



Summary of Consolidated Financial Results for the Second Quarter of the Fiscal Year Ending March 31, 2012 (U.S. GAAP)

October 27, 2011

OMRON Corporation (6645)

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Filing of Quarterly Securities Report (<i>Shihanki hokokusho</i>) (scheduled):	November 11, 2011
Start of Distribution of Dividends (scheduled):	December 1, 2011
Preparation of Supplementary Materials for the Quarterly Financial Results:	Yes
Holding of Presentation of Quarterly Financial Results:	Yes (for investors)

Note: This document has been translated from the Japanese original as a guide to non-Japanese investors and contains forward-looking statements that are based on managements' estimates, assumptions and projections at the time of publication. A number of factors could cause actual results to differ materially from expectations.

Note: All amounts are rounded to the nearest million yen.

1. Consolidated Financial Results for the Second Quarter of the Fiscal Year Ending March 31, 2012 (April 1, 2011 – September 30, 2011)

(1) Sales and Income (cumulative)

(Percentages represent changes compared with the same period of the previous fiscal year.)

	Millions of yen - except per share data and percentages			
	Six months ended September 30, 2011		Six months ended September 30, 2010	
		Change (%)		Change (%)
Net sales	303,258	1.8	297,905	28.2
Operating income	22,713	(7.1)	24,444	—
Income before income taxes	21,073	(10.4)	23,517	—
Net income attributable to shareholders	12,998	(13.3)	14,990	—
Net income attributable to shareholders per share, basic (JPY)	59.06		68.09	
Net income attributable to shareholders per share, diluted (JPY)	59.06		68.09	

Note: Comprehensive income (loss): Six months ended September 30, 2011: JPY (2,524 million) (—% change);
Six months ended September 30, 2010: JPY (120 million) (—% change)

(2) Consolidated Financial Position

	Millions of yen - except per share data and percentages	
	As of September 30, 2011	As of March 31, 2011
Total assets.....	519,181	562,790
Net assets	308,026	313,652
Shareholders' equity	307,123	312,753
Shareholders' equity ratio (%).....	59.1	55.6

2. Dividends

		Year ended March 31, 2011	Year ending March 31, 2012	Year ending March 31, 2012 (projected)
Dividends per share	1st quarter dividend (JPY)	—	—	—
	2nd quarter dividend (JPY)	14.00	14.00	—
	3rd quarter dividend (JPY)	—	—	—
	Year-end dividend (JPY)	16.00	—	—
	Total dividends for the year (JPY)	30.00	—	—

- Notes: 1. Revisions since the most recently announced dividend forecast: No
2. The year-end dividend for the year ending March 31, 2012 is undetermined. For details, see “Notes Regarding Use of Projections of Results and Other Matters.”

3. Projected Results for the Fiscal Year Ending March 31, 2012 (April 1, 2011 – March 31, 2012)

(Percentages represent changes compared with the previous fiscal year.)

	Millions of yen	
	Year ending March 31, 2012	Change (%)
Net sales	620,000	0.4
Operating income	46,000	(4.2)
Income before income taxes	43,000	3.1
Net income attributable to shareholders	27,000	0.8
Net income per share attributable to shareholders (JPY)	122.68	

- Note: Revisions since the most recently announced results forecast: Yes
Please refer to "Omron Announces Difference between Business Performance Forecast for First 2 Quarters of Fiscal 2011 and Actual Performance, and Revisions to Full-Year Consolidated Performance Forecast for Fiscal 2011," released today (October 27, 2011), regarding the revision of projected results.

4. Other

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries during the period accompanied by change in scope of consolidation): No
New: – companies (–) Excluded: – companies (–)
- (2) Application of simplified accounting methods and/or special accounting methods: No
Note: Application of simplified accounting methods and/or accounting methods specific to preparation of the quarterly consolidated financial statements
- (3) Changes in accounting policy
 - (a) Changes accompanying revision of accounting standards, etc.: No
 - (b) Changes other than (a) above: No
- (4) Number of shares issued and outstanding (common stock)
 - (a) Number of shares at end of period (including treasury stock): September 30, 2011: 239,121,372 shares; March 31, 2011: 239,121,372 shares
 - (b) Treasury stock at end of period: September 30, 2011: 19,035,508 shares; March 31, 2011: 19,032,544 shares
 - (c) Average number of shares during the period (cumulative quarterly period): Six months ended September 30, 2011: 220,087,288 shares; Six months ended September 30, 2010: 220,152,966 shares

Items Regarding the Implementation of Quarterly Review Procedures

This summary of quarterly consolidated results is exempt from the quarterly review procedures based on the Financial Instruments and Exchange Act. Review procedures for the quarterly financial statements based on the Financial Instruments and Exchange Act had not been completed at the time of disclosure of this summary of quarterly consolidated results.

Notes Regarding Use of Projections of Results and Other Matters

1. Projections of results and future developments are based on information available to the Company at the time of writing, as well as certain assumptions judged by the Company to be reasonable. Various factors could cause actual results to differ materially from these projections. Major factors influencing Omron's actual results include, but are not limited to, (i) the economic conditions affecting the Omron Group's businesses in Japan and overseas, (ii) demand trends for the Omron Group's products and services, (iii) the ability of the Omron Group to develop new technologies and new products, (iv) major changes in the fund-raising environment, (v) tie-ups or cooperative relationships with other companies, and (vi) movements in currency exchange rates and stock markets.

For the assumptions that form the basis of the projected results, see "1. Qualitative Information on Quarterly Financial Results, (3) Qualitative Information on Consolidated Performance Forecast" on page 8.

2. The Company's quarterly financial statements are prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP) under Article 4 of the supplementary provision of "Terminology, Style and Preparation Methods of Quarterly Consolidated Financial Statements" (Cabinet Office Ordinance No. 64, issued August 10, 2007).

3. The Company applies the single step method for presentation of its Consolidated Financial Statements based on U.S. GAAP. However, to facilitate comparison with other companies, operating income on the Consolidated Income Statement is presented by subtracting selling, general and administrative expenses and research and development expenses from gross profit.

4. The year-end dividend for the year ending March 31, 2012 will be set and disclosed in accordance with the Company's Basic Policy for Distribution of Profits at a point when there is a high level of certainty of achieving the Company's performance forecast. The Company plans to announce its year-end dividend by April 2012 at the latest.

5. The Company plans to hold a presentation for investors on Friday, October 28, 2011.

The Company also plans to post an overview and the (voice) content of its explanations, together with financial materials used at the presentation, promptly on its website.

Note: The following abbreviations of business segment names are used in the attached materials.

IAB: Industrial Automation Business

EMC: Electronic and Mechanical Components Business

AEC: Automotive Electronic Components Business

SSB: Social Systems, Solutions and Service Business

HCB: Healthcare Business

Other: Environmental Solutions Business HQ, Electronic Systems & Equipments Division HQ, Micro Devices HQ, OMRON PRECISION TECHNOLOGY Co., Ltd. and others

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1. Qualitative Information on Quarterly Financial Results

(1) Qualitative Information on Consolidated Results of Operations

General Overview

Reviewing economic conditions during the first six months of fiscal 2011 (April – September 2011), the Japanese economy was sluggish despite a partial recovery trend, as corporate production activities and consumer spending dropped due to the Great East Japan Earthquake that occurred on March 11, 2011. In overseas economies, although expansion driven by internal demand continued in China and Southeast Asia, the U.S. economy was weak as the unemployment rate remained high. In Europe, the worsening financial situation in some countries led to weakening of the Euro and growing perception of a slowdown.

In markets related to the Omron Group, demand for automotive electronic components and healthcare equipment decreased in Japan due to the effects of the earthquake. Overseas, capital investment demand was solid due to expanding demand resulting from economic growth in emerging markets, although growth in capital investment demand weakened in China with rising concerns about an economic slowdown brought on by credit tightening.

The Omron Group designated the approximately three months directly after the earthquake to June 2011 as an emergency response period, and earned high praise for fulfilling its responsibility to supply products so that customers did not suffer negative effects from the disaster. Even after the end of the emergency response period, the Omron Group conducted various measures globally and continued to carry out its responsibility to supply products to customers.

In July 2011, Omron announced Value Generation 2020 (VG2020), its new long-term strategy. To become a truly global enterprise underpinned by robust growth, the Omron Group started 5 measures in the first fiscal year of VG2020: 1) strengthen the industrial automation business with emphasis on the automation business; 2) aggressively develop business in emerging markets, particularly in Asia; 3) concentrate on environmental businesses, particularly energy conservation and generation; 4) enhance Omron's product mix, and reform its profit structure by reducing variable costs; and 5) accelerate the globalization of human resources and reform Omron's corporate culture.

As a result, the Omron Group posted net sales of JPY 303.3 billion, operating income of JPY 22.7 billion and net income of JPY 13.0 billion, as shown below.

(Percentages represent changes compared with the same period of the previous fiscal year.)

Millions of yen, except exchange rate data			
	Six months ended September 30, 2010	Six months ended September 30, 2011	Increase (Decrease)
Net sales	297,905	303,258	1.8%
Operating income	24,444	22,713	(7.1)%
Income before income taxes	23,517	21,073	(10.4)%
Net income attributable to shareholders	14,990	12,998	(13.3)%
Average JPY to USD exchange rate	88.7	79.7	(9.0) JPY
Average JPY to EUR exchange rate	114.6	114.1	(0.5) JPY

Results by Business Segment

IAB

		Six months ended September 30, 2010	Six months ended September 30, 2011	Increase (Decrease)
Sales to outside customers	Japan	JPY 62,371 million	JPY 61,821 million	(0.9)%
	Overseas	JPY 73,935 million	JPY 81,347 million	10.0%
	Total	JPY 136,306 million	JPY 143,168 million	5.0%

Japan

Weak capital investment demand in the semiconductor and electronic component industries and the impact of inventory adjustments reduced sales from July 2011, but with support from capital investment demand in the automotive and machine tool industries, sales in Japan for the six months ended September 30, 2011 were essentially the same as in the same period of the previous fiscal year.

Overseas

Sales were strong in China, South Korea and throughout Asia. In China, internal demand continued to expand despite signs of inventory adjustments as a result of credit-tightening policies. In South Korea, capital investment demand was strong in the semiconductor industry, and throughout Asia capital investment was robust in the automotive industry. Overall sales were strong in North America, where demand for control equipment increased substantially in the petroleum industry. Sales were solid in Europe despite concerns about the worsening economic outlook. Overall overseas sales for the six months ended September 30, 2011 therefore increased compared with the same period of the previous fiscal year.

EMC

		Six months ended September 30, 2010	Six months ended September 30, 2011	Increase (Decrease)
Sales to outside customers	Japan	JPY 11,947 million	JPY 11,185 million	(6.4)%
	Overseas	JPY 28,252 million	JPY 29,586 million	4.7%
	Total	JPY 40,199 million	JPY 40,771 million	1.4%

Japan

A recovery trend was apparent from July 2011 in the automotive and amusement industries, which were affected by the earthquake. Moreover, home appliances and other consumer industries were firm because of demand for reconstruction. However, sales in Japan for the six months ended September 30, 2011 decreased compared with the same period of the previous fiscal year as a result of a downturn in various industries during the first quarter due to the earthquake.

Overseas

In China, inventory adjustments for certain products in consumer industries including home appliances accompanied the move toward advance procurement of components because of concerns about supply shortages due to the earthquake. However, product sales to the automotive industry in China and other emerging markets were strong. Overall overseas sales for the six months ended September 30, 2011 therefore increased compared with the same period of the previous fiscal year.

AEC

		Six months ended September 30, 2010	Six months ended September 30, 2011	Increase (Decrease)
Sales to outside customers	Japan	JPY 14,668 million	JPY 12,483 million	(14.9)%
	Overseas	JPY 27,949 million	JPY 27,582 million	(1.3)%
	Total	JPY 42,617 million	JPY 40,065 million	(6.0)%

Japan

Automobile manufacturers gradually recovered from the earthquake-related drop in production from the second half of the first quarter, and increased production to restore inventories of finished vehicles in the market to stable levels was apparent among certain automobile manufacturers. However, sales in Japan for the six months ended September 30, 2011 decreased compared with the same period of the previous fiscal year.

Overseas

In North America, demand decreased from some Japanese automobile manufacturers due to the impact of the earthquake, but demand was firm from North American automobile manufacturers. Moreover, demand in South Korea and emerging markets including China supported strong sales. Overall overseas sales for the six months ended September 30, 2011 decreased compared with the same period of the previous fiscal year due to the impact of currency translation.

SSB

	Six months ended September 30, 2010	Six months ended September 30, 2011	Increase (Decrease)
Sales to outside customers	JPY 22,417 million	JPY 20,454 million	(8.8)%

Public Transportation Systems Business

Omron made partial deliveries of new equipment (automated ticket machines and automated ticket gates) that had been delayed from the end of the previous fiscal year, but demand was weak because of restrained capital investment among certain railway companies that were substantially affected by the earthquake.

Traffic and Road Management Systems Business

Sales were firm, with the partial delivery and related installation of equipment that had been delayed from the end of the previous fiscal year due to the earthquake.

HCB

		Six months ended September 30, 2010	Six months ended September 30, 2011	Increase (Decrease)
Sales to outside customers	Japan	JPY 12,730 million	JPY 12,482 million	(1.9)%
	Overseas	JPY 16,395 million	JPY 16,873 million	2.9%
	Total	JPY 29,125 million	JPY 29,355 million	0.8%

Japan

Demand for professional medical equipment for use in hospitals was solid, centering on vital sign monitors, and the world's first equipment for measuring the percentage of visceral fat, performed steadily. Demand for healthcare equipment was sluggish because of weak consumption trends. Omron launched new products (activity monitors, body composition monitors and digital thermometers), but due in part to the impact of the earthquake, sales in Japan for the six months ended September 30, 2011 decreased compared with the same period of the previous fiscal year.

Overseas

Demand for Omron's healthcare equipment continued to increase, and sales were robust in all areas excluding North America, where consumption slowed. Sales were particularly strong in China, Southeast Asia, the Middle East, and Central and South America. Overall overseas sales for the six months ended September 30, 2011 increased compared with the same period of the previous fiscal year.

Other

	Six months ended September 30, 2010	Six months ended September 30, 2011	Increase (Decrease)
Sales to outside customers	JPY 24,294 million	JPY 26,187 million	7.8%

Businesses in the "Other" segment are primarily responsible for exploring and nurturing new business fields and nurturing/reinforcing business fields not handled by other internal companies.

Environmental Solutions Business HQ

Sales of products such as solar power condensers weakened, reflecting the impact of temporary parts procurement difficulties due to the earthquake.

Electronic Systems & Equipments Division HQ

Sales in the industrial-use personal computer business and contract production and development of electronic devices were weak, reflecting the impact of revised investment plans among customers due to the earthquake.

However, sales were robust because of increased demand for uninterruptible power supplies to deal with power supply concerns.

Micro Devices HQ

Sales weakened due to factors including a decline in demand for contract chip manufacturing as a result of the earthquake and the impact of currency translation on product sales outside Japan.

Backlight Business

Sales in Japan decreased with the continued shift to overseas production among panel manufacturers.

However, growth in demand overseas driven by expansion of the smartphone market resulted in strong sales overall.

(2) Qualitative Information on Consolidated Financial Condition

Total assets as of September 30, 2011 decreased JPY 43,609 million compared with the end of the previous fiscal year to JPY 519,181 million as cash and cash equivalents decreased due to repayment of short-term debt.

Total liabilities decreased JPY 37,983 million compared with the end of the previous fiscal year to JPY 211,155 million, reflecting a decrease in short-term debt. Net assets decreased JPY 5,626 million from the end of the previous fiscal year to JPY 308,026 million due to changes in foreign currency translation adjustments. The shareholders' equity ratio was 59.1 percent, compared with 55.6 percent at the end of the previous fiscal year.

Net cash provided by operating activities for the six months ended September 30, 2011 was JPY 18,371 million (an increase of JPY 5,122 million compared with the same period of the previous fiscal year) due to collection of notes and accounts receivable – trade, in addition to net income. Net cash used in investing activities was JPY 11,571 million (an increase in cash used of JPY 3,563 million compared with the same period of the previous fiscal year), primarily because Omron conducted capital investment in emerging markets where future growth is expected. Net cash used in financing activities was JPY 33,641 million (an increase in cash used of JPY 23,249 million compared with the same period of the previous fiscal year) due to a decrease in short-term debt. As a result, the balance of cash and cash equivalents at September 30, 2011 was JPY 45,201 million, a decrease of JPY 29,534 million from the end of the previous fiscal year.

(3) Qualitative Information on Consolidated Performance Forecast

In markets related to the Omron Group, future business sentiment uncertainty and factors such as the yen's appreciation trend are expected to have an impact on the Omron Group's results. With these changes in the operating environment, the initial targets for net sales and income have been revised downward. Accordingly, the Omron Group has revised its numerical performance forecast announced on June 6, 2011 as follows. Please note that the Omron Group will move to increase operating expense efficiency while continuing with the strategic investments planned in Omron's new long-term strategy, "VG2020."

The assumed exchange rates for the third quarter onward are US\$1 = JPY 76 and 1 Euro = JPY 103.

The performance forecast and other forward-looking statements are based on information available to the Company at the present time, and on certain assumptions judged by the Company to be reasonable. Due to a variety of factors, actual results may differ materially from the forecast.

Revised Full-Year Performance Forecast

(Millions of yen, except per share data)

	Net sales	Operating income	Income before income taxes	Net income attributable to shareholders	Net income per share attributable to shareholders
Previous forecast (A)	655,000	55,000	53,500	34,000	154.48
New forecast (B)	620,000	46,000	43,000	27,000	122.68
Change (B-A)	(35,000)	(9,000)	(10,500)	(7,000)	—
Change (%)	(5.3)	(16.4)	(19.6)	(20.6)	—
(Reference) Actual results for the previous fiscal year (Ended March 31, 2011)	617,825	48,037	41,693	26,782	121.66

2. Summary Information (Other)

(1) Changes in significant subsidiaries during the period

None applicable

(2) Application of simplified accounting methods and/or specific accounting methods

None applicable

(3) Changes in accounting policy

None applicable

3. Quarterly Consolidated Financial Statements
(1) Quarterly Consolidated Balance Sheets

(Millions of yen)

	As of		As of	
	March 31, 2011		September 30, 2011	
ASSETS				
Current assets:	327,890	58.3%	291,474	56.1%
Cash and cash equivalents	74,735		45,201	
Notes and accounts receivable — trade	137,531		119,139	
Allowance for doubtful receivables	(2,230)		(2,067)	
Inventories	86,151		99,217	
Deferred income taxes	20,183		20,329	
Other current assets	11,520		9,655	
Property, plant and equipment:	119,998	21.3	115,603	22.3
Land	27,875		27,440	
Buildings	125,686		125,031	
Machinery and equipment	136,792		134,479	
Construction in progress	6,836		6,444	
Accumulated depreciation	(177,191)		(177,791)	
Investments and other assets:	114,902	20.4	112,104	21.6
Investments in and advances to associates	13,521		12,902	
Investment securities	35,694		30,790	
Leasehold deposits	7,126		7,206	
Deferred income taxes	42,190		43,986	
Other	16,371		17,220	
Total assets	562,790	100.0%	519,181	100.0%

(Millions of yen)

	As of March 31, 2011		As of September 30, 2011	
LIABILITIES				
Current liabilities:	181,432	32.2%	146,615	28.2%
Short-term debt	45,519		15,401	
Notes and accounts payable — trade	77,836		76,695	
Accrued expenses	29,414		27,644	
Income taxes payable	2,188		3,795	
Other current liabilities	26,475		23,080	
Deferred income taxes	697	0.1	813	0.2
Termination and retirement benefits	65,485	11.6	62,274	12.0
Other long-term liabilities	1,524	0.3	1,453	0.3
Total liabilities	249,138	44.2	211,155	40.7
NET ASSETS				
Shareholders' equity	312,753	55.6	307,123	59.1
Common stock	64,100	11.4	64,100	12.3
Capital surplus	99,081	17.6	99,081	19.1
Legal reserve	9,574	1.7	9,777	1.9
Retained earnings	250,824	44.6	260,538	50.2
Accumulated other comprehensive income (loss)	(66,227)	(11.8)	(81,768)	(15.8)
Foreign currency translation adjustments	(34,046)		(46,941)	
Minimum pension liability adjustments	(38,736)		(38,392)	
Net unrealized gains on available-for-sale securities	6,570		3,656	
Net gains (losses) on derivative instruments	(15)		(91)	
Treasury stock	(44,599)	(7.9)	(44,605)	(8.6)
Noncontrolling interests	899	0.2	903	0.2
Total net assets	313,652	55.8	308,026	59.3
Total liabilities and net assets	562,790	100.0%	519,181	100.0%

(2) Quarterly Consolidated Statements of Operations and Quarterly Consolidated Statements of Comprehensive Income (Loss)

(Quarterly Consolidated Statements of Operations)

(Six months ended September 30, 2011)

(Millions of yen)

	Six months ended September 30, 2010		Six months ended September 30, 2011	
Net sales	297,905	100.0%	303,258	100.0%
Cost of sales	184,995	62.1	188,261	62.1
Gross profit	112,910	37.9	114,997	37.9
Selling, general and administrative expenses	69,293	23.3	71,573	23.6
Research and development expenses	19,173	6.4	20,711	6.8
Operating income	24,444	8.2	22,713	7.5
Other expenses, net	927	0.3	1,640	0.6
Income before income taxes	23,517	7.9	21,073	6.9
Income taxes	7,925	2.7	7,207	2.3
Equity in net losses (gains) of affiliates	305	0.1	831	0.3
Net income	15,287	5.1	13,035	4.3
Net loss (income) attributable to noncontrolling interests	297	0.1	37	0.0
Net income attributable to shareholders	14,990	5.0	12,998	4.3

(Quarterly Consolidated Statements of Comprehensive Income (Loss))
(Six months ended September 30, 2011)

(Millions of yen)

	Six months ended September 30, 2010	Six months ended September 30, 2011
Net income	15,287	13,035
Other comprehensive income (loss), net of tax		
Foreign currency translation adjustments	(12,418)	(12,913)
Pension liability adjustments	393	344
Net unrealized gains (losses) on available-for-sale securities	(3,349)	(2,914)
Net gains (losses) on derivative instruments	(33)	(76)
Other comprehensive income (loss)	(15,407)	(15,559)
Comprehensive income (loss)	(120)	(2,524)
(Breakdown)		
Comprehensive income attributable to noncontrolling interests	277	19
Comprehensive income (loss) attributable to shareholders	(397)	(2,543)

(3) Consolidated Statements of Cash Flows

(Millions of yen)

	Six months ended September 30, 2010	Six months ended September 30, 2011
I. Operating Activities:		
1. Net income	15,287	13,035
2. Adjustments to reconcile net income to net cash provided by operating activities:	11,826	10,729
(1) Depreciation and amortization	146	74
(2) Net loss on sales and disposals of property, plant and equipment	(11)	(289)
(3) Net gain on sales of investment securities	96	61
(4) Loss on investment securities	(2,394)	(3,133)
(5) Termination and retirement benefits	2,392	(734)
(6) Deferred income taxes	305	831
(7) Equity in loss of affiliates		
(8) Changes in assets and liabilities:	(1,135)	12,471
(i) Decrease (increase) in notes and accounts receivable — trade, net	(15,579)	(17,833)
(ii) Increase in inventories	4,201	1,193
(iii) Decrease in other assets	6,999	2,713
(iv) Increase in notes and accounts payable — trade	(840)	1,682
(v) Increase (decrease) in income taxes payable	2,017	(2,251)
(vi) Increase (decrease) in accrued expenses and other current liabilities	183	(178)
(9) Other, net		
Total adjustments	8,206	5,336
Net cash provided by operating activities	23,493	18,371
II. Investing Activities:		
1. Proceeds from sales or maturities of investment securities	100	331
2. Capital expenditures	(8,631)	(12,768)
3. Increase in leasehold deposits, net	(64)	(160)
4. Proceeds from sales of property, plant and equipment	601	1,332
5. Decrease (increase) in investment in and loans to affiliates	20	(306)
6. Proceeds from sale of business entities, net	(34)	—
Net cash used in investing activities	(8,008)	(11,571)
III. Financing Activities:		
1. Net repayments of short-term debt	(7,992)	(30,081)
2. Dividends paid by the Company	(2,202)	(3,522)
3. Dividends paid to noncontrolling interests	(0)	(15)
4. Acquisition of treasury stock	(8)	(7)
5. Sale of treasury stock	0	1
6. Other, net	(190)	(17)
Net cash used in financing activities	(10,392)	(33,641)
IV. Effect of Exchange Rate Changes on Cash and Cash Equivalents	(2,198)	(2,693)
Net Increase (Decrease) in Cash and Cash Equivalents	2,895	(29,534)
Cash and Cash Equivalents at Beginning of the Period	51,726	74,735
Cash and Cash Equivalents at End of the Period	54,621	45,201
Notes to cash flows from operating activities:		
1. Interest paid	273	135
2. Taxes paid	6,462	6,334
Notes to investing and financing activities not involving cash flow:		
Debt related to capital expenditures	1,328	206

(4) Notes Regarding Assumptions of Continuing Operations

None applicable

(5) Segment Information**Business Segment Information**

Six months ended September 30, 2010 (April 1, 2010 – September 30, 2010)

(Millions of yen)

	IAB	EMC	AEC	SSB	HCB	Other	Total	Eliminations & Corporate	Consolidated
Net sales:									
(1) Sales to outside customers	136,306	40,199	42,617	22,417	29,125	24,294	294,958	2,947	297,905
(2) Intersegment sales and transfers	3,013	28,516	264	1,936	1	8,106	41,836	(41,836)	—
Total	139,319	68,715	42,881	24,353	29,126	32,400	336,794	(38,889)	297,905
Operating expenses	118,652	62,130	40,321	26,638	26,825	34,951	309,517	(36,056)	273,461
Operating income (loss)	20,667	6,585	2,560	(2,285)	2,301	(2,551)	27,277	(2,833)	24,444

Six months ended September 30, 2011 (April 1, 2011 – September 30, 2011)

(Millions of yen)

	IAB	EMC	AEC	SSB	HCB	Other	Total	Eliminations & Corporate	Consolidated
Net sales:									
(1) Sales to outside customers	143,168	40,771	40,065	20,454	29,355	26,187	300,000	3,258	303,258
(2) Intersegment sales and transfers	2,940	28,193	197	1,735	21	7,417	40,503	(40,503)	—
Total	146,108	68,964	40,262	22,189	29,376	33,604	340,503	(37,245)	303,258
Operating expenses	124,695	64,812	38,832	25,681	27,307	35,642	316,969	(36,424)	280,545
Operating income (loss)	21,413	4,152	1,430	(3,492)	2,069	(2,038)	23,534	(821)	22,713

Note: From the nine months ended December 31, 2010, the solar power conditioner business in the IAB business segment has been transferred to the Other business segment. Figures in segment information for the six months ended September 30, 2010 have been restated to reflect the new classification.

Geographical Segment Information

Six months ended September 30, 2010 (April 1, 2010 – September 30, 2010)

(Millions of yen)

	Japan	Americas	Europe	Greater China	Southeast Asia and Others	Total	Eliminations & Corporate	Consolidated
Net sales:								
(1) Sales to outside customers	146,487	37,101	40,703	48,633	24,981	297,905	—	297,905
(2) Intersegment sales and transfers	66,258	984	798	30,934	4,945	103,919	(103,919)	—
Total	212,745	38,085	41,501	79,567	29,926	401,824	(103,919)	297,905
Operating expenses	198,733	36,779	39,839	73,008	26,654	375,013	(101,552)	273,461
Operating income	14,012	1,306	1,662	6,559	3,272	26,811	(2,367)	24,444

Six months ended September 30, 2011 (April 1, 2011 – September 30, 2011)

Millions of yen)

	Japan	Americas	Europe	Greater China	Southeast Asia and Others	Total	Eliminations & Corporate	Consolidated
Net sales:								
(1) Sales to outside customers	140,399	35,828	43,708	55,048	28,275	303,258	—	303,258
(2) Intersegment sales and transfers	68,543	1,096	858	31,075	6,357	107,929	(107,929)	—
Total	208,942	36,924	44,566	86,123	34,632	411,187	(107,929)	303,258
Operating expenses	198,647	35,505	42,382	79,474	31,314	387,322	(106,777)	280,545
Operating income (loss)	10,295	1,419	2,184	6,649	3,318	23,865	(1,152)	22,713

Notes: 1. Major countries or regions belonging to segments other than Japan are as follows:

- (1) Americas United States of America, Canada, Brazil
- (2) Europe Netherlands, Great Britain, Germany, France, Italy, Spain
- (3) Greater China China, Hong Kong, Taiwan
- (4) Southeast Asia and Others Singapore, Republic of Korea, India, Australia

2. From the three months ended June 30, 2011, the names of two segments have been changed – the former “Domestic” and “North America” are now presented as “Japan” and “Americas,” respectively. The change is a revision of the segment names only, and there has been no change in the segment classification of any country or region.

Overseas Sales

Six months ended September 30, 2010 (April 1, 2010 – September 30, 2010)

(Millions of yen)

	Americas	Europe	Greater China	Southeast Asia and Others	Total
I Overseas sales	37,711	43,954	42,296	26,271	157,232
II Consolidated net sales					297,905
III Overseas sales as a percentage of consolidated net sales (%)	12.7	14.8	16.5	8.8	52.8

Six months ended September 30, 2011 (April 1, 2011 – September 30, 2011)

(Millions of yen)

	Americas	Europe	Greater China	Southeast Asia and Others	Total
I Overseas sales	36,957	46,485	55,650	29,526	168,618
II Consolidated net sales					303,258
III Overseas sales as a percentage of consolidated net sales (%)	12.2	15.3	18.4	9.7	55.6

Notes: 1. Major countries or regions belonging to segments other than Japan are as follows:

- | | |
|-------------------------------|---|
| (1) Americas | United States of America, Canada, Brazil |
| (2) Europe | Netherlands, Great Britain, Germany, France, Italy, Spain |
| (3) Greater China | China, Hong Kong, Taiwan |
| (4) Southeast Asia and Others | Singapore, Republic of Korea, India, Australia |

2. From the three months ended June 30, 2011, the name of the “North America” segment has been changed to “Americas.” The change is a revision of the segment name only, and there has been no change in the segment classification of any country or region.

(6) Notes in the Event of Significant Changes in Shareholders' Equity

None applicable

4. Supplementary Information

(1) Summary of Consolidated Financial Results for the Second Quarter of the Fiscal Year Ending March 31, 2012

(Millions of yen, %)

	Six months ended September 30, 2010	Six months ended September 30, 2011	Year-on-year change	Year ended March 31, 2011	Year ending March 31, 2012 (projected)	Year-on-year change
Net sales	297,905	303,258	1.8%	617,825	620,000	0.4%
Operating income [% of net sales]	24,444 [8.2%]	22,713 [7.5%]	(7.1%) [-0.7P]	48,037 [7.8%]	46,000 [7.4%]	(4.2%) [-0.4P]
Income before income taxes [% of net sales]	23,517 [7.9%]	21,073 [6.9%]	(10.4%) [-1.0P]	41,693 [6.7%]	43,000 [6.9%]	3.1% [+0.2P]
Net income attributable to shareholders	14,990	12,998	(13.3%)	26,782	27,000	0.8%
Net income per share attributable to shareholders (basic) (JPY)	68.09	59.06	-9.03	121.66	122.68	+1.02
Net income per share attributable to shareholders (diluted) (JPY)	68.09	59.06	-9.03	121.66	122.68	+1.02
Return on equity				8.7%	8.6%	[-0.1P]
Total assets	523,098	519,181	(0.7%)	562,790		
Shareholders' equity [Shareholders' equity ratio (%)]	302,839 [57.9%]	307,123 [59.1%]	1.4% [+1.2P]	312,753 [55.6%]		
Shareholders' equity per share (JPY)	1,375.59	1,395.47	+19.88	1,421.03		
Net cash provided by operating activities	23,493	18,371	-5,122	41,956		
Net cash used in investing activities	(8,008)	(11,571)	-3,563	(20,210)		
Net cash provided by (used in) financing activities	(10,392)	(33,641)	-23,249	3,333		
Cash and cash equivalents at end of period	54,621	45,201	-9,420	74,735		

Note: The number of consolidated subsidiaries is 155, and the number of companies accounted for by the equity method is 13.

(2) Consolidated Net Sales by Business Segment

(Billions of yen)

		Six months ended September 30, 2010	Six months ended September 30, 2011	Period-on-period change (%)
IAB	Domestic	62.4	61.8	(0.9)
	Overseas	73.9	81.3	10.0
	Total	136.3	143.1	5.0
EMC	Domestic	11.9	11.2	(6.4)
	Overseas	28.3	29.6	4.7
	Total	40.2	40.8	1.4
AEC	Domestic	14.7	12.5	(14.9)
	Overseas	27.9	27.6	(1.3)
	Total	42.6	40.1	(6.0)
SSB	Domestic	22.3	20.3	(8.7)
	Overseas	0.2	0.1	(14.2)
	Total	22.5	20.4	(8.8)
HCB	Domestic	12.7	12.5	(1.9)
	Overseas	16.4	16.9	2.9
	Total	29.1	29.4	0.8
Other	Domestic	14.0	13.6	(2.7)
	Overseas	10.3	12.6	22.1
	Total	24.3	26.2	7.8
Eliminations, etc.	Domestic	2.7	2.8	1.2
	Overseas	0.2	0.5	107.5
	Total	2.9	3.3	10.5
Total	Domestic	140.7	134.7	(4.3)
	Overseas	157.2	168.6	7.2
	[% of total]	[52.8%]	[55.6%]	[+2.8P]
	Total	297.9	303.3	1.8

Note: From the nine months ended December 31, 2010, the solar power conditioner business in the IAB business segment has been transferred to the Other business segment. Figures in segment information for the six months ended September 30, 2010 have been restated to reflect the new classification.

Average Currency Exchange Rate

(One unit of currency, in yen)

	Six months ended September 30, 2010	Six months ended September 30, 2011	Period-on- period change
USD	88.7	79.7	-9.0
EUR	114.6	114.1	-0.5

(3) Projected Consolidated Net Sales by Business Segment

(Billions of yen)

		Year ended March 31, 2011	Year ending March 31, 2012 (est.)	Year-on-year change (%)
IAB	Domestic	123.9	123.5	(0.3)
	Overseas	148.0	154.5	4.4
	Total	271.9	278.0	2.2
EMC	Domestic	24.9	23.5	(5.7)
	Overseas	56.3	59.0	4.8
	Total	81.2	82.5	1.6
AEC	Domestic	28.4	28.0	(1.4)
	Overseas	55.9	54.0	(3.3)
	Total	84.3	82.0	(2.7)
SSB	Domestic	63.1	58.5	(7.4)
	Overseas	0.7	0.5	(29.0)
	Total	63.8	59.0	(7.6)
HCB	Domestic	26.9	26.5	(1.6)
	Overseas	33.7	35.0	3.8
	Total	60.6	61.5	1.4
Other	Domestic	27.5	27.5	0.1
	Overseas	22.2	23.5	5.8
	Total	49.7	51.0	2.7
Eliminations, etc.	Domestic	5.8	5.0	(12.3)
	Overseas	0.5	1.0	97.4
	Total	6.3	6.0	(4.9)
Total	Domestic	300.5	292.5	(2.7)
	Overseas	317.3	327.5	3.2
	[% of total]	[51.4%]	[52.8%]	[+1.4P]
	Total	617.8	620.0	0.4

Average Currency Exchange Rate

(One unit of currency, in yen)

	Year ended March 31, 2011	Year ending March 31, 2012 (est.)	Year-on-year change
USD	85.8	78.0	-7.8
EUR	113.5	109.0	-4.5