.2%	87.4%			99.9%	118.0%	111.1%	92.6%
減価償却費	Depreciation	88.5%	102.7%	113.8%	112.1%	101.2%			106.3%	115.4%	111.0%	101.7%

※事業(AEC) を非継続事業に分類しています。
We have reclassified AEC as discontinued operations.

制御機器事業	IAB	FY19	FY20	FY21	FY22							FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Actual & Estimates						
		(Announced Apr 26)	(Announced Oct 27)																
地域別売上	Sales by Region	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Q1 (A)	Q2 (A)	Q3 (E)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
日本	Japan	140.0	116.0	135.1	30.4	37.3	39.1	41.3	67.7	80.4	148.1	153.5	34.7	33.0			67.7		
米州	Americas	32.6	27.6	38.2	11.5	14.1	13.0	13.0	25.6	26.0	51.6	50.5	11.4	10.8			22.3		
欧州	Europe	71.8	65.6	81.2	20.0	21.4	27.2	29.2	41.4	56.4	97.8	98.5	23.8	21.0			44.8		
中華圏	Greater China	68.8	87.8	117.1	27.5	41.4	34.1	26.7	68.9	60.8	129.7	128.5	28.6	23.5			52.1		
東南アジア他	Asia Pacific	39.4	38.5	46.5	11.5	14.9	15.6	16.4	26.4	32.0	58.4	59.0	12.0	11.5			23.5		
直接輸出	Export	0.2	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0			0.0		
売上合計	Total	352.8	335.6	418.1	101.0	129.2	128.9	126.7	230.1	255.6	485.7	490.0	110.6	99.8			210.4	209.6	420.0

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Q1 (A)	Q2 (A)	Q3 (E)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
営業利益	Operating Income	53.6	57.2	76.3	11.8	27.4	25.3	21.4	39.1	46.7	85.8	88.0	12.2	5.2			17.4	12.1	29.5
営業利益率	O.I./Sales	15.2%	17.0%	18.2%	11.6%	21.2%	19.6%	16.9%	17.0%	18.3%	17.7%	18.0%	11.1%	5.2%			8.3%	5.8%	7.0%

制御機器事業	IAB	FY20 (A) /	FY21 (A) /	FY22 (A) /	FY23 (A) & (E) /							FY23 (E) /								
		FY19 (A)	FY20 (A)	FY21 (A)	FY22 (A)							FY23 (P)								
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3	Q4	1st H (A)	2nd H	Full	Full								
地域別売上	Sales by Region																			
前年比	Comparison																			
日本	Japan	-	116.5%	109.6%	114.1%	88.4%			99.9%											
米州	Americas	84.7%	138.3%	135.0%	99.2%	76.9%			86.9%											
欧州	Europe	91.3%	123.8%	120.6%	118.7%	98.2%			108.1%											
中華圏	Greater China	127.7%	133.3%	110.8%	104.0%	56.7%			75.6%											
東南アジア他	Asia Pacific	97.8%	120.6%	125.6%	104.9%	77.1%			89.2%											
直接輸出	Export	47.2%	30.0%	150.0%	16.7%	20.0%			18.2%											
売上合計	Total	-	124.6%	116.2%	109.5%	77.3%			91.4%	82.0%	86.5%	85.7%								

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3	Q4	1st H (A)	2nd H	Full	Full
営業利益	Operating Income	-	133.4%	112.6%	104.2%	19.0%			44.6%	25.8%	34.4%	33.5%

(注記)・組み替えに関してはP12記載の1をご参照ください。

・P12記載の1に伴い、2020年度の日本の売上および営業利益の前年比は「組み替えあり」(2020年度)と「組み替えなし」(2019年度)の比較になるため、表示しておりません。

(Note) With regard to reclassification, please refer to note 1 on p.12.

According to notes 1, the Y/Y change of Japan sales and O.I for FY2020 are not presented because FY2020 figures are reclassified while FY2019 figures are numbers before the reclassifications.

ヘルスケア事業 地域別売上	HCB Sales by Region	FY19	FY20	FY21	FY22 Actual							FY23 Plan (Announced Apr 26)	FY23 Actual & Estimates (Announced Oct 27)						
		Actual	Actual	Actual	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Q1 (A)	Q2 (A)	Q3 (E)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
日本	Japan	26.1	29.6	27.8	5.5	7.1	7.4	6.7	12.6	14.0	26.7	28.0	5.8	5.9			11.7		
米州	Americas	21.6	24.0	22.7	7.1	6.7	7.7	7.1	13.8	14.8	28.5	28.5	6.6	7.0			13.7		
欧州	Europe	21.7	22.8	23.0	4.8	5.3	6.8	6.9	10.1	13.7	23.8	24.0	7.1	7.5			14.5		
中華圏	Greater China	31.4	34.2	43.3	12.0	10.3	11.9	10.5	22.3	22.4	44.7	45.5	14.6	11.5			26.1		
東南アジア他	Asia Pacific	10.8	12.1	15.5	4.5	4.5	4.7	4.2	9.0	8.9	17.8	19.5	3.5	4.2			7.7		
直接輸出	Export	0.4	0.4	0.5	0.2	0.2	0.2	0.1	0.3	0.2	0.6	0.5	0.1	0.2			0.3		
売上合計	Total	112.0	123.1	132.9	34.1	34.0	38.6	35.4	68.1	74.1	142.1	146.0	37.7	36.3			74.0	78.0	152.0

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Q1 (A)	Q2 (A)	Q3 (E)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
営業利益	Operating Income	13.5	20.6	18.5	4.1	4.1	4.8	2.9	8.3	7.7	16.0	17.0	4.8	4.9			9.7	7.8	17.5
営業利益率	O.I./Sales	12.1%	16.7%	14.0%	12.1%	12.2%	12.4%	8.3%	12.2%	10.4%	11.3%	11.6%	12.8%	13.5%			13.2%	1.0%	1.2%

ヘルスケア事業 地域別売上 前年比	HCB Sales by Region Comparison	FY20 (A) / FY19 (A)	FY21 (A) / FY20 (A)	FY22 (A) / FY21 (A)	FY23 (A) & (E) / FY22 (A)							FY23 (E) / FY23 (P)								
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3	Q4	1st H (A)	2nd H	Full	Full								
日本	Japan	113.5%	94.0%	95.8%	104.5%	83.4%			92.6%											
米州	Americas	110.9%	94.6%	125.9%	93.6%	105.6%			99.4%											
欧州	Europe	105.0%	101.0%	103.5%	147.1%	140.4%			143.6%											
中華圏	Greater China	108.8%	126.9%	103.2%	121.1%	112.3%			117.1%											
東南アジア他	Asia Pacific	112.3%	128.0%	114.6%	77.8%	93.4%			85.6%											
直接輸出	Export	108.4%	105.4%	123.9%	85.0%	92.6%			88.8%											
売上合計	Total	109.9%	107.9%	107.0%	110.5%	106.8%			108.6%	105.4%	106.9%	104.1%								

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3	Q4	1st H (A)	2nd H	Full	Full
営業利益	Operating Income	152.3%	90.1%	86.4%	116.9%	118.2%			117.5%	100.4%	109.3%	102.9%

社会システム事業	SSB	FY19	FY20	FY21	FY22							FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Actual & Estimates						
地域別売上	Sales by Region	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Q1 (A)	Q2 (A)	Q3 (E)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
日本	Japan	115.2	95.4	87.2	15.7	20.9	27.3	43.4	36.6	70.6	107.2	113.0	23.1	29.3			52.3		
米州	Americas	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0			0.0		
欧州	Europe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0			0.0		
中華圏	Greater China	0.3	0.2	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1			0.1		
東南アジア他	Asia Pacific	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0			0.0		
直接輸出	Export	0.5	0.1	0.4	0.0	0.0	0.0	0.0	0.0	0.1	0.1	1.0	0.4	0.3			0.7		
売上合計	Total	116.0	95.7	87.7	15.7	20.9	27.3	43.4	36.6	70.7	107.3	114.0	23.5	29.7			53.1	83.9	137.0

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Q1 (A)	Q2 (A)	Q3 (E)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
営業利益	Operating Income	10.9	5.7	6.5	-1.2	-0.2	1.2	7.7	-1.4	8.9	7.5	9.0	0.0	1.3			1.3	12.2	13.5
営業利益率	O.I./Sales	9.4%	6.0%	7.4%	-	-	4.4%	17.8%	-	12.6%	7.0%	7.9%	-	4.5%			2.5%	1.5%	1.0%

社会システム事業	SSB	FY20 (A) / FY19 (A)	FY21 (A) / FY20 (A)	FY22 (A) / FY21 (A)	FY23 (A) & (E) / FY22 (A)							FY23 (E) / FY23 (P)								
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3	Q4	1st H (A)	2nd H	Full	Full								
地域別売上	Sales by Region																			
前年比	Comparison																			
日本	Japan	82.8%	91.4%	122.9%	147.0%	140.2%			143.1%											
米州	Americas	-	-	-	-	-			-											
欧州	Europe	-	-	-	-	-			-											
中華圏	Greater China	61.5%	55.2%	13.5%	-	-			-											
東南アジア他	Asia Pacific	-	-	-	-	-			-											
直接輸出	Export	15.0%	493.3%	16.8%	-	15850.0%			-											
売上合計	Total	82.5%	91.7%	122.3%	149.6%	141.9%			145.2%	118.6%	127.7%	120.2%								

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3	Q4	1st H (A)	2nd H	Full	Full
営業利益	Operating Income	52.5%	114.3%	115.1%	-	-			-	136.9%	180.2%	150.0%

(注記)組み替えに関してはP12記載の2をご参照ください。

(Note) With regard to reclassification, please refer to note 2 on p.12.

電子部品事業	DMB	FY19	FY20	FY21	FY22							FY23	FY23						
		Actual	Actual	Actual	Actual							Plan (Announced Apr 26)	Actual & Estimates (Announced Oct 27)						
地域別売上	Sales by Region	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Q1 (A)	Q2 (A)	Q3 (E)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
日本	Japan	22.8	31.7	36.4	9.3	10.4	11.4	11.4	19.7	22.8	42.5	44.0	11.7	10.0			21.7		
米州	Americas	13.6	12.1	17.4	5.5	6.0	7.0	5.7	11.5	12.7	24.2	22.0	4.1	4.1			8.2		
欧州	Europe	15.1	13.1	16.3	4.4	4.5	4.7	4.8	8.9	9.5	18.5	18.0	4.5	4.5			8.9		
中華圏	Greater China	24.1	28.7	35.8	9.8	10.1	9.2	7.9	19.9	17.1	37.0	38.0	7.0	7.4			14.4		
東南アジア他	Asia Pacific	12.5	11.1	14.9	4.1	4.4	4.1	4.1	8.5	8.1	16.7	17.0	4.0	3.9			7.9		
直接輸出	Export	0.2	0.2	0.2	0.0	0.0	0.0	-0.1	0.1	0.0	0.0	0.0	0.0	0.1			0.1		
売上合計	Total	88.4	96.9	121.0	33.2	35.5	36.4	33.8	68.6	70.2	138.9	139.0	31.2	29.9			61.2	61.8	123.0

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Q1 (A)	Q2 (A)	Q3 (E)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
営業利益	Operating Income	0.9	4.6	10.1	3.8	4.2	5.4	2.0	8.1	7.4	15.5	15.5	2.5	0.1			2.7	2.8	5.5
営業利益率	O.I./Sales	1.0%	4.7%	8.3%	11.5%	11.9%	14.8%	6.0%	11.7%	10.6%	11.2%	11.2%	8.1%	0.4%			4.4%	0.5%	0.4%

電子部品事業	DMB	FY20 (A) /	FY21 (A) /	FY22 (A) /	FY23 (A) & (E) /							FY23 (E) /
		FY19 (A)	FY20 (A)	FY21 (A)	FY22 (A)							FY23 (P)
地域別売上	Sales by Region	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3	Q4	1st H (A)	2nd H	Full	Full
前年比	Comparison	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3	Q4	1st H (A)	2nd H	Full	Full
日本	Japan	-	114.9%	116.6%	125.2%	96.3%			110.0%			
米州	Americas	88.9%	144.4%	138.8%	74.7%	68.2%			71.3%			
欧州	Europe	87.3%	123.7%	113.6%	102.1%	98.4%			100.3%			
中華圏	Greater China	118.7%	124.9%	103.5%	70.9%	73.7%			72.3%			
東南アジア他	Asia Pacific	88.5%	134.3%	111.9%	96.9%	87.8%			92.2%			
直接輸出	Export	82.9%	93.5%	12.8%	100.0%	310.0%			173.7%			
売上合計	Total	-	124.9%	114.8%	94.2%	84.4%			89.1%	88.0%	88.6%	88.5%

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3	Q4	1st H (A)	2nd H	Full	Full
営業利益	Operating Income	-	220.6%	153.7%	66.5%	3.0%			33.1%	38.0%	35.5%	35.5%

(注記)・組み替えに関してはP12記載の1、4をご参照ください。

・P12記載の1に伴い、2020年度の日本の売上および営業利益の前年比は「組み替えあり」(2020年度)と「組み替えなし」(2019年度)の比較になるため、表示しておりません。

(Note) With regard to reclassification, please refer to notes 1 and 4 on p.12.

According to notes 1, the Y/Y change of Japan sales and O.I for FY2020 are not presented because FY2020 figures are reclassified while FY2019 figures are numbers before the reclassifications.

本社他 (消去調整含む)	Eliminations & Corporate	FY19	FY20	FY21	FY22							FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Actual & Estimates						
地域別売上	Sales by Region	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Q1 (A)	Q2 (A)	Q3 (E)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
日本	Japan	7.4	3.9	3.3	0.5	0.5	2.3	-1.2	1.0	1.1	2.1	1.0	0.4	1.6			2.0		
米州	Americas	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0			0.0		
欧州	Europe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0			0.0		
中華圏	Greater China	1.4	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0			0.0		
東南アジア他	Asia Pacific	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0			0.0		
直接輸出	Export	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0			0.0		
売上合計	Total	8.9	4.3	3.3	0.5	0.5	2.3	-1.2	1.0	1.1	2.1	1.0	0.4	1.6			2.0	16.0	18.0

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Q1 (A)	Q2 (A)	Q3 (E)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
営業利益	Operating Income	-24.1	-25.5	-22.1	-6.6	-5.9	-5.5	-6.2	-12.5	-11.7	-24.2	-27.5	-5.3	-5.2			-10.5	-10.5	-21.0
営業利益率	O.I./Sales	-	-	-	-	-	-	-	-	-	-	-	-	-			-	-	-

本社他 (消去調整含む)	Eliminations & Corporate	FY20 (A) / FY19 (A)	FY21 (A) / FY20 (A)	FY22 (A) / FY21 (A)	FY23 (A) & (E) / FY22 (A)							FY23 (E) / FY23 (P)							
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3	Q4	1st H (A)	2nd H	Full	Full							
地域別売上	Sales by Region																		
前年比	Comparison																		
日本	Japan	52.7%	84.6%	63.2%	88.5%	309.8%			205.8%										
米州	Americas	-	-	-	-	-			-										
欧州	Europe	-	-	-	-	-			-										
中華圏	Greater China	23.7%	-	-	-	-			-										
東南アジア他	Asia Pacific	-	-	-	-	-			-										
直接輸出	Export	264.0%	-	-	-	-			-										
売上合計	Total	48.6%	76.6%	63.2%	88.5%	309.8%			205.8%	1443.1%	863.3%	1800.0%							

		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3	Q4	1st H (A)	2nd H	Full	Full
営業利益	Operating Income	-	-	-	-	-			-	-	-	-

(注記)組み替えに関してはP12記載の3、5をご参照ください。

(Note) With regard to reclassification, please refer to notes 3 and 5 on p.12.

セグメント別売上	Sales by Segment	FY19	FY20	FY21	FY22							FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Actual & Estimates						
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Q1 (A)	Q2 (A)	Q3 (E)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
制御機器事業	IAB	352.8	335.6	418.1	101.0	129.2	128.9	126.7	230.1	255.6	485.7	490.0	110.6	99.8			210.4	209.6	420.0
ヘルスケア事業	HCB	112.0	123.1	132.9	34.1	34.0	38.6	35.4	68.1	74.1	142.1	146.0	37.7	36.3			74.0	78.0	152.0
社会システム事業	SSB	116.0	95.7	87.7	15.7	20.9	27.3	43.4	36.6	70.7	107.3	114.0	23.5	29.7			53.1	83.9	137.0
電子部品事業	DMB	88.4	96.9	121.0	33.2	35.5	36.4	33.8	68.6	70.2	138.9	139.0	31.2	29.9			61.2	61.8	123.0
本社他(消去調整含む)	Eliminations & Corporate	8.9	4.3	3.3	0.5	0.5	2.3	-1.2	1.0	1.1	2.1	1.0	0.4	1.6			2.0	16.0	18.0
売上合計	Total	678.0	655.5	762.9	184.4	220.0	233.6	238.1	404.4	471.7	876.1	890.0	203.4	197.3			400.7	449.3	850.0

セグメント別売上	Sales by Segment	FY20 (A) / FY19 (A)	FY21 (A) / FY20 (A)	FY22 (A) / FY21 (A)	FY23 (A) & (E) / FY22 (A)							FY23 (E) / FY23 (P)
		Comparison	Comparison	Comparison	Q1 (A)	Q2 (A)	Q3	Q4	1st H (A)	2nd H	Full	Full
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3	Q4	1st H (A)	2nd H	Full	Full
制御機器事業	IAB	-	124.6%	116.2%	109.5%	77.3%			91.4%	82.0%	86.5%	85.7%
ヘルスケア事業	HCB	109.9%	107.9%	107.0%	110.5%	106.8%			108.6%	105.4%	106.9%	104.1%
社会システム事業	SSB	82.5%	91.7%	122.3%	149.6%	141.9%			145.2%	118.6%	127.7%	120.2%
電子部品事業	DMB	-	124.9%	114.8%	94.2%	84.4%			89.1%	88.0%	88.6%	88.5%
本社他(消去調整含む)	Eliminations & Corporate	48.6%	76.6%	63.2%	88.5%	309.8%			205.8%	1443.1%	863.3%	1800.0%
売上合計	Total	96.7%	116.4%	114.8%	110.3%	89.7%			99.1%	95.3%	97.0%	95.5%

セグメント別売上	Sales by Segment	FY19	FY20	FY21	FY22							FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Actual & Estimates						
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Q1 (A)	Q2 (A)	Q3 (E)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
制御機器事業	IAB	52%	51%	55%	55%	59%	55%	53%	57%	54%	55%	55%	54%	51%			53%	47%	49%
ヘルスケア事業	HCB	17%	19%	17%	18%	15%	17%	15%	17%	16%	16%	16%	19%	18%			18%	17%	18%
社会システム事業	SSB	17%	15%	11%	9%	9%	12%	18%	9%	15%	12%	13%	12%	15%			13%	19%	16%
電子部品事業	DMB	13%	15%	16%	18%	16%	16%	14%	17%	15%	16%	16%	15%	15%			15%	14%	14%
本社他(消去調整含む)	Eliminations & Corporate	1%	1%	0%	0%	0%	1%	-1%	0%	0%	0%	0%	0%	1%			1%	4%	2%

(注記) 組み替えに関してはP12記載の1~5をご参照ください。

なお、P12記載の1に伴い、制御機器事業(IAB)および電子部品事業(DMB)の2020年度の前年比は「組み替えあり」(2020年度)と「組み替えなし」(2019年度)の比較になるため、表示しておりません。

(Note) With regard to reclassification, please refer to notes from 1 to 5 on p.12.

According to notes 1, the Y/Y change for FY2020 on IAB and DMB are not presented because FY2020 figures are reclassified while FY2019 figures are numbers before the reclassifications.

地域別売上	Sales by Region	FY19	FY20	FY21	FY22							FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Actual & Estimates						
		(Announced Apr 26)	(Announced Oct 27)						(Announced Oct 27)										
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Q1 (A)	Q2 (A)	Q3 (E)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
日本	Japan	311.5	276.6	289.9	61.4	76.2	87.5	101.5	137.6	188.9	326.5	339.5	75.6	79.8			155.4		
米州	Americas	67.8	63.6	78.3	24.1	26.8	27.6	25.8	50.9	53.4	104.3	101.0	22.1	22.0			44.2		
欧州	Europe	108.5	101.5	120.4	29.2	31.3	38.7	40.9	60.5	79.6	140.1	140.5	35.3	33.0			68.3		
中華圏	Greater China	126.1	151.2	196.4	49.4	61.8	55.2	45.2	111.2	100.4	211.5	212.0	50.2	42.5			92.7		
東南アジア他	Asia Pacific	62.7	61.8	76.9	20.1	23.8	24.4	24.7	43.9	49.0	92.9	95.5	19.5	19.5			39.1		
直接輸出	Export	1.4	0.9	1.0	0.2	0.2	0.2	0.1	0.4	0.3	0.7	1.5	0.5	0.5			1.1		
売上合計	Total	678.0	655.5	762.9	184.4	220.0	233.6	238.1	404.4	471.7	876.1	890.0	203.4	197.3			400.7	449.3	850.0

地域別売上	Sales by Region	FY20 (A) /	FY21 (A) /	FY22 (A) /	FY23 (A) & (E) /							FY23 (E) /	
		FY19 (A)	FY20 (A)	FY21 (A)	FY22 (A)							FY23 (P)	
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3	Q4	1st H (A)	2nd H	Full	Full	
前年比	Comparison												
日本	Japan	88.8%	104.8%	112.6%	123.1%	104.7%			112.9%				
米州	Americas	93.9%	123.0%	133.2%	92.0%	82.1%			86.8%				
欧州	Europe	93.5%	118.7%	116.4%	120.9%	105.4%			112.9%				
中華圏	Greater China	119.9%	129.9%	107.7%	101.7%	68.8%			83.4%				
東南アジア他	Asia Pacific	98.4%	124.5%	120.7%	97.2%	82.1%			89.0%				
直接輸出	Export	63.4%	119.7%	68.0%	245.7%	279.5%			261.4%				
売上合計	Total	96.7%	116.4%	114.8%	110.3%	89.7%			99.1%	95.3%	97.0%	95.5%	

地域別売上	Sales by Region	FY19	FY20	FY21	FY22							FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Actual & Estimates						
		(Announced Apr 26)	(Announced Oct 27)						(Announced Oct 27)										
構成比	Ratio	Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Q1 (A)	Q2 (A)	Q3 (E)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
日本	Japan	46%	42%	38%	33%	35%	37%	43%	34%	40%	37%	38%	37%	40%			39%		
米州	Americas	10%	10%	10%	13%	12%	12%	11%	13%	11%	12%	11%	11%	11%			11%		
欧州	Europe	16%	15%	16%	16%	14%	17%	17%	15%	17%	16%	16%	17%	17%			17%		
中華圏	Greater China	19%	23%	26%	27%	28%	24%	19%	27%	21%	24%	24%	25%	22%			23%		
東南アジア他	Asia Pacific	9%	9%	10%	11%	11%	10%	10%	11%	10%	11%	11%	10%	10%			10%		
直接輸出	Export	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			0%		

(注記) 組み替えに関してはP12記載の1~5をご参照ください。

(Note) With regard to reclassification, please refer to notes from 1 to 5 on p.12.

セグメント・地域別 売上構成比 Ratio of Sales by Segment and Region			FY19	FY20	FY21	FY22						FY23	FY23							
			Actual	Actual	Actual	Actual						Plan	Actual & Estimates							
			Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Q1 (A)	Q2 (A)	Q3 (E)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
制御機器事業 IAB	日本	Japan	40%	35%	32%	30%	29%	30%	33%	29%	31%	30%	31%	31%	33%			32%		
	米州	Americas	9%	8%	9%	11%	11%	10%	10%	11%	10%	11%	10%	10%	11%			11%		
	欧州	Europe	20%	20%	19%	20%	17%	21%	23%	18%	22%	20%	20%	22%	21%			21%		
	中華圏	Greater China	19%	26%	28%	27%	32%	26%	21%	30%	24%	27%	26%	26%	24%			25%		
	東南アジア他	Asia Pacific	11%	11%	11%	11%	12%	12%	13%	11%	13%	12%	12%	11%	12%			11%		
	直接輸出	Export	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			0%		
ヘルスケア事業 HCB	日本	Japan	23%	24%	21%	16%	21%	19%	19%	19%	19%	19%	19%	15%	16%			16%		
	米州	Americas	19%	19%	17%	21%	20%	20%	20%	20%	20%	20%	20%	18%	19%			18%		
	欧州	Europe	19%	19%	17%	14%	16%	18%	19%	15%	18%	17%	16%	19%	21%			20%		
	中華圏	Greater China	28%	28%	33%	35%	30%	31%	30%	33%	30%	31%	31%	39%	32%			35%		
	東南アジア他	Asia Pacific	10%	10%	12%	13%	13%	12%	12%	13%	12%	13%	13%	9%	12%			10%		
	直接輸出	Export	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			0%		
社会システム事業 SSB	日本	Japan	99%	100%	99%	100%	100%	100%	100%	100%	100%	100%	99%	98%	99%			98%		
	米州	Americas	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			0%		
	欧州	Europe	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			0%		
	中華圏	Greater China	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			0%		
	東南アジア他	Asia Pacific	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			0%		
	直接輸出	Export	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	2%	1%			1%		
電子部品事業 DMB	日本	Japan	26%	33%	30%	28%	29%	31%	34%	29%	32%	31%	32%	37%	33%			35%		
	米州	Americas	15%	12%	14%	16%	17%	19%	17%	17%	18%	17%	16%	13%	14%			13%		
	欧州	Europe	17%	14%	13%	13%	13%	13%	14%	13%	14%	13%	13%	14%	15%			15%		
	中華圏	Greater China	27%	30%	30%	30%	28%	25%	23%	29%	24%	27%	27%	22%	25%			24%		
	東南アジア他	Asia Pacific	14%	11%	12%	12%	12%	11%	12%	12%	12%	12%	12%	13%	13%			13%		
	直接輸出	Export	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			0%		
本社他 (消去調整含む) Eliminations & Corporate	日本	Japan	83%	91%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%			100%		
	米州	Americas	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			0%		
	欧州	Europe	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			0%		
	中華圏	Greater China	16%	8%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			0%		
	東南アジア他	Asia Pacific	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			0%		
	直接輸出	Export	0%	2%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			0%		

(注記) 組み替えに関してはP12記載の1~5をご参照ください。

(Note) With regard to reclassification, please refer to notes from 1 to 5 on p.12.

セグメント別 営業利益	Operating Income by Segment	FY19	FY20	FY21	FY22							FY23	FY23						
		Actual	Actual	Actual	Actual							Plan	Actual & Estimates						
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3 (A)	Q4 (A)	1st H (A)	2nd H (A)	Full (A)	Full (P)	Q1 (A)	Q2 (A)	Q3 (E)	Q4 (E)	1st H (A)	2nd H (E)	Full (E)
制御機器事業	IAB	53.6	57.2	76.3	11.8	27.4	25.3	21.4	39.1	46.7	85.8	88.0	12.2	5.2			17.4	12.1	29.5
ヘルスケア事業	HCB	13.5	20.6	18.5	4.1	4.1	4.8	2.9	8.3	7.7	16.0	17.0	4.8	4.9			9.7	7.8	17.5
社会システム事業	SSB	10.9	5.7	6.5	-1.2	-0.2	1.2	7.7	-1.4	8.9	7.5	9.0	0.0	1.3			1.3	12.2	13.5
電子部品事業	DMB	0.9	4.6	10.1	3.8	4.2	5.4	2.0	8.1	7.4	15.5	15.5	2.5	0.1			2.7	2.8	5.5
本社他(消去調整含む)	Eliminations & Corporate	-24.1	-25.5	-22.1	-6.6	-5.9	-5.5	-6.2	-12.5	-11.7	-24.2	-27.5	-5.3	-5.2			-10.5	-10.5	-21.0
営業利益合計	Total	54.8	62.5	89.3	11.9	29.7	31.2	27.8	41.6	59.1	100.7	102.0	14.3	6.3			20.7	24.3	45.0

セグメント別 営業利益	Operating Income by Segment	FY20 (A) / FY19 (A)	FY21 (A) / FY20 (A)	FY22 (A) / FY21 (A)	FY23 (A) & (E) / FY22 (A)							FY23 (E) / FY23 (P)	
		Comparison	Comparison	Comparison	Q1 (A)	Q2 (A)	Q3	Q4	1st H (A)	2nd H	Full	Full	
		Full (A)	Full (A)	Full (A)	Q1 (A)	Q2 (A)	Q3	Q4	1st H (A)	2nd H	Full	Full	
制御機器事業	IAB	-	133.4%	112.6%	104.2%	19.0%				44.6%	25.8%	34.4%	33.5%
ヘルスケア事業	HCB	152.3%	90.1%	86.4%	116.9%	118.2%				117.5%	100.4%	109.3%	102.9%
社会システム事業	SSB	52.5%	114.3%	115.1%	-	-				-	136.9%	180.2%	150.0%
電子部品事業	DMB	-	220.6%	153.7%	66.5%	3.0%				33.1%	38.0%	35.5%	35.5%
本社他(消去調整含む)	Eliminations & Corporate	-	-	-	-	-				-	-	-	-
営業利益合計	Total	114.1%	143.0%	112.7%	119.9%	21.4%				49.6%	41.2%	44.7%	44.1%

(注記) 組み替えに関してはP12記載の1、2、3、5をご参照ください。

なお、P12記載の1に伴い、制御機器事業(IAB)および電子部品事業(DMB)の2020年度の前年比は「組み替えあり」(2020年度)と「組み替えなし」(2019年度)の比較になるため、表示しておりません。

(Notes) With regard to reclassification, please refer to notes 1, 2, 3 and 5 on p.12.

According to notes1, the Y/Y change for FY2020 on IAB and DMB are not presented because FY2020 figures are reclassified while FY2019 figures are numbers before the reclassifications.

組み替えに関する注記

Notes to Reclassification

1	<p>2022年度より、経営管理区分の見直しのため、制御機器事業(IAB)の一部を電子部品事業(DMB)の事業セグメントに含めて開示しています。これに伴い、2020年度および2021年度の実績を新管理区分に組み替えて開示しています。</p> <p>From 2022, as a result of a segment reclassification, figures for certain business that had been included in IAB have been reclassified into DMB. FY2020-2021 figures have been restated to reflect this.</p>
2	<p>2020年度より、経営管理区分の見直しのため、本社直轄事業(その他事業)の傘下であった環境事業を社会システム事業(SSB)の事業セグメントに含めて開示しています。これに伴い、2019年度の実績を新管理区分に組み替えて開示しています。</p> <p>From 2020, as a result of a segment reclassification, figures for the Environmental Solutions business that had been included in the Other segment have been reclassified into SSB. FY2019 figures have been restated to reflect this.</p>
3	<p>2020年度より、経営管理区分の見直しのため、本社直轄事業(その他事業)の傘下であったバックライト事業を本社他(消去調整含む)の事業セグメントに含めて開示しています。これに伴い、2019年度の実績を新管理区分に組み替えて開示しています。</p> <p>From 2020, as a result of a segment reclassification, figures for the Backlights business that had been included in the Other segment have been reclassified into Eliminations & Corporate. FY2019 figures have been restated to reflect this.</p>
4	<p>2019年度より、車載事業(AEC)を非継続事業に分類したことに伴い、電子部品事業(DMB)の「セグメント間の内部売上高」の一部を「外部顧客に対する売上高」に組み替えて表示しています。</p> <p>From 2019, in connection with the classification of AEC as a discontinued operation, we have reclassified certain DMB sales from intersegment sales to sales to external customers.</p>
5	<p>2019年度より、車載事業(AEC)を非継続事業に分類したことに伴い、「本社他(消去調整含む)」の「セグメント間の内部売上高」の一部を「外部顧客に対する売上高」に組み替えて表示しています。</p> <p>From 2019, in connection with the classification of AEC as a discontinued operation, we have reclassified certain Eliminations & Corporate sales from intersegment sales to sales to external customers.</p>